

STATE OF NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION August 20, 2024, 9:16 a.m. ORIGINAL 21 South Fruit Street Suite 10 Concord, NH DE 22-060 RE: Consideration to the Current Net Metering Tariff Structures, Including Compensation of Customer Generators PRESENT: Chairman Daniel C. Goldner, Presiding Commissioner Pradip K. Chattopadhyay Ben Martin-McDonough, Esq./PUC Legal Advisor **APPEARANCES:** Reptg. Public Service Company of New Hampshire d/b/a Eversource: Jessica A. Chiavara, Esq. Reptg. Liberty Utilities (Granite State Electric)Corp.,d/b/a Liberty Utilities: Michael J. Sheehan, Esq. Reptg. Unitil Energy Systems, Inc.: Patrick H. Taylor, Esq. Reptg. Community Power Coalition of New Hampshire: Amy Manzelli, Esq. Clifton Below Reptg. Clean Energy New Hampshire: Sam Evans-Brown Transcribed Via Webex Recording By: Nancy J. Theroux, NH LCR No. 100

1	APPEARANCES: (Continued)
2	Reptg. Standard Power of America: Robert Hayden
3	
4	Representing the Conservation Law Foundation:
5	Nicholas Krakoff, Esq.
б	Representing Residential Ratepayers: Donald M. Kreis, Esq. Consumer Advocate
7	Office of the Consumer Advocate
8	Reptg. New Hampshire Dept. of Energy Alexandra K. Ladwig, Esq.
9	Paul B. Dexter, Esq.
10	(Regulatory Support Division)
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	

	[
1		INDEX	
2			PAGE
3	INTRODUCTOR	Y COMMENTS BY CHAIRMAN GOLDNER	5
4	APPEARANCES	TAKEN	7
5	OPENING STA	TEMENTS BY:	
б		Ms. Chiavara	11 14
7		Mr. Dexter Ms. Manzelli	14
8	PUBLIC COMM	ENTS BY:	
9		Mr. Aalto Ms. Oliver	19 23
10		Ms. Brown	25
11	WITNESSES:	ALEXANDER HILL and ANIRUDH KSHEMENDRANATH	
12			27
13		Direct by Mr. Dexter Cross by Mr. Krakoff	46
14		Redirect by Mr. Dexter Cross by Mr. Evans-Brown	54 55
15		Cross by Ms. Manzelli Questions by Csmr. Chattopadhyay	
16		Questions by Chairman Goldner Redirect by Mr. Dexter	93 98
17	WITNESSES:		
18		JOHN BONAZOLI, ROBERT GARCIA, ROBE HAYDEN, TIM WOOLF, ERIC BORDEN, DA LITTELL, THOMAS BEACH, JEFFREY PEN	VID
19		COLLEEN BENNETT and JOSEPH SWIFT	12,
20		Direct by Ms. Chiavara Direct by Mr. Taylor	107 117
21		Direct by Mr. Taylor Direct by Mr. Kreis Further direct by Ms. Chiavara	123
22		Further direct by Ms. Chiavara Further direct by Mr. Kreis	143
23			

1		
1	INDEX	
2	SETTLEMENT PANEL WITNESSES (Continued)	PAGE
3		
4		L47 L80
5		
6	QUESTIONS BY THE COMMISSION:	
	By Cmsr. Chattopadhyay 211, 279, 2	298
7	By Chairman Goldner 231, 280, 3	300
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		

4

1	PROCEEDING
2	CHAIRMAN GOLDNER: Okay. Good
3	morning. I'm Commissioner Goldner, and I'm
4	joined today by Commissioner Chattopadhyay.
5	We are here today for a hearing in
6	DE 22-060. This docket was commenced two years
7	ago pursuant to RSA 362-A:9, Roman XXIII, which
8	directed the Commission to convene a docket to
9	consider the adoption of net metered tariffs that
10	apply to newly constructed customer generators
11	with a total peak generating capacity of greater
12	than one megawatt and to consider whether and
13	when further changes shall be made to net
14	metering to the net metered tariff approved in
15	Order No. 26,029.
16	The Commission's jurisdiction on this
17	matter is based on the just and reasonable
18	ratemaking standard of RSA 374:2 and RSA 378:7,
19	as well as the directive to investigate net
20	metering rates in RSA 362-A:9.
21	Before we begin today's proceeding, I
22	would like to note that we are proceeding today
23	without an in-person stenographer. We are making

1	a verbatim sound recording that will be
2	transcribed pursuant to RSA 541-A:31, Roman VII,
3	and Puc 203.31.
4	As I did at last week's hearing, I
5	want to remind all parties that they need to
6	speak clearly, slowly, and into the microphones.
7	This includes making sure to press the microphone
8	button so the red light is on prior to talking.
9	And we must all identify ourselves
10	prior to speaking. If we do not follow these
11	simple steps, our recording will not be
12	accurately transcribed.
13	Also, if there's any member of the
14	public here today who would like to make a
15	comment, please put your names on the sign-up
16	sheet in the back of the hearing room. We note
17	that we have received many written comments from
18	the public in this docket. We will review all of
19	those comments and consider them in our ruling on
20	the issue before us.
21	In the interest of time, we ask that
22	members of the public wishing to speak today that
23	have already submitted comments limit their

1	statements to additions or clarifications to
2	their written comments.
3	Okay. Let's take appearances,
4	beginning with the Department of Energy.
5	MR. DEXTER: Good morning, Mr
б	Mr. Chairman. I'm Paul Dexter. I'm sitting in a
7	different location than usual because of the size
8	of the settlement panel. I'm here on behalf of
9	the Department of Energy today with co-counsel,
10	Alexandra Ladwig, and I also will be facilitating
11	the presentation of the Dunsky witnesses who
12	submitted the study on behalf of the stakeholders
13	in this case.
14	CHAIRMAN GOLDNER: Thank you.
15	Eversource.
16	MS. CHIAVARA: Good morning,
17	Commissioners. Jessica Chiavara, here on behalf
18	of Public Service Company of New Hampshire, doing
19	business as Eversource Energy.
20	CHAIRMAN GOLDNER: Thank you. Unitil.
21	MR. TAYLOR: Good morning,
22	Commissioners. Patrick Taylor on behalf of
23	Unitil Energy Systems, Inc.

1	CHAIRMAN GOLDNER: Liberty.
2	MR. SHEEHAN: Good morning. Mike
3	Sheehan for Liberty Utilities, Granite State
4	Electric Corp.
5	CHAIRMAN GOLDNER: The Office of the
б	Consumer Advocate.
7	MR. KREIS: Good morning. I'm Donald
8	Kreis, Consumer Advocate.
9	CHAIRMAN GOLDNER: Walmart.
10	MS. HORNE: Good morning. Melissa
11	Horne on behalf of Walmart, Inc.
12	CHAIRMAN GOLDNER: CLF.
13	MR. KRAKOFF: Good morning. Nick
14	Krakoff on behalf of Conservation Law Foundation.
15	With me today is Adam Aguirre, also with CLF.
16	CHAIRMAN GOLDNER: Thank you. CENH.
17	MR. EVANS-BROWN: Good morning. Sam
18	Evans-Brown with Clean Energy of New Hampshire.
19	Here also with me is Chris Skoglund.
20	CHAIRMAN GOLDNER: Thank you. GSHA.
21	Okay. Standard Power of America.
22	MR. HAYDEN: Good morning,
23	Commissioners. I'm Robert Hayden from Standard

1 Power. 2 CHAIRMAN GOLDNER: Thank you. 3 And CPCNH. 4 MS. MANZELLI: Good morning, 5 Commissioners. Amy Manzelli from BCM Law. Here with me, Clifton Below and Deana Clifton -- I'm 6 7 sorry -- Deana Dennis. Good morning. 8 CHAIRMAN GOLDNER: Thank you. Good 9 morning. 10 We would like to provide the Okav. 11 parties an opportunity to make opening statements 12 today. We note that the parties have already 13 submitted position statements prior to hearing. 14 These statements explain each party's positions 15 and/or recommendations to the Commission, and we 16 do not need the parties to repeat any information in those statements. 17 18 Prior to your opening statements, we should like to lay out what we believe the scope 19 of this hearing should be and how the process 20 21 should go today. 22 We'll then allow the parties to 23 comment on both topics during their opening

1 statements.

2	The parties have submitted proposed
3	exhibits, 1 through 32. We have also received
4	three separate position statements: one from the
5	DOE, one from CPCNH, a third joint statement from
б	the remaining parties, given who we will refer
7	today as the joint parties in this hearing.
8	In order to ensure an efficient
9	process, we believe that the joint parties should
10	present their agreement. The DOE and CPCNH
11	then DOE and CPCNH shall have the opportunity to
12	cross-examine them. The DOE and CPCNH shall then
13	have the opportunity to present any alternative
14	proposals for action for the Commission to take
15	on this docket.
16	With respect to the testimony from the
17	witnesses, we received a filing from the joint
18	parties regarding a proposed order of witnesses,
19	in which they proposed presenting the witnesses
20	in the following order: first Dunsky, then the
21	joint parties, then the DOE, then CPCNH, and
22	then, finally, a utility rebuttal panel. CPCNH
23	filed a letter objecting to this proposal.

1	We agree, in general, with the joint
2	parties' proposal for the witness schedule,
3	though we prefer the joint parties to go first
4	and Dunsky to go second. However, we do not
5	believe it would be fair to allow a utility
6	rebuttal panel without allowing the other parties
7	a similar opportunity.
8	Therefore, after DOE and CPCNH present
9	their positions, if the joint parties believe
10	additional testimony from their witness is
11	necessary, we will entertain such a request.
12	However, we would also allow the other parties to
13	provide additional testimony in response to any
14	rebuttal testimony.
15	Okay. We're going to take a quick
16	ten-minute break and come back with opening
17	statements. Off the record.
18	(Recess taken.)
19	CHAIRMAN GOLDNER: Okay. We are back
20	on the record. Let's take the parties' opening
21	statements beginning with the joint parties.
22	MS. CHIAVARA: Good morning again.
23	Jessica Chiavara on behalf of the settling

11

1	parties. The I don't have a lengthy statement
2	to make. I have just that the settling parties
3	are excited about the Settlement Agreement that
4	we've reached. It represents a diverse range of
5	interests, and a lot of the parties are coming
6	together. This was a thoroughly negotiated
7	settlement, and we feel that it represents a
8	balanced and reasonable and constructive path
9	forward for net metering. And we have many
10	experts that are here today to speak to that, and
11	so you'll be able to ask them all kinds of
12	questions about that.
13	The other thing that I wanted to touch
14	on is the utility rebuttal panel that we did
15	propose for later this afternoon. I think the
16	way that we're thinking about it is, this case is
17	kind of two cases rolled into one. So, on the
18	one hand, we have the Settlement Agreement, and
19	all the settling parties' opinion on that, and
20	then the non-settling parties' opinion on that
21	settlement.
22	But it's not just those that aren't
23	settling and their opposition to the Settlement

1	Agreement or not. The parties that aren't
2	settling also may have affirmative proposals,
3	different proposals, to put forward. And the
4	utility witnesses did, in fact, submit rebuttal
5	testimony on those proposals. And so it's
6	that's almost a second case, and so the rebuttal
7	panel is to speak to those separate issues,
8	because the settlement panel will not be speaking
9	to any of those issues, so it's sort of two
10	different tracks.
11	CHAIRMAN GOLDNER: Okay. And I think
12	the proposed process, I think it will work out
13	well. We'll let all the panels testifying go
14	through the normal process, and if the if the
15	joint parties still want to have the rebuttal
16	panel, the joint parties can make that request,
17	and then we can see if there are any objections
18	at that time.
19	MS. CHIAVARA: Absolutely. Yes. If
20	things are covered in cross-exam, we won't
21	belabor it. We're not trying to beat anything to
22	death. So, you know, we'll see how it goes and
23	we'll take it from there.

1	CHAIRMAN GOLDNER: Thank you. Okay.
2	The New Hampshire Department of Energy.
3	MR. DEXTER: Thank you, Mr. Chairman.
4	Paul Dexter on behalf of the Department of
5	Energy.
6	Our position is this case is actually
7	quite simple. We are in favor of continuing the
8	status quo of existing net metering tariffs as
9	detailed in the testimony that was put forth in
10	writing.
11	In addition, since our testimony was
12	submitted, the utilities have made substantial
13	progress towards proposing application fees for
14	net metering applicants. Those are laid out in
15	the Settlement Agreement, and our position is
16	that we support the adoption of those application
17	fees as laid out in the Settlement Agreement.
18	Thank you.
19	CHAIRMAN GOLDNER: Thank you, Attorney
20	Dexter. Is in your filing, as I recall, there
21	was an open IR docket in the Department looking
22	at applications fees. Is that continuing, or is
23	that does that complete the Department's work

2 MR. DEXTER: So there was an IR docket on interconnection, in general. 3 I'm not sure that it dealt with application fees, but our 4 position with respect to application fees for net 5 metering customers is that we support what's been 6 7 put forth in the Settlement Agreement. 8 CHAIRMAN GOLDNER: Okay. Okay. Thank 9 you. CPCNH. 10 MS. MANZELLI: Good morning, 11 Commissioners. A little bit of a statement here to get us going this morning. I believe that 12 13 this docket presents all of us an opportunity 14 right now to make net metering compensations 15 better, smarter, and more accurate in ways that 16 could minimize subsidization and unfair cost 17 shifting. We have the Dunsky VDER study, and it 18 makes a strong case that customer generators 19 generate higher value than current net metering compensation rates, and it's especially so for 20 21 systems greater than 100 KW. 22 Money settlement processes should be 23 updated so that competitive suppliers have the

relative to application fees?

1

1	financial basis to offer innovative net metering			
2	programs to customers. Its signals should be			
3				
3	improved, with temporal price signals reflecting			
4	temporal values to optimize these investments			
5	going forward.			
6	New Hampshire needs to build the right			
7	projects. There's just no need to wait, not an			
8	additional three years, five years, or seven			
9	years. We have the opportunity right now in this			
10	docket to make these changes. Just because we			
11	don't have enough information right now to do			
12	everything, that doesn't mean that nothing should			
13	be done in this docket. As the saying goes,			
14	let's not let perfect be the enemy of the good.			
15	The information and technology in			
16	place today is good enough to at least start			
17	making net metering compensations smarter and			
18	more accurate with more (indiscernible), and we			
19	can do this in a way that aligns with New			
20	Hampshire's strong and smart policy of supporting			
21	customer choice and market-based competition.			
22	Market competition and customer choice benefits			
23	all New Hampshire electric ratepayers. Thank			

1 you. 2 CHAIRMAN GOLDNER: Thank you, 3 Attorney. Let me just check on one of the action 4 items before we part it. Is there any objection 5 to the third parties going first in testimony, 6 7 then going to Dunsky second? I wouldn't call it an 8 MR. DEXTER: objection, but I was the one that proposed that 9 10 Dunsky go first, because their study is sort of 11 foundational. It came out of the last docket. It followed a scope that was --12 13 I should have identified myself. 14 This is Paul Dexter speaking. Sorry. Ιt 15 followed a scope that was identified in the last 16 docket. It was done on behalf of all stakeholders; and, therefore, all the parties had 17 18 access to it and drew from the information, so 19 that's why I had proposed that they go first. 20 Number two. I was also hoping that we 21 could release Dunsky once they were done, 22 therefore, limiting the amount of time that they 23 have to spend at the hearing, because we are at

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	the end of a of a pretty tight budget.
2	So that was my recommendation. If
3	there's no strong objection to Dunsky going
4	first, I still think it's a more logical order.
5	CHAIRMAN GOLDNER: Attorney Krakoff.
6	MR. KRAKOFF: Yeah, I have no issue
7	(indiscernible.)
8	CHAIRMAN GOLDNER: Okay. Any other
9	comments on Dunsky going first?
10	MS. CHIAVARA: The settling panel
11	sorry, Jessica Chiavara. The settling panel is
12	fine with Dunsky going first.
13	CHAIRMAN GOLDNER: Okay. All right.
14	We'll do it in that order then.
15	All right. So I think we have a plan
16	for the day. We'll turn now to public comments.
17	I have a sign-up sheet with three members of the
18	public signed up for comments. I'll ask those to
19	do two things. One is, please keep your comments
20	we have a very long day ahead of us to a
21	couple of minutes, number one.
22	And, number two, I'll ask you to find
23	a microphone and make sure that the red light is

1	on, and identify yourself before you begin			
2	speaking.			
3	So first the first person is			
4	Mr. Aalto.			
5	Is there a microphone that Mr. Aalto			
6	can use? Thank you.			
7	MR. AALTO: Thank you. My name is			
8	Pentti Aalto. I'm representing myself. I also			
9	bring about 50 years of work trying to integrate			
10	distributed generation for the grid from its many			
11	different aspects.			
12	I guess, and to be really short,			
13	without going into a substantial defense of it, I			
14	believe the full retail value is the appropriate			
15	cost for customers. There's no added cost to			
16	anyone by it. There's no subsidy, as such, that			
17	isn't already in the system.			
18	However, it's incredibly important			
19	that we begin to come up with a more efficient			
20	system. The counterargument to my argument is,			
21	well, it's it's a May afternoon, the sun is			
22	shining brightly, and the price is negative. How			
23	can that be an efficient price, to pay somebody			

1	20 cents for power when the market seems to be			
2	saying it's negative.			
3	And, of course, the answer is, it is			
4	not an efficient price, and we should work very			
5	diligently to get that, both in terms of the time			
6	and system state. In other words, the price of			
7	power in the grid itself is a basis for it, plus			
8	the distributed an expression dynamic			
9	expression of price for transmission and			
10	distribution; the idea of fixed pricing is			
11	ultimately unsupportable if we're trying to be			
12	efficient.			
13	We have no idea the customer has no			
14	idea what the loading is on the system or			
15	anything else. I propose a system that			
16	recognizes segments of the major segments of			
17	the system, each contributing to the cost to an			
18	individual customer. Each customer will see a			
19	different price. The price will be determined by			
20	the revenue requirement for that segment, a cost			
21	allocation or a I should say a price			
22	allocation that is nonlinear that reflects an			
23	emulation of a market for investment.			

1	When loading on the system is zero,			
2	the price to use the system is zero; likewise,			
3	the revenue to someone generating at that point			
4	is zero. When the wire is melting, the price is			
5	infinite, and a hockey stick price curve connects			
6	them.			
7	Each segment added together then			
8	provides a price that reflects the dynamics of			
9	the system. How do we do this? The requirement			
10	is, of course, measurement of loading on the			
11	system at major locations, but that also gives us			
12	the ability to provide for the dynamic re-rating			
13	of transmission and distribution systems based on			
14	temperature and other conditions.			
15	Without going further into that, I			
16	would point that I would did file something			
17	in in a previous docket, probably five years			
18	ago, that described an example of this type of			
19	analysis. I will try to find references to it if			
20	there's interest.			
21	The issue is, do we convert quickly to			
22	these prices? Do we require solar to suddenly be			
23	efficient when nothing else is? The pricing			

-				
1	structure doesn't recognize the it doesn't			
2	properly account for the efficiency of use of any			
3	appliance, whether it's or a conservation			
4	measure or efficiency measure.			
5	Ultimately, we need to come up with			
6	more efficient pricing at both load and			
7	generation. And, ultimately then, the price that			
8	a customer sees is the price they get paid. And			
9	if it's done properly, it also reflects the cost			
10	of using the system to move exported power to the			
11	downstream customers that get it.			
12	I'd be glad to answer any questions if			
13	there's any interest.			
14	CHAIRMAN GOLDNER: Thank you,			
15	Mr. Aalto. I would just encourage you			
16	anything you would like to put in the file in			
17	this docket, to be considered in this docket, you			
18	can file that with the Clerk's office, and that			
19	will be reviewed by the Commission.			
20	MR. AALTO: Thank you. I will try to			
21	do that. I should point out that I'm dyslexic in			
22	writing anything, and it's incredibly difficult			
23	to come out with something that's legible.			

1	CHAIRMAN GOLDNER: Okay. No problem.
2	I was thinking of the the item that you filed
3	five years ago, you just mentioned. I think you
4	might want to file that.
5	MR. AALTO: Okay. Thank you.
б	CHAIRMAN GOLDNER: Thank you.
7	Okay. Let's move to Ms. Oliver from
8	the New Hampshire Community Loan Fund.
9	MS. OLIVER: Good morning. Thank you
10	for allowing me to speak this morning.
11	My name is Jeannie Oliver. I'm the
12	vice president of ROC-New Hampshire, which is a
13	program of the New Hampshire Community Loan Fund,
14	and we help residents in manufactured housing
15	parks to purchase a park and then operate them as
16	resident-owned communities.
17	Both at ROC-New Hampshire and in my
18	previous position with the Vermont Law School
19	Energy Clinic, we had worked very closely with
20	these low to moderate income communities to
21	implement community solar projects that benefit
22	those residents. And in that capacity,
23	representing low/moderate income communities, we

1	generally support the continuation of the net				
2	metering rate structure in its current form.				
3	This will give these residents an opportunity to				
4	play catchup to what the general population has				
5	been able to do over the last decade or so.				
6	We have learnt some lessons, working				
7	with the Public Utilities Commission, the				
8	Department of Energy, and the stakeholders in				
9	this room, that we're now able to scale up in				
10	these communities. There are now some funding				
11	opportunities coming through the federal				
12	government that is also enabling us to scale up				
13	these projects in low/moderate income				
14	communities.				
15	Keeping the net metering tariff as it				
16	is, we will be able to apply those lessons				
17	learned and apply net metering in a really				
18	equitable way for the next five years.				
19	So thank you. We will provide written				
20	comments (indiscernible).				
21	CHAIRMAN GOLDNER: Thank you. And,				
22	finally I'm not sure I can read the				
23	handwriting. It looks like Ms. Brown?				

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	MS. BROWN: Hello. For the record, my		
2	name is Doria Brown. I am the energy manager for		
3	the City of Nashua, New Hampshire. The City of		
4	Nashua is a member of the Community Power		
5	Coalition of New Hampshire. In fact, we are the		
6	largest community member, as well as the		
7	community with the most generation. The City of		
8	Nashua has two hydroelectric facilities, five		
9	rooftop solar arrays, and a landfill gas to		
10	energy plant.		
11	And today I've been hearing support of		
12	the Settlement Agreement for the net metering		
13	tariff. We think that it's important to preserve		
14	net metering as is, though we do think that, in		
15	the future, there is opportunity to expand net		
16	metering with some of the ideas that the		
17	Community Power Coalition is coming with today.		
18	But we think that it's important to preserve net		
19	metering as is and allow for that expansion in		
20	the future.		
21	And thank you for your time today.		
22	That's what I had to say.		
23	CHAIRMAN GOLDNER: Thank you.		

1	That completes the public comment on
2	my sign-up sheet, so we'll move on to the next
3	section.
4	Okay. So let's turn now to the
5	parties' testimony. We'll start with Dunsky
6	Energy, as recommended by the New Hampshire DOE.
7	Ms. Doran. Sorry, Mr. Krakoff.
8	MR. KRAKOFF: Chairman Goldner, I'd
9	just like to bring up something briefly at the
10	outset. Nick Krakoff from the Conservation Law
11	Foundation for transcript purposes.
12	But I'd just like to move under
13	Rule 203.32 for post-hearing briefing. There's
14	an awful lot of law covering this case, not just
15	362-A:9, but also 362-A:1, and there's some
16	relevant legislative history as well as past
17	Commission orders governing this case. So I
18	would just move right now that we, you know,
19	consider that or just take it up at the end of
20	the hearing.
21	CHAIRMAN GOLDNER: Okay. Thank you,
22	Mr. Krakoff. We'll we'll address that before
23	the day is out.

1	Okay. Anything else before we move to
2	the Dunsky testimony?
3	Okay. So one at a time, I'll ask the
4	witnesses to state their name for the record.
5	MR. HILL: Good morning. My name is
6	Alexander James Hill.
7	CHAIRMAN GOLDNER: Thank you.
8	MR. KSHEMENDRANATH: Good morning. My
9	name is Anirudh Kshemendranath.
10	CHAIRMAN GOLDNER: Thank you. Okay.
11	Can you please both raise your right
12	hands.
13	(Whereupon, ALEXANDER HILL and
14	ANIRUDH KSHEMENDRANATH were duly
15	sworn by Chairman Goldner.)
16	CHAIRMAN GOLDNER: Thank you. Well
17	done. The witnesses are ready for direct.
18	MR. DEXTER: Thank you, Mr. Chairman.
19	Paul Dexter doing the direct of the Dunsky
20	associate witnesses today.
21	DIRECT EXAMINATION
22	BY MR. DEXTER:
23	Q. Since we've already had their names stated, I'll

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		ask each of the witnesses from Dunsky to state
2		their position with with their employer.
3	A.	(Hill) Yes. My title is partner at Dunsky
4		Energy and Climate Advisors.
5	Α.	(Kshemendranath) Hi. This an Anirudh. My
6		current title is senior consultant.
7	Q.	Thank you. And would one of you please describe
8		generally the role that Dunsky played in
9		connection with this net metering proceeding?
10	Α.	(Hill) Yes, I can do that.
11		So Dunsky's role was to conduct the
12		study, which is presented as Exhibit 8, to
13		establish the value of distributed energy
14		resources for New Hampshire, and it includes
15		assessment of rate and bill impacts for electric
16		utility customers resulting from projected net
17		energy metering tariffs and behind-the-meter
18		solar PV uptake in the state.
19		We were selected to conduct the VDER
20		analysis that's the short form of Value of
21		Distributed Energy Resources after we
22		responded to a request for proposals titled, "The
23		Value of Distributed Energy Resources Study

1	Consultant RFP No. 2020-01," issued by the State
2	of New Hampshire Public Utilities Commission on
3	March 27th 2020.
4	The RFP detailed the scope and
5	approach for conducting the VDER analysis, which
6	was predetermined based on Commission Order
7	No. 26,213. The order established the scope and
8	timeline for the VDER study and directed the
9	staff to engage a consultant.
10	According to the order, the Commission
11	staff previously held a series of stakeholder
12	working group sessions and filed its Value of
13	Distributed Energy Resources Study scope and
14	timeline report on May 9th, 2018. And the
15	Commission held a public comment hearing on June
16	29th, 2018, and approved the VDER study scope on
17	December 18th, 2019.
18	MR. DEXTER: Mr. Chairman, if
19	Mr. Patnaude was here, I have a feeling he'd ask
20	Mr. Hill to slow down. If you think the speed is
21	okay with the tape system, or
22	CHAIRMAN GOLDNER: I hope so, but I
23	would encourage everyone to speak slowly today.

1	We'll be sending the audio and video off to a
2	off-site stenographer to do the translations.
3	BY MR. DEXTER:
4	Q. Okay. So then, Mr. Hill and Mr. Kshemendranath,
5	if you could remember to speak a little slowly
6	and directly into your microphone.
7	You had mentioned Exhibit 8. I
8	should have said at the outset that I will be
9	questioning you about documents that have been
10	marked as Exhibit 8 through 12 in the proceeding.
11	Continuing with Exhibit 8, which
12	you've identified as the final study report of
13	the VDER. Could you give a very brief summary of
14	the of this study?
15	A. (Hill) Certainly. So Exhibit 8 contains the
16	final report for the VDER analysis, which was
17	filed by the New Hampshire Department of Energy
18	on October 31st, 2022, as part of this docket.
19	It contains two components. The first
20	is the final study report that provides an
21	overview of the results and finding of the
22	analysis, including the value generated by
23	distributed energy resources. It also contains

1		the levelized customer-installed costs for DERs,
2		and as well, a rate and bill impact assessment,
3		which typically we refer to as the RBI
4		assessment.
5		The second component is the appendix
6		to the report that provides an overview of the
7		approach and methodology used for the VDER study
8		and the RBI analysis.
9	Q.	Can you describe briefly the purpose of both of
10		those components of the final study report?
11	Α.	(Hill) Yes. The VDER study aimed to quantify
12		the New Hampshire-specific avoided costs and
13		incurred costs expected for utilities and
14		ratepayers from future incremental additions of
15		net metered distributed energy resources in the
16		state.
17		It considered 19 value streams for
18		DERs assessed on an hourly basis covering the
19		period from 2021 to 2035. This allows for
20		technology neutral assessment of DER benefits
21		over the study period.
22	Q.	And the same question with respect to the rate
23		and bill impact analysis. Could you give a brief

1 description of the purpose, please? 2 Α. (Hill) Yes. The rate and bill impact analysis provides insight into the impact of customer 3 4 generator deployment on New Hampshire ratepayers, considering both the benefits and costs that the 5 utilities would incur. 6 7 The assessment is intended to serve as a future-looking estimate of the direction and 8 9 magnitude of the impacts that further net metered 10 solar PV will have on all ratepayers and any 11 potential cost shifting between customer 12 generators and non-customer generators. 13 It is not intended to represent an 14 exact projection of future electricity rates or 15 cost recovery within the state. 16 The RBI analysis considers the impacts 17 of customer generator compensation under the 18 existing alternative net energy metering tariff effective September 2017. 19 And could you give us a brief summary of the 20 Q. 21 results of these two analyses that were 22 performed? 23 (Kshemendranath) Yes. This is Anirudh. The Α.

1	final study report consists of two essential	
2	studies. One is the VDER study, and the second	
3	is the RBI analysis.	
4	The VDER study quantifies the value of	
5	distributed energy resources owned by customer	
6	generators and eligible to participate in the	
7	current net metering energy program in New	
8	Hampshire.	
9	And as for this Exhibit 8, DERs are	
10	expected to provide a total system-wide net	
11	avoided cost of anywhere between 11 cents and 18	
12	cents for electricity produced in 2021. And, by	
13	2025, DERs are forecasted to provide anywhere	
14	between 10 cents and 23 cents per kilowatt hour	
15	produced.	
16	These value vary by DER system type	
17	and across utilities, and they exclude the values	
18	associated with environmental externalities. All	
19	the numbers that I mentioned are all expressed in	
20	real 2021 dollars.	
21	Also, as a part of the exhibit, the	
22	RBI analysis projects that adopting additional	
23	net metered solar PV may result in a slight rate	

1		increase for all rate classes and utilities under
2		the current alternative net metering design.
3		As a result, the monthly bills are
4		projected to increase by a small percentage for
5		non-customer generators, but decrease by a more
6		significant percentage for customer generators.
7		However, when we average the impact
8		and the bill impacts across all customers, we
9		find that the projected additional net metered
10		solar PV would reduce the monthly energy bills.
11	Q.	Thank you. Now, turning to Exhibit 9, which is
12		titled, "An Addendum to the VDER Study," could
13		you describe what Exhibit 9 is and what prompted
14		you to prepare Exhibit 9?
15	Α.	(Hill) Certainly. Yeah, Exhibit 9 is an
16		addendum prepared to update the results in the
17		initial study as presented in Exhibit 8,
18		specifically to account for two factors.
19		The first was that natural gas prices
20		were significantly higher during 2021 and 2022
21		than had been projected when the initial analysis
22		was conducted. This led to a reassessment of the
23		avoided energy costs, the ancillary services and

	r	
1		load obligation charges, transmission and
2		distribution line losses, wholesale market
3		suppression benefits, also referred to as DRIPE,
4		and wholesale risk premiums.
5		At the same time as updating those
б		avoided cost components, we also updated
7		converted the values in this for all avoided
8		cost elements to real 2024 values.
9		The Department of Energy requested
10		Dunsky to prepare Exhibit 9 because of the higher
11		natural gas prices initially presented in Exhibit
12		8, and which warranted an update to the price
13		projections over the 2021 to 2025 sorry
14		2035 period.
15	Q.	And when Exhibit 9 put together?
16	А.	(Hill) Sorry. Pardon me? I didn't hear that
17		question.
18	Q.	When was Exhibit No. 9 put together?
19	Α.	(Hill) Exhibit 9 was issued on June 8th, 2023.
20	Q.	And what did Exhibit 9 show in relation to the
21		original study that you described for Exhibit 8?
22		Did it change the conclusions at all?
23	Α.	(Kshemendranath) So I can answer this.

1 The purpose of this exhibit was to 2 articulate the impact of real energy prices as reflected in the historical locational margin 3 price in 2021 and 2022, which differs 4 significantly from the predicted values in the 5 6 original VDER study. 7 The addendum also guantified the impact of forward-looking natural gas price 8 9 projections on the projected energy price, and 10 consequently, the 19 VDER benefit streams. So 11 the addendum updates all the values in the 12 analysis into real 2024 dollars to facilitate the 13 future application of the results. 14 Now, when we compared the results in 15 Exhibit 9 to Exhibit 8, we find that the total tech-neutral value stack, on average, is about 17 16 17 percent higher in 2025 and about 5 percent higher 18 in 2035. 19 The VDER components that were influenced by the change in natural gas prices 20 21 include avoided energy cost, ancillary services, 22 transmission and distribution line losses, DRIPE, 23 and wholesale risk premium.

1	Q.	Would you say that the that the the fact
2		that you did or or or that you analyzed the
3		addendum sorry.
4		Is the fact that you proposed that
5		you performed the analysis that's set forth in
6		Exhibit 9 in your view, does that undermine
7		the validity of the report that was submitted in
8		Exhibit 8? And please explain why or why not.
9	Α.	(Hill) Yeah. No, it doesn't undermine the
10		validity of Exhibit 8. In our opinion, all
11		forecasts you know, these are forward-looking
12		reports, and all forecasts represent the best
13		projection of future values at a given period of
14		time and, by nature, carry some degree of
15		uncertainty.
16		Despite a significant change in the
17		avoided energy cost forecast between those used
18		in Exhibit 8 and those applied and updated in
19		Exhibit 9, the overall impact on the VDER value
20		stack is relatively muted as this as my
21		colleague noted. You know, 17 percent in on
22		the short term in 2025 and 5 percent over the
23		longer term. Moreover, energy prices have since

37

1	returned to values that align more closely with
2	the original values used in the analysis in
3	Exhibit 8.
4	For the RBI analysis component, the
5	impact of fluctuating energy prices on the
б	assessment is even less. The RBI assessment
7	assumes that, of the VDER avoided costs that were
8	impacted by updated natural gas price
9	projections, the avoided energy costs, the
10	ancillary services, transmission distribution
11	line losses, and wholesale risk premiums are
12	considered passthrough costs that don't directly
13	impact utility costs and, as such, do not produce
14	rate impacts related to the NEM program. So in
15	those cases, there is no change in in our
16	analysis.
17	The exception would be the DRIPE
18	benefits, which are assumed to contribute to the
19	NEM program rate impacts; however, energy DRIPE
20	is a relatively small component in the value
21	stack; and, therefore, the resulting
22	energy-price-driven changes to DRIPE values would
23	have a marginal impact on the generation rate

1		impacts resulting from the NEM program.
2	Q.	Okay. Thank you. I want to turn briefly to
3		Exhibit 10, which is your testimony.
4		CHAIRMAN GOLDNER: Mr. Dexter?
5		MR. DEXTER: Yes.
6		CHAIRMAN GOLDNER: If you could just,
7		please, make sure your witnesses are identifying
8		themselves each time.
9		MR. DEXTER: And I should be
10		identifying myself as well, Mr. Chairman. I will
11		try to remember that. And, yes, I will ask the
12		witnesses to do that as well.
13	BY MR. DEXTER:	
14	Q.	So, again, Paul Dexter. Moving to Exhibit 10 on
15		direct exam, which is your pre-file testimony.
16		Was this prepared by you or under your
17		supervision?
18	A.	(Hill) Alex Hill responding.
19		Yes, the testimony in Exhibit 10 was
20		prepared in collaboration between myself and my
21		colleague, Mr. Kshemendranath.
22	Q.	And do you have any corrections or updates that
23		you would make to Exhibit 10 at this time or that

1		you would like to describe at this time?
2	А.	(Kshemendranath) Yes. Anirudh responding.
3		Yes, as noted in Exhibit 11 and
4		Exhibit 12, in the preparation of our rebuttal
5		testimony, we encountered an error in the RBI
6		assessment calculation from the initial study,
7		and this error led us to prepare a second
8		addendum to the RBI assessment report, which is
9		included here as Exhibit 12.
10		Now, correcting this calculation error
11		reduced the RBI impacts, and we compared them to
12		the values presented in Exhibit 8 and 10. Thus,
13		the testimony, as presented in Exhibit 10, should
14		be corrected to state that, under the current net
15		metering scenario, based on the forecasted DG
16		adoption over the 2021 to 2035 period, what we
17		see is that, on average, across all customers
18		within the residential customer class, they will
19		experience a decrease in their monthly energy
20		bills. Moreover, on average, small and large
21		general service customers are projected to
22		experience a reduction in their monthly bills as
23		well.
	1	

1 While DG customer generators will 2 experience a notable reduction in monthly bills resulting from the NEM tariff, non-generator 3 customers are expected to see a slight increase 4 in their monthly bills. And these bills are 5 driven by increases in rates, which will result 6 7 in increase in rates for both -- for residential, the small general service and the large general 8 9 service customers across all utility service territories. 10 11 So this RBI assessment aims to 12 indicate the magnitude and the direction of the 13 impact of the potential rate changes, and this 14 correction does not change the overall study's 15 conclusion. 16 So except for the corrections that you just Ο. talked about that are explained in more detail in 17 Exhibit 12, if I were to ask you the questions 18 19 that are contained in your testimony as Exhibit 20 10, would your answers be the same as those 21 contained therein? 22 Alex Hill responding. Α. (Hill) 23 And, yes, they would be the same.

1	Q.	And Paul Dexter questioning.
2		Do you adopt this as your sworn
3		testimony in this proceeding?
4	Α.	(Hill) Alex Hill responding again.
5		And the answer is, yes, we do.
6	Q.	Thank you. So I want to turn quickly now to
7		Exhibit 11, which is your rebuttal testimony in
8		this case. Was this prepared by you or under
9		your supervision?
10	Α.	(Hill) Alex Hill responding.
11		The rebuttal testimony in Exhibit 1
12		was prepared in collaboration between myself and
13		my colleague, Mr. Kshemendranath.
14	Q.	Paul Dexter asking.
15		Do you have any corrections to make at
16		this time to the rebuttal testimony which has
17		been marked as Exhibit 11?
18	A.	(Hill) Alex Hill responding.
19		We have no corrections to make
20		regarding the rebuttal testimony at this time.
21	Q.	And do you adopt this rebuttal testimony as your
22		sworn testimony in this proceeding?
23	A.	(Hill) Yes, we do.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	Q.	What was briefly describe the purpose of the
2		rebuttal testimony that was that you filed.
3	А.	(Hill) Alex Hill responding.
4		The purpose of the testimony was to
5		respond to questions raised by other intervenors
6		in this filing.
7	Q.	And, finally, turning towards Exhibit 12, which
8		you've actually described a little bit already,
9		could you just give a brief description of the
10		purpose of Exhibit 12, which is entitled,
11		"Addendum to the RBI assessment"?
12	А.	(Hill) Alex Hill responding.
13		The addendum to the RBI assessment and
14		the VDER study in Exhibit 12 provides corrected
15		values resulting from the computational error
16		that was corrected in how the demand was such
17		reduced induction demand reduction induced
18		price effects and avoided capacity costs were
19		applied in assessing the generation rate impacts
20		in the RBI model.
21		We discovered this error when
22		preparing our rebuttal testimony as presented in
23		Exhibit 11.

1	Q.	And, again, if I understood the earlier
2		testimony, it's your conclusion that correction
3		of this error did not change the overall
4		conclusion from the RBI assessment; do I
5		understand that correctly?
6	A.	(Hill) Alex Hill responding.
7		It did not change our overall
8		conclusion.
9	Q.	Thank you. I just want to clarify, is it is
10		Dunsky providing an opinion or position on the
11		net metering tariffs that are being considered in
12		this case?
13	A.	(Hill) Alex Hill responding.
14		No. Our role was not to provide an
15		opinion; and, as a result, Dunsky does not take a
16		position in New Hampshire's net meter net
17		metering tariff.
18		MR. DEXTER: Thank you for those
19		answers. Those are the only questions I have at
20		this time.
21		And I meant to say at the outset,
22		Commissioner, that the primary purpose of us
23		bringing in Dunsky and presenting these materials

1	in writing and putting them into the record was
2	to allow the Commission an opportunity to ask
3	Dunsky questions, because you haven't had that
4	opportunity. Most of the other parties in the
5	case have had that opportunity through technical
б	sessions. And they may have some questions
7	today, too, as well, but I wanted to state that
8	that was the primary purpose of this exercise
9	today.
10	CHAIRMAN GOLDNER: Okay. Thank you,
11	Attorney Dexter. I appreciate that.
12	Okay. Let's move to the joint parties
13	for any cross-examination.
14	MS. CHIAVARA: The utilities don't
15	have any questions for Dunsky, but I believe
16	there are other members of the settling parties
17	that may.
18	CHAIRMAN GOLDNER: Okay. Okay. So
19	the questions today are not necessarily funneled
20	through the representative for the joint parties?
21	MS. CHIAVARA: Yes. I believe
22	Conservation Law Foundation has some questions
23	for Dunsky.

1		CHAIRMAN GOLDNER: Okay. Okay.
2		Mr. Krakoff.
3		CROSS-EXAMINATION
4	BY M	R. KRAKOFF:
5	Q.	Nick Krakoff with the Conservation Law
6		Foundation.
7		You said that the scope of the study
8		that was established I think you said Order
9		26,213. Wasn't the real order 26,316? Could you
10		clarify that.
11	Α.	(Hill) I'm just referring to my notes.
12		Our understanding was that the scope
13		and approach for conducting the VDER analysis was
14		predetermined based on Commission Order 26,213.
15	Q.	Okay. Was that the order from December 18th,
16		2019?
17	Α.	(Hill) I don't I don't have a note as to the
18		specific date of that order.
19	Q.	Okay. Regardless of what the date of the actual
20		order number, you know, you mentioned that the
21		study assessed the value of environmental
22		externalities. And I'll probably be the only one
23		asking about it today, but those were a

1		requirement from the Commission to study those
2		environmental externalities, correct?
3	Α.	(Hill) Apologies. I'm having trouble hearing.
4		It's a bit muted. What exactly was the question
5		regarding the environmental externalities?
6	Q.	Sorry. I'll try to speak more directly into the
7		microphone for you. Is that better?
8	А.	(Hill) A little bit, yeah.
9	Q.	Okay. You said that the order that set the scope
10		for the study, they asked you to look at or
11		asked that you consult with a contractor to look
12		at environmental externalities, correct?
13	A.	(Kshemendranath) Anirudh.
14		The answer, yes. That is correct. We
15		looked at environmental externalities as a
16		sensitivity to the study.
17	Q.	And that was a requirement from that order from
18		the Commission, right?
19	Α.	(Kshemendranath) That's a part of the RFP, yes.
20		CHAIRMAN GOLDNER: I'm sorry,
21		Mr. Krakoff. If I can just remind the witnesses
22		and the questioner to identify themselves each
23		time for the transcription. Thank you.

1 BY MR. KRAKOFF: 2 Q. Okay. Again, Nick Krakoff from CLF. And, you know, with the requirement of 3 the study to -- to consider environmental 4 externalities, were those related to the public 5 purpose for the net metering statute -- or one of 6 7 the public purposes for the net metering statute? 8 Α. (Kshemendranath) I didn't hear. I'm sorry. Ι 9 didn't catch the question. 10 Was there a requirement to consider Ο. Sorry. 11 environmental externalities related to one of the 12 purposes of the net metering statute? 13 (Hill) Yeah, apologies. The audio is cutting Α. 14 out a little bit, so we're missing the occasional 15 word in your question. This is Alex Hill 16 responding. 17 It was part of our scope to provide an 18 assessment of the environmental externalities and 19 apply them as a sensitivity within the VDER 20 analysis. 21 And so --Q. 22 CHAIRMAN GOLDNER: I'm sorry, 23 Mr. Krakoff. It might be useful to switch

1		microphones with somebody over there. You might
2		just have a bad mic. And then and then,
3		again, please don't forget to identify yourself
4		each time.
5		Are there any more microphones?
6		MR. KRAKOFF: No, there's only
7		CHAIRMAN GOLDNER: Okay. All right.
8		So maybe just speak as slow as you can and most
9		words will get through. Thank you.
10		MR. KRAKOFF: All right. I'll try my
11		best.
12	BY MR. KRAKOFF:	
13	Q.	Okay. Again, Nick Krakoff for the Conservation
14		Law Foundation.
15		Now, for the VDER study, this
16		environmental externality sensitivity, that
17		looked at the avoided cost value of pollutant air
18		types, correct?
19	Α.	(Kshemendranath) Anirudh Kshemendranath.
20		Yes, that looks at the societal cost
21		of carbon.
22	Q.	Okay.
23	A.	The marginal emissions reduction.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	Q.	And so this gives them a benefit received for
2		avoiding those types of air pollutants from net
3		metering?
4	А.	(Kshemendranath) So the study Anirudh
5		Kshemendranath.
6		The study quantified the environmental
7		benefits from the reduction of potential
8		reduction of marginal emissions from the system.
9	Q.	And even (indiscernible) potential double
10		counting of environmental externalities where
11		people are already getting wholesale energy
12		prices, correct?
13	А.	(Kshemendranath) Anirudh Kshemendranath.
14		So my understanding is that are
15		you is your question related to, are we double
16		counting the benefits? Is that your question?
17		And I would say, no, we we take out
18		the RGI benefits associated from that from the
19		externality benefits.
20	Q.	Okay. Nick Krakoff with CLF.
21		So you made sure to avoid double
22		counting?
23	А.	(Kshemendranath) Anirudh Kshemendranath. That's

1		right.
2	Q.	Okay. And then, when Mr. Dexter was asking you
3		some questions, you said you kind of detailed
4		the value set the value stack over for net
5		metering for 2021 and for 2035.
6		Now, doesn't the study show that
7		environmental externalities, that sensitivity
8		added an additional 5 cents per KWH to the
9		benefits to the average annual value stack for
10		net metering systems in 2021?
11	Α.	(Kshemendranath) Anirudh Kshemendranath.
12		On average, it directionally points to
13		those two values, but I will have to check for
14		specific DR systems.
15	Q.	And then, in 2035, I think the study found
16		sorry. Nick Krakoff, CLF again.
17		In 2035, the study found that the
18		environmental externality sensitivity added an
19		additional 3 to 4 cents to the value stack? And
20		that's for an average system, of course.
21	A.	(Kshemendranath) Anirudh Kshemendranath.
22		It is in the Exhibit 8, it shows
23		that, on average, it's somewhere between 4 and 5

1 cents. 2 Q. Okay. And so I think -- Nick Krakoff, CLF. The conclusion on Page 58 of your 3 4 study, Exhibit, I quess, 8, was that, in general, environmental externalities that avoided cost, 5 that that added approximately 20 percent to 45 6 7 percent, varying by year, in DG systems to the 8 value stack; was that -- was that your conclusion? 9 (Kshemendranath) Anirudh Kshemendranath. 10 Α. 11 I'm sorry. I didn't quite catch your 12 question. Just on page 58, I think your conclusion 13 0. Sure. 14 was that environmental externalities, that 15 sensitivity analysis added approximately 20 to 45 16 percent of the value -- to the average value of the value stack? 17 (Kshemendranath) Anirudh Kshemendranath. 18 Α. 19 Yes, that is in one of the key findings on page 48 -- 58 of Exhibit 8. 20 21 And then just -- again, Nick Krakoff, CLF. Q. 22 Just one or two more questions. You 23 talked about Exhibit 12, which is the updated RBI

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1 assessment, the rates and benefit impact analysis 2 or assessment. You know, prior -- prior -- in 3 4 answering Mr. Dexter's question, you said that you're now going to show a slight cost shift to 5 non-net-metering customers in your initial 6 7 analysis. Isn't it true that the addendum to the 8 RBI assessment, that that showed even a smaller 9 cost shift? (Kshemendranath) Anirudh Kshemendranath. 10 Α. 11 That is right. In the addendum, which 12 is in Exhibit 12, we show that the updated values 13 have a lower impact, rate impact and bill impact, 14 compared to the report that is published in 15 Exhibit 8. 16 Your conclusion was that they were even lower Ο. 17 than your initial finding? (Kshemendranath) Anirudh Kshemendranath. 18 Α. 19 That is right. 20 MR. KRAKOFF: Okay. No further 21 Thank you very much. questions. 22 CHAIRMAN GOLDNER: Okay. Are there 23 any other questions for cross from any of the

1 joint parties? 2 MR. EVANS-BROWN: Clean Energy New 3 Hampshire does have a few questions. If --4 MR. DEXTER: Mr. Chairman, this is Paul Dexter. I wanted to ask Mr. Kshemendranath 5 a question on redirect concerning Mr. Krakoff's 6 7 question, because there's a -- a discrepancy 8 between Bates page numbers and report page 9 numbers. I wonder if I could do that before 10 11 Clean Energy. CHAIRMAN GOLDNER: Please do. 12 13 MR. DEXTER: Thank you. 14 REDIRECT EXAMINATION 15 BY MR. DEXTER: 16 Mr. Kshemendranath, when you were referring to 0. page 58 of the VDER analysis, which is Exhibit 8, 17 18 including environmental externality 19 sensitivities, is it correct that that's page 58 20 of the original report as filed with Bates 21 page 71, as it's been marked as Exhibit 8; is 22 that your understanding? 23 (Kshemendranath) Anirudh Kshemendranath. Α.

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	That is right. I was looking at page
2	58 of the original study report, which is marked
3	as Bates 71 in Exhibit 8.
4	MR. DEXTER: Thank you. That's all I
5	had. Thank you, Mr. Chairman.
6	CHAIRMAN GOLDNER: Thank you, Attorney
7	Dexter.
8	CROSS-EXAMINATION
9	BY MR. EVANS-BROWN:
10	Q. This is Sam Evans-Brown from Clean Energy, New
11	Hampshire. And I can direct these questions to
12	either of you. You can take them as you see fit.
13	I'd like to ask you a few questions
14	about the rates and bill rate and bill impact
15	analysis in Sections 2.6 and 3.4 of the final
16	report listed as Exhibit 8, as well as the
17	corrections that you've already spoken to, which
18	are part of Exhibit 11.
19	Would you agree that the rates and
20	bill impact analysis in the initial report shows
21	small bill increases for participating
22	residential ratepayers under the current net
23	metering program?

1	A.	(Kshemendranath) Anirudh Kshemendranath.
2		It the study in Exhibit as shown
3		in Exhibit 8 shows small rate increases for
4		non-DG customers in residential customer classes.
5	Q.	I'd like to refer you to Tom Beach's testimony,
6		because Tom this is Sam Evans-Brown again.
7		Tom Beach's testimony, which is listed
8		as Exhibit 5, and I believe begins on page 413.
9		Mr. Beach's testimony proposed several
10		adjustments to your RBI analysis that changed
11		those results. And, in Mr. Beach's testimony,
12		those those increases became slight bill
13		decreases for non-participants, generally in the
14		same order of magnitude, generally less than 1
15		percent.
16		Are you aware of the adjustments that
17		Mr. Beach proposed in his testimony?
18	Α.	(Kshemendranath) Anirudh Kshemendranath.
19		Yes, we have seen Mr. Beach's proposed
20		recommendations to the changes in the RBI
21		assessment, and we have clarified our position
22		and our reasoning in our rebuttal testimony,
23		which is Exhibit 11.

2 And I appreciate you having gone 3 through those changes already, and I won't make you do that again. But is it fair to say that 4 you did not agree, at least in part, with some of 5 the adjustments that Mr. Beach recommended? 6 7 Α. (Kshemendranath) Anirudh Kshemendranath. 8 That is -- that is right. We did provide a rationale for where some of the 9 10 adjustments could be made and give an overview of 11 the potential impact on rates. There were a few 12 changes that we adopted that were recommended by Mr. Thomas Beach within our analysis. 13 14 0. Sam Evans-Brown again. 15 Is it correct to state that all of the 16 adjustments and corrections you made, in fact, revised the bill impact downward for all 17 non-participating customers? 18

This is Sam Evans-Brown again.

1

Q.

19 A. (Kshemendranath) Anirudh Kshemendranath.
20 The changes that we made were with
21 respect to the correction in the model where we
22 changed the -- where we -- where we noted that
23 the DRIPE and the capacity impacts would have a

1		downward pressure on generation rates, resulting
2		in lower generation rates. And that was a
3		correction that we made when we were preparing
4		our rebuttal testimony.
5	Q.	Sam Evans-Brown again.
б		The initial number was in the order of
7		1 percent. The new revised number is also lower
8		than that 1 percent average number. Would you
9		agree that the new number is, in fact, close to
10		the number zero?
11	Α.	(Kshemendranath) Anirudh Kshemendranath.
12		It is definitely lower. Is your
13		question with respect to relatively close to
14		zero? That depends upon the results and the
15		it depends on the customer class and the utility
16		service territory.
17		So, as seen in our addendum on
18		that's Exhibit 12, page 6, we find that the
19		numbers range anywhere between 0.2 to 0.6 in the
20		volumetric rate impacts, so it is it's a big
21		range within a single territory itself across
22		customer classes.
23	Q.	There's one other issue that I'd like to raise

58

1		with your rebuttal testimony. Again, this is
2		on this is Exhibit 11.
3		The issue is the 9.54 factor that you
4		applied to avoid the transmission costs in your
5		RBI analysis. These are discussed on pages 13
6		through 15 of Exhibit 11.
7		Am I correct in understanding that
8		this factor is applied because New Hampshire
9		utilities bear 9.54 percent of the regional ISO
10		New England transmission costs?
11	Α.	(Kshemendranath) Anirudh Kshemendranath.
12		That is that is right. We had
13		adopted this approach to be consistent with the
14		New Hampshire rate and bill impact and
15		participant impact assessment that is prepared
16		for the New Hampshire Evaluation Measurement and
17		Verification Working Group. And the rationale
18		for that is based on the load share of New
19		Hampshire with respect to the entire ISO New
20		England system.
21	Q.	Sam Evans-Brown again.
22		So if a DER in New Hampshire resulted
23		in one dollar avoided regional transmission cost,

1		this factor reflects that, in the short run, only
2		9.5 cents of those savings would be assigned to
3		New Hampshire utilities, and the rest flows out
4		to other New England states, correct?
5	A.	(Kshemendranath) Anirudh Kshemendranath.
6		The way ISO New England sets its
7		transmission rates is system-wide, and all the
8		DCs contribute to that based on a particular
9		rate. Therefore, if a DER resource results in a
10		1 percent or a one dollar reduction, 9.54
11		percent of that would be attributed to benefits
12		to the New Hampshire load zone.
13	Q.	Sam Evans-Brown again.
14		Would it, however, not also be true
15		that, under this methodology, that other New
16		England states also have similar DER programs
17		that are reducing peak loads and avoiding
18		transmission costs, and so a share of benefits
19		from other states' programs should would flow
20		to New Hampshire utilities under your methodology
21		as well?
22	Α.	(Kshemendranath) Anirudh Kshemendranath.
23		That is correct. That is our

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		that's a concept that that is our rationale
2		for it.
3		So if benefits if programs or DR
4		reduction in other states would would
5		subsequently result in benefits to New Hampshire
6		as well, based on the overall share of the New
7		Hampshire load zone with respect to the ISO New
8		England system.
9	Q.	Sam Evans-Brown.
10		And was the adoption rate of DERs in
11		other states taken into account as you evaluated
12		the transmission benefits to New Hampshire the
13		New Hampshire net metering program?
14	A.	(Kshemendranath) Anirudh Kshemendranath.
15		The scope of our assessment was to
16		look at the impact of the DER adoption within New
17		Hampshire. So when we looked at the rate and
18		bill impact assessment, our objective was to give
19		the directionality and the magnitude of the
20		impact between customers and non-DG customers
21		within the New Hampshire state, so we did not
22		look at forecasted DG adoption in other states as
23		a part of this assessment.

1	Q.	Isn't it correct that Sam Evans-Brown again.
2		Isn't it correct that your avoided
3		cost model does not include this 9.5 percent
4		9.54 percent factor in its calculation of avoided
5		transmission costs, and that this reflects that
6		in the long run, the full one dollar in regional
7		transmission costs will be saved because a DER
8		should produce that long-term reduction in New
9		Hampshire peak load?
10	Α.	(Kshemendranath) Anirudh Kshemendranath.
11		The avoided cost looks at the overall
12		impact or the value provided by DER resources,
13		and we did not apply the 9.54 percent to the
14		avoided transmission charges.
15		The RBI assessment takes a different
16		approach. It looks at what can be monetized
17		within the New Hampshire system, and which is
18		why the 9.54 percent was applied for the RBI
19		assessment and not for the VDER study.
20	Q.	Okay. I'm going to leave this line of questions,
21		but will ask one other.
22		In your Sam Evans-Brown again.
23		In your previous statements responding

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		to the DOE's questions, you said that the that
2		it's more appropriate to use the initial VDER
3		study as opposed to the addendum, because energy
4		market prices have dropped again, and so the
5		original study is now more reflective of the
6		current market environment.
7		Is it not true that, were we to find
8		ourselves in a high price gas environment again,
9		that the New Hampshire net metering program would
10		result in more benefits to New Hampshire
11		consumers?
12	Q.	(Hill) Alex Hill responding.
13		I don't believe I stated that the
14		initial study is more relevant than the addendum.
15		I simply stated that the addendum doesn't
16		undermine the validity of the initial study as
17		presented in Exhibit 8, and that energy prices
18		are more have returned to be more aligned with
19		the initial values presented in Exhibit 8.
20	Q.	I apologize Sam Evans-Brown. I apologize for
21		mischaracterizing your response, but could you
22		respond to the question?
23		Would it not be the case that, were

1		energy prices to rise again, that the New
2		Hampshire net metering program would result in
3		more benefits to New Hampshire ratepayers?
4	Α.	(Kshemendranath) Anirudh Kshemendranath.
5		Based on our assessment in the
6		addendum as presented in Exhibit 9, the increase
7		in natural gas prices could result in an increase
8		in energy prices. These energy prices would
9		result in increasing energy values, and customers
10		who adopt solar would see increased benefits.
11		When it comes to evaluating the
12		benefits to all ratepayers within New Hampshire,
13		most of the components that result in increased
14		energy prices are a passthrough, and it is only
15		the Demand Reduction Induced Price Effect, which
16		is the DRIPE energy benefits, that actually
17		reduce the generation rates. But that is a very
18		marginal component within the stack that we
19		assessed. Therefore, yes, technically, all
20		ratepayers would see value and benefits as
21		natural gas prices and energy prices were to
22		rise; however, that benefit would be marginal at
23		most.

1	MR. EVANS-BROWN: No further
2	questions.
3	CHAIRMAN GOLDNER: Are there any other
4	joint parties that wish to cross-examine the
5	witnesses?
6	Okay. Seeing none, we'll move to
7	CPCNH.
8	MS. MANZELLI: Thank you. Good
9	morning. My name is Amy Manzelli, for the
10	Coalition.
11	I just want to check (indiscernible).
12	I'm using the same mic as Attorney Krakoff was
13	using.
14	MR. KRAKOFF: Yes.
15	MS. MANZELLI: Okay. This doesn't look
16	like it's (indiscernible).
17	CHAIRMAN GOLDNER: Well, again, be
18	advised this is Commissioner Goldner. Okay.
19	Maybe you could join in front, and perhaps that
20	would help with both the video and perhaps the
21	microphone.
22	MR. MANZELLI: And do you want to do
23	an audio check one more time? Can the witnesses

1	hear me?
2	All right. Terrific. That's much
3	better.
4	CROSS-EXAMINATION
5	BY MS. MANZELLI:
6	Q. Good morning. My name is Amy Manzelli,
7	representing the Coalition here this morning.
8	Good morning, Mr. Hill and Mr. Kshemendranath.
9	Just a couple questions this morning.
10	For your reference, if you need to
11	be following along, I'm going to have a couple of
12	questions about a couple sentences on it is
13	report page 59, but Bates stamp page 72 of your
14	original VDER report marked as Exhibit 8.
15	So I'll read the statement. Follow
16	along just to make sure I'm reading it
17	correctly.
18	CHAIRMAN GOLDNER: I'm sorry. Could
19	you repeat the Bates page again, please?
20	MS. MANZELLI: Absolutely. It's Bates
21	stamp page 72.
22	CHAIRMAN GOLDNER: Thank you.
23	MS. MANZELLI: You're welcome.

1 BY MS. MANZELLI:

2	Q.	So the statement reads, "From a utility system
3		perspective, under current ISO New England market
4		rules, all systems provide greater value by
5		passively reducing load than by participating as
6		aggregated resources in the markets, with the
7		single exception of micro hydro facilities.
8		Micro hydro plants are able to consistently
9		generate energy during the summer and winter peak
10		reliability periods, thereby increasing their
11		value in the capacity market."
12		So I just want to check that I read
13		that correctly.
14	A.	(Hill) Alex Hill responding. Yes, that appears
15		to be consistent with what's presented in Exhibit
16		8 on Bates page 72.
17		CHAIRMAN GOLDNER: And I'm sorry, this
18		is Commissioner Goldner again. We're having some
19		microphone hearing problems. If you could
20		actually back off the microphone a little bit.
21		It's like the three little bears in here, so
22		MS. MANZELLI: Thank you.
23		Overcompensating.

1	BY M	IS. MANZELLI:
2	Q.	Amy Manzelli. Thank you for confirming that.
3		And for this statement, did it take into account
4		the loss of avoided transmission costs that would
5		result from participation in the ISO New England
6		markets?
7	Α.	(Kshemendranath) Anirudh Kshemendranath
8		answering.
9		So when we looked at the MRVS stack,
10		we only looked at three components: That is
11		energy, capacity, and potential ancillary
12		services.
13	Q.	Thank you. Amy Manzelli here.
14		And so is the answer to the question
15		of, did this statement take into account the loss
16		of avoided transmission costs that would result
17		in participation in the ISO New England markets,
18		is the answer no?
19	A.	(Kshemendranath) That is right. We did not look
20		into the loss of avoided transmission cost.
21	Q.	Thank you. This is Amy Manzelli.
22		I'm turning now to Bates stamp page
23		71, still in Exhibit 8, and I'm just going to

1		read the second full paragraph there, and my
2		question is just going to be, if you could
3		confirm that this statement is still true.
4		"The total avoided cost value to stack
5		value" excuse me yes, that's right.
6		"The total avoided cost value to stack
7		value decreases over the study period for
8		solar-only systems primarily as a result of
9		decreasing energy avoided costs. West-facing PV
10		systems provide 5 to 10 percent greater avoided
11		cost value overall. Although currently in New
12		Hampshire, south-facing systems are most commonly
13		installed because of production incentives
14		embedded in the current NEM tariff structure."
15		So please just confirm I read it
16		correctly, and then let me know if that is still
17		true.
18	Α.	(Kshemendranath) Anirudh Kshemendranath.
19		Yes. That statement is correct. As
20		per Exhibit 8, Bates 71, Paragraph 2, that
21		statement regarding that west-facing systems
22		provide 5 to 10 percent more value is true, given
23		the fact that it's got more alignment with system

1		peak than south-facing systems; however,
2		south-facing systems have more volumetric energy
3		production compared to west-facing systems, which
4		is why the stronger incentive to install more
5		south-facing systems compared to west-facing
б		systems, is our understanding.
7	Q.	Thank you. And same thing for the next sentence
8		here on Page 71. I'm just gonna and the first
9		phrase in the next sentence, I just want to read
10		that into the record and have you confirm that as
11		well.
12		"Net-metered DER value increases over
13		time for solar paired with storage and for micro
14		hydro, as a result of the ability of those
15		systems to generate greater T&D avoided costs."
16		Did I read that correctly, and is that
17		still true today?
18	Α.	(Kshemendranath) Anirudh Kshemendranath.
19		That is right. As you install more
20		storage, you can start aligning the production to
21		meet system peak. That is the assumption that we
22		have taken when developing the analysis for the
23		solar plus storage case, which is why we think

1		that it'll continue to drive more and greater T&D
2		value.
3	Q.	Thank you. And now turning changing
4		documents. Now turning to Exhibit 11, which is
5		your rebuttal testimony filed January 30th, 2024,
6		and, in particular, we've got an alignment of
7		numbers here. It is native document page 15 and
8		also Bates stamped page 15.
9		And drawing your attention to the
10		graph, the chart that's at the top of the page
11		labeled, "New Hampshire Peak Contribution
12		Percentage of System Load." I just want to make
13		sure you have a chance to get there with me.
14		Okay. Is it fair to say that this
15		graph here at the top of Exhibit 11, Bates stamp
16		page 15, that it shows a trend of the New
17		Hampshire share of regional peak increasing over
18		time?
19	A.	(Kshemendranath) Anirudh Kshemendranath.
20		It is so my read of the graph is
21		that it is relatively stable. There might be
22		slight increases and changes, but it is hard to
23		discern whether that is significant enough to

1		determine that it's actually showing increase.
2	Q.	You wouldn't agree that it shows at least a
3		slight increase over these years?
4	A.	(Kshemendranath) So when we look at the chart
5		from 2016 to 2017, there is a reduction. And
6		then over 2017 to 2019, there is a slight
7		increase. But 2019 to 2021, it remains flat.
8		And 2021 to 2022, it shows a slight increase. So
9		I would say it's a marginally slight increase,
10		yeah.
11	Q.	So sorry, we're falling out of habit here.
12		This is Amy Manzelli.
13		Let's go with a marginally slight
14		increase. What would you project would be
15		well, would you agree that the marginally slight
16		increase would continue for the next three years
17		if no changes are made to the net metering status
18		quo?
19	A.	(Hill) Alex Hill responding. I'm sorry. Could
20		you repeat the question?
21	Q.	Sure. Given that this graph shows a marginally
22		slight increase from 2016 to 2022 2022, would
23		it be fair to say that that marginally slight

1		increase would continue for years into the
2		future, given no change in the net metering
3		status quo?
4	Α.	(Hill) Alex Hill responding.
5		We did not conduct a regression
6		analysis of New Hampshire's contribution to the
7		ISO peak load, annual peak load. And we did
8		we did not project into the future, you know, how
9		this trend may evolve with time in relation to
10		the net metering.
11		This graph was presented to show that
12		it has been relatively stable historically, but
13		not to not to provide a projection or
14		regression of past values.
15	Q.	Given what you know sorry, Amy Manzelli.
16		Given what you know, would you have
17		any reason to doubt that the trends shown in this
18		graph would change projecting into the future if
19		net metering did not change?
20	A.	(Kshemendranath) Anirudh Kshemendranath.
21		It is difficult to make a statement of
22		how the graph would change, because there are
23		multiple factors that can change. Another a

73

1		utility's contribution to or a sys or a
2		load zone's contribution to the overall system,
3		the increase in electrification, EVs, the
4		penetration of solar, adoption of storage, there
5		are multiple factors that can affect how the net
6		how the load zone share could change over all
7		systems.
8	Α.	(Hill) Alex Hill, adding further response.
9		In our analysis, we assumed,
10		projecting forward for the rate for the
11		purpose of the rate and bill impact assessment,
12		that the value of 9.54 percent would remain
13		consistent within the period which we're applying
14		the RBI results.
15	Q.	So I'm asking you for the purposes of this is
16		Amy Manzelli.
17		And I'm asking you, for purposes of
18		this question, to make an assumption that the
19		status quo would be maintained.
20		So making that assumption, do you have
21		any reason to doubt that this trend line would
22		continue as you've depicted it here in your
23		report?

1 A. (Hill) Alex Hill responding.

2	I think, you know, adding to to my
3	colleague's response. You know, as we mentioned,
4	there are many factors that impact the
5	directionality of that curve and moving into the
6	future, and we did not conduct an assessment of
7	how all of those various, you know, contributing
8	factors in other states would change or alter
9	that curve.
10	This was presented for the purposes of
11	showing that we haven't seen a great deal of
12	variation over the historically, over the past
13	years around the value the assumed value of
14	9.54 percent, but I don't believe we're in a
15	position to determine a specific trend
16	directionality of that, other than to say that
17	our our opinion in our or our assumption
18	in our study was that it would stay relatively
19	close to the 9.54 percent, such that we could use
20	that as a consistent assumption within the rate
21	and bill impact analysis.
22	So to make a conjecture as to what
23	might happen directionally to that curve beyond

1 that, minor changes above or below, I'm not sure 2 that we're in a position to be able to make that 3 comment. 4 MS. MANZELLI: Okay. Thank you. Amy Manzelli. I appreciate your patience with the 5 audio difficulty here. Thank you, gentlemen. 6 7 CHAIRMAN GOLDNER: Thank you. We'll 8 turn now to Commissioner questions, beginning with Commissioner Chattopadhyay. 9 BY CMSR. CHATTOPADHYAY: 10 11 Commissioner Chattopadhyay. Good morning. 0. 12 So my questions are going to be sort 13 of conceptual, but it's really trying to understand some of the results that the VDER 14 15 study provided. So what I'm going to do -- I'm 16 going to go to Exhibit 9, and I'm using it only 17 as a reference. If you go to Bates page 24. Let me know when you're there. 18 So it is -- what this Table 3 --19 20 sorry, Table 11 is doing is listing all the --21 the rows that capture the avoided costs 22 associated with each of those pieces, correct? 23 (Kshemendranath) Anirudh Kshemendranath. Α.

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		Yes, that is correct.
2	Q.	So one of them is totaling all of that?
3	Α.	(Kshemendranath) Anirudh Kshemendranath.
4		Yes. We are expressing the total
5		across all the years which include external
б		environmental externalities and one which
7		excludes environmental externalities.
8	Q.	Yes. So let me understand, for example, when
9		you're talking about the first renewable energy,
10		that avoided cost is about the NEM KWH
11		production, right?
12	Α.	(Kshemendranath) Anirudh Kshemendranath.
13		Yes. The first line, that's energy,
14		that looks at the avoided cost for energy or the
15		annual avoided cost for energy for a residential
16		south-facing PV system paired with storage, in
17		page No. 24, yeah.
18	Q.	Commissioner Chattopadhyay.
19		So that benefits only the DER
20		ratepayer, meaning the NEM ratepayer, right?
21	Α.	(Kshemendranath) Anirudh Kshemendranath.
22		That is the avoided cost or the value
23		generated by a residential south-facing system

1		combined with storage. The benefit to the
2		ratepayer or the customer will be based on the
3		applicable net metering or based on the net
4		metering tariff and the applicable energy rates
5		at that time.
6	Q.	Let's talk about your avoided cost, while just
7		asking, that avoided cost is associated with the
8		NEM production of one kilowatt hour, and that
9		within the cost, that avoided cost is going
10		directly to the to the net metering customer?
11	Α.	(Kshemendranath) Anirudh Kshemendranath.
12		Yes, that is correct. That is the
13		avoided energy cost that's attributed to one
14		kilowatt hour produced by the NEM customer.
15	Q.	Okay. Likewise, for the next row of transmission
16		charges, based on what I have read in Exhibit 1
17		and your rebuttal testimony, I'm assuming that is
18		also associated that is sorry, that is
19		about avoided cost that results from the net
20		metering customer in producing one kilowatt hour?
21	Α.	(Kshemendranath) Anirudh Kshemendranath.
22		That's right. The second line on
23		transmission charges shows the avoided cost value

1		that can be attributed to a NEM customer who
2		installs solar and storage residential
3		customer that installs solar and storage.
4	Q.	Can you can you tell me how you arrived at
5		those numbers, or what's the source? Just dive
6		into a little bit talking about, for example,
7		2024 transmission charge avoided cost.
8	Α.	(Kshemendranath) Certainly Anirudh
9		Kshemendranath.
10		Certainly. When it when we tried
11		to double up the transmission charge value, what
12		we did is that, we looked at the RNS and the LNS
13		charges that are applicable to the New Hampshire
14		zone, and then we applied those RNS charges on a
15		dollar per megawatt basis to the highest monthly
16		load peak in across for each month.
17		Once we identified those hours, where
18		the RNS and LNS charges would apply, we would
19		superimpose archetypical production profile for a
20		solar and a solar blistoid (phonetic) system and
21		estimated the overall transmission charge
22		benefit.
23		Essentially, what our study did is

1		that we developed for every 19 components, we
2		developed hourly avoided stack, which is tech
3		neutral, and that and where we would compare
4		the each DER production profile and resource
5		shape to estimate the avoided cost for each of
6		these components.
7	Q.	So this calculation includes an analysis of how a
8		particular DER might be coincident to the NEM by
9		one PV system peak, roughly speaking?
10	A.	(Kshemendranath) We made a broad assumption with
11		respect with respect to the dispatch strategy
12		for the storage system, so we assumed that the
13		storage system would dispatch based on the
14		highest value to the system to the system. So
15		it roughly coincides with the times when
16		transmission charges would be the highest.
17	Q.	Okay. Just confirm that for me. RBI I know
18		there is a difference in opinion between, I
19		believe, CPCNH and your analysis, and that's been
20		provided in Exhibit 1, I think Bates pages 20-21.
21		I I just want to get a confirmation
22		from you, though, that if there is a non-NEM
23		customer, a ratepayer, that ratepayer would not

1		benefit from this avoided cost. They would still
2		be paying what they pay otherwise, correct?
3	Α.	(Kshemendranath) Anirudh Kshemendranath.
4		So when we looked at the RBI
5		assessment, what we we used the solar
6		production the DG forecast to estimate the
7		overall impact on transmission charges and
8		transmission avoided costs for the whole system.
9		There would be a reduction in transmission
10		charges. But the thing is, the way it is set up
11		is that, that might result in a slight increase,
12		so it's it somehow looks at the transmission
13		benefit versus the lost revenue base for all
14		customers within the customer class.
15	Q.	As you may have captured, my question was just
16		about the customer that is non-NEM or so when
17		you are listing these rows, as I went through for
18		the first two, those are really benefiting the
19		DER customer rate there, and so I want to it
20		would be nice if you had also looked at each of
21		these rows and provided your in an additional
22		column, some opinion about who benefits. So I
23		want to split it up between the NEM and the

1

non-NEM customer.

2 As I understand, your RBI analysis is 3 looking at everything together, so that is -that is not what I'm asking. I'm asking that, 4 for each of these rows, is it possible for you to 5 say which ones are the ones who cause that to go 6 7 directly to the NEM customer and which ones go to 8 own customers? Alex Hill responding. 9 Α. (Hill) 10 First, I would just point out that --11 and correct me if I'm wrong, my colleague, 12 Mr. Kshemendranath. When we did the RBI 13 analysis, we only looked at solar PV production. 14 We didn't look at solar paired with storage. 15 There are many permutations of systems that, you 16 know, could be considered, which, you know, were 17 not -- were beyond the scope of the analysis that we conducted. 18 Within these avoided costs, as we 19 20 pointed out, many of them are passthroughs from 21 the energy system to the customer, which do not affect generation rates for other customers. 22 23 From this table, my understanding

1	would be that the DRIPE I'm just looking
2	yeah, the DRIPE avoided costs would be a benefit
3	to all customers, even non-participants, because
4	they are suppressing future energy energy
5	avoided costs for those customers. It's a
6	capturing of that impact, as well, I believe, as
7	the capacity charges, and that was accounted for
8	in the RBI assessment.
9	The differences between our analysis
10	and I believe it's Mr. Beach's analysis that
11	we're we're talking about. We did not assess
12	the degree to which changing our analysis to
13	align with the the instances where we did
14	agree that his analysis may provide further
15	precision would change our values. I think
16	there there are two areas. One was
17	additional precision around the transmission and
18	distribution avoided costs, and the other was
19	related to the impact of demand charge demand
20	charges on on non-residential customers, where
21	we had noted that their approach could provide
22	further precision.
23	I hope that answers your question.

1 You know, the point being that, yes, there are 2 some of these avoided cost streams that do benefit all of the customers. 3 And when taken into account in the RBI analysis, you also have 4 to consider the -- the full scope of costs 5 incurred by the utilities and the volume of 6 7 kilowatt hours by all customers that those can be 8 spread across. And that is understood. And to be clear, I'm 9 Q. 10 simply using this table just as a reference. I'm 11 not too -- too married to asking you questions about what's going on with solar PV paired with 12 13 It's just, as a reference point, storage or not. 14 I'm trying to go through the rows. 15 And so, you have identified or at 16 least indicated there are some that the avoided costs would accrue to both the NEM customer and 17 But there are others that the non-NEM customers. 18 19 go only to the NEM customers. 20 And so, it just naturally occurs to me 21 that, because the RBI impact, which you are 22 looking at overall, the rates are going to be 23 higher, that rate is what is being faced by the

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

84

1	non-NEM customers or ratepayers. For them, the
2	real question is, how much what are the
3	avoided costs that they benefit from? And so,
4	there may be a way to slice the analysis to
5	indicate the benefit-to-cost ratios with for
6	the non-NEM customers as well as for the NEM
7	customers.
8	Now, for the NEM customers, thinking
9	like an economist, clearly if they decided to
10	spend the money and go ahead with NEM, they must
11	be we should assume that they are benefitting
12	from it, so that's less of a of relevant
13	information for me. It's more important to know
14	what's going on with the other customers, as well
15	as in total.
16	So this is just a suggestion or a way
17	that I think about it. So, in some ways, the
18	analysis isn't really complete to me.
19	The other thing is, have you looked at
20	specifically the utilities' numbers in terms of
21	the production of the net metering customers
22	during the New England system peak monthly, or
23	those transmission numbers are based on some

1		average look?
2	Α.	(Kshemendranath) Anirudh Kshemendranath
3		responding.
4		When we looked at the utility load
5		system profile, those are from we looked at
6		the utility system load codes, and we used the
7		data from the ESC as well to determine when those
8		peaks will occur. This is based on the data that
9		is presented in the 2021 ESC reports.
10	Q.	Is that report does rather, does that
11		report this is Commissioner Chattopadhyay
12		allow you to specifically go in depth into net
13		metering production locationally to have a lot of
14		confidence in the numbers that you have for the
15		transmission charges?
16	Α.	(Kshemendranath) Anirudh Kshemendranath
17		responding.
18		That report gave us a sense and
19		gave us the exact hours or gave us a
20		representation of what we would assume the
21		monthly peak load code for each system utility
22		territory.
23		When it comes to the net metering

1 production profile, we used an established 2 resource, the STP reports from NREL, and we used 3 ISO New England's typical solar production profile codes to estimate exactly what is the 4 likelihood of those resources meeting the system 5 peaks for the New Hampshire load zone. 6 7 So it's the combination of these two 8 well-established reports and resources that we used to develop the transmission charges and the 9 benefits for the same. 10 11 The VDER study that was done -- that was 0. Okay. 12 provided in October was updated to reflect the 13 changes in the NEM prices that happened later, 14 and, in June, you filed an addendum. 15 Do you have a sense of where the 16 numbers might be, given how the energy prices have gone significantly lower, even lower than 17 what they were probably during October 2022? 18 Or am I incorrect? 19 Anirudh Kshemendranath 20 (Kshemendranath) Α. 21 responding. 22 We -- we briefly looked at the LMP 23 prices that were published from 2023 onwards to

> AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

87

1		the latest, 2024. We believe that it could it
2		is reflecting to be slightly actually, lower
3		on the energy LMP front. But we haven't looked
4		at every other component as well and seen exactly
5		how that could impact the avoided cost for the
6		other 18 streams.
7	Q.	But (indiscernible) will that lead to lower
8		avoided cost estimates relative to the first VDER
9		study?
10	A.	(Kshemendranath) So Anirudh Kshemendranath
11		responding.
12		The natural gas prices have a
13		significant influence on the avoided energy cost,
14		and, therefore, the other components in the
15		study.
16		Seeing that there are much there's
17		significantly lower or lower LMP prices as
18		seen in the ISO New England New Hampshire zone,
19		it could lead to a lower avoided energy cost.
20		However, the values that we saw were
21		on an annual basis. To accurately estimate
22		whether that will lead to a lower energy
23		avoided energy cost, what we would need to do is

1		to conduct a study where we looked at the
2		hourly production hourly energy prices,
3		compare that to the solar production codes, and
4		see if there is a likelihood of coincidence.
5		So that is another level of
6		granularity and study that needs to be done to
7		see how the avoided energy costs for solar could
8		change with respect to the changes in the avoided
9		energy cost.
10		To give a bit more context, we only
11		looked at the annual price. But in the study, we
12		actually looked at a temp an hourly temporal
13		basis what the energy avoided energy costs
14		look like. Therefore, the solar production
15		profile or the DR's production profile matters
16		significantly in that case to determine what the
17		avoided energy costs could be.
18	Q.	Okay. The rate impact analysis, you had two
19		different scenarios. One was based on the
20		alternative net metering rates, and the other one
21		was based on the value proposition; is that
22		correct?
23	Α.	(Kshemendranath) Anirudh Kshemendranath

responding.

1

2		That's right. We looked at two
3		scenarios. One is looking at the current
4		alternative net metering tariff, and another one
5		was a hypothetical ECB tariff that looked at the
б		compensation based on the avoided cost framework.
7	Q.	Commissioner Chattopadhyay.
8		It's probably helpful after your
9		speaking, maybe my accent is closer to you, so I
10		need to do that.
11		I think the question that I have is
12		with respect to the risk premium, that row. When
13		you talk about the value-based assessment of the
14		rate impacts, is that included in it?
15	A.	(Kshemendranath) Anirudh Kshemendranath
16		responding.
17		The value of risk premium was
18		considered as a passthrough, because our
19		assessment and our understanding is that risk
20		premium is baked into energy prices; therefore,
21		in the RBI assessment, that would not result in a
22		change in generation rates.
23	Q.	Commissioner Chattopadhyay.

1		Do you have any opinions and this
2		is for both of you. Whoever feels comfortable
3		can respond any opinion on the legacy period
4		settlement terms?
5	Α.	(Kshemendranath) Anirudh Kshemendranath
6		responding.
7		We do not have an opinion on that,
8		because we haven't looked into any legacy period
9		settlement terms.
10	Q.	Okay. Am I correct in assuming that the study
11		does not perf perf sorry, I'm having a hard
12		time saying that word to calculate the
13		benefit-to-cost ratios overall, nor does it try
14		to do it separately for non-NEM and NEM
15		customers?
16	Α.	(Kshemendranath) Anirudh Kshemendranath
17		responding.
18		The study only looked at the avoided
19		energy avoided costs from DERs, and we
20		presented the levelized customer cost for rate
21		classes across DERs, but we did not consider
22		we did not conduct any benefit/cost assessment
23		for that.
	1	

1	Q.	Do the witnesses have again, Commissioner
2		Chattopadhyay.
3		Do the witnesses have anything to
4		share about grandfathering that you might know
5		about, in terms of your experience with this
6		area, regardless of where it might have happened,
7		other states or otherwise?
8	A.	(Kshemendranath) Anirudh Kshemendranath
9		responding.
10		We haven't looked into the issue or
11		the considerations of grandfathering, so we
12		cannot provide an opinion on the same.
13	Q.	I understand. I'm just saying, do you have your
14		knowledge do you have any knowledge of how
15		that's done in other states? Or you do not?
16		That's what you're saying?
17	А.	(Kshemendranath) Anirudh Kshemendranath.
18		Yes, we haven't looked into
19		grandfathering mechanisms in other states very
20		closely.
21		CMSR. CHATTOPADHYAY: Thank you.
22		That's all I have.
23		CHAIRMAN GOLDNER: Okay. This is
_		

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	C	commissioner Goldner. I have just a few
2	q	uestions. Then we'll go to redirect and then
3	t	ake a brief break.
4	ВҮ СНА	IRMAN GOLDNER:
5	Q. S	o I'm Bates page 61 of Exhibit 8. And that
б	i	n that table, which is 3.4.1.2, it's entitled,
7	п	Bill Impacts," and it looks like there's about a
8	9	0 percent reduction a little bit over 90
9	q	ercent for the residential and small general
10	S	ervice customers, and a little over 40 percent
11	f	or the large general service customers; am I
12	r	eading that right?
13	Α.	(Kshemendranath) Anirudh
14	К	shemendranath responding.
15		That is right. In the graph, Figure
16	2	8 of Exhibit 8, page 61, that is the case.
17	Q.	Okay. And so when let's just use
18	s	olar as the example. So when the solar arrays
19	a	re put in place, the there's not fewer
20	p	oles and wires. There's not less
21	i	nfrastructure. It's the same infrastructure.
22	s	o in that moment when solar is installed on the
23	h	ouse, who who pays for the 90 the 40 to 90

1		percent reduction? Where does that where does
2		that money go? How does it get collected?
3	А.	(Kshemendranath) Anirudh Kshemendranath
4		responding.
5		So in this graph, what we tried to
6		estimate are what would be the reduction in bills
7		for customers, DG customers, across the three
8		rate classes for the Eversource territory.
9		This represents the reduction in that
10		customer bill without accounting for the costs
11		that the customer would need to incur when they
12		deploy or install these systems on their on
13		their roofs or on their site.
14		But, to your question as to how those
15		benefits would pass on to other ratepayers and
16		other customers, to answer that question, the
17		rate and bill impact assessment looks at, if
18		these customers are being compensated at the
19		current rate by the current net metering tariff
20		and considering the net benefit and cost to the
21		utility, how does that overall benefit or net
22		benefit impact rates to all participants.
23		And when we when we try to answer

1 the question as to what is the net impact, or 2 like who pays for it, what we find, on a very general basis, is that there's a slight increase 3 in rates for all customers, and that is marginal 4 at best, given the rate and bill impact 5 assessment that we conducted. 6 Alex Hill responding. 7 (Hill) Α. 8 I would point out that the -- the graph that you're referring to on page 61 of 9 Exhibit 8 is -- does not account for the 10 11 corrections we made to our computation as 12 presented in Exhibit 12, which lowered, to some 13 degree, the non-DG customer bill impacts, and it 14 also does not account for any adjustments that 15 would align that analysis with the areas where we 16 did see merits in Thomas Beach's additional 17 precisions that could be added to that analysis. Thank you. And I know I have more 18 Q. Okay. 19 questions for the joint parties during that part 20 of the testimony, but, you know, basically, my 21 question is around, the infrastructure is not 22 less when -- when DERs go into place. I know 23 that the argument is, is that it frees up

1	capacity over time, but, in the moment, when
2	it's when it's in place, then that has to be
3	paid for by somebody, and the question that I'll
4	have, when we get to the joint parties is, I
5	think this was the problem that they had in
6	California. I think CENH was going to be able to
7	address that, so just as as a heads up, I'll
8	have more questions on that on that later.
9	If we go on to Exhibit 8, to Bates
10	page 55. Okay. Again, this is Commissioner
11	Goldner.
12	So it's sort of a related question.
13	Can you point me to a part of the report that
14	accounts for the additional capital that the
15	utility needs to put in place to accommodate the
16	DERs, and I think Bates Bates 55 at least
17	partially addresses that. It talks about
18	incurred costs, incurred costs being cumulative,
19	but then not quantified.
20	And when Eversource comes up we
21	have a rate case before us for Eversource, so we
22	can talk about what, if any, additional capital
23	that Eversource has submitted in the rate case to

1		accommodate DERs, because it looks to me like
2		there's costs here that are not quantified in
3		this in this docket, at least not at this
4		point, and I'd like to I'd like to talk more
5		about that when the joint utilities are up, and I
6		have a series of questions around that.
7		But I wanted to give Dunsky an
8		opportunity to comment on that issue before the
9		joint utilities testify.
10	Α.	(Kshemendranath) Anirudh Kshemendranath
11		responding.
12		So we did we did hold many sessions
13		with the utilities to get a sense of what those
14		cost impacts would be and how they would change
15		over time. It was our estimate that it is very
16		hard to estimate what can be attributable to
17		those those line items, which is why we have
18		qualitatively described them in the study. It
19		was difficult for us to estimate what that value
20		would look like.
21		But we do try to capture that in some
22		form in the utility admin cost, where we look at
23		some equipment cost and some metering cost, but

1 not the system upgrade requirements that are 2 attributable to NEM. The reason is that it is very location 3 It is very project specific. 4 specific. And sometimes it depends upon some resources may not 5 incur those costs, some resources may trigger 6 7 that cost, so it's highly project dependant. 8 CHAIRMAN GOLDNER: Okay. Commissioner 9 Goldner. Thank you. Just check with Commission 10 11 Chattopadhyay to see if there are any further 12 questions for these witnesses. 13 No, I don't. CMSR. CHATTOPADHYAY: 14 This is Commissioner Chattopadhyay. Okay. 15 CHAIRMAN GOLDNER: Back to Commissioner Goldner. And we're over to Attorney 16 17 Dexter for any DOE redirect. FURTHER REDIRECT EXAMINATION 18 19 BY MR. DEXTER: 20 Thank you. This is Paul Dexter. Q. Okay. 21 I'm going to try one question on 22 redirect, and that -- it has to do with 23 Commissioner Chattopadhyay's very first question.

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1 So I'd ask the witnesses to go back 2 through Exhibit 9, Bates page 24, and look at the 3 chart we were talking about. And, in particular, for the year 2024, Commissioner Chattopadhyay 4 asked you about energy charges of 6.7 cents per 5 KWH, and transmission charges of 7.5 cents per 6 7 KWH. I want to make sure I understand what your 8 answer was. 9 I believe you testified -- so I will 10 ask you, is it correct that you testified that 11 those two figures that I've just read are the 12 avoided costs that result from -- from a residential south-facing solar installation with 13 14 storage? 15 (Kshemendranath) Anirudh Kshemendranath Α. 16 responding. We have the values 17 That is correct. 18 presented in those two components, the net energy 19 impact charges specifically. They are related to the annual avoided cost that can be attributed to 20 21 DER resources, so DERs like solar paired with 22 storage for residential customer classes. 23 And it was not your testimony 0. Okay. Thanks.

> AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

99

1		that the that the installer of that facility
2		would receive those figures; is that correct?
3	Α.	(Kshemendranath) Anirudh Kshemendranath.
4		That is correct. That is the value
5		generated by this resource. It does not imply
6		that that's the value that is received by those
7		customer generators.
8		MR. DEXTER: Okay. I just wanted to
9		make that clear. That's all I had, Commissioner.
10		CHAIRMAN GOLDNER: Okay. Thank you.
11		So I'll move to Attorney Chiavara for
12		the next question. Well, first let me let me
13		excuse the witnesses. Thank you to Dunsky for
14		testifying today.
15		MR. DEXTER: Thank you, Mr. Chairman.
16		Would it be okay if the Dunsky witnesses were
17		dismissed for the day?
18		CHAIRMAN GOLDNER: Let me check with
19		the other parties. Any concerns with dismissing
20		the Dunsky witnesses?
21		Okay. Seeing none, Attorney Dexter,
22		they are dismissed for the day.
23		MR. DEXTER: Thank you very much.

1	
1	CHAIRMAN GOLDNER: Okay. So now a
2	question for Attorney Chiavara. It's the awkward
3	time of 11:30, so would you prefer to take a
4	lunch now and return with the swearing in of the
5	witnesses and the witness testimony? Would you
6	prefer to take a ten-minute break and then come
7	back with the witnesses?
8	MS. CHIAVARA: I feel like I have the
9	fate of everyone's lunch on my nerves.
10	I want to poll the room. I think
11	maybe I'm getting signals to keep going? Okay.
12	The direct exam that we have for the
13	settlement panel is relatively brief. I think we
14	could at least get through direct.
15	CHAIRMAN GOLDNER: Okay. We can do
16	that now, Commissioner Chattopadhyay, or do we
17	need a break?
18	CMSR. CHATTOPADHYAY: How long will it
19	take? Commissioner Chattopadhyay.
20	MS. CHIAVARA: Oh, Jessica Chiavara.
21	I think it would direct exam would take
22	between five, ten minutes, about.
23	CMSR. CHATTOPADHYAY: Let's continue.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	CHAIRMAN GOLDNER: It will be much
2	longer to swear in the witnesses if we're
3	about to
4	MS. CHIAVARA: Actually, yes, when we
5	take into account that we have to call about 12
б	witnesses, it's going to take a bit longer.
7	CHAIRMAN GOLDNER: Okay. Let's power
8	through it. We can at least get through that
9	part, and then we can make a decision at that
10	point.
11	Okay. So I'm going to ask each
12	individual testifying in the joint panel to
13	identify himself or herself for the record.
14	After identification, I'll swear the witnesses
15	in.
16	Before accepting the oath, I'll need
17	each witness to again identify himself or herself
18	for the record.
19	So let's let's do it this way. Let
20	me just let me try to simplify here. So
21	just a moment. We've never had this before at
22	the Commission, so bear with me while we try to
23	swear in this many witnesses without the court

1 reporter and doing it one by one. 2 Okay. So let's have the witnesses identify themselves, beginning with Mr. Davis, 3 and we'll run through the list of witnesses just 4 to identify everyone first. So Mr. Davis. 5 MR. DAVIS: Good morning, Chairman. 6 7 I'm Ed Davis. I am the Director of Rates for 8 Eversource Energy. 9 CHAIRMAN GOLDNER: Thank you. And, 10 again, I guess, so you can go in any order. 11 MR. RICE: Brian Rice, Director of 12 Customer Solar Programs for Eversource Energy. 13 MR. HAYDEN: Robert Hayden, Senior 14 Manager, Standard Power. MR. LITELL: David Littell, Bernstein 15 16 Shur, for Clean Energy New Hampshire. MR. WOOLF: 17 Tim Woolf from Synapse Energy Economics here on behalf of the Office of 18 19 Consumer Advocate. 20 MS. ASBURY: Karen Asbury, Unitil. 21 MR. BONAZOLI: John Bonazoli, Unitil. Mr. Beach and 22 MS. CHIAVARA: 23 Mr. Borden?

1	MR. BEACH: Yes. My name is Tom
2	Beach. I'm a principal at Crossborder Energy
3	representing Clean Energy New Hampshire.
4	MR. BORDEN: Eric Borden, Principle
5	Associate with Synapse Energy Economics on behalf
6	of OCA.
7	CHAIRMAN GOLDNER: Then we have
8	Liberty left, I think.
9	MR. SHEEHAN: Yes, the Liberty witness
10	assessor who was unable to come this morning, she
11	will not play an active role, but we will make
12	sure she downloads her testimony before this
13	proceeding is over.
14	CHAIRMAN GOLDNER: Okay. And
15	Mr. Garcia.
16	MR. GARCIA: Good morning, Chairman.
17	MR. SHEEHAN: Again, Mike Sheehan from
18	Liberty.
19	Mr. Garcia did not participate in the
20	direct testimony. He did participate in the
21	rebuttal, so our we're happy to swear him in
22	now, but that was his role in this docket.
23	CHAIRMAN GOLDNER: Okay. Thank you.

1	Mr. Garcia, go ahead and identify
2	yourself, and we'll swear everyone in at the same
3	time.
4	MR. GARCIA: Good morning. Robert
5	Garcia for Liberty. I'm Manager of Rates and
6	Regulatory Affairs.
7	CHAIRMAN GOLDNER: Okay. Thank you.
8	MR. TAYLOR: Commissioner, this is Pat
9	Taylor
10	CHAIRMAN GOLDNER: Yes.
11	MR. TAYLOR: from Unitil. We also
12	have a witness who is here for the rebuttal panel
13	only. So if you're going to try to swear
14	everybody in at once, we should probably have him
15	included in that.
16	His name is Jeffrey Pentz, and he's
17	sitting in the back, right?
18	CHAIRMAN GOLDNER: Thank you.
19	Mr. Pentz, if you could identify
20	yourself.
21	MR. PENTZ: Jeff Pentz, Supervisor of
22	Energy Supply at Unitil.
23	MS. CHIAVARA: I'm sorry. Jessica

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	Chiavara.			
2	I'm going to pile on as well. We have			
3	two rebuttal witnesses for Eversource that are			
4	sitting in the back. Colleen Bennett and Joseph			
5	Swift.			
6	CHAIRMAN GOLDNER: Okay. As I write			
7	down their names, please please go to a			
8	microphone to identify yourself. Thank you.			
9	MS. BENNETT: Good morning. Colleen			
10	Bennett, Manager of Load Settlement and Analysis,			
11	Eversource Energy.			
12	CHAIRMAN GOLDNER: Thank you.			
13	MR. SWIFT: Good morning. Joe Swift,			
14	Supervisor of Load Settlement for Eversource			
15	Energy.			
16	CHAIRMAN GOLDNER: Thank you.			
17	Okay. So here's what we're going to			
18	do. I'm going to ask you to all raise your right			
19	hand, all the witnesses.			
20	(Whereupon, EDWARD DAVIS, BRIAN RICE,			
21	KAREN ASBURY, JOHN BONAZOLI,			
22	ROBERT GARCIA, ROBERT HAYDEN, TIM			
23	WOOLF, ERIC BORDEN, DAVID LITTELL,			

1		THOMAS BEACH, JEFFREY PENTZ,	
2		COLLEEN BENNETT and JOSEPH SWIFT	
3		were duly sworn by Chairman Goldner.)	
4		DIRECT EXAMINATION	
5	BY MS. CHIAVARA:		
6	Q.	Thank you. I'm Jessica Chiavara for Eversource	
7		on behalf of the settlement panel. I'm going to	
8		start with qualifying the Eversource witnesses,	
9		beginning with Edward Davis.	
10		Mr. Davis, please state your name	
11		again and the title of your role at Eversource.	
12	Α.	(Davis) Edward R. Davis, Director of Rates for	
13		Eversource Energy.	
14	Q.	And can you explain the responsibilities of your	
15		role at Eversource?	
16	Α.	(Davis) I am responsible for rates, tariffs,	
17		costs of service, and other related matters for	
18		all of the operating companies, ES Electric.	
19	Q.	And have you ever testified before this	
20		commission?	
21	Α.	(Davis) Yes, I have.	
22	Q.	So I'm going to ask you about August 11th, 2023,	
23		direct testimony and January 30th rebuttal	

1		testimony.
2		Did you file testimony and supporting
3		attachments on both of those dates, August 11,
4		2023, marked as Exhibit 2, and the filing on
5		January 30th, 2024, marked as Exhibit 3?
6	Α.	(Davis) Yes.
7	Q.	Were the testimony and supporting attachments
8		prepared by you or at your direction?
9	Α.	(Davis) Yes.
10	Q.	Do you have any changes or updates to make at
11		this time?
12	Α.	(Davis) I do not.
13	Q.	Do you adopt your testimony today as it was
14		written and filed?
15	Α.	(Davis) Yes, I do.
16	Q.	And then, also, with the Settlement Agreement,
17		did you participate in settlement discussions
18		that resulted in the Settlement Agreement that's
19		marked as Exhibit 1?
20	Α.	(Davis) Yes.
21	Q.	And do you, on behalf of Eversource, assert that
22		the approval of the Settlement Agreement is in
23		the public interest and will result in just and

	r	
1		reasonable rates?
2	Α.	(Davis) Yes, I do.
3	Q.	Thank you very much.
4		Turning to Mr. Rice. State your name
5		again and the title of your role at Eversource.
6	А.	(Rice) My name is Brian Rice. I'm Director of
7		Customer Solar Programs at Eversource.
8	Q.	And the responsibilities in your role at
9		Eversource?
10	А.	(Rice) I'm responsible for administering
11		administering certain distributed generation
12		programs and tariffs for Eversource Energy
13		Operating Companies.
14	Q.	And have you ever testified in front of this
15		Commission?
16	А.	(Rice) Yes.
17	Q.	And, again, did you file testimony and supporting
18		attachments as both the filings on August 11th,
19		2023, which is marked as Exhibit 2, and the
20		filing on January 30th, 2024, marked as Exhibit
21		3?
22	Α.	(Rice) Yes.
23	Q.	And were that were the testimony and the

1		attachments prepared by you or at your direction?
2	Α.	(Rice) Yes.
3	Q.	And do you have any changes or updates to make?
4	А.	(Rice) I do not.
5	Q.	And you adopt that testimony as it was written
б		and filed?
7	A.	(Rice) I do.
8	Q.	Thank you very much. With this Settlement
9		Agreement, were you a part of the settlement
10		discussions that resulted in a settlement marked
11		as Exhibit 1?
12	Α.	(Rice) I was.
13	Q.	Do you, on behalf of Eversource, assert that
14		approval of the settlement is in the public
15		interest and will result in just and reasonable
16		rates?
17	Α.	(Rice) I do.
18	Q.	Thank you very much. I am also going to qualify
19		the witnesses for Clean Energy New Hampshire and
20		Mr. Hayden from Standard Power.
21		Beginning with David Littell.
22		Mr. Littell, will you please repeat
23		your name and your title.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	A.	(Littell) David Littell. I am a shareholder at
2		Bernstein Shur, and I'm appearing here as a
3		technical policy expert.
4	Q.	And what is the role that you are serving in this
5		docket?
6	Α.	(Littell) I'm appearing on behalf of Clean
7		Energy New Hampshire, again, as a technical
8		policy docket, and I'm testifying on behalf of
9		in favor of the settlement which of which we
10		are a party.
11	Q.	And have you ever testified in front of this
12		Commission?
13	Α.	(Littell) I have not testified in front of this
14		Commission, but I've testified in front of many
15		commissions, and I have spent a lot of time with
16		this Commission. I was a former regulator in the
17		utility commission and have been in regulatory
18		circles 32 years, so no, I've not testified
19		here, but just general testimony.
20	Q.	Thank you very much. Regarding testimony filed
21		on December 6th, 2023, and January 30th, 2024,
22		did you file such testimony and supporting
23		attachments? The filing on December 6th, 2023,

1		is marked as Exhibit 5, and the filing on January
2		30th, 2024, is marked as Exhibit 6?
3	A.	(Littell) Yes, so that's my direct and rebuttal.
4	Q.	Were those testimonies and supporting materials
5		prepared by you or at your direction?
6	Α.	(Littell) Yes, they were prepared by me.
7	Q.	And do you have changes or updates to make?
8	A.	(Littell) I don't have changes, but I know that
9		there was an update in the it was included in
10		the Record Response 001, because these net
11		metering tariffs changed in multiple states.
12		And because the testimony was filed last year, we
13		took the opportunity, when we filed Record
14		Response 001 to the Commission, to update the
15		reply. So that's in Record Response 001, so it
16		does function as (indiscernible).
17	Q.	Okay. With that update, do you adopt your
18		testimony?
19	A.	(Littell) Yes, I adopt both the testimonies and
20		the portion of Record Response 001 from Clean
21		Energy New Hampshire.
22	Q.	Okay. And regarding the Settlement Agreement,
23		did you participate in settlement discussions

1		that resulted in the settlement marked as Exhibit
2		1?
3	A.	(Littell) Yes. Yes, I did.
4	Q.	And do you, on behalf of Clean Energy New
5		Hampshire, assert that the approval of the
б		Settlement Agreement is in the public interest
7		and will result in just and reasonable rates?
8	Α.	(Littell) Yes, I do.
9	Q.	Thank you very much.
10		Next is Mr. Thomas Beach.
11		Mr. Beach, will you please state your
12		name and your title.
13	Α.	(Beach) Yes. My name is Thomas Beach. I'm
14		Principal Consultant of the consulting firm of
15		Crossborder Energy, which is based in Berkeley,
16		California.
17	Q.	And can you describe the role you're serving in
18		this docket?
19	A.	(Beach) Yes. I am appearing on behalf of Clean
20		Energy New Hampshire, which is one of the parties
21		to this proceeding and one of the parties to the
22		Settlement Agreement, as an energy policy and
23		rate design expert.

1	Q.	And have you ever testified in front of this
2		Commission?
3	A.	(Beach) Yes, I have. I participated in the last
4		net metering docket, Docket No. DE 16-576.
5	Q.	Thank you. Did you file testimony and supporting
6		attachments filed on December 6th, 2023, marked
7		as Exhibit 5, and filed on January 30th, 2024,
8		marked as Exhibit 6?
9	A.	(Beach) Yes, I did.
10	Q.	And were those testimony and materials prepared
11		by you or at your direction?
12	Α.	(Beach) Yes, they were.
13	Q.	Do you have any updates or changes to make at
14		this time?
15	Α.	(Beach) No, I do not.
16	Q.	So do you adopt your testimony today as it was
17		written and filed?
18	Α.	(Beach) I do.
19	Q.	Thank you. Did you participate in the settlement
20		discussions that resulted in the Settlement
21		Agreement marked as Exhibit 1?
22	Α.	(Beach) Yes, I did.
23	Q.	And do you, on behalf of Clean Energy New

1		Hampshire, assert that the approval of the
2		Settlement Agreement is in the public interest
3		and will result in just and reasonable rates?
4	A.	(Beach) I do.
5	Q.	Thank you very much.
6		Finally, I'm turning to Robert Hayden.
7		Mr. Hayden, will you please repeat
8		your name and your title.
9	A.	(Hayden) Robert Hayden, Senior Manager at
10		Standard Power.
11	Q.	And can you describe the role you're serving in
12		this docket?
13	Α.	(Hayden) Yes. I have experience as an energy
14		provider for schools, towns, and businesses for
15		the last 12 years. I served 25 community power
16		programs. The total customers is 150, many of
17		which I consult on for solar projects. We
18		administer net metering programs for 27
19		hydroelectric plants across the state, and have
20		been active in net metering from its onset with
21		early adopters in the hydroelectric area, one of
22		the first entities who participated as a
23		municipal post, and even now we're looking at the

1		virtual net metering program for a couple of
2		other facilities.
3	Q.	Thank you. Have you ever testified in front of
4		this Commission?
5	A.	(Hayden) I have not.
б	Q.	And you did not submit trial testimony in this
7		docket, so can you briefly discuss the role on
8		that you're serving on the settlement panel?
9	Α.	(Hayden) Yes, I did not pre-file, but I do have
10		extensive knowledge from developers in the solar
11		industry who have active projects in hopes of
12		interconnecting and delivering these programs to
13		schools, towns, and, in a few cases, industrial
14		customers.
15		They do not want to be quoted
16		directly, but, in general, with their expectation
17		of the net metering program being available to
18		them to facilitate the completion of these
19		projects.
20	Q.	And you also have firsthand experience and
21		knowledge regarding these subject matters?
22	Α.	(Hayden) I do. In fact, I have a lot of
23		knowledge on this matter.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	Q.	Okay. Thank you. Did you participate in the
2		settlement discussions that resulted in the
3		Settlement Agreement that's marked as Exhibit 1?
4	Α.	(Hayden) I did.
5	Q.	And do you, on behalf of Standard Power of
б		America, assert that the approval of the
7		Settlement Agreement will is in the public
8		interest and will result in just and reasonable
9		rates?
10	Α.	(Hayden) I absolutely do.
11		MS. CHIAVARA: Thank you very much. I
12		am going to turn it over to Unitil.
13		DIRECT EXAMINATION
14	BY M	R. TAYLOR:
15	Q.	Thank you. Patrick Taylor on behalf of Unitil.
16		I'm going to start with Karen Asbury.
17		Ms. Asbury, can you please state your
18		name, employer, position that you hold with the
19		company, and your responsibilities in that
20		position.
21	A.	(Asbury) Yes. My name is Karen Asbury. I'm
22		Director of Regulatory Services for Unitil
23		Service Corp. My primary responsibilities are in

1		the areas of rights and tariff administration.
2	Q.	Thank you. And have you ever testified before
3		this Commission?
4	A.	(Asbury) Yes, I have.
5	Q.	Did you file testimony and supporting attachments
6		as part of the filing on August 11th, 2023,
7		marked as Exhibit 2, and the filing made on
8		January 30th, 2024, marked as Exhibit 3?
9	A.	(Asbury) Yes.
10	Q.	And were the testimony and supporting materials
11		prepared by you or at your direction?
12	Α.	(Asbury) Yes.
13	Q.	Do you have any changes or updates that you want
14		to make to your testimony today?
15	A.	(Asbury) No, I do not.
16	Q.	And do you adopt your testimony today as it was
17		written and filed?
18	Α.	(Asbury) Yes.
19	Q.	With respect to the Settlement Agreement, did you
20		participate in the settlement discussions that
21		resulted in the Settlement Agreement marked as
22		Exhibit 1?
23	Α.	(Asbury) Yes.

1	Q.	And do you, on behalf of Unitil, assert that
2		approval of the Settlement Agreement is in the
3		public interest and will result in just and
4		reasonable rates?
5	A.	(Asbury) Yes, I do.
6	Q.	Thank you. Moving to Mr. Bonazoli.
7		Can you please state your name,
8		employer, the position that you hold with the
9		company and your responsibilities in that
10		position?
11	Α.	(Bonazoli) My name is John Bonazoli. I'm the
12		Manager Manager of Distribution Engineering.
13		In that position, I'm responsible for the
14		planning of the distribution engineer
15		distribution system and the interconnection of
16		all distributed energy resources.
17	Q.	Thank you. Have you ever testified before this
18		Commission?
19	Α.	(Bonazoli) Yes, I have.
20	Q.	All right. Did you file testimony and supporting
21		attachments as part of the filing on August 11th,
22		2023, marked as Exhibit 2, and the filing of
23		January 30th, 2024, marked as Exhibit 3?

1	A.	Yes, I did.
2	Q.	And were the testimony and supporting materials
3		prepared by you or at your direction?
4	Α.	(Bonazoli) Yes, they were.
5	Q.	Do you have any changes, clarifications, or
6		updates that you'd like to offer on the record
7		today?
8	Α.	(Bonazoli) Yes, I do have a clarification and an
9		update to the testimony of August 11th, 2023,
10		marked as Exhibit 2.
11		In the question about describing the
12		level of customer participation in current net
13		metering tariffs
14	Q.	Sorry to interrupt you, Mr. Bonazoli. Could you
15		please direct the Commissioners to the page that
16		you're referring to?
17	A.	(Bonazoli) Yes. That's on page 9 of 24.
18		In that question is a statement,
19		"Unitil saw a notable increase for new project
20		applications of 53 percent from 9-0 905
21		applications in 2021 to 1,387 applications in
22		2022."
23		The clarifications is that those

1		numbers are for Unitil total, which includes
2		Massachusetts and New Hampshire.
3		For Unitil energy systems in New
4		Hampshire alone, the notable increase for new
5		project applications was over three times, from
6		193 applications in 2021 to 628 applications in
7		2022.
8		And as an update, in 2023, we received
9		910 applications, an increase of almost five
10		times of those in 2021.
11	Q.	Thank you. With that clarification, do you adopt
12		your testimony today as it was written and filed?
13	Α.	(Hayden) Yes, I do.
14	Q.	Thanks. And with respect to the Settlement
15		Agreement, did you participate in the settlement
16		discussions that resulted in the Settlement
17		Agreement marked as Exhibit 1?
18	Α.	(Hayden) Yes, I did.
19	Q.	And do you, on behalf of Unitil, assert that the
20		approval of the Settlement Agreement is in the
21		public interest and will result in just and
22		reasonable rates?
23	Α.	(Hayden) Yes, I do.

2	MR. TAYLOR: As mentioned earlier,
3	Ms. Sasso, who is on the direct the first
4	testimony, Exhibit 2, is not present today. The
5	other Liberty witness who participated in that
б	testimony, Mr. Kommineni, actually left the
7	company a couple of weeks ago to, oddly enough,
8	join the Commission of the District of Columbia.
9	So we gave an appropriate brief going to the
10	other side, but he was the technical lead. And
11	Ms. Sasso was the customer account lead, and,
12	again, we'll have her I don't want to say
13	later. I'm not sure if there's a so that's
14	why we have no live person here on the direct
15	testimony.
16	CHAIRMAN GOLDNER: Would you like to
17	take care of the the rest of the Liberty
18	witnesses for preparation for redirect?
19	MR. TAYLOR: I suppose. You mean the
20	rebuttal?
21	CHAIRMAN GOLDNER: Yeah.
22	MR. TAYLOR: Well, we did not do that
23	for our witnesses at the beginning, because, as

1	Attorney Chiavara had said earlier I think we
2	were going to address the question of requesting
3	the opportunity to put the rebuttal panel on if
4	necessary.
5	CHAIRMAN GOLDNER: Okay.
б	MR. TAYLOR: So I think the assumption
7	would be that we would do it then when the panel
8	comes on.
9	CHAIRMAN GOLDNER: Okay. That makes
10	sense.
11	Did I not check off Mr. Woolf and
12	Mr. Borden, or that's a preview of coming
13	attractions?
14	MR. KREIS: Consumer Advocate Kreis
15	here. I think the next order of business is for
16	me to introduce my witnesses.
17	CHAIRMAN GOLDNER: Very good.
18	MR. KREIS: Which I'd be happy to do
19	that, starting with Mr. Woolf.
20	DIRECT EXAMINATION
21	BY MR. KREIS:
22	Q. Mr. Woolf, would you be kind enough to introduce
23	yourself by name, title, and reason for being

1		here?
2	Α.	(Woolf) Yeah. My name is Tim Woolf. I'm a
3		Senior Vice President at Synapse Energy
4		Economics. I'm here on behalf of the OAC to
5		respond to any questions about our testimony and
6		about the settlement.
7	Q.	And have you ever testified at the New Hampshire
8		PUC before?
9	Α.	(Woolf) Yes, I have, several times.
10	Q.	And let me move over to Mr. Borden next.
11		Mr. Borden, would you do the same from
12		your remote location far away from here?
13		Identify yourself by name, title, and reason for
14		being virtually here.
15	Α.	(Borden) Sure. So Eric Borden, Principal
16		Associate with Synapse Energy Economics here on
17		behalf of OAC to discuss our testimony on net
18		energy metering in New Hampshire.
19	Q.	Okay. And I have questions for Mr. Woolf and
20		Mr. Borden in succession for each of you.
21		Turn your attention to what has been
22		marked for identification as Exhibit 4, which is
23		written testimony by the OAC on December 6th of

1		last year. Are you the authors of that document?
2	Α.	(Woolf) Yes, I am one of the authors, along
3		with I worked closely with my colleague, Mr.
4		Borden.
5	Q.	Mr. Borden?
6	A.	(Borden) Yes.
7	Q.	Do you have any corrections or updates to make to
8		that testimony since it was filed late last year?
9	A.	(Woolf) No, I do not.
10	Q.	Mr. Borden?
11	A.	(Borden) No.
12	Q.	And if I were to ask you all of those questions
13		in that document there for today, live on the
14		stand, would your answers to those questions be
15		the same?
16	A.	(Woolf) Yes, they would.
17	Q.	Mr. Borden?
18	A.	(Borden) Yes.
19	Q.	And, so, therefore, is it fair and correct to say
20		that you adopt that testimony as your sworn
21		testimony here in today's proceeding?
22	Α.	(Woolf) Yes, it is.
23	Q.	Mr. Borden?

A.	(Borden) Yes, it is.
Q.	You both heard Ms. Chiavara ask most of the other
	witnesses, if not all of them, if they
	participated in the discussions that led to the
	filing of the Settlement Agreement that's been
	marked as Exhibit 1, so let me ask you,
	gentlemen. Is it fair to say that you did not
	directly participate in those discussions?
A.	(Woolf) That's correct. I did not directly
	participate. I monitored the discussions through
	the draft settlements that were sent around.
Q.	Mr. Borden?
Α.	(Borden) Correct. We did not directly
	participate but coordinated with counsel.
Q.	So, and as you both have just suggested, you did
	have an opportunity to review the terms of the
	Settlement Agreement, both during their
	consideration and then thereafter, once they were
	filed?
Α.	(Woolf) Yes, we did.
Q.	Mr. Borden?
Α.	Yes.

б

Q. And is it your considered judgment, as expert

1		witnesses working for the OAC, that it is in the
2		public interest for the Commission to approve the
3		terms of that Settlement Agreement in its
4		entirety?
5	A.	(Woolf) Yes, it is.
6	Q.	Mr. Borden?
7	A.	(Borden) Yes, it is.
8		MR. KREIS: Okay. I would like to ask
9		one other question of these witnesses during the
10		direct examination, but I think that's all I need
11		to do right now to introduce them.
12		CHAIRMAN GOLDNER: Thank you. I guess
13		I would suggest that we complete direct. It
14		sounds like it will be fairly efficient, and
15		then, at that point, take a break for lunch.
16		So Attorney Chiavara.
17		FURTHER DIRECT EXAMINATION
18	BY M	S. CHIAVARA:
19	Q.	Thank you. Jessica Chiavara on behalf of
20		Eversource, and right now, on behalf of the
21		settling parties' account.
22		The first question is for Mr. Rice.
23		Could you provide, on behalf of all the settling

1		parties, a brief explanation as to why the
2		settlement essentially recommends preserving the
3		status quo?
4	А.	(Rice) Brian Rice, Eversource Energy responding.
5		Yes. The settlement recommends
6		maintaining the status quo at this time, because
7		the current structure for net metering in New
8		Hampshire is successfully creating distributed
9		energy options for customers without unreasonably
10		burdening other utility customers with added
11		costs.
12		The net metering compensation
13		structure in New Hampshire has been by far the
14		most balanced in New England. New Hampshire has
15		consistently set a more moderate level of net
16		metering credit than neighboring states and has
17		also remained technology neutral, refraining from
18		carving out added incentives for specific
19		technologies, such as solar.
20		The distributed generation market has
21		been growing more rapidly in New Hampshire as a
22		result, but New Hampshire customers have also not
23		been burdened with the costs of funding more

1	significant net metering credit or additional
2	incentive programs. That disciplined policy has
3	resulted in a more balanced and market-driven
4	distributed generation development.
5	Growth of distributed generation in
б	New Hampshire accelerated only more recently when
7	higher energy supply rates in 2022 and '23
8	prompted more customers to recognize that
9	distributed generation was an economic option to
10	meet their energy needs. This growth occurred
11	because of market conditions and without the
12	additional incentives that have supported
13	distributed generation elsewhere.
14	Maintaining the current terms of
15	the current
16	CHAIRMAN GOLDNER: Mr. Rice.
17	THE WITNESS: Yes.
18	CHAIRMAN GOLDNER: Sorry for
19	interrupting. If you could slow down a little
20	bit.
21	MR. RICE: Absolutely.
22	CHAIRMAN GOLDNER: It's hard to
23	understand you behind the microphone, so I

1	think
2	MR. RICE: I'll be happy to slow down.
3	Thank you for the prompt.
4	CHAIRMAN GOLDNER: Thank you.
5	THE WITNESS: (Rice) Maintaining the
6	terms of the current tariff while sustaining
7	distributed generation development in New
8	Hampshire have provided customers with access to
9	more energy options without unreasonable or
10	unjust cost shifting.
11	The utilities and Clean Energy New
12	Hampshire have testified in this docket that
13	distributed generation provides unique benefits
14	that bear consideration even when they're
15	difficult to quantity or validate.
16	Two separate analyses submitted in
17	this proceeding considering these benefits have
18	supported the conclusion that net metering is not
19	significantly burdening other customers with
20	added costs.
21	The Department of Energy's VDER study
22	estimated the total bill impact of net metering
23	to other customers to be about 1 percent based on

its assumptions.

1

2	Clean Energy New Hampshire's expert in
3	this docket, Mr. Tom Beach, produced analysis
4	demonstrating how net metering may actually
5	result in a modest bill decrease.
6	Both assessments show that the current
7	tariff falls short of unjust or unreasonable cost
8	shifting in the context of New Hampshire's net
9	metering laws and the ten-year energy strategy.
10	Certain measures that will change net
11	metering have been contemplated in legislation
12	and have been recommended by other parties to the
13	proceeding. Some of the settling parties would
14	even agree that some changes to increase net
15	metering credit could be justified based on
16	commensurate benefits to the generating
17	customers. However, all settling parties
18	recognize that implementation of tariff changes
19	would likely create new administrative costs and
20	risk customer confusion. It's not necessary to
21	introduce those costs and risks when the current
22	net metering structure has been successful.
23	The DOE also recommends the status

1	quo, because the settling parties have agreed to
2	collaborate with stakeholders on a data
3	collection effort that will expand the data that
4	utilities collect for net metering projects. An
5	expansion of data collection from net metering
6	customers can provide greater confidence that
7	future net metering changes will be equitably
8	designed and beneficial to all customers. These
9	future changes may include thoughtfully designed
10	time-of-use rates, which the utilities have
11	committed to submitting for consideration two
12	years following approval of the settlement.
13	Lastly, I do want to note, the
14	settling parties, in an effort to offset
15	administrative costs of distributed generation,
16	are recommending that modest application fees be
17	instituted for all interconnection applications,
18	ranging from \$200 for the smallest project of
19	25 KW or less, to \$1,000 for any project with a
20	capacity over 100 KW.
21	Overall, the settling parties strongly
22	believe that we have reached, after considerable
23	negotiation, a fair and balanced settlement that

1		takes diverse interests into account and presents
2		an effective and efficient net metering program
3		that will result in just and reasonable rates for
4		all customers.
5		BY MS. CHIAVARA:
6	Q.	Thank you, Mr. Rice. Jessica Chiavara of
7		Eversource on behalf of the settling parties.
8		There has been a recommendation made
9		that RPS compliance should be removed from the
10		supply portion of the net metering credit. This
11		would arguably reduce overall net metering costs.
12		Why doesn't the settlement recommend
13		doing this.
14	Α.	(Rice) Brian Rice, Eversource Energy.
15		The settlement doesn't recommend the
16		removal of RPS compliance value from the net
17		metering credit, because the parties agree it's a
18		negligible change that wouldn't be particularly
19		constructive.
20		An adjustment for RPS compliance would
21		require the utilities to credit customers for
22		excess generation at a default service rate that
23		would be different from the rate that was charged

1 for net usage. Updates to utility billing 2 systems would be required to make the change, and the structure of net metering would become more 3 complicated for customers. Many customers 4 already report that it's more difficult for them 5 to understand their bill after enrolling in net 6 7 metering, and the proposed change would likely 8 increase those numbers.

9 The balance of interests between net 10 metering customers and other customers is also 11 ultimately driven by the total value of credit 12 provided for excess generation, not one small 13 individual component. And, as we said previously, it's not apparent that the total 14 15 value of net metering credit is currently 16 contributing to unreasonable cost shifting, so changes that would result in additional 17 implementation tasks and customer confusion 18 19 aren't necessary or recommended. 20 Thank you, Mr. Rice. Jessica Chiavara, Q. 21 Eversource, on behalf of the settling parties. 22 This next question is for Mr. Littell, 23 Mr. Beach, and Mr. Hayden.

1 The one substantive change to the 2 existing tariff terms is the creation of a legacy period that would allow for the products that 3 initiate net metering under the settlement --4 settlement-recommended tariff, to receive 5 compensation -- that compensation structure for 6 7 20 years from the year that they begin net 8 metering. What purpose does this legacy period serve, and why it is critical to the settlement? 9 10 And I will start with Mr. Littell. 11 (Littell) Yeah, the legacy period is essential Α. 12 to stabilize the net energy metering market and 13 the distributed energy resource market. 14 I'll clarify that we don't see this as 15 a substantial change. I think we posture it as 16 sort of a more conservative version of what was adopted by the submission in 2017, where they put 17 in place, at that time, an extension all the way 18 until 2040, so 23 years. 19 What this settlement does is just 20 21 restore that balance to allow a 20-year period. 22 We've called it a legacy period here. It was 23 previously called a grandfathering period. We

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

135

1	just thought "legacy" was a little bit more
2	explanatory.
3	The reason it's essential is because
4	these projects need to be financed. Whether
5	they're going in as community power you heard
6	some testimony on that before whether they are
7	going in for municipality, they need third-party
8	financing, and you can't get third-party
9	financing when you're you're looking at 15
10	certainly, you can't get it at 10 years. So it's
11	essential. You'll hear, I think, more on that
12	from Mr. Hayden. So this is simply allowing for
13	the financeability of the projects at a quite low
14	after-tax rate of return, far lower than utility
15	returns. So it's essential for that reason.
16	I want to emphasize two things here.
17	One is New Hampshire has always been more frugal
18	on net energy metering than the rest of New
19	England. My testimony lays that out, and we
20	are this settlement is in support of that
21	frugality. We're just asking to extend that time
22	period to 20 years. And it's no guarantee of any
23	particular rate of compensation.

1 The default energy portion of 2 compensation fluctuates with the market, as the Commissioners are well aware of. So we're not 3 asking for what Mr. Aalto asked for at the 4 beginning, which is full retail net metering. 5 Some other states offer that. That's not what 6 7 this settlement sets out, to be clear. We simply want to make them be able to 8

pencil out so that third-party financiers will 9 10 finance the projects and the bottom doesn't fall 11 out of the market, to be frank, because right 12 now, our -- the membership of Clean Energy New 13 Hampshire has been quite clear that they are --14 they're having great difficulty financing these 15 currently, with only -- the time period going out 16 to 2040, which is 16 years left.

On that, we'd also note that we think it's consistent with the statute, RSA 260-A:9, that specifies the Commission should consider allowing customers to adopt renewable energy projects, innovative projects, and projects that will allow ordinary customers to buy locally produced energy, which are the terms of the

1 statute.

2 We think that it's -- it's certainly 3 consistent with that policy. And the studies --4 you have already heard from Dunsky, and you will hear from Mr. Beach. These are two -- I have 5 reviewed dozens of studies in one of my former 6 7 roles, which was working with commissions to evaluate value of solar studies, and I can tell 8 9 you that the Dunsky and Tom Beach's analysis is 10 some of the best I've seen presented to any 11 It doesn't mean it can't be commission anywhere. 12 improved. It doesn't mean it can't be 13 criticized. But these are two good, very solid 14 studies, showing that there is -- there's either 15 a very slight cost or a very slight benefit to 16 other ratepayers, aside from the obvious benefit 17 to net energy metering ratepayers. 18 So right now, at the particular point that New Hampshire is at in their solar adoption, 19 which is behind most other states in New England 20 21 and states on the West Coast certainly, there's a 22 benefit. And that -- that also is laid out in my

23 testimony, particularly pages 13, 14, 21 to 27,

1	and Mr. Beach's pages I was going to refer you to
2	were 30 to 433 in Exhibit these are all in
3	Exhibit 5, but the same pages for Mr. Beach's
4	were already referred to by one of the
5	Commissioners in your questioning.
6	So, again, the 20-year period is
7	essential. It's conservative. And it has for
8	references, these were very tough, multi-month
9	negotiations. You have a varied group of
10	parties. You have utilities and Clean Energy New
11	Hampshire and OAC, that represent your consumers
12	as well, and Walmart. Very different parties all
13	in this settlement who essentially adopt a
14	bare-bones settlement to keep net energy metering
15	alive at this very sort of frugal level of
16	support.
17	And one last point. The utilities,
18	for administrative efficiency purposes, would
19	administer the 20-year period by an annual
20	evaluation, looking at what agreements are over
21	20 years and sweeping those and putting those on
22	whatever the current net energy metering rate is
23	20 years in the future, whatever that might be.

1		So, again, simplicity,
2		administrative the administrative piece, and
3		I'd recommend the settlement for the Commission's
4		consideration.
5	Q.	And Mr. Littell sorry. Jessica Chiavara.
6		I just want to make one small record
7		correction. You said that the settlement was
8		consistent with the policy purpose of RSA 260-A,
9		and did you mean 362-A:9?
10	Α.	(Littell) Thank you.
11	Q.	Thank you.
12	Α.	(Littell) Yeah, I should look at my notes
13		more
14	Q.	No, no.
15	Α.	(Littell) and jog my memory.
16	Q.	That's fine.
17	Α.	(Littell) So I accept that correction.
18	Q.	I want to turn to Mr. Hayden. Do you have some
19		thoughts on the legacy period as well from your
20		position?
21	Α.	(Hayden) Largely similar to David's testimony,
22		in that the 20-year period is essential for
23		developers to finance projects here in New

1	Hampshire. The frugal nature of our program
2	makes it a tight budget to start with, and the
3	slow nature of interconnection means that we
4	might not even have 15 years or even 14 years to
5	do projects that we would enjoy in the next few
6	years. With that in mind, 20 years gives the
7	consistency of financing necessary for most
8	projects.
9	Now, I'm also privy to projects that
10	do not depend on net metering because they're
11	largely behind the meter. They work great no
12	matter what, but that's a very rare case. Most
13	projects enjoy some portion, as a host, or a very
14	large portion in some cases, as a host, and most
15	of that money that I represent or see in
16	transactions goes back into schools and towns and
17	our manufacturing base.
18	So although there is, you know, some
19	financial movement of net metering revenue, it
20	helps all of the core business in our state, our
21	schools, and our towns.
22	Some of the numbers we have in Exhibit
23	1, page 29, show a range of return at 15 years of

1	already being negative. Well, that's at the
2	current you know, current inflating rate of
3	our default service. So even that number, I
4	think, is a little questionable, in that we see
5	our default service rate vary, but in the last
6	few years, we have seen rates of 6 cents and 8
7	cents, 20 cents in '22. So the variation is
8	huge.
9	But we really don't know what that
10	time frame of 15 years will yield. But the
11	expectation is that it will net out net up 50
12	percent. If it's less than that, more of these
13	projects at 15 years would fail, and even at 20
14	years, some would be in question for financial
15	success.
16	So, in general, we need 20 years to
17	continue the conservative growth of moderate to
18	large solar development in our state.
19	MS. CHIAVARA: Thank you very much.
20	That's all we have for direct exam.
21	CHAIRMAN GOLDNER: Okay. Well, are
22	there others that have direct? Attorney Kreis,
23	or anyone else?

1	MR. KREIS: Mr. Chairman, Attorney
2	Kreis. I wanted to ask my witnesses one question
3	on direct exam.
4	CHAIRMAN GOLDNER: Please do.
5	MR. KREIS: Thank you.
6	FURTHER DIRECT EXAMINATION
7	BY MR. KREIS:
8	Q. I'll direct this question to Mr. Woolf because
9	he's in the hearing room, but I certainly invite
10	Mr. Borden to chime in, and it really has to do
11	with the reason for the OAC signing onto the
12	Settlement Agreement.
13	I guess so I guess what I'd like to
14	ask is: Would it be fair to say that the
15	principal reason that the OAC signed the
16	Settlement Agreement has to do with our having
17	caused the Settlement Agreement to include what
18	appears in Paragraphs 12, 13, and 14 of the
19	settlement, concerning the data collection
20	what is identified there as the data collection
21	effort and stakeholder process?
22	A. (Woolf) Yes. That is a very important addition
23	to the settlement.

	[
1	Q.	And so, Mr. Woolf, could you briefly explain why
2		we, the OAC, regard that provision as
3		particularly important?
4	Α.	(Woolf) Tim Woolf responding.
5		Yes. So when we began this hearing,
6		we didn't see any estimates of rate impacts, bill
7		impacts, and those are central to understanding
8		some of the issues at play here. And so we took
9		our time and effort to create those. And the
10		idea and and the key theme of our testimony
11		is that these issues that we're talking about now
12		need to be revisited periodically, every two or
13		three years.
14		And when you do revisit them, it's
15		really important that we're all starting with
16		good data. And that's really what this whole
17		data process thing is about. It's it's good
18		data, so that we can have these discussions, and
19		everybody has sort of vetted the data, and we're
20		all sort of on the same page as to what the
21		avoided costs are, what the benefits are, and
22		then we can get to the real challenging part of
23		balancing the interests of the DG developers,

1	customers, and the other customers.
2	So the key element we would like to
3	see as a part of the data collection is the
4	information that we presented in our testimony.
5	First, you want to see information on
6	participation rates. You know, what's the
7	penetration rates of DG in New Hampshire? And
8	that it requires looking historically at
9	what's happened in most recent years, and it
10	requires doing an estimate of payback periods,
11	because the payback periods give you some
12	indication of the likelihood of customers
13	participating in the program going forward.
14	And then the other piece of all this
15	is we've heard already today is information to
16	do a good, solid rate and bill impact analysis,
17	so that all the questions that have been asked
18	today by the Commissioners, and will probably be
19	asked later today, have been more or less
20	resolved among the parties, and we can start with
21	a really solid set of numbers, and, then again,
22	approach the Commission with proposals that
23	adequately balance the interests here.

1	And then the last thing I'll say about
2	that is, we're hoping that the data can be used
3	to create these analyses, participation and rate
4	impacts, for several different scenarios of NEM
5	compensation mechanisms. One would obviously be
6	the current one. Another would be time-of-use
7	rates, but then there'll probably be others that
8	you can use to analyze to see which one works
9	best for customers and which one, again, strikes
10	the right balance.
11	There might be other parts, other
12	features of the NEM rate, that needs to be
13	investigated beyond time-of-use rates, in which
14	case they should be investigated as well.
15	MR. KREIS: Attorney Kreis here.
16	Thank you, Mr. Woolf. Apologies to the
17	Commission for having asked two questions when I
18	said I only had one.
19	I just want to turn it over to
20	Mr. Borden and make sure he or find out
21	whether he has anything he would like to add to
22	those.
23	THE WITNESS: (Borden) Nothing to

1		add. Thanks.
2		MR. KREIS: Thank you.
3		Mr. Chairman, that's all I have.
4		CHAIRMAN GOLDNER: Okay. Anything
5		else on direct?
6		All right. I'll just do a quick
7		check-in, before we take a break for lunch, with
8		the DOE and CPCNH to get an idea for the amount
9		of cross that you're expecting.
10		MS. LADWIG: Alexandra Ladwig from
11		DOE. We'd expect about 20 minute of cross from
12		the Department.
13		CHAIRMAN GOLDNER: And CPCNH.
14		MS. MANZELLI: It might be a half an
15		hour to an hour for the cross.
16		CHAIRMAN GOLDNER: Okay. All right.
17		So thank you for that.let's take a break. We'll
18		return from lunch at 1:00 sharp, and we'll go off
19		the record. Thank you.
20		(Luncheon recess taken.)
21		CROSS-EXAMINATION
22		BY MS. LADWIG:
23	Q.	Thank you. This is Alexandra Ladwig questioning.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1 These questions are going to be 2 directed at the settlement panel, in general, so 3 whoever wants to answer, I guess, has been 4 designated. I want to start off by talking about 5 the application fee proposal in the settlement. 6 7 Exhibit 1, which is the settlement, Bates 31 has 8 the details of that proposal. And then Footnote 1 on that page -- well, let me backtrack. 9 10 The settlement proposal for application 11 fees says that the utilities will credit 12 applicable costs to the state for -- sorry --13 Eversource will credit applicable cost to its standard cost recovery charge, but in Footnote 1, 14 it doesn't look like there's a reconciling 15 16 mechanism listed for Unitil or Liberty. 17 Do Liberty have a plan for which 18 mechanism you propose to use? 19 Α. (Asbury) Yes. Karen Asbury, Unitil. Unitil would use its external delivery 20 21 charge as its mechanism. 22 Robert Garcia for Liberty. We had also Α. (Garcia) 23 planned on using the standard cost charge, but it

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		could easily be fed at the other mechanism,
2		especially if the ERAM is approved in the pending
3		rate case.
4	Q.	Thank you. Alexandra Ladwig questioning.
5		Exhibit 1, the Settlement Agreement.
б		I'm going to bounce back up to Bates 4.
7		Paragraph 10 says, "The electric utilities may
8		petition the Commission to propose changes to the
9		fee levels and structure to better address costs
10		as necessary."
11		Do the utilities anticipate that this
12		would be a joint petition among the utilities, or
13		each individual utility would petition if that
14		becomes necessary?
15	Α.	(Rice) Brian Rice for Eversource Energy.
16		Speaking for Eversource, I don't think
17		if we that we necessarily anticipated one way
18		or the other. The Paragraph N is really
19		intended just to reserve opportunity to make
20		adjustments in the future. We think the initial
21		fees are going to be appropriate. We have no
22		intention of changing them anytime soon after
23		approval. But if one company and you know,

	(
1		discovered that their administrative costs
2		merited a higher application fee and wanted to
3		propose that, I don't think it would be, you
4		know, unreasonable to say that they can at least
5		make that proposal.
б	Q.	Alexandra Ladwig.
7		And do Unitil or Liberty have a
8		response?
9	A.	(Asbury) Karen Asbury, Unitil.
10		I would support what my colleague,
11		Brian Rice, indicated; that, you know, Unitil
12		would be, you know, okay if the utility wanted to
13		propose a different fee, but we could certainly
14		collaborate on maintaining the consistent fees as
15		well.
16	A.	(Garcia) Robert Garcia from Liberty.
17		Yeah, I don't have any differing view
18		to offer on that.
19	Q.	Alexandra Ladwig questioning.
20		Thank you. And then perhaps 11, on
21		that same page, lists the three different fees
22		broken down based on project size. How did the
23		settling parties come up with those fee amounts

1		and the the breakdown by project size?
2	Α.	(Rice) Brian Rice, Eversource Energy.
3		The fee levels were arrived at through
4		a combination of methods. First, the companies
5		assessed the cost that they're incurring to
6		administer applications to distributed generation
7		customers as well as, in some cases, costs that
8		they expect to be incurring to streamline both
9		processes through Eversource, given the volume
10		has significantly expanded.
11		The other thing we looked at was
12		similar fees that were assessed to metered
13		customers in other jurisdictions are commensurate
14		with these levels, so we thought that the fee
15		levels both were consistent with administrative
16		costs and consistent with fees that were applied
17		elsewhere.
18	A.	(Bonazoli) John Bonazoli, Unitil.
19		Just to add that, we also looked at
20		the division at 100 KW. There is a separate
21		or a a separate application process for
22		systems that are 100 KW and larger, so we wanted
23		to make that that split at that time, at that

151

1		place, to make it consistent with application
2		processes.
3	Q.	All right. And then, heading back down to
4		Exhibit 1, Bates 31 through 32, the settlement
5		and, again, that's the the part with more
6		detail on the application fee proposal.
7		Those pages describe a performance
8		reporting process through which the joint
9		utilities will provide quarterly reports with
10		application processing metrics and narrative
11		descriptions of how each utility is managing
12		interconnection processes to streamline and
13		expedite the experience of customer generators.
14		Would you mind providing a little bit
15		more detail on how that would work, where the
16		utilities would submit those quarterly reports?
17	Α.	(Rice) It was expected, and it's noted in the
18		Settlement Agreement, that metrics may be
19		adjusted or expanded based on stakeholder input.
20		The same would apply to the preferred
21		method of reporting. So I mean, the distribution
22		companies and we've identified at least an
23		initial set of metrics that we intend to track

1 The settlement doesn't contemplate a and report. 2 specific venue on where they should be reported, but there are options, and I don't expect the 3 options will be all that objectionable, just to 4 get the information out there. 5 6 Alexandra Ladwig questioning. Q. 7 And so, would you anticipate that the 8 process for figuring out where those reports would -- would be filed would also be something 9 that the stakeholders decide on or the utilities 10 11 decide on together after this proceeding? 12 Α. (Rice) I think it's something the stakeholders would decide together with the utilities. 13 14 Thank you. Alexandra Ladwig questioning. Ο. 15 Bates 32 specifically mentions what 16 appears to be the outgoing opportunities for stakeholder input, like you'd said, regarding 17 application fees and application processing. 18 19 What forum would the stakeholder input occur in? Is that kind of similar; the stakeholders would 20 21 figure that out after the proceeding? 22 Certainly, the forum would be based on Α. (Rice) 23 stakeholder input. Successful models that

Eversource is familiar with under other 1 2 jurisdictions include working groups, just providing a somewhat informal forum for 3 distributed generator installers to explain what 4 information and what processes are valuable to 5 their business, utilities to provide their own 6 7 perspective on documentational requirements and 8 what it takes to support timelines. 9 Yeah, my recommendations would be 10 creating a working group structure so that 11 discussions can be had on a collaborative, 12 somewhat informal basis, as opposed to trying to 13 sort all this out through, you know, a more 14 adjudicative process. 15 Alexandra Ladwig questioning. Ο. 16 So under that scenario, if we do working groups, there's something else -- who 17 would -- I guess, who would you envision being 18 the stakeholders who would be involved in those 19 processes? 20 21 (Rice) At a minimum, the parties in this joint Α. 22 Settlement Agreement, and, again, the other 23 entities that -- that the Commission directed

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		participate, or that the solar parties agreed
2		would be (indiscernible).
3	Q.	Alexandra Ladwig questioning.
4		Last question on application fees.
5		That list on page 32 of the processing metrics,
6		No. 6, there's the percent of applications
7		requiring customer correction, and then it has
8		Eversource and Liberty in parentheses.
9		Just out of curiosity, why is Unitil
10		not listed there?
11	Α.	(Bonazoli) John Bonazoli, Unitil.
12		At this time, we do not have we do
13		not record that information. We do not have
14		anything that we can provide that information.
15	Q.	Thank you.
16		I want to switch to asking about the
17		legacy period proposed in the Settlement
18		Agreement. So going up to Bates page 29, that
19		contains the spreadsheet analyses that you talked
20		about briefly on direct with several scenarios
21		under different legacy periods.
22		I just wanted to follow up and ask
23		if are those numbers based on specific data,

1		or are they meant to be illustrative?
2	Α.	(Littell) These numbers were provided by a
3		specific NH member who does a lot of work in New
4		Hampshire, so these are as explained in
5		Attachment B, these are scenarios based on I
6		can't recall if it's median or average median
7		assumptions for financing projects. So they are
8		specific pro formas based on median median
9		numbers for each of these categories.
10	Q.	Alexandra Ladwig questioning.
11		So these all are specific numbers for
12		different projects from one developer?
13	Α.	(Littell) In that that developer's
14		experience. These are median as I said,
15		median median numbers for each of the three
16		three types. I should say each of the three
17		types of projects over three scenarios. As
18		and I'm happy to walk through those if that would
19		be helpful.
20	Q.	Alexandra Ladwig questioning
21	Α.	I'm sorry. That was David Littell. I'm sorry
22		to interrupt.
23	Q.	I can't remember if I said my name or not half

1		the time, so
2		Yeah, it might be a little helpful to
3		walk through, I guess. I just had a couple
4		specific questions. And maybe, as we get into
5		it, if you think it would just be easier to
б		provide an overall summary, I will leave that up
7		to you.
8		But first, just looking at the
9		Scenario 1A and 1B, it looks like those don't
10		have a start date until 2031. Could you explain
11		why that is?
12	A.	(Littell) David Littell answering, and then I'll
13		ask if if a specific developer experience
14		wants to add to that.
15		Scenarios 1 and 2 are meant to
16		illustrate what would happen for a project that's
17		built in 2030. It starts at 2031, if the current
18		net metering rate proposal is not adopted, so
19		the the period would only go to the end of
20		2040. And those both show negative returns,
21		either for a smaller project, a 1 megawatt
22		project, or for a larger 4.9, which we haven't
23		got a smallest project.

	r	
1		So simply it simply illustrates
2		that between now and then, not only would
3		different returns be unfinanceable, but they
4		would actually be negative in a certain time
5		period between now and 2030.
6	Q.	Alexandra Ladwig questioning.
7		And so the settlement propo or
8		agreement also proposes another proceeding in two
9		years, with the opportunity to readdress the
10		legacy period issue at that time. If, at that
11		point, the legacy period does change, so any
12		project being built or going on to net metering
13		in 2031 would be after that new legacy period is
14		implemented, does that change the applicability
15		of that scenario here?
16	Α.	(Littell) Oh, of course. I mean, if it's
17		David Littell answering.
18		If the Commission, in two or three
19		years, does something different between now and
20		2031 and modifies the net metering that's in
21		place, yes, of course it will.
22	Q.	Alexandra Ladwig questioning.
23		And so those those two scenarios,

1		1A and 1B, and 2A and 2B, don't appear to include
2		any data beyond 2040. Does that mean those
3		scenarios assume an end to net metering
4		completely after 2040?
5	Α.	(Littell) That I guess that's what the
6		assumption is, I believe. Yes. I that's the
7		ten-foot answer. Okay. Nothing else. David
8		Littell answering. Sorry.
9	Q.	Alexandra Ladwig questioning.
10		And so, if net metering were to end
11		completely after 2040, would those do you
12		anticipate those existing facilities would keep
13		producing power?
14	Α.	(Littell) David Littell answering.
15		I would anticipate we actually stop
16		an attorney as well and represent, when solar
17		asks folks in the markets, the typical if you
18		entirely end with a tariff structure, you would
19		be forced to either find a bilateral contract, or
20		if you couldn't find a bilateral contract, you
21		would just sell it to the the wholesale
22		markets. Those are the two defaults, either of
23		which will finance a project from this. It won't

1		come close in the current markets.
2	Q.	Alexandra Ladwig questioning.
3		So just to summarize, the facilities,
4		you're anticipating they would continue to
5		produce power that would just be they'd be
6		receiving revenues from different sources other
7		than that net metering compensation?
8	A.	(Littell) That's what my assumption would be.
9		David Littell answering.
10		They said for the remaining useful
11		life, which is typically between 20 and 25 years
12		for a facility, assuming it's still operational,
13		yes, there would be some additional revenue
14		beyond that time period.
15		Based on my experience related to the
16		tariff in place here would be would be
17		substantially less, probably 75 to 80 percent
18		less, which is why I assume the folks who did
19		this didn't include it, because my answers aren't
20		interested in seeing that (indiscernible).
21	Q.	Alexandra Ladwig questioning.
22		This might be a question Mr. Hayden
23		would be positioned to answer.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		Are there any existing power-producing
2		facilities that are not currently net metered
3		that you would anticipate might apply to begin
4		net metering?
5	A.	(Hayden) I would say Bob Hayden speaking
б		thanks. Bob Hayden speaking.
7		I would think that would only be the
8		case if they're currently net metering, falling
9		off of net metering in, you know, some future
10		time. But there are plenty of generators over
11		5 megawatts that participate in the wholesale
12		market, and then, as David said, bilateral
13		agreements.
14	Q.	Alexandra Ladwig questioning.
15		So just to follow up, are there any
16		facilities under 5 megawatts not currently net
17		metered that you anticipate might apply to start
18		net metering?
19	A.	(Hayden) I think the answer is yes. I'm
20		actually working on a couple soon that would fit
21		that characteristic.
22	Q.	Alexandra Ladwig questioning.
23		And what is the incentive for them to

	r	
1		move to net metering if they are not currently?
2	Α.	(Hayden) Revenue opportunities. So the revenue
3		of net metering is better than wholesale, and the
4		opportunity is a technical opportunity, so they
5		are working on the technical aspects of becoming
6		eligible.
7	Q.	Alexandra Ladwig questioning.
8		And those existing facilities, if they
9		applied and began net metering under a NEM 2.0
10		tariff, as proposed in here, would they still be
11		eligible for the 20-year legacy period?
12	Α.	(Hayden) The legacy period isn't written yet,
13		but I would hope the answer is yes, after the
14		that element of the law is written.
15	Q.	Alexandra Ladwig questioning.
16		I'm sorry, I'm not I'm not
17		completely sure what you mean by the legacy
18		period not being written.
19	Α.	(Hayden) So we hope to have the legacy period.
20		I don't think we have it in existence yet. For
21		those facilities, they are more than happy to
22		participate in the net metering program,
23		regardless of what program they are registered

1		under at this time. That is their position.
2		Surely having a legacy period that
3		starts on the date they enroll would be in their
4		best interest. But if it ended up that the
5		current end date is the current end date, they'd
6		still be very interested.
7	Q.	Alexandra Ladwig questioning.
8		Thanks. That was that was helpful
9		clarification. I appreciate it.
10		Going back up to Phase 3 of the
11		Settlement Agreement, Exhibit 1. It says in
12		paragraph 4, "Any net metering project that first
13		commences receiving NEM compensation under the
14		NEM 2.1 tariff will be eligible to continue to
15		receive the NEM 2.1 tariff for 20 years from the
16		year in which it first begins net metering, a/k/a
17		the legacy period."
18		So, to clarify, the legacy period
19		would only apply to projects that have never
20		previously net metered under any tariff?
21	Α.	(Littell) David Littell answering.
22		Yes, that's the way it's written.
23	Q.	Alexandra Ladwig questioning.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1 So a project that's currently 2 receiving compensation under NEM 1.0 or 2.0 or may have net metered in the past but isn't 3 4 anymore, those wouldn't be eligible for the legacy period if they -- I guess they couldn't 5 switch to NEM 2.1 into this legacy period? 6 7 (Littell) David Littell answering. Α. 8 Yes, that would -- that's the way it was written, and that was intentional. 9 10 Alexandra Ladwig questioning. Ο. Thank you. 11 And I guess on that same page, 12 Paragraph 6, it says, "To administer the legacy 13 period, the electric utilities shall do an annual 14 review at the start of each calendar year to move 15 any projects for which the legacy period has 16 expired from NEM 2.1 to the net metering tariff in effect at that time." 17 So if the Settlement Agreement were to 18 be approved, the first of those annual reviews 19 would be in 2045; is that right? 20 21 (Littell) I'm thinking, because I -- that's not Α. 22 an answer that we have said that. That sounds --23 I want to ask the utilities, since this will be

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		their obligation to think about that question,
2		too, but that that sounds correct to me for
3		just this specific what we're calling 2.1.
4	А.	(Rice) I don't know if I'm just confusing
5		things, and maybe I'll just share my thoughts,
б		and then some of the parties can correct me here.
7		But the language says that, "Any NEM
8		project that first commences receiving NEM
9		compensation under the NEM 2.1 tariff will be
10		eligible to continue to receive the NEM 2.1
11		tariff for 20 years from the year in which it
12		first begins net metering."
13		So the the question I'll ask the
14		panel is, it's it's how does this how
15		does this language apply maybe to a project
16		that's been net metering since 2015?
17	А.	(Littell) And that's why
18	А.	(Rice) I'm sorry. That was Brian Rice,
19		Eversource Energy, speaking.
20	A.	(Littell) Yeah, and David Littell here.
21		So you can get different permutations
22		by adjusting the time frame. But in that case,
23		it would mean they would have to start earlier

1	than 2045, because the project started net
2	metering in 2015, and under this, it would only
3	have a 20-year period from that.
4	So if a project elected to come in,
5	they would probably decide whether that would
6	make economic sense for the project to come in or
7	not. Obviously, each project makes their own
8	decision there, working with the utility.
9	But then I think that that suggests
10	they would have to start doing the reviews
11	sooner, so the utilities may elect, if they're in
12	that situation, to decide to start if they
13	if they have opt-ins to 2.1, to start doing a
14	sweep I would call it an annual sweep,
15	potentially even next year.
16	I mean, I could see a hypothetical
17	situation where someone started 19 years ago,
18	they opt in, and they would come up in another
19	year. I'm not sure that would really happen, but
20	one could, if you're working on old-school
21	hypotheticals.
22	So I'll stop. I'll stop answering
23	hypotheticals you're not asking.

1	Q.	Alexandra Ladwig questioning.
2		Thank you for that observation. My
3		understanding of the settlement proposal was that
4		any currently net metered project would be under
5		NEM 1.0 or 2.0, and they would still be able to
б		net meter until 2040 because of the current
7		tariff, right?
8	A.	(Hayden) That is my understanding. We're all
9		(indiscernible) same.
10	А.	(Littell) Yes.
11		CHAIRMAN GOLDNER: Make sure to
12		identify yourself when answering the question.
13		MR. HAYDEN: Sorry.
14		CHAIRMAN GOLDNER: No, that's okay.
15		Go ahead and do it now. Yeah.
16		MR. HAYDEN: Robert Hayden.
17		CHAIRMAN GOLDNER: Thank you.
18	А.	(Littell) Yeah, and David Littell. My
19		understanding, it's the same. So, again, I
20		haven't thought it through and looked at what the
21		assumptions would be for whether they'd have an
22		incentive to opt into this for any time period
23		that they could stay on, this so-called standard

1	tariff, which is closed at this point, or the 2.0
2	that you're talking about.
3	A. (Rice) Brian Rice for Eversource Energy.
4	So I think what this means is there's
5	a previous statement that no customers would be
6	rolled off net metering until 2045. I don't
7	think that's correct, because I think we've I
8	can find a scenario in which customers would be
9	rolled off net metering in 2040.
10	BY MS. LADWIG:
11	Q. Alexandra Ladwig questioning.
12	Right, I my question there was
13	my understanding of the settlement was, this
14	yearly review was to specifically address
15	NEM 2.1 customers, and so variably individually
16	address when each 20-year period is up for them.
17	So NEM 1.0 and NEM 2.0 would be grandfathered
18	under the legacy period, for lack of a better
19	word, until 2040 already. So they're not getting
20	booted off net metering.
21	If the Settlement Agreement is
22	approved, anyone starting net metering would be
23	under NEM 2.1 and be able to get a 20-year legacy

1 period from the day they started net metering. 2 So my assumption that I was making was, if it's an annual review, NEM 2.1 is approved, the first 3 opportunity for projects to begin net metering 4 and then have it reviewed 20 years from now, that 5 first annual review would be 2045. 6 That was --7 that is what I was trying to get at. 8 Does that sound right? (Littell) This does feel a little bit like being 9 Α. 10 back at law school. I think your -- your prior 11 line of questioning, I thought it was 12 illustrative that what -- the language is 13 intending here to offer an option for someone to 14 opt into 2.1, if they believe that it's more 15 advantageous for them. But the thinking was 16 that's probably not likely going to be the case for (indiscernible). So we didn't think through 17 the permutations, I'll just say that. 18 19 But the sense was that we're getting increasingly restrictive here with each 20 21 permutation of net metering. So (indiscernible) 22 if what your question said, well, suppose you 23 start in 2015 -- and so you started net metering

1		then, but you opted, as this language says, from
2		when they started net metering. It doesn't say
3		started net started net metering 2.1. It says
4		start net metering.
5		So I can envision a situation where
6		the utilities may want to if they do have a
7		switchover, which may or may not happen, but if
8		they do, they would want to start the sweeps
9		earlier than 2045.
10	Q.	Alexandra Ladwig questioning.
11		So I might have been confused earlier.
12		My understanding was that anyone currently on net
13		metering, NEM 1.0 or 2.1, wouldn't be able to
14		switch to the 2.1; is that wrong?
15	A.	(Rice) I will let Mr. Littell say address the
16		eligibility for net metering 2.1, regardless of
17		whether it's expressly allowed, not allowed. I
18		don't think it's likely for kind of some of the
19		reasons we've suggested.
20		So I think the most likely glide path
21		that would result from approval of the settlement
22		is you'll start having the first wave of
23		existing projects that exist today and are net

1 metering today will roll off net metering in 2 2040. And then, projects that are installed 3 following approval of the Settlement Agreement 4 would then begin rolling off in 2045, consistent 5 with them having a 20-year term to participate in 6 7 the net metering tariff. It's Brian Rice for Eversource 8 Sorry. 9 speaking today. I can't remember if I said that 10 to begin with or not. 11 (Littell) And David Littell answering. Α. 12 So just -- so my attorney instinct 13 I read the language eight times. And came out. 14 it does provide -- and the answer I gave before, 15 that a party -- looking at Paragraph 4 on Bates 16 The parties agree that any net metering 3: project that first commences receiving NEM 17 compensation under 2.0 will be eligible for the 18 19 20 years. 20 So you don't get the 20 years unless 21 you first commence receiving NEM benefits under 22 2.1. 23 Alexandra Ladwig questioning. Ο.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1 Thanks. That was -- that was helpful 2 to clear up. So just to absolutely make clear. So if a project starting in 2022, currently 3 receiving NEM 2.0 compensation, they would not be 4 able to switch to NEM 2.1 and get that 20-year 5 period and be able to go until 2042? 6 7 (Littell) David Littell. That was -- David Α. 8 Littell answering. There are two questions there, and I'll pull them apart. 9 10 The second question, I'm sure the 11 answer is, would not be able to receive the 12 20-year period. Yes, they would not be able to 13 receive the 20-year period. 14 The first part of your question, I'm not 100 percent sure on, but -- I've just 15 16 answered the second part, so tell me if you want 17 me to go back to the first part and think more about it. 18 19 Alexandra Ladwig questioning. Okay. Thank you. Q. 20 Other than the 20-year legacy period, 21 is there anything structurally different about NEM 2.1 that would make NEM 2.0 or 1.0 customers 22 23 switch?

1	Α.	(Littell) David Littell answering.
2		No, that's why we assume that that
3		no one would. And we're obviously not going to
4		talk about settlement discussions here, but it
5		was something in our back-and-forth that was
6		discussed. And we tried to draft, and I think we
7		did draft it successfully, to avoid any perverse
8		incentive to opt out of a current program and
9		just get more years for the benefit on it.
10		That's why I said it was purposely
11		drafted to avoid that that type of thing.
12	Q.	Alexandra Ladwig questioning.
13		Thank you. That was that was
14		helpful, and I know we've spent a lot of time
15		clarifying what was basically a lead-up to the
16		question that, from a practical perspective,
17		whenever these reviews start, whether it's 20
18		years from now or some other moment in time, how
19		are the utilities going to make sure that those
20		reviews start happening, or I guess that this
21		this settlement is remembered in 20 years?
22	А.	(Rice) If the settlement is approved, I expect
23		there would be some steps to memorialize
	1	

1		participation in terms of tariff language. So
2		that would be, first off, quoted on there.
3		And then the utilities have already
4		gathered information on project interconnection,
5		including this interconnection date.
6		So we have existing databases, and we
7		make sure that those database include a
8		memorialized start date. I think that could be
9		relied on in 20 years, if I'm still around, to
10		appropriately (indiscernible) whole projects from
11		tariff.
12	Q.	Alexandra Ladwig questioning.
13		Thank you. And just briefly a
14		question about the data collection that the
15		Settlement Agreement recommends. Bates 5 of
16		Exhibit 1, it says it describes this 18-month
17		data collection effort that would be undertaken
18		if the Settlement Agreement is approved.
19		Paragraph 12 says, "The settling
20		parties shall, following approval of the
21		Settlement Agreement by the Commission, confer
22		and agree upon the data elements to be
23		collected."

Does that mean that the agreement 1 2 anticipates only the settling parties would be developing the scope for the data collection 3 effort, or would there be a broader opportunity 4 for other stakeholders to have an input on that 5 scope as well? 6 7 (Rice) Brian Rice, Eversource Energy. Α. 8 So the settlement contemplates that that would be the settlement parties primarily 9 10 participating in that process. And a big part of 11 that reason is that the type of information that 12 we expect to collect, it's really information 13 that's actually illustrated in attachments to the 14 exhibit, two examples of kind of disclosure forms 15 that include a number of data points that we 16 would expect would kind of be the initial starting point for those discussions. 17 And that's all the information that 18 ultimately would be collected by a distributed 19 20 generation installer in the up-front contracting 21 process with the customer, and then provided to 22 the utilities to be compiled so that a more 23 thorough picture of the distributed generation

1		market in New Hampshire can be developed in time.
2		So because you know, that's a
3		process that primarily involves distributed
4		generation installers as primarily represented by
5		Clean Energy New Hampshire and the utilities that
6		would be in a position of having to collect that
7		data.
8		So I'm a little selfishly excited. I
9		think our respective perspectives are pretty
10		important on making sure we build a data
11		collection process that both stakeholder groups
12		can execute.
13		For all that said, I think the same
14		thing with as I previously said; that we
15		wouldn't object to the inclusion of additional
16		stakeholders, as directed by the Commission, or
17		as agreed to along the the initial group of
18		stakeholders.
19	Α.	(Littell) And David Littell.
20		I'll just add a more basic answer.
21		Some parties will say you didn't include us in
22		this or that. I mean, this is an agreement of
23		the settling parties, and the parties can't

1		obligate other people or add them to it, so I
2		would say we stop if the parties didn't invite
3		Department of Energy into those discussions, and
4		I'll leave my answer at that.
5	А.	(Davis) Ed Davis. I just wanted to point out
6		also, in Bates 2, top of the page, did intend to
7		include the DOE.
8	Q.	Alexandra Ladwig questioning.
9		And, yeah, sorry, that wasn't
10		wasn't meant to be a gotcha; that another party
11		say that DOE is included. I was just broadly
12		wondering if others would be included in the
13		stakeholder process, and, yes, if that included
14		the DOE, as the settlement says earlier, so I
15		think Mr. Davis answered answered that part of
16		it.
17		And then my last question just is,
18		would that 18-month the 18-month period for
19		the data collection effort, does that 18 months
20		include the amount of time needed to develop the
21		scope?
22	Α.	(Rice) No. Brian Rice, Eversource Energy.
23		No. My understanding of that was

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1 other settlement parties disagree that 18 months 2 was envisioned to add, really, a minimum amount of time necessary to comply -- to compile a 3 meaningful data set. 4 So 18 months refers to the period of 5 time in which we would be collecting information, 6 7 not inclusive of the time lead onto that, in 8 which they would have that process used in this scope of data collection to be developed. 9 10 Alexandra Ladwig questioning. So I quess that Ο. 11 does lead me to one final question. 12 The settlement also -- agreement also 13 anticipates another proceeding in two years after 14 the agreement is approved. So if -- if that 15 scope development process and 18-month data 16 collection effort, does that all have to be 17 wrapped up within two years, or would that conceivably go past the two years? 18 19 Α. (Rice) Brian Rice, Eversource Energy. 20 Once we have a data collection process 21 set up and upgrading, I don't think we'd expect 22 to discontinue it just once the 18 months is up. 23 We'd expect to continue collecting that data so

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		we would continue to have an updated picture of
2		the distributed generation market in New
3		Hampshire, to continue to inform net metering
4		structures and related policies.
5	A.	(Woolf) Tim Woolf responding, if I may.
6		My understanding and vision of the
7		data collection is to inform the next filing, so
8		I do hope that if it is sufficiently complete, to
9		provide that support for the next filing. It
10		might continue, but we hope that we have enough
11		information to really here's what we need to
12		have a robust filing.
13		MS. LADWIG: Alexandra Ladwig
14		questioning.
15		Thank you. That's kind of the general
16		clarification I was looking for.
17		So that is all the questions the
18		Department has on cross. Thank you very much.
19		CHAIRMAN GOLDNER: Thank you.
20		We'll now move to cross with CPCNH.
21		And if you could move to the front, I think that
22		would allow us to see you in the video and hear
23		you better, so I'll give you a chance to move

1	to the front.
2	CROSS-EXAMINATION
3	BY MS. MANZELLI:
4	Q. All right. Thank you. Amy Manzelli. I'm here
5	for the Community Power Coalition of New
б	Hampshire. You guys may have picked up my
7	(indiscernible) for the alphabet soup.
8	MS. LADWIG: Or vegetable.
9	MS. MANZELLI: That's how I feel about
10	my cross-examination as well, so all right.
11	BY MS. MANZELLI:
12	Q. I called it the Coalition, just to avoid that
13	alphabet soup, so I'm just going to go with that
14	today.
15	Let me get up to the I have my
16	questions organized by sort of utility and party,
17	so I'll let you know where we started.
18	My first set of questions is for
19	Eversource, but I don't know which of the
20	witnesses is going to be best suited.
21	I want to thank Alexandra because we
22	had that same question about the legacy period,
23	so I want to skip right over that now, and I'll

(indiscernible).

1

_	
2	So turning your attention to Exhibit
3	1, the Settlement Agreement. I have a question
4	about the term that says that "The electrical
5	utilities shall, two years from approval of the
6	Settlement Agreement, file an NEM time-of-use TOU
7	rate with the Commission."
8	So the question is, does that in any
9	way require utilities to propose anything other
10	than a two-part, time-of-use rate?
11	CHAIRMAN GOLDNER: And just a moment.
12	Attorney Manzelli, if you could back up from the
13	microphone a little bit. They're having a hard
14	time picking it up.
15	MS. MANZELLI: I'm sorry.
16	CHAIRMAN GOLDNER: It's okay. Thank
17	you.
18	Okay. Please proceed with the answer.
19	THE WITNESS: (Davis) Ed Davis.
20	The specifics of that rate proposal
21	will be informed by the data collection, so not
22	necessarily two-year period, not to exclude it as
23	an option.

1 BY MS. MANZELLI:

2 Q. Thank you. Amy Manzelli.

And does that provision that a TOU 3 4 rate be final, quote -- referring again to Exhibit 1 -- along with a petition to open a new 5 docket for consideration of the same, end quote, 6 7 does that suggest that the Commission's next consideration of net metering in a new docket 8 would be limited to the utilities' time-of-use 9 10 rate proposal, and then matters, you know, 11 associated with time-of-use referenced in the 12 Settlement Agreement, or would it be time-of-use 13 and other rate proposals? It's silent on that. 14 (Davis) It's not Α. 15 determined at this point. Ed Davis. 16 It's a very awkward way of speaking when you need Ο. to say your name at the beginning of every 17 This is Amy Manzelli. 18 statement. 19 So just changing topics a Okay. little bit here. Part of Eversource's rationale 20 21 throughout its testimony and then the settlement 22 exhibit, and specifically I'm referring to 23 Exhibits 3 and Exhibit 1, is concerns like

1		implementation costs, ongoing maintenance,
2		administration costs, administrative efficiency,
3		alignment with technical capabilities and
4		processes, facility of administration.
5		Our question is: Wouldn't it make
6		more sense if billing systems and processes were
7		adaptable to market developments that benefit
8		consumers, rather than consumer choice and
9		consumer benefits being limited to the existing
10		billing system capabilities and processes?
11	Α.	(Rice) Yeah, it would be great if, you know, we
12		could offer anything and everything and have very
13		adaptable and customizable rate solutions.
14		Eversource Energy also has 500,000
15		customers in New Hampshire that we're obligated
16		to bill on a timely and accurate basis, and that
17		necessarily that necessarily requires
18		automated systems. And you simply can't change
19		an automated system, you know, quickly or at, you
20		know, no cost.
21		So, because we have to operate at the
22		scale that we do with the volume of customers
23		that we have, we are limited in implementing

1		customizable customizable solutions that, you
2		know, may serve, you know, a narrow segment of
3		that customer group, at least in terms of, if we
4		can do it, we can do anything. It's just a
5		matter of time and cost.
6	Q.	(Indiscernible.) Excuse me. Thank you. Thank
7		you.
8		This is probably a question for
9		Mr. Davis, as I understand you provide rate and
10		tariff-related services. But for either one of
11		you, isn't it true that in Massachusetts,
12		Eversource's extra-large Class T5 customers in
13		western Mass., specifically, that they have
14		coincident peak transmission billing?
15	Α.	(Davis) There is a special provision for large
16		C&I customers under that tariff pardon me
17		that you referred to Ed Davis, by the way
18		to provide the capability for coincident peak
19		billing, along with and in conjunction with
20		regular billing of transmission service.
21	Q.	And that capability has been in place since
22		around 1997, right? Amy Manzelli.
23	Α.	(Davis) Ed Davis.

No, that's about the time -- in fact, 1 2 it was more on the order of 1999-2000, when the concept was introduced, and after an extensive 3 period of litigation and experimentation in 4 several litigated cases, that mechanism was put 5 in place and has since been expanded to cover all 6 7 of the Eversource Energy and Star Electric service area for that class of customers. 8 In the extension you just mentioned, 9 Q. Thank you. 10 that's on opt-in basis, and is that the eastern 11 territory? 12 Α. (Davis) The extension -- at this point, it's an 13 However, we treat our rate mechanisms extension. 14 more uniformly across both western Mass. and 15 I did want to highlight, not only eastern Mass. 16 does it have an opt-in characteristic, but it is 17 very manually intensive. CHAIRMAN GOLDNER: I know it's strange 18 19 when you're sitting next to each other to keep 20 identifying yourself, but please continue to do 21 that. 22 MS. MANZELLI: Thank you, 23 Commissioner.

1 BY MS. MANZELLI: 2 Q. This is Amy Manzelli. Acknowledging that it's manually 3 intensive, is it fair to say that somehow or 4 another, Eversource has arrived at a solution 5 regarding concerns about implementation, 6 7 administration costs, administrative efficiency, 8 so on and so forth, with respect to this tariff in Massachusetts that we are discussing? 9 (Davis) A solution -- Ed Davis. 10 Α. 11 A solution for the purpose at hand. Ι 12 would say, however, that it's probably a process while it's being implemented now, but we need to 13 learn more about those costs with -- and then the 14 15 processes involved. I would not consider it an 16 efficient solution scaleable at any large volume 17 at this point. Can you -- Amy Manzelli. 18 Q. 19 And you want to just summarize, again, 20 what volume of customers this rate is available 21 to in Massachusetts? 22 (Davis) Ed Davis. Α. I don't know the number offhand. 23

1 Availability, if I recall -- it's subject to 2 check -- to our largest C&I customers and actual -- actual participation is obviously a 3 subset of that, so, you know, application of that 4 and the amount of administrative process, and I 5 guess impacts and benefit of that, all would have 6 7 to be looked at a little more closely. But I 8 would say it's probably a very small number of customers who actually take -- take advantage of 9 10 that. 11 Changing gears again, just a little bit further. Ο. 12 The distribution component of the NEM 2.0 rate, 13 wouldn't you agree that each of the joint 14 utilities implement a different credit rate for 15 exports to the grid than the charge rate? 16 That was Amy Manzelli. So the -- the Settlement Agreement 17 Α. (Rice) recommends continuation of the status quo, which, 18 for customers less than 100 KW, includes being --19 20 a credit for net success generation, a credit 21 equal to 25 percent of the distribution rate, 22 then transmission, KWH rate. And for those 23 customers, I quess, in the bulk service, they get

1 a bulk service rate. 2 CHAIRMAN GOLDNER: That was Mr. Rice. 3 THE WITNESS: (Rice) Sorry. Ι 4 didn't --5 CHAIRMAN GOLDNER: That's all right. THE WITNESS: (Rice) So the settling 6 7 parties, again, as part of the negotiated 8 settlement, are recommending the continuation of 9 the status quo. BY MS. MANZELLI: 10 11 So I think your answer was, specifically, the 0. 12 credit rate was 25 percent; yes? 13 This is Amy Manzelli. 14 Brian Rice, Eversource Energy. (Rice) Α. Yes. 15 Okay. And so for NEM 2.0, was that Ο. 16 extraordinarily difficult, time consuming, or expensive to implement? 17 18 Amy Manzelli. (Rice) Off the top of my head, I don't know what 19 Α. 20 the implementation costs were. I know there were 21 implementation costs. I'd be happy to produce 22 those as a record request. 23 The other thing that -- I think that

1 Eversource is most concerned with, as have other 2 utilities as well, a little confusion. I think we've answered -- provided information on record 3 requests saying that a large volume of customers 4 are confused about their bills after they start 5 net metering. In the order of 25 percent have a 6 7 hard time understanding their bills after they 8 install generation.

9 And there's a real cost to customer 10 They are calling the call center. confusion. 11 They're spending time with a CSR trying to get 12 answers on -- on their bill. They're having 13 frustrating experiences with just understanding 14 their bill. And we -- as a result, we're -- we 15 don't recommend further changes that would create 16 more permutations that would confuse customers and have to be explained to them. 17 This is Amy Manzelli. Thank you for that answer. 18 Q. And there's several routine -- let me 19 20 rephrase this. 21 Would you agree that, with respect to 22 implementing NEM 2.0, each of the utilities,

AVICORE Reporting & Video

including Eversource, just absorb that into their

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

23

1		cost of doing business?
2	Α.	(Rice) I can't recall what the specific cost
3		recovery method over those costs were. I'd be
4		happy to investigate that and answer it as a
5		record request.
6	Q.	Would you agree that this is Amy Manzelli.
7		Would you agree that it's likely that
8		if implementation of NEM 2.0 was extraordinarily
9		difficult, time consuming, or expensive, you
10		might recall those details as we were sitting
11		here?
12	A.	(Rice) No.
13	Q.	Okay. Thank you, too. I appreciate that.
14		I have a couple of questions for
15		Unitil. Ms. Asbury and Mr. Bonazoli, again,
16		whichever of you feels the most, you know, eager
17		to answer, just jump in. This is Amy Manzelli.
18		Are you familiar with the Unitil
19		Kingston solar project in Docket 22-073?
20	Α.	(Asbury) Karen Asbury, Unitil.
21		I was not involved in that proceeding,
22		so I'm only very only very generally familiar.
23	Q.	Okay. Are you in a position to are you in a

1	position to agree that Unitil testified in that
2	docket, by Mr. Kevin Sprague, that its Kingston
3	solar project would operate as a load reducer?
4	MR. TAYLOR: Objection to the question.
5	Ms. Asbury has already indicated that she's
6	passingly familiar with it. To my knowledge,
7	nothing from the docket was offered as an exhibit
8	in this case. Nothing has been put before Ms.
9	Asbury to validate. She's being asked basically
10	to validate a statement that she's already
11	indicated she doesn't have any close knowledge
12	of, so I object to the question.
13	CHAIRMAN GOLDNER: Rephrase.
14	MR. MANZELLI: Well, the question was
15	not objectionable. I asked if she was in a
16	position to testify, and it seems like from the
17	objection, the answer is probably no. But the
18	question in and of itself is not objectionable,
19	and I think the witness should be instructed to
20	answer.
21	CHAIRMAN GOLDNER: Thank you.
22	MR. TAYLOR: But with that
23	clarification, I suppose the witness can answer.

1 CHAIRMAN GOLDNER: Please answer, 2 Witness. 3 THE WITNESS: (Asbury) Karen Asbury, Unitil. 4 I am not in a position to answer that 5 6 question. BY MS. MANZELLI: 7 8 Q. Let me ask, do either of you have a copy of that 9 document? Yes, I do. 10 UNKNOWN SPEAKER: 11 MS. MANZELLI: And I'll identify this 12 document. So I have here the Unitil Energy 13 Systems, Incorporated, direct testimony of 14 Kevin E. Spraque. This is Exhibit KES-1, New 15 Hampshire Public Utilities Commission. The 16 document is labeled, Docket No. DE 22-blank, 17 which, as you know, as they come in before the --18 before the docket number has been assigned, but I 19 will represent for the record that it is Docket No. 22-073. Along with the -- well, 20 21 that's the only document we need right now. 22 So I'd like the Commission's 23 permission to provide this document to Ms. Asbury

1 so she can review it. 2 MR. TAYLOR: I object. It's not 3 Ms. Asbury's testimony. It's somebody else's There really is no point in providing 4 testimony. It says what it says. 5 it to her. MS. MANZELLI: This is the testimony 6 7 of Unitil Energy System by Mr. Sprague. It is 8 Unitil Energy System's testimony. 9 CHAIRMAN GOLDNER: Was it filed in this docket? 10 11 MS. MANZELLI: No, it was not filed in 12 this docket. But Unitil is a party to this docket, and it is an admission of Unitil Energy 13 14 that challenges the assertions that Unitil is 15 putting forward in this docket. 16 CHAIRMAN GOLDNER: And can you summarize what -- what your intent is from using 17 this document in the question or where you were 18 19 planning on ending up? 20 MS. MANZELLI: Sure. And this applies 21 to several lines of questioning that I had planned for today, so this is probably helpful to 22 23 go through in some detail.

1	So the settling parties have asserted
2	that maintaining the status quo let me back up
3	for one second. This is Amy Manzelli.
4	One aspect of the settlement and
5	we'll cover this formally in Mr. Below's
6	testimony is the application fee, and the
7	Coalition has no issue with the application fee,
8	so just sort of set that aside for a second.
9	It is the rest of the Settlement
10	Agreement that we're really after here today.
11	And the rest of the Settlement Agreement, in
12	plain terms, seeks to maintain the status quo, no
13	changes to the current net metering, and the
14	rationale for that is that it provides the most
15	balanced approach to compensation for net
16	metering without burdening the non-net-metered
17	customers. And then the conclusion to that is
18	that it's just and reasonable for all customers.
19	So we wish to set forward evidence
20	that is an admission that that is not the case
21	from these utilities. So, for example, in the
22	Kingston solar project, Unitil itself has put
23	forward evidence that that project acts as a load

1	reducer, that it reduces overall supply and
2	transmission costs, that the increase in that
3	the better approach excuse me that one of
4	the aspects of that better approach is that it is
5	an increase in benefits that exceeds the added
6	cost, that it produces local and regional
7	transmission benefits by reducing load; and that
8	this project, as well as a couple other projects
9	that I wish to present cross-examination about,
10	exist today.
11	And the crux to the Coalition's
12	position is that the direction in this docket is
13	that enhancement to net metering be made today.
14	CHAIRMAN GOLDNER: But this wasn't in
15	your testimony?
16	MS. MANZELLI: This yes, the
17	changes to net metering today is definitely in
18	our testimony.
19	CHAIRMAN GOLDNER: That part of it,
20	but the evidence that you're suggesting we accept
21	now is not in the testimony, or it is in the
22	testimony?
23	MS. MANZELLI: No, it's not in the

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	testimony because it's cross-examination.
2	CHAIRMAN GOLDNER: Okay.
3	MR. TAYLOR: If I may, there have
4	been since Attorney Manzelli was allowed to
5	partially testify, I suppose I should do the
б	same.
7	First of all, that was a whole other
8	different panel of witnesses that was involved in
9	that project. They are not here today. And so
10	those people are not here today to answer those
11	questions.
12	I also the notion that the analysis
13	that was provided in that case, which was a net
14	benefits analysis specific to a single utility
15	owned and operated generation unit, is is not
16	analogous to what CPCNH is proposing, which, as I
17	understand it, is basically to say, "All you
18	gotta do is just take that," which was not
19	designed as a compensation mechanism for small
20	for smaller projects or projects across the
21	system. All you gotta do is take that and
22	extrapolate it across every net generating unit
23	across the state. That's simply not what it was

1	designed for.
2	So the two would there's no
3	disconnect between what was in that case, which
4	is we stamp aside 100 percent, which is accurate,
5	and what the companies have said in this case.
6	If there's any confusion about that,
7	we'll set it right. And if we have to, we can
8	take a record request and get the right people to
9	provide an answer. But there's no disconnect
10	between the two cases.
11	And I do have an objection to, all of
12	a sudden on cross-examination, evidence coming in
13	to witnesses who don't know anything about the
14	evidence. It's not it's not appropriate.
15	CHAIRMAN GOLDNER: Attorney Manzelli,
16	I'll give you a chance to respond. I did preside
17	at that docket and do remember the details of
18	that docket. And Attorney Taylor's point, the
19	locational effect of that particular array was
20	highly beneficial and integral to the
21	calculations that said that it was had a
22	positive NPV, so it was sort of a unique set of
23	circumstances that the that the company

1	presented and that the Commission ultimately
2	approved.
3	So I want to give you a chance to
4	respond, and then if we have a legal question,
5	we'll just take a quick break, resolve it, and
6	return. So I want to give you a chance to reply
7	before we take the break.
8	MS. MANZELLI: Sure. Thank you. I
9	appreciate that, Commissioner.
10	My understanding of cross-examination
11	and the rules through which this Commission
12	operates is that there is no requirement to list
13	out all of the questions through which we
14	would we would attempt to impeach the
15	testimony of any witness. And we have evidence
16	that we believe undermines a factual and legal
17	point in this docket, that we're entitled to put
18	it forward.
19	Now, of course, if a party, in this
20	case Unitil, has not seen a document before, we
21	will provide it. We will give them time to
22	review it. And we are prepared to do that.
23	And, of course, if the Commission is

1	not persuaded by our point, you can give it the
2	weight that it's due, which might not be very
3	much.
4	But we see no legal impediment to
5	making this cross-examination. Unitil is Unitil,
6	no matter which witness it puts forward evidence
7	from.
8	CHAIRMAN GOLDNER: Either a final
9	reply, and then we're going to take a five-minute
10	break to resolve this legal conundrum.
11	MR. TAYLOR: To the extent my
12	understanding of Attorney Manzelli is that she is
13	treating the witness as a corporation itself.
14	The point is, is that they appear to be attending
15	attempting to introduce evidence through a
16	person, a witness, in this case, who does not
17	have direct knowledge of the testimony that was
18	given. It's someone else's testimony. And so I
19	don't see what the factual benefit of that is to
20	the Commission.
21	The Commission has the ability, if it
22	wants, to take it possibly administrative
23	notice I guess I would have to think about

1	that as to whether they could or could not. But
2	in this case and I would also challenge the
3	idea that you don't need to provide your exhibits
4	in advance of in advance of the case. So it's
5	typically the process that we do provide the
6	exhibits in advance, and so that was not done in
7	this case. It's a bit of a gotcha moment, and,
8	unfortunately, it's resulted in a situation where
9	the person who could have provided a response to
10	it isn't available.
11	MS. MANZELLI: If I may, I need to
12	clarify. This is we are not using this as an
13	exhibit. We are not using this as evidence. We
14	are we are using it to refresh a witness's
15	memory, and that's different in place of an
16	evidence exhibit, and I just wanted to clarify.
17	MR. TAYLOR: This this isn't the
18	rules of evidence. This doesn't apply here, and
19	so that it's not appropriate in this context.
20	CHAIRMAN GOLDNER: Okay. Thank you,
21	everybody. We'll we'll take a 10-minute break
22	to return, and we're off the record.
23	(Recess taken.)

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	CHAIRMAN GOLDNER: After considering
2	the arguments of CPCNH and Unitil, we partially
3	grant Unitil's objection.
4	As an initial matter, we note that
5	pursuant to Rule Puc 203.23(c), the rules of
6	evidence do not apply to hearings before the
7	Commission.
8	It appears that the line of
9	questioning is intended to impeach Unitil on the
10	grounds that its witness's testimony today is
11	inconsistent with the testimony of Unitil and
12	Unitil's prior witnesses in earlier dockets.
13	However, because the witness whose
14	testimony at issue is not present today, we do
15	not see the relevance of asking Unitil's
16	witnesses about that testimony on the stand
17	today.
18	That said, we will allow CPCNH to file
19	a post-hearing briefing, requesting that the
20	Commission take administrative notice of the
21	testimony in a prior hearing to the extent that
22	it is relevant, and we'll obviously give an
23	opportunity for a reply brief as well. So ten

1	days for each is a ruling from the bench.
2	So with that, let's proceed with CPCNH
3	questions.
4	MS. MANZELLI: Thank you,
5	Commissioner. Just a quick clarification. My
6	understanding is that this will be an issue that
7	will be briefed in a post-hearing brief, not in a
8	special issue-specific brief; is that correct?
9	CHAIRMAN GOLDNER: Commissioner
10	Goldner. That is correct.
11	MS. MANZELLI: Thank you.
12	Okay. With that and in one further
13	clarification, I did mention I had a similar
14	impeachment line of questioning indicating a
15	completely different docket. I just want
16	clarification that the Coalition should treat
17	that issue in the same manner?
18	CHAIRMAN GOLDNER: That is correct,
19	unless the witness is here today.
20	MS. MANZELLI: No, the witness is not,
21	so we will do that. Thank you.
22	CHAIRMAN GOLDNER: Thank you.
23	MS. MANZELLI: All right.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	BY M	IS. MANZELLI:
2	Q.	So I have a question for Mr. Woolf or Mr. Borden.
3		It might be easier, with Mr. Woolf in the room,
4		but either one of you, please.
5		Based on your testimony, which I
6		understand is contained in Exhibit 4 I'll just
7		confirm my reference here. Yeah. If the
8		Commission were to adopt in this docket so I'm
9		asking you to make that assumption
10		compensation that moved more closely to utility
11		system avoided costs, such as, for actual avoided
12		transmission costs, would that not be consistent
13		with the direction that you recommended net
14		metering compensation move towards?
15	A.	(Woolf) Yes, that would be consistent.
16		CHAIRMAN GOLDNER: And since we're out
17		of practice, we'll agree to
18		THE WITNESS: (Woolf) Sorry. Tim
19		Woolf.
20		CHAIRMAN GOLDNER: Commissioner
21		Goldner.
22	BY M	IS. MANZELLI:
23	Q.	Thank you, Mr. Woolf.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		And, again, question for either
2		Mr. Woolf or Mr. Borden. Do you believe that all
3		kilowatt hours produced by net metering customer
4		generators are equal in value regardless of when
5		they're produced?
б	Α.	(Woolf) No.
7	Q.	Thank you. And moving on to some questions for
8		Mr Attorney Littell or Mr. Beach, again,
9		either one of you that would prefer to answer.
10		In making reference, generally, to
11		Exhibit 5, which I believe is your joint
12		testimony. In your testimony, you argued and
13		provided evidence that net metering 2.0
14		under-compensates solar compared to value; is
15		that correct?
16	Α.	(Littell) David Littell answering.
17		That is correct.
18	Q.	Thank you. And this is Amy Manzelli.
19		And did your analysis find that New
20		Hampshire's current net metering, quote,
21		structure is foregoing some value even for
22		non-net-metering participants by
23		under-compensating large customer generators in

204

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		particular, end quote?
2	Α.	(Littell) David Littell answering.
3		Yes, that is that is correct.
4		That's my testimony. Not to be confused with
5		supporting the settlement.
6	Q.	Amy Manzelli questioning.
7		And did your analysis not support
8		providing compensation to customer generators
9		greater than 100 kilowatt for avoided
10		transmission costs, arguing that, quote,
11		transmission adder is needed sorry the
12		transmission adder is needed so that large
13		customers who install solar and who pay
14		transmission costs and demand charges receive
15		some benefit for avoiding transmission costs, as
16		recognized by the Dunsky New Hampshire VDER
17		study, end quote.
18	Α.	(Littell) I'll say generally, without checking
19		the quotation, yes, that sounds like that is from
20		my testimony, and it's certainly consistent with
21		my testimony.
22		I'm just pausing to see if Beach has
23		anything else to add here.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	Α.	(Beach) Yeah, that's that sounds consistent
2		with our testimony. You know, we found that
3		there were small net benefits to the current net
4		metering structure in New Hampshire, and you
5		could make there was room to make those to
б		provide that additional compensation to, for
7		example, larger net metering customers to reflect
8		avoided transmission while still providing net
9		benefits.
10	Q.	Thank you for that. This is Amy Manzelli.
11		And same question to the Clean Energy
12		New Hampshire witnesses, Attorney Littell and
13		Mr. Beach.
14		Do you believe that all kilowatt hours
15		produced by net meter customer generators are
16		equal in value regardless of when they are
17		produced?
18	A.	(Littell) David Littell answering.
19		I'll take that first, and then
20		Mr. Beach may want to add to it.
21		I mean, the question the question
22		is a little overly simplified. I don't like to
23		be a too much of a policy wonk. I like to

1	sort of state what matters, but this isn't the
2	level of what matters.
3	You say "equally valuable," and there
4	there are a number of value stacks, and in
5	in both the Dunsky analysis and in Tom Beach's
6	analysis, so "valuable" for what purpose, right?
7	So, no, clearly, the default energy
8	but that's probably default rates, anyway, if
9	they're not time-of-use rates, right, is that you
10	average over every hour.
11	So even our supply rates, no, they're
12	not equally valuable. But since you're
13	compensated at the rate of supply rates, I would
14	say the problem isn't the lack of differentiation
15	within net metering. The problem is a lack of
16	differentiating within the way we do standard
17	cost for service.
18	So that's just an example. You go
19	through capacity, transmission, each of the value
20	streams, RECs right, each of them adds value,
21	and most, not all of them, have different values
22	at different times of the day. Right? RECs,
23	maybe not, because RECs are a very geared thing

1		anyway, the way they're disassociated with that,
2		I mean.
3		So I would just distinguish that, no,
4		clearly, many of the value streams we analyze
5		have different values at different times of the
б		day. Putting them all together in a way that
7		works is the fundamental issue why time-of-use
8		rates themselves are so problematic.
9		So I agree that many of those
10		different aspects of value do vary throughout the
11		day, not necessarily all.
12		I don't know if Mr. Beach wants to add
13		to that.
14	А.	(Beach) No. That's this is Tom Beach.
15		I have nothing further to add to that.
16		It's certainly true that avoided cost values
17		differ substantially by hour of the day.
18	Q.	Okay. Thank you to both of you.
19		And for any witness on the settlement
20		panel, the we've touched on this, but just to
21		refresh and to contextualize the question, the
22		Settlement Agreement this is Amy Manzelli.
23		The Settlement Agreement calls for the

1	electric utilities to undertake a data collection
2	effort to support development of the proposed net
3	time-of-use rate proposal prior to the electric
4	utilities filing that rate proposal, which is to
5	be filed within two years after the settlement is
б	approved, if approved. And it says the
7	Settlement Agreement, Exhibit 1, says the data
8	collection would be subject to a stakeholder
9	process.
10	Thank you to Attorney Littell for your
11	prior explanation that you know, that the
12	Settlement Agreement doesn't name any
13	organization or entities to be part of the
14	stakeholder process that are not part of the
15	Settlement Agreement, because, you know, you
16	can't bind third parties to an agreement that
17	aren't part of the agreement. I appreciate that
18	explanation quite a lot.
19	And I appreciate the explanation
20	earlier from Eversource that Eversource wouldn't
21	object if the PUC ordered other parties to be
22	part of that stakeholder process.
23	So I just want to clarify, on the

1		record, that the parties to the Settlement
2		Agreement wouldn't object if the Coalition was
3		included as part of the stakeholder group.
4	Α.	(Littell) David Littell answering.
5		The parties for the settlement haven't
6		discussed that issue, so I don't feel that
7		that, at least, I'm in a position to answer that
8		question, simply because I can't answer for other
9		parties.
10		I what I would say is since, as you
11		heard from Mr. Rice's answer, there's
12		anticipation of dealing with some confidential
13		business information, we would want whoever was
14		in the room accessing that information to agree
15		to some form of an NDA. It might not be proper
16		with sharing some of it. Usually, you work that
17		type of stuff out.
18		So I think parties participating
19		would have to agree on how to honor that
20		confidentiality, and if there were a concern that
21		some parties might take it and give it
22		inappropriately, that obviously would have to be
23		dealt with, but I we could caucus and get an

1 answer to people. 2 I understand why it would be important 3 to your client to know whether they're being permitted -- there's certainly no intent to 4 purposely exclude your client. That I can say. 5 Does anyone else want to add to that? 6 7 MS. MANZELLI: Okay. I am 8 geographically far from my clients. Just give me 9 one moment to confer before I conclude. 10 (Brief pause.) 11 MS. MANZELLI: Yeah, thank you for 12 the patience. The Coalition has no further 13 cross-examination questions for the settlement 14 panel. Thank you all. 15 CHAIRMAN GOLDNER: Thank you. We'll 16 turn now to Commissioner questions, beginning 17 with Commissioner Chattopadhyay. BY CMSR. CHATTOPADHYAY: 18 19 Q. This is Commissioner Chattopadhyay. I have to go back to the discussion about the legacy period. 20 21 I will say that I was a little bit confused as to 22 what the (indiscernible), so I'm going to go back 23 But in my example here, let's say there to that.

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		is a NEM ratepayer, as part of the 2.0, and ended
2		up ended up being so, let's say, beginning or
3		end of 2023, okay?
4		Does that ratepayer have the ability
5		to switch to 2.1?
6	A.	(Littell) Yeah, and I apologize to the extent I
7		was implying confusion. I was getting the very
8		first question, so I'll try to be very precise.
9		The settlement actually doesn't speak
10		to that exact question, because the assumption
11		was that there would be no no reason for them
12		to switch, because the settlement does speak to
13		the question whether they can get an extra 20
14		years, and the settlement is, no, they can't.
15		You don't become a 2.1 participant with an
16		additional 20 years by opting into 2.1.
17		And other than that, 2.0 and 2.1 are
18		exactly the same, so we we did not infer, and
19		the settlement doesn't answer the question
20		whether you can opt in, because they're the same.
21		Does anyone disagree with that on the
22		settlement panel?
23		As far as the customer, NEM

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		obligations, you know, there's obviously on here
2		some stuff.
3	Q.	The part that's confusing me is this, in my
4		example, somebody who becomes who is a NEM 2.0
5		customer, starting in 2023, you're essentially
6		saying that that customer, if it becomes 2.1, the
7		clock would still start in 2023, will go up to
8		2043?
9	A.	(Littell) This is David Littell answering.
10		No, that's not that's not what
11		we're saying. We're saying quite the opposite,
12		because we did think about that and worked that
13		out in settlement. We did not want to create the
14		ability of someone who's a 2.0 person and already
15		came in at '23 to say, hey, I end at 2040, so I
16		want an extra 20 years, so I'm going to opt in at
17		2.1.
18		The settlement paragraph where it
19		speaks to that directly, it says, no, because the
20		wording is, any NEM project that first commences
21		NEM compensation under 2.1 would get the
22		additional 20 years.
23		So if you don't start under 2.1, you

1

don't get 20 years.

2		Because we did want to at least the
3		sentiment among the settling parties, at least
4		speaking for Clean Energy New Hampshire, we're
5		obviously gonna have some members that wanted to
б		take advantage of that. But we thought it was a
7		fair request to not just give parties additional
8		time if they had already built the facility
9		and and just wanted to extend beyond 2040.
10		So, no, you can't you can't get an
11		extra 20 years if you're a 2.0 or under
12		Paragraph 4. Was that clear enough?
13	Q.	But it's I think you would have felt that
14		there was some clause there saying anybody who
15		was with 2.0, or 1.0, cannot be part of 2.1.
16		That's the confusion I'm having.
17	Α.	(Littell) David Littell answering.
18		I think with the answer I have given
19		you, one option obviously, this is just a
20		suggestion. The Commission could make it
21		absolutely clear what your understanding is in
22		any order that you, the Commission, understands
23		based on the hearing evidence, that NEM 1.0 and

1		2.0 customers cannot opt in go and get the
2		additional 20 years.
3	Q.	Thank you. I will share that, after the previous
4		break somehow, my big monitor isn't working, so
5		I'm working with some limitations here now.
6		So again, I have a conceptual
7		question. If net metering becomes pretty
8		significant, meaning there are a lot of
9		ratepayers that participate as NEM customers in
10		the future, and you have a certain grandfathering
11		or legacy approach, is it possible that you're
12		sort of creating a lot of standard costs, because
13		ultimately you're if you're thinking about
14		competitive markets, the price signals, customers
15		being on legacy rates can actually create cost
16		shifting as well as pricing, you know, signal
17		issues that may be detrimental to competitive
18		markets. And in that thinking, it's it's also
19		something that I wonder about. Why should the
20		non-NEM customers bear the risk the risk of
21		you know, the financial risk that you're talking
22		about for NEM customers and be responsible for
23		it? So and this is more about when the net

215

1		metering right now, there's not a whole lot of
2		net metering. It may be reasonable. But I'm
3		more worried about what will happen in the
4		future. If there are lots of customers there,
5		then the paradigm might be completely different.
6		So can you please
7	Α.	(Littell) Yeah, David Littell answering.
8		I the answer, actually, is in your
9		last please bring me back. You asked three or
10		four different questions, if I don't answer all
11		of them.
12		But I think the answer to your third
13		question, which is the most substantial, is in
14		your fourth question, is that, if things change
15		and the costs you end up with more net
16		metering participation than is anticipated, and
17		that changes the balance. Because the balance
18		right now shows negligible NEM costs.
19		And I think Tom Beach had the idea,
20		because his analysis is excellent, so I think I'd
21		rely on his analysis. You know, we're actually
22		benefiting other ratepayers, right? So that's
23		the reason to go forward now.

1		But if that situation changes in the
2		future, this Commission can open up a new docket
3		at any time and do a new net metering I mean,
4		this Commission has that authority, right? And
5		we built in a two-year review. Two-year reviews
6		sometimes with commissions end up being longer.
7		They end up being three-year reviews.
8		But you've already this settlement
9		already builds in a time period to collect the
10		data that OCA insisted on, that the data
11		(indiscernible), to have better data to evaluate
12		those value streams.
13		So I think we've built a reevaluation
14		and reconsideration in, long before that
15		situation would change substantially. I think
16		that's sort of the intent of the overall
17		settlement.
18		And so have I answered I answered
19		the last two questions. I'm not sure about the
20		initial ones.
21	Q.	I think you touched upon the points enough that I
22		understand what you're saying.
23	A.	(Rice) Commissioner, if I may also answer the

1 latest question? 2 Q. Absolutely. 3 CHAIRMAN GOLDNER: Only if you identify yourself. 4 THE WITNESS: (Rice) Brian Rice, 5 6 Eversource Energy. 7 I think it's also important to note 8 that the settling parties support continuing the current structure, because we view it to already 9 10 be -- be very much a market-based compensation 11 structure. 12 The largest component of the net 13 metering credit by far is the default service 14 rate for default service customers, and, of 15 course, that fluctuates with energy prices. Ιt 16 goes up when they go up. It goes down when they 17 qo down. So, in that respect, because we're 18 not -- this isn't a fixed-price, long-term 19 20 contract that a customer is going to have for 20 21 They're really going to have a years. 22 market-based compensation structure that 23 significantly reduces the risk of stranding costs

1		by continuing the status quo.
2	А.	(Beach) And this is Tom Beach. Can I jump in
3		here as well?
4		BY CMSR. CHATTOPADHYAY:
5	Q.	Yes, because you said your name.
6	А.	(Beach) Thank you. Commissioner, you your
7		question I think I caught it that it was
8		suggesting that the rate structure would stay in
9		place for 20 years, and that's it's actually
10		the net metering structure that's staying in
11		place for 20 years. The rates are are not
12		staying in place for 20 years.
13		And this actually builds upon the
14		gentleman from Eversource's answer that, you
15		know, he just suggested, which is is that
16		rates are gonna change over time, in part due to
17		the impact of the market and also due to the
18		changes in rate design over time.
19		I mean, it's it's my expectation
20		that, as we electrify the economy, you're gonna
21		wanna move eventually to time-of-use rates for
22		everybody, because that's the way you get people
23		to charge their cars in off-peak periods and use
	1	

	(
1		their heat pumps when when there's capacity on
2		the system.
3		So we're not you need to remember
4		that rates are not gonna be static for 20 years.
5		It's just the net metering structure that's gonna
6		be in place.
7	Q.	I actually understood that, you know, even before
8		you explained it, so I understand that point.
9		But the real so what I'm talking
10		about is the rate structure. So you may have a
11		rate structure in place for 20 years, for
12		example, and you might find later, well into the
13		future, that rate structure is causing standard
14		costs or impacting the competitive the markets
15		adversely, to the point that that is not good.
16		So that's how I was viewing it. But I
17		understand the point about the rates changing,
18		and there will be an attempt to make sure that
19		the rates are such that they they lead to the
20		reasonable they lead to reasonable outcomes.
21	А.	(Beach) And Commissioner, this is Tom Beach, and
22		if I could respond to that.
23		And this is perhaps you know, a

certain amount of stranded costs is not 1 2 necessarily a bad thing. I think if you look at the history of -- so I have been working on net-3 metering-related issues for at least the last 15 4 years, and -- and there -- and issues concerning 5 cost shifts and standard costs have come up 6 7 continually for over that 15-year period. 8 And the root cause of that is the fact that the cost of solar has been declining over 9 that time. 10 And what it took to fairly compensate 11 a solar customer 15 years ago, it was -- is a lot higher than what it costs to fairly compensate a 12 13 solar customer today. And so a lot of the stranded cost 14 15 issues arise simply because this technology has 16 been declining in cost. But that's a good thing. We're much better off as a society in making a 17 transition here with declining solar costs than 18 if solar costs were -- had increased over that 19 20 period. 21 Commissioner Chattopadhyay. I have to get used Q. 22 to it as well, so -- anyone can respond to this 23 question.

1		Are there states out there that no
2		longer have grandfathering for NEM rates?
3	A.	(Littell) I'm not David Littell answering.
4		I'm not aware of any for for net
5		metering. And I know, last I saw a summary,
6		there were 40-some states that net meter. I
7		think that may have changed by a few. But I'm
8		not aware of any that don't have any, like, terms
9		if you call it that.
10		Now, that said, I I mean, there's
11		always sort of the nuclear option. It's just
12		that commissions, I think, have many states I
13		haven't done a legal review of all 40 of those
14		states, but I think commissions have plenary
15		authority to change rates subject to restrictions
16		on retroactive rate designs. So if there were a
17		terribly unjust and unreasonable situation that
18		occurred, I think there is some plenary authority
19		for commissions to go ahead and adjust it.
20		Again, the numbers we're talking
21		about, if the markets shift that substantially,
22		you have five states around you that are gonna be
23		in a much worse situation than New Hampshire. So

1 I think you have -- you have some cushion built 2 in, and sort of your frugality in setting up the rates and your thriftiness, I call it in my 3 testimony, in procuring more value for less money 4 than the other states already. 5 So my sense is that, if there's a huge 6 7 shift in the markets, that freight train is gonna hit others around you, and you'll see them having 8 to struggle with it before -- before it hits New 9 10 Hampshire, based on the way you structure and 11 based on what we've recommended in the 12 settlement. 13 Anyone else? Ο. 14 Brian Rice, Eversource Energy. Α. (Rice) 15 Yeah, and with the tariffs that I'm 16 most familiar with, providing some minimum certainty of tariff treatment is common. 17 I mean, in fact, it's not necessarily easy for the 18 19 utilities to administer at all. 20 Say, Massachusetts net metering tariff 21 had gotten very complicated, because, as the 22 utility, we're required to track, you know, many 23 vintages of net metering information and the

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1 credit they're eligible for. It's not easy, but 2 it's done to, you know, balance the competing interests of providing those customers that made 3 significant investments in distributed generation 4 and that glide path that is consistent with their 5 expectations, while also pursuing opportunities 6 7 to continue to lower the cost of supporting 8 distributed generation programs when possible. Just quickly, we talked about the -- just 9 Q. 10 quickly, to the issue of application fees. 11 Again, this is something that I'm wondering Are there jurisdictions where, instead of 12 about. application fees, there are maybe monthly fees 13 14 that take care of some of the costs, you know. 15 Anyone? 16 Brian Rice, Eversource Energy. Α. (Rice) 17 Application fees are the most common mechanism that I'm familiar with to fund the 18 costs that we're targeting with the fee 19 20 structure. 21 But, specifically, we're -- we're 22 really trying to offset the costs that a utility 23 incurs up front to review an interconnection

1		application, to communicate back and forth with
2		the installer, working on that, as well as the,
3		you know, customer, and kind of get the get
4		their service ready and their meter swapped out.
5		So the application is really funding
6		that one-time, up-front cost, so it's a one-time,
7		up-front fee.
8	A.	(Littell) David Littell has comments.
9		Adding to that, I for larger
10		renewable projects and any type of
11		interconnection, not just renewable. ISO New
12		England, of course, for an LGIA, a large
13		generator interconnection agreement, has a
14		standard payment for it's required well, I
15		should say the utilities do administering the ISO
16		tariff for for O&M costs, which is monthly.
17		So that's sort of Point No. 1. Not very
18		responsive.
19		I have seen instances now, with the
20		amount of solar activity we have going on in
21		Maine, smaller projects, which would be large by
22		New Hampshire standards, but projects up to 4.99
23		megawatts, where they go into a cluster study,

1		and the cluster study has some transmission
2		upgrades where that that payment may get
3		transitioned down to what are considered smaller
4		distributed projects.
5		That's the only instance where I'm
6		aware of where, for smaller distributed projects,
7		there are monthly payments. But it is an
8		example. It's responsive.
9	Q.	Anyone else? No. Okay.
10	Α.	(Woolf) Yeah.
11	Q.	Please go ahead.
12	A.	(Woolf) Tim Woolf.
13		Is it okay to go back a question or
14		two?
15	Q.	Absolutely.
16	A.	(Woolf) Thank you. Your question about
17		surrendered costs, David Littell explained as
18		how, over time, as new iterations of NEM will
19		probably be prevent future undue cost to
20		future customers. So then what we're left with
21		is the question, okay, what about the current
22		customers and each iteration?
23		And we've learned from this study,

1	just like has been done in this docket, that the
2	cost shifting is first of all, the rate impact
3	is very small. They could be slightly negative
4	or positive, but they are very small.
5	And you I think your concern, which
6	I understand, is due to the fact that, well, what
7	if costs change over time, and suddenly things
8	are different?
9	And that's it's possible that costs
10	change; and, therefore, there's more cost
11	shifting than we can anticipate. But you have to
12	realize that costs can go the other way as well.
13	For example, in Massachusetts, for
14	utilities, National Grid, Eversource, and Unitil
15	recently filed re-modernization plans, which
16	cover all kinds of investments in the
17	distribution system, whether it's substation,
18	poles and wires, feeders, but also in grid line
19	technologies and in DERs, distributed energy
20	resources. And they're forecasting billions and
21	billions of dollars in increased distribution
22	costs to respond to EV growth, just natural EV
23	growth, to respond to new heat pumps, and other

1		things that are going to change the electricity
2		system in Massachusetts.
3		If those forecasts turn out to be
4		real, then there's a lot that can be avoided.
5		And so, the one of the answers there's many
6		answers to that challenge is distributed
7		energy resources, whether it's energy efficiency
8		or distributed solar. And if those kind of
9		avoided distribution costs could be captured in
10		one of the analyses, you'd see a very different
11		kind of cost-shifting picture.
12		And maybe, you know, as we go and we
13		work together, as you get future analyses to look
14		at future new iterations, we think a little bit
15		more about how the distribution system is or
16		might change over time, to have a more robust
17		understanding of the of the risks that you're
18		concerned about.
19	Q.	Yes. Commissioner Chattopadhyay.
20		To be clear, I mean, I'm I wasn't
21		necessarily assuming that the other possibility
22		cannot happen, so but, ultimately, it's about
23		setting the rates right, meaning the

1	beneficiaries pay, and there's always some room
2	for cross-subsidies. We have been living in it
3	for centuries now. But, at some point, some
4	things can become bad enough that it's no longer
5	reasonable. And that can play out either way,
6	whether it's if there isn't a whole lot of
7	electrification happening in the future, there's
8	not a whole lot of EV, then maybe the answer is
9	very different than what it would be in the other
10	alternative. So I understand that point, but
11	it's really about getting the study done
12	properly.
13	And so, if you recall my question in
14	the morning today, really, I was trying to drive
15	it to (indiscernible) or requiring the parties to
16	think in terms of doing the studies in more
17	seriously in terms of thinking about the NEM
18	customers and the non-NEM customers.
19	And that isn't is something that
20	should be done, because it's not like we aren't
21	making assumptions here about the other stuff.
22	We can certainly try to conduct analysis that
23	would have some assumptions about even the

Г

1		break-up, and that should be pursued, so
2		that's that's where I'm going.
3		Okay. This is sort of tangential, but
4		I was I'm curious about it. Are the utilities
5		doing anything about Order 2222, that somehow
6		also impacts things here?
7	Α.	(Rice) Brian Rice, Eversource Energy.
8		Yes, but I'm not the person to speak
9		to them.
10	Q.	Anyone else?
11	Α.	(Davis) Ed Davis, as well, from Eversource
12		Energy.
13		Yeah, I'm aware there are clearly many
14		discussions around that order and others, so it's
15		definitely on our mind, part of our thinking and
16		planning.
17		Also, I'm definitely not the person to
18		answer any further, but, just, in general, I'm
19		quite aware that that's on our mind and will be
20		discussed.
21	Α.	(Rice) Brian Rice, Eversource Energy.
22		I'll just come back and offer it. If
23		the Commissioner has specific questions about

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		FERC Order 2222 implementation, we'd, of course,
2		be happy to endeavor to answer them as a records
3		request.
4	Q.	Nothing comes to mind right away, but I might.
5		But it doesn't have to be this topic.
6	Α.	(Bonazoli) John Bonazoli, Unitil.
7		As Eversource said, yes, we're aware
8		of it. We are following ISO New England's lead
9		and working with them, but there's there's a
10		lot to it.
11	Q.	There's nothing but right now, there's nothing
12		that you can share, right?
13	A.	(Bonazoli) Correct.
14	A.	(Rice) Okay.
15		CMSR. CHATTOPADHYAY: I think that's
16		all I have for now. Thanks.
17		BY CHAIRMAN GOLDNER:
18	Q.	Okay. This is Commissioner Goldner.
19		I'll start with the Exhibit 2, page
20		17. So flip to that. So that's that's for
21		Rice, et al. I was gonna flip to 17.
22		And in on that page, the witnesses
23		lay out the dangers of it in establishing a

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		net metered tariff greater than 1 megawatt in
2		other New England states, in particular, circuit
3		saturation.
4		Can you expand on how circuit
5		saturation is handled and who pays the cost in
6		those other states?
7	Α.	(Rice) Brian Rice, Eversource Energy.
8		Yes, so I already testified in the
9		beginning, and I think, as a lot of people
10		understand, so Massachusetts, in particular, was
11		totally instituting many programs to support
12		distributed generation, including a series of
13		renewable portfolio standards that were specific
14		to distributed solar resources, to aspect
15		programs, followed by a much lower cost
16		distributed generation tariff program called the
17		SMART program in Massachusetts.
18		So, at this point, Massachusetts has
19		provided direct incentives, both for net metering
20		and through additional programs, to support, I'd
21		say, over 200 megawatts of distributed solar
22		around the state.
23		What eventually occurred is the

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	ability of circuits I'm saying this as a
2	non-engineer the ability of circuits to absorb
3	the output from additional PV systems exceeded
4	the capacity of existing substations, such that,
5	to accommodate an additional, you know, megawatt
6	of distributed generation on a circuit, very
7	costly substation upgrade was required.
8	The historic cost allocation policy in
9	Massachusetts, which remains the current cost
10	allocation policy in New Hampshire, is that the
11	interconnecting customer would be responsible for
12	the full costs of reported upgrades.
13	Of course, it wasn't feasible for a
14	developer of a 1 megawatt solar project to
15	independently fund the cost of expanding an
16	entire upgrade. So as soon as they were
17	presented with the responsibility for those
18	costs, that project was quickly abandoned.
19	So that became a significant barrier,
20	that you couldn't have more solar until a
21	substation upgrade was completed, and no
22	individual solar project was of the capacity to
23	finance that substation upgrade.

1	That resulted in a pretty lengthy set
2	of deliberations and stakeholder processes,
3	supervised by Mass DPU, and the end result was
4	approval of a very new cost allocation
5	methodology, in which the EBCs were directed to
6	share the cost of those substation upgrades, both
7	between I know it consisted the non-DG
8	customers and DG customers had the recognition
9	that if you do undertake an upgrade as
10	significant as rebuilding a new substation,
11	that's gonna have additional benefits to the
12	distribution system beyond just allowing more
13	solar to interconnect. So there was a cost
14	sharing between DG customers and non-DG
15	customers.
16	In addition to that, there was cost
17	sharing among both current and future DG
18	customers. So, you know, once these upgrades are
19	completed, it'll enable the interconnection of
20	some portion of active projects. They will each
21	pay their kind of pro rata share of the upgrade
22	costs. That won't fund it all. And the
23	expectation is that, as more projects come online

1		and interconnect into that circuit, they will
2		reimburse the utility for costs that have already
3		been incurred to fund that substation upgrade.
4		So I think that's a long answer, but
5		it underscores the kind of the magnitude of
б		impacts that can happen when you have higher
7		rates of DG that necessitate new models.
8		But I'll stress that, New Hampshire is
9		not there yet. The cost allocation policy, which
10		maintains complete funding of upgrades required
11		for interconnecting products to be funded by the
12		interconnecting customer, with newer cost
13		responsibility flowing to other EC customers for
14		those elements.
15	Q.	Okay. Thank you. Commissioner Goldner.
16		What's your what's your
17		understanding of the 1 to 5 megawatt tariff in
18		New Hampshire? Is there is there no tariff
19		today? Are the parties looking for the
20		Commission to establish a tariff? Is there a
21		difference between the tariff for a regular
22		customer, if I can call it that, versus a
23		municipal host? What's the tariff structure look

1		like today between 1 to 5 megawatts in New
2		Hampshire?
3	Α.	(Rice) Brian Rice, Eversource Energy.
4		Can I just take a moment to confer
5		with
б	Q.	Please do, yes. Thank you.
7		(Brief pause.)
8	Α.	(Littell) (Indiscernible.) Mr. Rice is probably
9		best to answer it. David Littell here.
10		Yeah, my understanding right now is
11		that's statutorily mandated. You're to go
12		above one, you need to be a municipal host, is
13		the general terminology, but that includes
14		certain subdivisions of the state, is my
15		understanding as well.
16		Other than that, you have to be in
17		that category, and our proposed settlement is not
18		proposing any any changes to that arrangement
19		at all. In other words, it is what it is, as
20		specified by the legislature.
21		That's of great interest to I think
22		you'll hear from other parties who are a party to
23		this settlement, but we're not proposing any

1		changes to that, simply because it's not what we
2		negotiated. It's not part of our bare-bones
3		settlement.
4	Q.	Okay. I just want to repeat that back for
5		clarity.
6		So RSA 362-A:9, XXIII, talks about
7		when the Department of Energy's distributed
8		energy resource valuation study is completed, the
9		Commission should consider the tariff between
10		1 and 5 megawatts.
11		And I think the settlement is
12		suggesting that it was considered, and that
13		and that the recommendation is to the status
14		quo in that category.
15		Did I summarize that correctly?
16	Α.	(Littell) Yes, Mr. Chairman. David Littell
17		answering.
18		You summarized that correctly. And,
19		again, you have a very strong Consumer Advocate,
20		and they were they were sensitive to any
21		anything, so that might add cost, so we kept
22		it pretty bare bones in what we're recommending.
23	Q.	Okay. Thank you. I just want to make sure the

1		Commission is doing its duty, per the statute,
2		and it sounds like there's a consensus that that
3		was evaluated, and a recommendation has been put
4		forward, so I just wanted to clarify that. Thank
5		you. Okay.
6		I just want to go back, Mr. Rice, to
7		make sure to clarify what you said. I think I
8		understood perfectly, but I want to repeat it
9		back, because your answer was lengthy, and the
10		afternoon is long, so here we go.
11		If a customer in New Hampshire builds
12		a solar array, for an example, between 1 and 5
13		megawatts, any any cost to the system,
14		distribution or transmission, would be paid for
15		by that entity that's putting forward that
16		project?
17	A.	(Rice) Yes, that is the current cost allocation.
18		Our policy, it's referred to as the Cost Causer
19		Pays methodology. And it's been the traditional
20		policy across most of the U.S., from my
21		understanding, and what I have experienced in
22		Massachusetts. It was something that was unique,
23		approved by Mass DPU and everybody else, if I

1		recall, the Massachusetts team.
2	Q.	So just from a process perspective, the
3		Eversource engineers look at the project, they
4		look at the location, they do the math on the
5		lines that are there and not there, and and
6		they figure all that out, and then they present
7		that package to the to the entity that's
8		proposing the project so that they understand the
9		total cost, and then they can decide whether they
10		want to go forward with the project, given that
11		Eversource has provided the cost of the solution?
12	Α.	(Rice) That's a good description of the
13		substance.
14	Q.	Okay. Thank you.
15		Okay. I have some broader questions
16		here, a little more fun for the panel. You know,
17		let's get out of the weeds and go to a higher
18		level. This will be exciting.
19		So, you know, I I I've heard
20		in it might not have been this docket, but I
21		think it was, about solar energy being the
22		cheapest form of power. You read about it from
23		time to time, but kind of I kind of don't

1		understand why a subsidy is needed if you have
2		if you already have the cheapest form of power.
3		So I wanted to throw that to the panels and maybe
4		educate the Commission a little bit on why that
5		would be.
6	A.	(Littell) David Littell. My first answer to
7		that anyway.
8		One, I have some wind clients who
9		would take a different position as to wind. And
10		I have access to some confidential data
11		information, so I think it's wind or solar, but
12		it's obviously intermittent.
13		And you need to finance the projects.
14		And the reason why in our region, why it's
15		particularly important, you see it actually,
16		the Dunsky study illustrated this well is that
17		our wholesale market structure were restructured,
18		so we obviously, there's a whole set of values
19		that we sort of left in '97 through 2001, while
20		we restructured in New England, in the Northeast.
21		We left we sort of set the
22		competitive generator. Probably doing your math,
23		will ask, is it going to take care of that?

1 There you go.

2	And then come we sort of added a
3	substantial change since then. Wind costs have
4	come down. Solar costs have come down. These
5	markets were set up, really, to focus on the
6	creation of (indiscernible).
7	So I think it's safe to say, in a
8	number of ways and this is sort of a very
9	high-level question those markets don't work
10	for other models very well.
11	In the Dunsky analysis, one of their
12	sensitivities, it looked at market value,
13	illustrated that well, because the value to
14	customers as a load reducer is actually much
15	higher, if you kind of add all of the values
16	together, than just participating in the
17	wholesale market, because the and the
18	utilities operating in the tariff that they
19	provide to individual customers for larger
20	projects is which a lot of other states than
21	New Hampshire have done a lot more of them oh,
22	a lot that New Hampshire has done. Which doesn't
23	mean it hasn't happened, obviously. I'm unaware

1	of it.
2	So that, in some in some ways, it's
3	a reaction to our particular restructured markets
4	that aren't a very good fit for distributor
5	resources, and that sort of summed that up.
6	One example of use is that, the one
7	state in the region that hasn't restructured is
8	Vermont. But, of course, Vermont doesn't have a
9	lot of generation, right? They've got a large
10	biomass, (indiscernible), and I think some gas,
11	but they don't have a lot of so one would say,
12	well, it doesn't matter that much, but they have
13	found it much easier in Vermont to implement
14	things like Green Mountain Power's battery
15	program. It saved customers a lot of money, just
16	hedging in the markets, but that our our
17	restructured utilities aren't authorized to do as
18	a general matter.
19	I know Liberty has their battery pilot
20	going on here, and they measure that just in the
21	capacity market savings, but they don't generally
22	hedge in the markets. I think most commissions
23	in the region don't like and, in fact, I think

1	most utilities don't want to be put in charge of
2	making it in the markets, because they simply
3	don't do that anymore. We don't have people who
4	do that anymore.
5	So in a restructured market
6	environment, people were capturing that overall
7	value that the Dunsky report has described as
8	load reducing. And Tom Beach's analysis, he'll
9	speak for what it is.
10	So that's that's how we do it,
11	given it sort of we don't want to walk away
12	from restructured markets, because we still like
13	the price discipline that we get in the wholesale
14	markets. I think everyone agrees that's a good
15	thing. But we mitigate for the fact that those
16	markets don't work really well for distributed
17	resources by creating other structures, where the
18	value that we can identify for ratepayers is
19	superior, as a general matter.
20	I think as a commissioner, that's the
21	way I always thought of that work, when the
22	legislature orders you to do something. But
23	we're not in that situation here.

	[
1	A.	(WOOLF) May I add to that? I would also agree
2		that I don't think it's really safe to say that
3		rooftop PV is the lowest-cost energy resource out
4		there. In addition to utility scale wind and
5		utility scale solar has energy efficiency. So,
6		aside from that you have asked a good
7		question.
8		I don't I think first of all,
9		I've never been in any state or docket where
10		anyone has suggested that customers should not
11		have the opportunity to reduce their demand
12		through PV. I don't know if they have a right,
13		but they no one's ever argued that they
14		shouldn't be able to do it.
15		So the question is, how much do you
16		compensate them for, through avoided rates or
17		whatever. And it's not so much, you know, why
18		give them a subsidy. It's a matter of like, how
19		do you achieve the goals you're looking for.
20		And in New Hampshire, you have a
21		statute that says that you should be promoting
22		enough PV to avoid cost shifting, but also make
23		sure that it happens. Because the legislature

1		recognized, as most states do, that there are
2		benefits to all customers from PV, rooftop PV.
3		We've heard about avoided transmission
4		distribution costs and DRIPE costs, and we've
5		seen some studies suggesting that rates may not
6		go up at all, maybe even go down.
7		So really, the issues is not so much
8		in why provide a subsidy. It's more about what's
9		the right compensation mechanism so that you get
10		a reasonable level of development of these
11		benefits without burdening non-DG customers.
12		That's really the question. That's what we've
13		been talking about often today.
14	Q.	And so let me follow up. This is Commissioner
15		Goldner.
16		There's a different subsidy for large
17		and small customers, so maybe maybe walk the
18		Commission through there's a there is a
19		subsidy for both, but they're different, and
20		maybe walk us through why.
21	Α.	(Rice) Brian Rice, Eversource Energy.
22		I'll take the first pass at that. So,
23		in my mind, a lot of the differentiation comes

1	through in what I was talking about previously
2	with circuit saturation.
3	Again, coming back to Massachusetts
4	and I'm a Massachusetts native, and I'm a proud
5	one. I like their policies. But they're not New
б	Hampshire's policies.
7	Very early on, Massachusetts was
8	providing full retail net metering credits
9	one-for-one for all service, distribution,
10	transmission, to facilities as large as 5
11	megawatts, as well as an SREC on top of that
12	that, in the 2010 time frame, was valued as much
13	as 60 cents a kilowatt hour.
14	New Hampshire has never been remotely
15	close to providing that level of compensation.
16	But that made a lot of 5 megawatt solar projects
17	economic to build early on. And circuits got to
18	the point where, yeah, they can accommodate these
19	projects, because all these projects do is put
20	power back onto the grid. They're not serving
21	any load, so they're really just pushing power
22	back onto the grid and hoping that there's enough
23	other load on that circuit to absorb the

1	generation that's going on in the circuit.
2	When that ceases to become the case,
3	when the output onto the circuit goes above the
4	load, then, you know, you're looking at having to
5	build upgrades that allow for the extra output to
6	go up to the transmission system and be moved out
7	from there.
8	So that happens faster when you you
9	have large projects that aren't serving load,
10	such as, facilities greater than 100 KW. It
11	happens and this is my non-engineer's
12	description, again, as a qualifier. It tends to
13	happen less frequently and more slowly when
14	you're encouraging projects to be sited, such
15	that they're directly serving an onsite load;
16	that they're behind the meter, that there's
17	enough the customer already is using enough
18	electricity to absorb what the PV system or it
19	should be generation system produces, so
20	they're not pushing power back onto the grid.
21	So because of that because
22	because those types of resources have a higher
23	probability of, you know, kind of working in

1		tandem with the grid as it exists and the load
2		that's there, I think when you provide extra
3		credit for those facilities or distribution for
4		transmission, you're more likely to realize a
5		commensurate benefit.
6		So I think that's why New Hampshire
7		is one of the reasons why New Hampshire's
8		tariffs, for a long time, have differentiated
9		between those types of facilities, and recognize
10		that a facility that's more likely to be
11		operating on its own, not creating any power
12		back not using any displacing any off their
13		load, but just putting everything back to the
14		grid, might be less beneficial than something
15		that the customer is using to meet their own
16		loads.
17	Α.	(Littell) David Littell.
18		I'll I agree entirely with the
19		explanation. I just want to try a
20		simple (indiscernible).
21		I mean, I think one way I've heard
22		some people describe that is when you build solar
23		in a dense area, which is more likely these

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	smaller projects on a rooftop or someone's
2	backyard. Even if you're not using energy, you
3	put it out in the grid, and your neighbors absorb
4	it quickly. So from a physical energy point of
5	view, it's less likely to hit the substation,
6	until you get to a very advanced stage, where
7	everyone might be doing it in the neighborhood.
8	So from that perspective, the benefits
9	are greater and the burden on the distribution
10	circuits are less, especially, say, if you're in
11	a, you know, big peak we're still summer
12	peaking in this region. And when you hit peak in
13	the summer, you know, everyone's got their
14	cooling going. So when solar is pumping out,
15	that's when that's when you're going to have
16	your greatest.
17	Different situation in in the
18	spring and fall, but so you just that's the
19	justification for giving higher, closer to retail
20	value.
21	And the other way again, I've heard
22	some people simplify it, that I think is
23	oversimplified, but that it's close to retail,

1		right? You're at the retail customer. That
2		energy never gets anywhere near the pricing nodes
3		that traditional generating generation prices
4		do. So it's closer to retail-type transactions.
5		So it's a rough approximation.
6		But that's that's that's the
7		justification that I it's a simplified
8		version. I don't know if Mr. Rice is comfortable
9		with it, but that's how I've heard that be
10		simplified to simple for audiences for for
11		simple ones.
12	Α.	(Davis) Ed Davis, Eversource Energy.
13		I entirely agree with that
14		description.
15	Q.	So let me just use some actual numbers just to
16		make sure that the Commission understands what's
17		being described.
18		So if you're a large customer today,
19		that payment for putting energy on the grid is
20		default service. And so, I think there were
21		yeah, default service rate for residential
22		customers, and I think I don't think the
23		commercial one is so different. It's maybe,

1	let's call it, 100 to \$110 a megawatt hour, so
2	that's the default service rate that these large
3	solar arrays are getting as a payment for putting
4	energy on the grid.
5	And I may not be taking into account
б	the REK piece correctly, so when I finish my
7	description, please please, correct me.
8	If I look at the residential piece,
9	it's that 100 to \$110 for the default service
10	piece, it's around 30 for transmission, and then
11	a quarter of the distribution piece is about
12	20 15 to 20. Figured roughly at \$150 a
13	megawatt hour is what the is what the solar
14	owner is putting back on the grid. That's the
15	price that they're putting back on the grid.
16	Plus, in this case, I think the REK payment is
17	about 30 bucks.
18	So really, you've got about 180 at
19	these prices, you have about \$180 a megawatt hour
20	that the small residential customer is putting
21	back out on the grid. And the large customer is
22	putting it back on at about \$100.
23	Is that am I are we am I

1		understanding that that's what's happening?
2	A.	(Davis) Ed Davis.
3		So it's on that order of magnitude.
4		Of course, those prices will change. August 1st,
5		you have different default service prices.
6		Prices for residential are different than the
7		large C&I, for example.
8		In a just looking at the history
9		and where we are with small and large, the bulk
10		of our small are going to be more sized to a
11		retail load, and many of them are rooftop solar.
12		And, of course, those retail rates are those
13		prices you just mentioned.
14		And if you go back to the true root
15		origin of net metering, with a meter that
16		actually spins forward and backward, that
17		actually really happened when those meters did
18		that, and so they were sizing early, small
19		numbers of net metering facilities, let's say on
20		a residential load, and it was spinning forward
21		and backward, maybe coming back to the same
22		starting point by the end of the month, kind of
23		like Ferris Bueller's Day Off with the car, and

1	so, you know, fast-forward to where we are
2	today with different kinds of metering, and the
3	concept is still the same.
4	The 100 kilowatt threshold tends to
5	align with residential upticks our threshold
6	level of our small C&I customers.
7	So most of those facilities are
8	compensated they're smaller, they are attached
9	to load, and they're compensated at rates that
10	align with what would happen if they actually
11	could apply all of that usage size to those
12	facilities at that local location.
13	So there's sort of that generic
14	history. Obviously, this thing has morphed over
15	time.
16	The larger ones tend to be standalone.
17	They tend to be just grid-connected resources.
18	Some of them are you know, as we talked about
19	earlier, if they're municipal, there's a sharing
20	of the of the credits. But all of the energy
21	is put out to the grid. There's no load,
22	typically, attached to it locally.
23	So there's kind of a system-level

1	class of facilities and more load load, you
2	know, located facilities.
3	I this is almost like a portion of
4	everything you heard earlier, because there's a
5	lot to this. But price-wise and compensation-
6	wise, the pricing tends to tends to come from
7	the rate class they're served on. And I think
8	that's that's especially at the residential
9	level.
10	Rate R, for example, for Eversource is
11	our by far, the rate most residential
12	customers pay. Those prices you just mentioned
13	are exactly from those tariffs.
14	So, you know, if that's the current
15	and longstanding form of compensation, the
16	otherwise applicable retail rate and which of
17	those apply, now we're taking that next sort of
18	generation dive into we've already unbundled
19	rates. We've had that for a while. And now
20	we're taking a further look at when we had
21	just monthly metering and kilowatt hours and rate
22	structures and compensation built around that,
23	now we're looking at options; what else can we

1		do? Can we have time-of-use and time to
2		differentiate that? And it keeps getting more
3		granular. It gets more complex as you go.
4		Now, the compensation levels still
5		tend to tie to the published pair of rates, and
6		those are the cost-based rates based on the
7		services provided.
8		So there's a lot of linkages in there
9		that all tie together?
10	Q.	And so if I'm if I'm running something at 900
11		kilowatts, and I'm a net metering customer, I'm
12		getting if I put energy on the grid, I get
13		paid default service, whatever that is that
14		month.
15		If I'm not a net metering customer, I
16		put energy on the grid at at the ISO New
17		England rate, and I think history would say
18		there's I'm just going to use round numbers.
19		It's roughly half the ISO New England rate over
20		the last ten years versus the default service
21		rate.
22		So that's that's what's happening.
23		That's the motivation to be a net metering

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		customer, is you get as a large customer, is
2		you get default service versus the ISO New
3		England rate. So, so far, so good? Am I
4		describing it correctly?
5	Α.	(Davis) Yeah, I think you're you know, let's
6		just use, for discussion, you know, half the
7		value.
8		Now, there's the energy and the
9		capacity, and if you're registering and bidding
10		these in, there's different types of revenues.
11		But I think there's elements of default service
12		that you won't find at just pure market pricing,
13		which is definitely going to show a difference in
14		most prices.
15	Q.	Oh, that's true, and let me just clarify. So I
16		think, going back four or five years this is
17		Eversource's own data, I think that the
18		average ISO New England rate is about \$45 a
19		megawatt hour. The ancillary charges capacity,
20		these other things, it's roughly \$10 over that
21		time period. So you're talking about roughly
22		\$55 a megawatt hour for the ISO New England rate,
23		plus all the ancillary charges.

1		And then the rate that we charge the
2		ratepayers in New Hampshire collectively, the
3		Commission-approved rate, is you know, as, I
4		think, someone highlighted earlier, between \$80 a
5		megawatt hour and \$22 a megawatt hour here in the
6		last last few years.
7		So that's the the difference is
8		substantial between the ISO New England rate and
9		the or I should say the wholesale rate and
10		the and the rate that we would give give to
11		a net metered customer.
12	Α.	(Davis) Correct. Ed Davis speaking.
13		Yeah, I mean, when you're looking at
14		all the elements across the services needed to
15		provide the required service, it layers in a lot
16		more cost. It isn't just a pure market price.
17		Yeah, so absolutely, for sure.
18	Q.	Yeah. And I'm just trying to understand the
19		the motivation to a net metering customer. I
20		think we which I think is clear, right? Your
21		choice is between the ISO New England rate, the
22		wholesale rate, and the default service rate, in
23		the case of a large customer.
	1	

1 And in the case of a residential 2 customer, it's also transmission, plus a quarter of distribution, plus the REK. 3 So -- so you have a lot of additional 4 benefits to being a residential customer on the 5 system, and -- and to the point Mr. Rice made 6 7 earlier that -- sounds like for a good reason, because that -- that small amount of power being 8 put on the grid locally is more beneficial than 9 10 the large array that's in the middle of a field 11 somewhere, so -- so was that good, Mr. Rice? Am 12 I getting that correct? 13 Brian Rice, Eversource Energy. Α. (Rice) 14 Yeah, I think you have that correct. 15 I think one thing that I just want to introduce 16 that's important -- also important to recall is, again -- Mr. Davis alluded to the fact that a 17 small customer generator is -- can be more likely 18 to be using their distributed generation to serve 19 their onsite load. 20 21 And if you think about it, if a 22 customer's distributed generation system is sized 23 such that they never push anything back to the

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

258

1 grid or ever having that excess, then they're 2 going to realize the avoidance of 100 percent of 3 charges. So really, one of the -- and, frankly, 4 even, like, for a residential customer, if you 5 compare their net access to what the system was 6 7 producing over the course of the prior year, a lot of those residential customers were going to 8 be receiving net metering credit for a very small 9 10 portion of what their community system is 11 producing. 12 But it makes for an easy-to-understand 13 model for the customer. I mean, this is a homeowner, right? 14 This isn't somebody who's 15 involved in energy markets. So it's important 16 for them to understand that this is gonna be the value realized from producing reliable energy, 17 regardless of whether they're using it. 18 This is actually the problem -- sorry, this is 19 Q. Commissioner Goldner. 20 21 This is actually the problem I was 22 highlighting to Dunsky. At least as I understand 23 it is, that that other customer -- residential

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

259

1 customer that puts solar on his house, or her 2 house, now consumes a lot less energy. The poles and wires didn't go anywhere. 3 They're still You're, I know, effectively relieving the there. 4 burden on that for future generations, but at --5 when that solar is put on the roof, it doesn't 6 7 change the infrastructure that's in place. Now 8 somebody else has to pay for that infrastructure. 9 And I know the case that the parties 10 have made, I think, is that that's relatively 11 small today, but I just want to make sure that I 12 understand the point. Brian Rice, Eversource Energy. 13 Α. (Rice) 14 I'll just quickly kind of characterize 15 what you're describing from the utility 16 perspective, and then I expect other settlement party witnesses will have their own perspective. 17 So I think what you described earlier, 18 19 if I remember the question that you asked about 90 percent bill reduction. 20 When you think about 21 it, that represents a reduction in revenue 22 collected by the utility. 23 We're not billing that customer as

1		much. They're incurring additional costs,
2		presumably, for their distribution generation.
3		And but there certainly are, you
4		know, commensurate reductions and utility costs.
5		So we have a revenue reduction, but we also have
6		a cost reduction. Some of that is easy to
7		quantify and happens immediately.
8	Q.	I apologize for interrupting, but can you just
9		help me with the cost reduction. Where does that
10		happen? I don't understand where that happens.
11	Α.	(Rice) I would be happy to.
12		So the immediate cost reduction is,
13		you know, a reduction in the amount of supply
14		that has to be procured for that to supply that
15		customer.
16	Q.	Supply; agreed.
17	А.	(Rice) Yeah. And then, you know, beyond that
18		and this is really what value the DER study got
19		into, is there are there are additional
20		benefits. Or at least, there's a reasonable
21		opportunity that additional benefits will be
22		realized in terms of not having to make the same
23		future investments in a distribution and

transmission infrastructure that you might 1 2 otherwise have to. And you're right that those benefits 3 don't happen -- they don't accrue the second that 4 that PV system starts operating. 5 But I mean, I think pretty much any business, or even any 6 7 individual, routinely incurs expenditures in anticipation of future benefits. 8 So I don't think it's reasonable to say those benefit --9 10 those future benefits don't count here, because 11 no -- that's not really a logical decision-making 12 process as long as --13 As they were phased in, one could understand it 0. 14 would just be -- I'm really checking to see if 15 that calculus has happened. Is that something 16 that is -- sort of overly complicates what -- the 17 way that Eversource has looked at it, or is that -- is that the way you look at it? 18 You're 19 like, well, okay, over the next ten years, we're 20 gonna not have to upgrade these lines, and that's 21 gonna save us this amount of money. 22 I mean, the expectation is that Α. (Rice) Yeah. 23 benefits accumulate. The challenge -- and we

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

	r	
1		recognize this is that it's still difficult to
2		pin down what those benefits are. I mean,
3		anecdotally, look at regional system peaks for
4		New England.
5		When I started my energy career, my
6		recollection is that the system-wide peak for New
7		England typically occurred around 4:00 o'clock in
8		the afternoon on a hot July afternoon, all right?
9		That doesn't happen anymore. Now, the regional
10		system peak, because of the penetration of DG
11		across the region, it's more like the 8:00 p.m.
12		range.
13		Now, I, fortunately, still can't
14		quantify, okay, what would have happened? What
15		costs would we have incurred had that change in,
16		you know, leaving a load not materialized? But I
17		don't think it's reasonable to conclude that
18		there was no benefit associated with that change
19		in how the electric power system is.
20	Q.	Is it beneficial for it to shift from 4:00 to
21		8:00? What's the benefit of that shift?
22	A.	(Beach) This is this is Tom Beach.
23		So, you know, before you had solar,

1		the the system peaked at 4:00 p.m. And when
2		you add solar, that will produce in the afternoon
3		and then decline into the evening, and your peak
4		will shift later in the day to, you know, maybe
5		as late as 8:00 p.m. around sunset.
6		But that what's called the net load
7		peak at 8:00 p.m. in the evening is going to be
8		lower than the peak that you would have had at
9		4:00 p.m. in the afternoon, because those higher
10		loads in the mid and late afternoon are now being
11		served by the solar.
12		So there's a definite benefit, because
13		the peak that's shifted into the evening is lower
14		than the peak that the prior peak that
15		happened at 4:00 p.m.
16	Q.	Thank you. And I'll just repeat back, as I think
17		what you were saying that I misunderstood was
18		that, it's sort of proof of the shift, like your
19		proof your sense the peak went from 4:00 to
20		8:00, it shows that solar is having an impact on
21		the system, and is that what you were saying?
22	Α.	(Rice) That's correct. Yes.
23	Q.	Okay. Thank you.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

	(
1	А.	(Littell) I just want to add, consistent with
2		the answers, Mr. Beach said what I was going to
3		say, is that the evening peak is almost always
4		lower, until a lot of people start buying EVs,
5		right?
6		And why am I mentioning that? Because
7		I the assumption that we're just losing
8		revenue from the utilities with net metering, I'm
9		not sure is correct, and that's one of the things
10		that this sort of data collection suggested be
11		looked at, is that there is there are some
12		studies out of just like, California, they
13		have a lot more EVs, that there's a strong
14		correlation between people that do net metering
15		on their roofs that buy EVs and that put in
16		things like heat pumps.
17		And, again, anecdotally, if someone
18		does all three of those things, it's very likely
19		that their load is going up multiple times. So
20		even if they're net metering, they you know,
21		they're going to be reducing that load, but
22		they're probably their purchases from utility
23		are probably substantially higher, so they may

1		actually if you take that those customers,
2		if they're a subset of net metering customers,
3		may be actually subsidizing the other customers.
4		And we don't really have the data on
5		that, so that's something that would be, I think,
6		interesting to know, other than some some
7		studies that suggest that may be the case.
8		Anecdotally, I see it quite a bit,
9		because Maine has such high heat pump
10		penetrations, is that they're almost always
11		when you have someone who's net metering, they've
12		converted to heating their house and the to
13		heating their house in the winter with their heat
14		pumps, and those heat pumps cannot can't get
15		enough from your rooftop to fund those heat
16		pumps. So they're going to be buying more from
17		the utility not less, so
18	A.	(WOOLF) If I may add a little bit. I think
19		terminology is important here regarding the
20		limited peak. The peak isn't shifted. The
21		battery is shifting. Distributed solar lifts it.
22		If you have 100 megawatts of distributed solar,
23		you've taken it off. You haven't moved it to

1		elsewhere. Just to be clear, I think it's
2		important to understand that it's not shifted.
3		It's
4	Q.	That's a good point. Thank you.
5		Okay. So so really, you know,
б		these questions are really around, you know,
7		trying to determine if these rates are just and
8		reasonable, and and there's clearly cost
9		shifting going on, right? It's just a question
10		of how much, and is that just and reasonable, and
11		that's that's one of the challenges, is to
12		figure out what that you know, where that line
13		is.
14		Let me go to let's have a couple
15		more lines of questioning. Let me go to
16		Eversource and the SCRC. You know, we there
17		was a filing we appreciate the Eversource
18		filing list in 23-091. There was clarification
19		that Eversource has 16,000 net metering
20		customers, and the 12-month cost is \$36 million,
21		so it just kind of framed it for the Commission
22		so we know what's you know, how big the bread
23		box is.

So my question for Eversource is: 1 2 That \$36 million, is that -- what is that? How is that calculated? And is that really the net 3 4 metering cost? Is that the cost that's being shifted between folks that have distributed 5 generation and folks that don't? 6 7 Α. (Davis) Ed Davis here. 8 And I may have to double-check some facts here. But reviewing that response and the 9 10 data behind it, that's actually the power 11 purchase expense; in other words, how much are we 12 paying out to the different types of net metering 13 facilities on our system. 14 So you quoted a number, so 35, almost 15 \$36 million during that -- during the current 16 So, yeah, that's the magnitude of the -period. That's the bill, right? 17 Ο. (Davis) -- credits, yeah. 18 Α. That's the bill credit. 19 Right. Okay. Q. 20 And so -- can you just walk the 21 Commission through the difference between the 22 bill credit and the -- sort of the -- the cost of 23 net metering from the point of view of a

> AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

268

1		non-distributed customer? How much of that \$36
2		million benefits the distributed generation
3		customer, and how much is is not in that
4		category?
5	A.	(Beach) I'll do my best. I don't know if I can
б		cover everything on the benefits side. I would
7		say those are credits that accrue to participants
8		or customers who have those net metering
9		facilities. Some of those are certainly
10		certainly, the credits are either allocated to
11		those received by those customers or applied
12		against their bill, but, also, could be shared
13		and allocated out to other customers.
14		At the end of the day, by having those
15		systems deployed, we're bringing on, of course,
16		renewable resources, and the cost of those are
17		spread over all customers.
18		So the SCRC, as a mechanism, elects a
19		number of different costs. This \$36 million
20		portion is allocated out, so it's brought in
21		monthly and, ultimately, allocated out over the
22		course of a year among our rate classes.
23		So all customers pay. Even if you're

1 a net metering customer, you will probably still 2 have a bill and be charged an SCRC rate for that So that -- that, effectively, is sort 3 service. of on the class side. I think for a 600 kilowatt 4 customer, that's about \$2.80 a month on their 5 bill, the SCRC portion. I'm just taking 39 6 7 percent of the total cost, which is just these 8 \$36 million of credit. And it goes for everybody 9 supporting them, one way or another, through our 10 SCRC rate. 11 But not by -- but not by -- yeah. 0. So 12 Commissioner Goldner. 13 So I just want to make sure I 14 understand the question, or at least the -- what the Commission is trying to answer. 15 So we're 16 trying to understand if the cost shifting is just and reasonable. We all know that there's cost 17 We have to just figure out if it's 18 shifting. 19 just and reasonable. 20 And I just am trying to understand, 21 from an Eversource point of view -- we haven't 22 talked to any of the other utilities, but is the 23 cost shifting we're talking about \$36 million

AVICORE Reporting & Video

15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		from Eversource's point of view, or is it some
2		different number?
3	Α.	(Davis) Let me try this. Ed Davis.
4		If I take \$36 million and I divide it
5		by sales, about half a penny, on average.
6	Q.	Yeah. That's right. Yeah.
7	Α.	(Davis) And I think that's a number similar to
8		what we've seen in some of the testimony. That's
9		just sort of an average cost or just the power of
10		purchase portion.
11		I don't think that's the full
12		equation, though. And maybe that's what I'm
13		struggling with in trying to answer, how do you
14		translate that to total cost/total benefit?
15	Q.	That's what we're trying to understand in the
16		SCRC docket sorry. But in the SCRC docket,
17		the witnesses who were available that day
18		didn't didn't understand the you know, how
19		that SCRC was calculated.
20		And all the Commission is trying to
21		understand is, what is the amount of cost
22		shifting that's going on, because we have to
23		judge whether that's just and reasonable. So

1		that's that's really what I'm trying to get
2		to, is how much cost is being shifted, and if
3		that's a different analysis or we can I
4		just we just need to understand what that
5		would be.
6	Α.	(Rice) Brian Rice, Eversource Energy.
7		So I think your last statement there
8		is important, because what I would suggest is we
9		have obviously, review of the information in
10		the SCRC is important. I don't think you can
11		rely just on the information that the company
12		filed in the SCRC to make a determination on
13		whether, you know, any any cost shifting is
14		occurring and whether that cost shifting is just
15		and reasonable.
16		You know, we talked about 36 million,
17		so that is the value of net metering credits that
18		are provided to net metering customers on their
19		bills. They get that credit. They can use it to
20		offset charges that they would otherwise have to
21		pay. So that's really the top-line item.
22		But what the what the value of the
23		DER study goes into, what Tom Beach's analysis

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	for CENH goes into, is the offset the benefits
2	that accrue to customers that offset that 36
3	million.
4	And it's tough, because you can't put
5	all those benefits in a schedule in the SCRC.
6	You can put some of it in. The SCRC includes a
7	credit for market revenues that the company
8	collects for those to access their registered
9	device. You can itemize that.
10	There's another benefit in reducing
11	the load obligation that all wholesale suppliers
12	are responsible for, that presumably they'd have
13	to pass on to their customers, whether that be
14	Eversource providing default service or a
15	competitive supplier, so that there's an impact
16	in the wholesale load obligations. But, again,
17	you're already at a point where it's tough to
18	itemize that.
19	And then we talked about the
20	expectation on how, you know, distributed
21	generation can have beneficial impacts, and we'd
22	do that, avoid costs that would otherwise be
23	incurred for transmission and distribution

systems.

1

2		I think the analyses on the docket can
3		provide a basis for having confidence that those
4		benefits exist, even though they're hard to
5		materialize. But, again, you can't I don't
б		think, unfortunately you can't rely on a nice
7		clean schedule in the SCRC to make a
8		determination that's required in this proceeding.
9	Α.	(Woolf) May I elaborate? Or maybe you should go
10		first. You are younger.
11	Q.	Well, thank you. I guess what I'd like to say
12		before you respond, Mr. Woolf, is that it's
13		important for the Commission to know what it is
14		they're approving. Understanding that there's no
15		perfection in the world, and quantifying line
16		losses and clipping out the peak, and so forth,
17		are not straightforward.
18		But you're asking us to approve,
19		somewhat, cost shifting, and then your
20		Commissioners area couple of quants, so we like
21		to quantify things and understand what it is
22		we're being asked to approve.
23		And so I grabbed the 36 million

1 because I didn't have anything else, and now --2 you know, there's thousands of pages in this I can't find the quantification, so I'm 3 docket. reaching out for help to understand, what is it 4 are you asking us to approve in terms of dollars, 5 at least to the best of your ability, 6 7 understanding that some things are hard to 8 quantify. Mr. Woolf. 9 10 (Woolf) Thank you. You've actually teed up my Α. 11 response. This is Tim Woolf responding. 12 I know it's very tempting to try to 13 quantify the cost shifting in terms of million of 14 dollars, but I caution you against it, because 15 it's -- it's out of context. What does it mean 16 if it's 50, if it's five? And -- and we have provided you with 17 18 the evidence you're looking for, the metric you're looking for. It's rate impacts. 19 Rate impacts will provide context for how much \$50 20 21 million means. Does it mean a 22 2 percent increase in rates or a .2 percent 23 increase in rates?

1 So that's what -- and that's why we've said throughout our testimony -- and I say this 2 in every state I've work in, that it's the rate 3 impacts that identifies what kind of cost 4 shifting you might see. 5 Just, my challenge is that it reminds me of how I 6 Q. 7 didn't eat my peas when I was a kid. I stuffed 8 them under my mashed potatoes, and I didn't eat 9 the peas. 10 If you spread out the numbers --11 significant numbers, \$50 million, \$30 million, 12 over a large enough base, you're going to get a 13 small number. And while I appreciate the need to 14 sort of -- that's a rational thing to do, to look 15 at the bill impact, but it's also -- I don't --16 you're spreading it out over Eversource, which is 17 the largest utility in the state, and, you know, I just don't -- I don't know that that's -- to 18 19 me, the dollar impact is meaningful, and it has 20 to be put in context. 21 I agree with looking at the bill 22 impact, but it does remind me of hiding my peas 23 at the moment, so --

1	A.	(Woolf) Just quickly. Tim Woolf responding.
2		That is how the cost shift affects
3		customers. It affects them because their rates
4		change.
5		So I maybe the best way to think of
6		it is looking at it both ways, in dollars and
7		rate impacts, because that's what customers see.
8		So that's why I see it as the most meaningful
9		metric.
10	Q.	Yes. Thank you for the clarification. I think
11		we're in violent agreement. I think the bill
12		impact has to be a part of the equation, and I
13		think the dollars have to be a part of the
14		equation, and I think both are helpful.
15		And so, I'm just going to circle back.
16		I understand the bill impact, because that's in
17		the filing at least, I understand it's in the
18		filing.
19		Can can somebody undo that bill
20		impact into a dollar impact, just so the
21		Commission can have both numbers?
22	A.	(Littell) David Littell here.
23		What I I mean, one way to deal with

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		it, I'll suggest to my client, is that if we
2		have if you accept CLF's suggestion for
3		briefs, we could pull out of the appendices and
4		all the studies the actual dollar calculations
5		for avoided costs. That helps take the 36 and
6		puts it in context of what the calculation is for
7		avoided capacity costs in the avoided capacity
8		market and avoided transmission, and the DRIPE,
9		which I think the the demand response, that's
10		basically price suppression.
11		That could help put it in context for
12		you, if you see those in the briefs. That's my
13		response for on this record, where we could
14		help put that into context for you.
15	Q.	Thank you. I'll just add that I'm looking at
16		Attorney Chiavara, that I think, in the SCRC
17		docket, in this docket, we're just the
18		Commission is just pounded with pages and
19		numbers, and we do our very best to make sense of
20		all of it, but to the extent that you can help us
21		consolidate it so we can have a single view, it
22		would be very helpful. Because in the SCRC
23		docket, it would have been you know, it would

1	be good to know, you know, what the total impact
2	is of the net metering.
3	So thank you for the suggestion,
4	Attorney Littell. I think we'll take you up on
5	that. And we can look at both the bill impact
6	and dollar impact numbers so the Commission can
7	understanding what it is it's approving.
8	Commissioner Chattopadhyay, yeah.
9	COMMISSIONER CHATTOPADHYAY: Is this
10	working?
11	CHAIRMAN GOLDNER: Yeah.
12	BY CMSR: CHATTOPADHYAY:
13	Q. Commissioner Chattopadhyay.
14	I think I would want to also make sure
15	that it's understood what I was stressing, which
16	is, having numbers separately for the customers
17	who are not DG and the others who are DG. That
18	itself is going to be extremely helpful.
19	A. (Littell) Dave Littell.
20	Yeah, there's a good chance you'll see
21	that in the briefs as well.
22	A. (Woolf) If I may respond. Tim Woolf.
23	The rate impacts are the the

1		impacts on the non-DG customers.
2	Q.	And I Commissioner Chattopadhyay.
3		And I understand that, but like, I
4		went through the avoided cost discussion. That's
5		where we need to do some analysis to improve the
6		visibility as to what's going on with a
7		representative customer who is not on DG.
8		CHAIRMAN GOLDNER: Okay. Just a
9		couple more couple more questions, and we'll
10		move to redirect here shortly.
11	BY CI	HAIRMAN GOLDNER:
12	Q.	I promised to ask this question earlier, and I
13		wanted to keep my commitment.
14		Do you have any capital spending for
15		this a question directed to Eversource. Is
16		there is there an estimate of the capital
17		spending needed in your rate case to support
18		distributed energy resources? Have you broken it
19		out? Does the company have an understanding of
20		how much of its capital plan in the rate case is
21		for distributed energy?
22	A.	(Rice) Brian Rice, Eversource Energy.
23		I didn't prepare any capital spending

1		schedules included in the rate case. However, as
2		I explained previously, New Hampshire has a
3		policy that, if system upgrades, which are
4		typically capital expenses, are required to
5		enable the interconnection of a distributed
6		generation customer, the distributed generation
7		customer is responsible for funding those costs.
8		So I wouldn't expect any capital costs for this
9		rates case associated with enabling the
10		interconnection of DG.
11	Q.	So Attorney Chiavara escaped while we were
12		talking, but I wanted to make sure that the
13		company understands that we would expect, in the
14		rate case, to see no capital expenditures
15		associated with distributed generation in the
16		rate case. So I just want to make sure that
17		that's clear to the company, and that's what we
18		expect to see, based on the testimony here today.
19		Thank you.
20	A.	(Rice) I will pass that along.
21	Q.	Thank you.
22	A.	(Woolf) Got it.
23	Q.	Thank you. Okay. I think I just have a couple

1	left. So, I believe I understand the explanation
2	for this, but I just want to go through this
3	briefly.
4	So, the variability I think ISO New
5	England reports in five-minute increments, if I'm
6	not wrong, and I think the collective goal here
7	on the panel I don't want to put words in your
8	mouth, but I think the goal is, if we have a hot
9	afternoon like we did earlier, I think in June,
10	maybe in early August as well, where the prices
11	go to \$2,000 a megawatt hour, that's the perfect
12	time for a solar operator to be running. And
13	that is your position, and it makes sense to me,
14	that the solar operator really should be entitled
15	to every penny of that \$2,000, because that's the
16	perfect time to be putting energy on the grid.
17	The only reason we're not doing that
18	today is that DOE rates and instant reporting and
19	this kind of thing is something that's sort of
20	not practical from a utility point of view. It
21	would be too expensive, and we don't have the
22	meters and the computer backbone and that kind of
23	thing. Is that is that kind of where the

1		joint parties landed?
2	Α.	(Littell) This is David Littell.
3		That's right. I think the position
4		that those parties would be entitled to \$2,000 is
5		sort of way out beyond, certainly, the
6		settlement, and at least, it's beyond our
7		testimony. I don't recall anyone saying any of
8		that, so I just want to be clear on that.
9		In fact, I think, given what we've
10		proposed, what I to bring it back to the
11		settlement, is we would say they're not entitled
12		to that \$2,000. They're entitled to what they
13		get under net metering. And for those hours,
14		that's a clear benefit that's going to
15		ratepayers, right? That's part of the
16		load-reducer benefit, is for the hours where the
17		grid's above that that that cost of supply
18		flows directly to the other ratepayers, as well
19		as the reduced capacity costs and reduced
20		transmission costs. Because if you didn't have
21		all this behind-the-meter solar and other solar
22		on the system, we'd be building a lot more
23		transmission and a lot more capacity to serve it.
	1	

1		So, I mean, just to flip it around,
2		our position is that, actually, ratepayers are
3		entitled to that that \$2,000 the difference
4		between net metering. That is part of the
5		benefit that ratepayers get. That's a load
6		reducer.
7	Q.	So let me ask you this question as Clean Energy
8		New Hampshire, not as a settling party. Is it
9		Clean Energy's position that over time, not
10		not right now, but over time, that you would want
11		to go to instantaneous rates or time-of-use
12		rates, or does Clean Energy not have a position
13		on that?
14	Α.	(Littell) I know I had that's not part of my
15		testimony and not part of what we were asked to
16		talk about in this.
17		What I can say is that, when we get
18		into the far future I've done a lot of work
19		with what rates should look like, in both the
20		wholesale markets, the RTOs, and then how that
21		transitions to retail rates. And it gets quite
22		complex, because you're gonna end up with a lot
23		of zero marginal cost resources on the system,

1	right?		
2	So I we all are gonna have to do a		
3	lot more thinking about how those interact with		
4	RTOs in our market design, because the		
5	solution you know, with all due respect to my		
6	friends in Connecticut, who've done a lot the		
7	solution can't be to procure 90 percent of our		
8	standard offer load, and I don't think we're in		
9	disagreement, right? That doesn't really work		
10	with the restructured markets.		
11	So I think, you know, the long-term		
12	answer, it's going to have to is likely going		
13	to be lower compensation for lower-cost		
14	resources, like solar and wind, in the long term.		
15	I'm talking decades in the future.		
16	And my own personal view is that much		
17	higher compensation for dispatchable, flexible		
18	energy, whether that's from clean energy		
19	people like to say a battery. My natural gas		
20	clients like to say natural gas. Hydro folks		
21	like to say it's from hydro with storage. It'll		
22	be from all three, right?		
23	Those those are the real value in		

1	that type of advanced system, but we're decades		
2	from that. So I just I fast-forwarded to the		
3	answer, and until we get there, I think, you		
4	know, we're stuck with trying to make our		
5	wholesale markets work in with these		
6	resources. And and, you know, we're doing		
7	we're doing an okay job, but we're I think		
8	it I think it could be better.		
9	And, again, just focus here you		
10	know, the value here is greater than than the		
11	costs, so we sort of move on. I think if we do		
12	that, move on, we'll figure out how to deal with		
13	the next structure.		
14	But we just got through dealing with		
15	the Mystic costs, right? The Mystic costs was a		
16	huge problem, because it was threatening the		
17	habit in our in our wholesale markets, because		
18	it was the uplift costs. You got a bill from ISO		
19	New England, like six months after it was		
20	incurred, and then all the suppliers didn't know		
21	how to deal with it.		
22	But part of the solution to that,		
23	actually, ironically, ISO New England I put		

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1		this in my testimony. They said, "Hey, we didn't
2		expect all this solar generation in the middle of
3		the winter. This is enough that we can actually
4		cycle off and not have to pay domestic."
5		So we when I say "we," I mean at
б		least Maine and New Hampshire got off of
7		paying for that. And then Massachusetts, your
8		DPU volunteered to pay for it through your email.
9		So, I mean, my suspicion was that's
10		okay with this solution, so
11	Q.	Thank you. Mr. Woolf.
12	A.	(Littell) So, I mean, I digress a little bit,
13		but just to point out the interconnections
14		between these. I mean, the Mystic might be no
15		problem with it was a big problem, but we've
16		gotten beyond it now. And again, with thanks
17		to Massachusetts for ponying up afterwards to pay
18		for that.
19	Q.	Let me just run through this grandfathering
20		business. I just wanted to come back around to
21		that briefly. Is is the purpose of the
22		grandfathering to just just a moment,
23		please.

When they first came across the 1 2 grandfathering scheme, I thought it was to develop sort of immature technology. 3 You'd sort 4 of have this -- you have this technology you're developing. This is common in high tech. You --5 you know, some subsidies. You try to figure out 6 7 how to launch the thing. And then once it's 8 launched, you move your subsidies to the next thing, and you move on with your development 9 10 process. 11 Is that -- is that not what's 12 happening here with grandfathering? Because it 13 seems like you're looking for -- it has to do 14 with financing and this kind of thing. 15 (Littell) Yeah. No, that's -- what you just Α. 16 said is correct. That's not what's happening 17 with it. It strictly provides a time period where the third-party -- third-party financiers, 18 19 banks and others, will say, "Hey, your pro forma 20 looks good enough that I'm going to provide 21 financing, because you're going to make enough 22 money that you can pay off my loan." It's that 23 simple.

1	Q.	And so, this is very helpful for the Commission,
2		so so just walk us through how that how
3		that works. This is you know, you're going to
4		TD Bank on the corner, and you've got \$50,000 on
5		your roof, and you're trying to get it financed,
б		and, like, how does this like, can you just
7		walk us through, from a homeowner perspective,
8		what does it look like? How does this
9		transaction work?
10	A.	(Littell) Before I can answer that question.
11	A.	(Woolf) Yeah. If I may Tim Woolf responding.
12		I think there's a different calculus
13		for the homeowners than it is for the larger, you
14		know, customers. The homeowners, they are
15		approached either by a utility or by a vendor,
16		and they say, we can put this, quote/unquote, big
17		system on your roof, and here's how it will
18		benefit you with reduced bills. And often,
19		they'll say, we can give you a payback period of
20		seven, ten, whatever years.
21		And if they were to come along and
22		say, oh, we can't tell you what's going to happen
23		in year five, because we're not grandfathered,

1		and everything up to year five could be totally
2		different. You'd lose a lot of customers.
3		That's, for me, the reason for
4		grandfathering, is to give certainty to
5		residential customers as to what they can get
6		when they put their money down.
7		And it's the similar concept for
8		larger customers, but in that case, they're
9		looking for financing in addition.
10	Q.	I see.
11	A.	(Littell) Now, that was well said. I think you
12		have to differentiate.
13		In the retail market, the way that
14		solar companies market is a payback period; this
15		is how long you'll pay that. It's you know,
16		most not all residential people even
17		understand the value of money, what a discount
18		rate is, so sometimes it's a very simple
19		calculation, right, without even a discount rate
20		of, this is how many years.
21		And, of course, you know, you've got a
22		finance or business background, you know, it's
23		going to be longer because (indiscernible). But

1	that's how that goes for a residential customer
2	program.
3	For your businesses that are putting
4	in the systems, especially, you know, larger
5	businesses like one large businesses is a
б	member of the settlement. They you know, they
7	look at the dollars and cents. Does this make
8	sense for our business to offset our load?
9	And then, again, you have community
10	solar, which you know, a lot of municipalities
11	that have the best intentions and want to have
12	a mixture of motivations. Sometimes they just
13	want to save money. Sometimes they want to do
14	clean power. Sometimes they want to do both.
15	But, for all of those larger projects,
16	almost all of them, you're going to have a
17	third-party financier arrangement come in,
18	because no one can it's going to be able to
19	put up the roughly I'll throw out \$10 million.
20	That's a very rough figure. But for a 499
21	megawatt project, it can be more, it can be less.
22	But, you know, none of those parties is willing
23	to do that on our balance sheet, so to speak.

1	So I think the differentiation Mr.
2	Woolf makes is exactly right. You differentiate
3	the market, but for both of them one, the
4	residentials need certainly of a payback period,
5	because they don't I mean, and I'm one
6	point on that.
7	In Maine, for a short time period, we
8	had the Commission adopt a form of net metering
9	that just really didn't work. And even the
10	residential market, everything just fell off.
11	All of the solar companies in Maine were coming
12	over to New Hampshire during that time period to
13	try to stay afloat.
14	So you do see it make a difference,
15	even for the residential market, where people are
16	not motivated, in my estimation, primarily to
17	save money, but they still don't want to pay 15
18	to \$20,000 for something on the rooftop that, you
19	know, they they are not sure they're what
20	economics are after five years.
21	So, you know, even then, it makes a
22	difference, even if the primary motivation is
23	something different.

1	Q.	Well, what's the what's the payback today for
	٧٠	
2		residential customers in New Hampshire? I think
3		it's in the filing somewhere. I don't remember.
4		Was it nine years or something?
5	Α.	(Woolf) Actually, you know what
6	A.	(Beach) You can check our testimony on that.
7		We've made some estimates, but, you know, these
8		are all estimates. And they range, I think, from
9		9 to 14, depending upon the scenario. Again,
10		subject to checking in the testimony.
11	Q.	That's what I I think I remember that.
12		So so what you're asking about with
13		the grandfathering legacy in the settlement is,
14		today, if the Commission did nothing, the
15		the let's call it the formula, would apply
16		through 2040, which is 16 years, which is outside
17		the payback period. So I'm just trying to
18		understand why extend beyond 2040, given that the
19		payback period is inside of that the current
20		values, and that the request in this settlement,
21		I think, is to return in two or three years to
22		look at it again, where it would still be inside
23		the window. So why wouldn't we just leave it

1		alone, I guess?
2	Α.	(Hayden) I think this was more the legacy
3		period oh, sorry. Bob Hayden.
4	Q.	Thank you, Bob.
5	A.	(Hayden) It's more directed at larger projects
6		that have a traditional finance period of 20
7		years. So that's a a normal range of time
8		that investors consider for solar projects.
9		At some unknown lesser amount, based
10		on the fact that we might have 16 years or we
11		might have interconnection problems and have 15
12		years, these projects won't work. And there
13		are you know, I have examples of projects that
14		won't complete if there's only 15 or 16 years of
15		net metering benefits.
16	Q.	And the reason I'm confused by that is, let's
17		take a large customer, for example, who's getting
18		the default service rate plus REKs, sort of not
19		seeing much of a difference between the
20		between the payment that they're getting today
21		and the alternative.
22		So they're going to get the ISO New
23		England rate anyway, and the other difference

1		is is that we're giving them default service
2		today, so they're getting that sort of risk
3		premium and a few other things baked in there.
4		So there's not much of a difference. So I guess
5		I don't understand why why this 20 years is
6		important.
7	A.	(Hayden) Robert Hayden again.
8		The 20 years is enough for the profit
9		margin of the investors in some cases.
10		Otherwise, it comes out as a negative
11		calculation, like I think David showed earlier.
12	Q.	Yeah, I'm building, really, on the Department's
13		line of questioning.
14		The chart showed that everything
15		terminated in 2040, went to zero. But it
16		wouldn't. You would still get the ISO New
17		England rate. You would still get the RECs in
18		that time period. And, in fact, by my simple
19		calculation, the delta is what, \$40 a megawatt
20		hour, not zero. It's it is a difference, but
21		it's but the assumption on the spreadsheet
22		looked erroneous.
23	A.	(Littell) Okay. Three's two questions. David

1	Littell here.
2	One is, yes, I acknowledge in response
3	that there I mean, anyone who is operating
4	will likely salvage whatever revenue they can get
5	out of it, up to the point where their effort
6	isn't paid for just to them. So, yes, I agree to
7	that.
8	Finally, I mean, to be absolutely
9	clear, we're not I mean, you can't finance a
10	project we're hearing this from our members.
11	I know it from my solar client folks. They say
12	you can't finance it when you start to get it to
13	the point that we're at now, which is 15 or 20
14	years. It's simply banks won't provide that type
15	of financing.
16	So, as a practical matter, that's
17	that's why that sort of Clean Energy New
18	Hampshire and companies that do this, the bottom
19	line is that they just want a program that works.
20	And it doesn't work, except for the residential
21	customers.
22	As to residential I think you have
23	a point. You I don't have a breaking point

1		for residential yet. But residential go to the
2		smaller projects on people's roofs.
3		And, as you pointed out earlier, they
4		get they get compensated for (indiscernible),
5		particularly for commercial projects, but which
6		include the municipal those projects within
7		that category, small business. They use them to
8		offset their projects. They use them to
9		sorry, offset their energy bill. So these are
10		real energy bill reductions for real companies.
11		And I'd also point out, we cited the
12		Maryland value solar study in the testimony, but
13		based on also, like, the various studies they
14		did, and for the Kingston project study, that's
15		not in evidence, from earlier, but they talked
16		about jobs benefits and the economic multiple
17		economic factors. Those are very real to the
18		economy, so those didn't want to lose sight of
19		those benefits as well.
20	Q.	So let me just put forward and then go to
21		Commissioner Chattopadhyay as a follow-up that
22		you do have 20 years. Nobody is going to pay
23		zero for the energy after 2040. It's just a

297

1		different number, maybe less, maybe the same,
2		maybe more. That's all I'm taking for now.
3		So I'm a little bit skeptical of the
4		20-year argument, just because there is there
5		is a payment out there, and it's still
6		significant, although, admittedly, much less in
7		relative terms for the residential ratepayer
8		versus the commercial.
9		Commissioner Chattopadhyay, did you
10		have a follow-up?
11	BY CI	MSR: CHATTOPADHYAY:
12	Q.	Yeah. This is Commissioner Chattopadhyay.
13		Just to make sure, when you're talking
14		about large customers, you're talking about
15		100 KW to 1 megawatt, or is it all above 1
16		megawatt?
17	Α.	(Littell) The terminology that's used in New
18		Hampshire is that large customers are 100 KW and
19		above, so I'm using I'm using that
20		terminology. It does vary from state to state.
21		And, again, we're not I mean, it's
22		a matter of financeability. So I understand sort
23		of the skepticism. But I just want to be clear,

1		it's a matter of the ability to finance. It's
2		not that there might be additional revenue out
3		there beyond what's here. The folks that are
4		providing the financing won't say that's
5		sufficient and put the money forward.
6	Q.	So the financeability is you're still talking
7		about facilities that are when you say
8		"large"
9	A.	(Littell) Again, really, one-to-one and above
10		one for the municipal host facilities.
11	Q.	But okay. I understand. Thank you.
12	A.	(Rice) Brian Rice, Eversource Energy.
13		I'd also like to come back to the
14		residential customer issue, because I think we've
15		focused on financing terms. I think there are
16		other considerations that are important to keep
17		in mind for residential customers. Third-party
18		ownership, as we've seen, is a common model for
19		residential customers to acquire distributed
20		generation. My understanding is probably these
21		terms are 15, 20 years.
22		And I think it's also important to
23		understand that we talked about the scenario

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	in which, like, a residential customer won't, you
2	know, proceed if they're told that a change in
3	five years. Guess what, there's some salespeople
4	out there that are just trying to set up
5	customers. They might not tell them that the
6	rules are going to change in five years.
7	So there's a real risk of kind of
8	leaving less-sophisticated residential customers
9	and with underwater distributed generation
10	investments.
11	So I think extending that
12	grandfathering term to them provides an element
13	of kind of consumer protection for them.
14	CHAIRMAN GOLDNER: Okay. Thank you.
15	And not to beat a dead horse, but it's already
16	guaranteed through 2040, assuming nothing
17	changes, so at 16 years, and then after that,
18	as we had discussed, it's a net zero number, but
19	I do appreciate that.
20	Okay. I think we can maybe wrap up
21	with this one. This is a question for Attorney
22	Chiavara, because I think it's a legal question,
23	so I won't address it to the panel.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	
1	Does the Commission have the legal
2	authority to issue a rate guarantee proposed by
3	the joint parties? Would this interfere with a
4	future Commission's authority to set rates, as
5	well as its obligation to ensure that all
6	existing rates are just and reasonable? Equally
7	significantly, would it constitute rulemaking by
8	order?
9	And if you'd like just to take a break
10	and come back for that, we can do that, or you
11	can fire away.
12	MS. CHIAVARA: Jessica Chiavara.
13	I think I have a couple of clarifying
14	questions first. There was a lot in there.
15	First, you said, does the Commission
16	have the authority to make to have a rate
17	guarantee? And I wondered if you could clarify
18	what you mean by a "rate guarantee."
19	CHAIRMAN GOLDNER: So the way we think
20	of what we're being asked to do, which seemed
21	consistent with prior Commission order, but
22	I'm just checking that you're asking us to
23	approve the current NEM 1 and NEM 2, which is

1	basically a formula that says, you know, your
2	default service, plus your transmission, plus a
3	quarter of your distribution, and so forth.
4	So you're asking us to basically
5	provide what what I would call a rate
6	guarantee through the default service can vary
7	over time, but that formula is guaranteed for the
8	next the request is 20 years.
9	MS. CHIAVARA: Right. The
10	compensation, its structure then.
11	CHAIRMAN GOLDNER: That's right.
12	MS. CHIAVARA: Okay. And sorry, then
13	after that, there were a couple other things
14	right after that.
15	CHAIRMAN GOLDNER: Would this
16	interfere with a future Commission's authority to
17	set rates, as well as its obligation to ensure
18	that all existing rates are just and reasonable?
19	And then, finally, would it constitute rulemaking
20	by order?
21	MS. CHIAVARA: Okay. I would be ready
22	to answer that after a short break.
23	CHAIRMAN GOLDNER: Okay. Thank you.

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

1	So we'll I think the Commissioner we'll
2	check. There might be one follow-up. We'll come
3	back for redirect and Attorney Chiavara's answer,
4	and then the and what we'll do at that point,
5	I think, is end the day, and then pick it up
6	with let's see who is next. Was it the DOE?
7	Was the DOE next? I'm sorry. Hold on. There's
8	many pages here. The DOE, I think, is next. So
9	we'll come back and start with the DOE on
10	Thursday morning.
11	So any questions before we take a
12	break? Okay. Thank you. Let's return at 4:00.
13	Off the record.
14	(Recess taken.)
15	CHAIRMAN GOLDNER: Okay. We'll wrap
16	up the day and start with redirect.
17	MS. CHIAVARA: We actually have no
18	redirect. It's an afternoon gift.
19	CHAIRMAN GOLDNER: Thank you. Then we
20	can return to the legal question.
21	MS. CHIAVARA: Sure. So taking this
22	in its component parts, the first question was,
23	does the Commission have the authority to set

1	what you characterized as a rate guarantee? And
2	I would say, yes, but I wouldn't necessarily
3	characterize it as a rate guarantee.
4	I think what you are approving is a
5	compensation structure. It's made up of
6	component parts. Each of those component parts
7	is an individual rate, which is has to be
8	found just and reasonable in and of itself.
9	So each of those so that goes to
10	your second question, which is, does this
11	complicate your ability to find rates just and
12	reasonable? And I would say, no, it does not,
13	because you still have to find each of those
14	rates, default, supply, transmission, and
15	distribution, all just and reasonable in and of
16	themselves.
17	As far as the compensation structure
18	that you'd be approving and as far as that would
19	be some sort of guarantee because the projects
20	that enter should you approve the Settlement
21	Agreement, any projects that enter under 2.1
22	would get the 20-year-legacy period that would
23	adhere to them, so they would be locked into that

1 compensation structure.

2	However, the Commission does and I
3	believe one of the witnesses mentioned this
4	earlier. The Commission has the authority to
5	open a new docket to examine changes to the
6	compensation structure.
7	So while any of the projects that
8	qualify under the legacy period would have that
9	20-year term, the Commission could always change
10	the compensation structure if they felt that that
11	compensation structure was no longer in line
12	with if they felt that there was unjust and
13	unreasonable cost shifts occurring.
14	CHAIRMAN GOLDNER: Okay. Thank you.
15	Any of the other legal folks in the room like to
16	weigh in to Attorney Chiavara?
17	MS. CHIAVARA: Well, there was
18	sorry. The last thing with Jessica Chiavara.
19	There was rulemaking by order as well?
20	CHAIRMAN GOLDNER: Yes.
21	MS. CHIAVARA: This is this would
22	apply to utility tariffs, and I think it's
23	squarely within the ratemaking purview of the

1	Commignion and descript on success on suclementing
1	Commission and doesn't encroach on rulemaking.
2	CHAIRMAN GOLDNER: Thank you. Okay.
3	Anybody else like to weight in on the issue?
4	Okay. Seeing none
5	MS. CHIAVARA: Commission Goldner?
6	CHAIRMAN GOLDNER: Yes.
7	MS. CHIAVARA: I just want to reserve
8	the right it would be appropriate for the
9	parties to brief this issue in post-hearing
10	briefs, correct?
11	CHAIRMAN GOLDNER: Sure.
12	MS. CHIAVARA: Okay. Thank you.
13	CHAIRMAN GOLDNER: Thank you. Okay.
14	Very good.
15	So the witnesses are excused. Thank
16	you, everyone, for the excellent testimony today.
17	Thank you very much.
18	And let's see, so is there anything
19	else we need to cover today? And I'll just, as a
20	quick reminder, say I think DOE is first on
21	Thursday. We'll start at 9:00 a.m. And I'll
22	just check to see if there's anything else we
23	need to cover today.

1	Okay. Thank you. Seeing none, we'll
2	continue this hearing at 9:00 a.m. on Thursday.
3	The hearing is adjourned.
4	(Whereupon, the hearing
5	was adjourned at 4:40 p.m.)
6	* * *
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	

1	CERTIFICATE
2	
3	I, Nancy J. Theroux, do hereby certify
4	that the foregoing transcript is a true and
5	accurate transcription of the within proceedings,
6	to the best of my knowledge, skill, ability and
7	belief.
8	THE FOREGOING CERTIFICATION OF THIS
9	TRANSCRIPT DOES NOT APPLY TO ANY REPRODUCTION OF
10	THE SAME BY ANY MEANS UNLESS UNDER THE DIRECT
11	CONTROL AND/OR DIRECTION OF THE CERTIFYING
12	REPORTER.
13	
14	
15	Mancy Therap
16	NANCY J. THEROUX
17	Licensed Court Reporter NH LCR No. 100
18	
19	
20	
21	
22	
23	

\$ **\$1,000** 132:19 \$10 256:20 291:19 **\$100** 251:22 **\$110** 251:1.9 \$150 251:12 \$180 251:19 \$2,000 282:11,15 283:4,12 284:3 **\$2.80** 270:5 \$20,000 292:18 \$200 132:18 **\$22** 257:5 \$30 276:11 \$36 267:20 268:2.15 269:1,19 270:8,23 271:4 **\$40** 295:19 \$45 256:18 \$50 275:20 276:11 \$50,000 289:4 **\$55** 256:22 \$80 257:4 0 0.2 58:19 **0.6** 58:19 001 112:10.14.15.20 1 1 10:3 42:11 56:14 58:7,8 60:10 78:16 80:20 108:19 110:11 113:2 114:21 117:3 118:22 121:17 126:6 130:23 141:23 148:7.9.14 149:5 152:4 157:15,21 163:11 174:16 181:3 182:5,23 209:7 225:17 232:1 233:14 235:17 236:1 237:10 238:12 298:15 301:23 1,387 120:21 1.0 164:2 167:5 168:17 170:13 172:22 214:15.23 10 33:14 39:3,14,19, 23 40:12,13 41:20 69:10.22 136:10 149:7 10-minute 200:21 100 15:21 132:20 151:20,22 172:15 187:19 197:4 205:9 247:10 251:1,9 253:4 259:2 266:22 298:15,18 11 33:11 40:3 42:7,17 43:23 55:18 56:23 59:2,6 71:4,15 76:20

108:3 150:20

11:30 101:3 11th 107:22 109:18 118:6 119:21 120:9 12 30:10 40:4,9 41:18 43:7,10,14 52:23 53:12 58:18 95:12 102:5 115:15 143:18 174:19 12-month 267:20 **13** 59:5 138:23 143:18 14 138:23 141:4 143:18 293:9 15 59:6 71:7,8,16 136:9 141:4,23 142:10,13 221:4,11 251:12 292:17 294:11,14 296:13 299:21 15-year 221:7 150 115:16 16 137:16 293:16 294:10.14 300:17 16,000 267:19 16-576 114:4 17 36:16 37:21 231:20,21 18 33:11 88:6 177:19 178:1,5,22 18-month 174:16 177:18 178:15 180 251:18 18th 29:17 46:15 19 31:17 36:10 80:1 166:17 193 121:6 1997 184:22 1999-2000 185:2 1:00 147:18 1A 157:9 159:1 1B 157:9 159:1 1st 252:4 2 **2** 69:20 108:4 109:19 118:7 119:22 120:10 122:4 157:15 177:6 231:19 275:22 301:23 2.0 162:9 164:2 167:5 168:1,17 171:18 172:4,22 187:12 188:15 189:22 190:8 204:13 212:1.17 213:4,14 214:11,15 215:1 2.1 163:14,15 164:6, 16 165:3,9,10 166:13 168:15,23 169:3,14 170:3,13, 14,16 171:22 172:5, 22 212:5,15,16,17 213:6,17,21,23 214:15 2.6 55:15

20 20:1 52:6,15 135:7 136:22 139:21,23 141:6 142:7,13,16 147:11 160:11 163:15 165:11 169:5 171:19,20 173:17,21 174:9 212:13,16 213:16,22 214:1,11 215:2 218:20 219:9. 11.12 220:4.11 251:12 294:6 295:5, 8 296:13 297:22 299:21 302:8 20-21 80:20 20-year 135:21 139:6.19 140:22 162:11 166:3 168:16,23 171:6 172:5,12,13,20 298:4 200 232:21 2001 240:19 2010 246:12 2015 165:16 166:2 169:23 2016 72:5,22 2017 32:19 72:5,6 135:17 2018 29:14.16 2019 29:17 46:16 72:6,7 2020 29:3 2020-01 29:1 2021 31:19 33:12,20 34:20 35:13 36:4 40:16 51:5,10 72:7,8 86:9 120:21 121:6, 10 **2022** 30:18 34:20 36:4 72:8,22 87:18 120:22 121:7 129:7 172:3 **2023** 35:19 87:23 107:22 108:4 109:19 111:21,23 114:6 118:6 119:22 120:9 121:8 212:3 213:5,7 2024 35:8 36:12 71:5 79:7 88:1 99:4 108:5 109:20 111:21 112:2 114:7 118:8 119:23 2025 33:13 35:13 36:17 37:22 203.23(c) 201:5 203.31 6:3 203.32 26:13 2030 157:17 158:5 2031 157:10,17 158:13,20 2035 31:19 35:14 36:18 40:16 51:5,15, 17 2040 135:19 137:16 157:20 159:2,4,11 167:6 168:9.19 171:2 213:15 214:9 293:16,18 295:15 297:23 300:16

2042 172:6 2043 213:8 2045 164:20 166:1 168:6 169:6 170:9 171:5 21 138:23 22 142:7 22-060 5:6 22-073 190:19 192:20 22-blank 192:16 2222 230:5 231:1 23 33:14 129:7 135:19 213:15 23-091 267:18 24 76:17 77:17 99:2 120:17 25 115:15 132:19 160:11 187:21 188:12 189:6 26,029 5:15 26,213 29:7 46:9,14 26.316 46:9 260-A 140:8 260-A:9 137:18 27 115:18 138:23 27th 29:3 28 93:16 29 141:23 155:18 29th 29:16 2A 159:1 2B 159:1 3 3 51:19 76:19 108:5 109:21 118:8 119:23 163:10 171:16 182:23 3.4 55:15 3.4.1.2 93:6 30 139:2 251:10,17 30th 71:5 107:23 108:5 109:20 111:21 112:2 114:7 118:8 119:23 **31** 148:7 152:4 31st 30:18 32 10:3 111:18 152:4 153:15 155:5 35 268:14 36 272:16 273:2 274:23 278:5 362-A:1 26:15 362-A:9 5:7,20 26:15 140:9 237:6 374:2 5:18 378:7 5:18 **39** 270:6 4

4 51:19,23 124:22

149:6 163:12 171:15 203:6 214:12 4.9 157:22 4.99 225:22 40 93:10,23 222:13 40-some 222:6 **413** 56:8 433 139:2 45 52:6,15 48 52:20 499 291:20 4:00 263:7,20 264:1, 9,15,19 303:12 5 **5** 36:17 37:22 51:8,23 56:8 69:10,22 112:1 114:7 139:3 161:11, 16 174:15 204:11 235:17 236:1 237:10 238:12 246:10,16 50 19:9 142:11 275:16 500,000 183:14 53 120:20 541-A:31 6:2 **55** 96:10,16 **58** 52:3,13,20 54:17, 19 55:2 **59** 66:13 6 6 58:18 112:2 114:8 142:6 155:6 164:12 **6.7** 99:5 60 246:13 600 270:4 61 93:5,16 95:9 628 121:6 6th 111:21,23 114:6 124:23 7 7.5 99:6 71 54:21 55:3 68:23 69:20 70:8 72 66:13,21 67:16 75 160:17 8 8 28:12 30:7,10,11,15 33:9 34:17 35:12,21 36:15 37:8,10,18 38:3 40:12 51:22 52:4,20 53:15 54:17, 21 55:3,16 56:3 63:17.19 66:14 67:16 68:23 69:20

93:5,16 95:10 96:9

142:6

Index: 80..answering 310

80 160:17 8:00 263:11,21 264:5, 7,20 8th 35:19 9 **9** 34:11,13,14,15 35:10,15,18,19,20 36:15 37:6,19 64:6 76:16 99:2 120:17 293:9 9-0 120:20 **9.5** 60:2 62:3 9.54 59:3,9 60:10 62:4,13,18 74:12 75:14.19 90 93:8,23 260:20 285:7 900 255:10 905 120:20 **910** 121:9 97 240:19 9th 29:14 А a/k/a 163:16 Aalto 19:4.5.7.8 22:15,20 23:5 137:4 abandoned 233:18 ability 21:12 70:14 199:21 212:4 213:14 233:1,2 275:6 299:1 absolutely 13:19 66:20 117:10 129:21 172:2 214:21 218:2 226:15 257:17 296:8 absorb 189:23 233:2 246:23 247:18 249:3 accelerated 129:6 accent 90:9 accept 140:17 195:20 278:2 accepting 102:16 access 17:18 130:8 240:10 259:6 273:8 accessing 210:14 accommodate 96:15 97:1 233:5 246:18 account 22:2 34:18 61:11 68:3,15 84:4 95:10,14 102:5 122:11 127:21 133:1 251:5 accounted 83:7 accounting 94:10 accounts 96:14 accrue 84:17 262:4 269:7 273:2 accumulate 262:23 accurate 15:15 16:18 183:16 197:4 accurately 6:12

88:21

achieve 244:19 administering 109:10,11 225:15 acknowledge 296:2 Acknowledging 186:3 acquire 299:19 action 10:14 17:4 active 104:11 115:20 116:11 234:20 activity 225:20 acts 194:23 actual 46:19 187:3 203:11 250:15 278:4 Adam 8:15 adaptable 183:7,13 add 146:21 147:1 151:19 157:14 176:20 177:1 178:2 205:23 206:20 208:12,15 211:6 237:21 241:15 244:1 264:2 265:1 266:18 278:15 added 19:15 21:7 51:8,18 52:6,15 95:17 128:10,18 130:20 195:5 241:2 addendum 34:12,16 36:7,11 37:3 40:8 43:11,13 53:7,11 58:17 63:3,14,15 64:6 87:14 adder 205:11,12 adding 74:8 75:2 225.9 addition 14:11 143:22 234:16 244:4 290:9 additional 11:10,13 16:8 33:22 34:9 51:8,19 81:21 83:17 95:16 96:14,22 129:1,12 134:17 160:13 176:15 206:6 212:16 213:22 214:7 215:2 232:20 233:3, 5 234:11 258:4 261:1,19,21 299:2 additions 7:1 31:14 address 26:22 96:7 123:2 149:9 168:14, 16 170:15 300:23 addresses 96:17 adds 207:20 adequately 145:23 adjudicative 154:14 adjust 222:19 adjusted 152:19 adjusting 165:22 adjustment 133:20 adjustments 56:10, 16 57:6,10,16 95:14 149:20 admin 97:22 administer 115:18 139:19 151:6 164:12 223:19

administration 118:1 183:2,4 186:7 administrative 131:19 132:15 139:18 140:2 150:1 151:15 183:2 186:7 187:5 199:22 201:20 admission 193:13 194:20 admittedly 298:6 adopt 42:2,21 64:10 108:13 110:5 112:17.19 114:16 118:16 121:11 125:20 137:20 139:13 203:8 292:8 adopted 57:12 59:13 135:17 157:18 adopters 115:21 adopting 33:22 adoption 5:9 14:16 40:16 61:10,16,22 74:4 138:19 advance 200:4,6 advanced 249:6 286:1 advantage 187:9 214:6 advantageous 169:15 adversely 220:15 advised 65:18 Advisors 28:4 Advocate 8:6.8 103:19 123:14 237:19 Affairs 105:6 affect 74:5 82:22 affects 277:2,3 affirmative 13:2 afloat 292:13 after-tax 136:14 afternoon 12:15 19:21 238:10 263:8 264:2,9,10 282:9 303:18 aggregated 67:6 agree 11:1 55:19 57:5 58:9 72:2,15 83:14 131:14 133:17 171:16 174:22 187:13 189:21 190:6,7 191:1 203:17 208:9 210:14,19 244:1 248:18 250:13 276:21 296:6 agreed 132:1 155:1 176:17 261:16 agreement 10:10 12:3,18 13:1 14:15, 17 15:7 25:12 108:16,18,22 110:9 112:22 113:6,22 114:21 115:2 117:3, 7 118:19.21 119:2

121:15,17,20 126:5, 17 127:3 143:12,16, 17 149:5 152:18 154:22 155:18 158:8 163:11 164:18 168:21 171:4 174:15,18,21 175:1 176:22 178:12,14 181:3.6 182:12 187:17 194:10.11 208:22,23 209:7,12, 15,16,17 210:2 225:13 277:11 agreements 139:20 161:13 agrees 243:14 Aguirre 8:15 ahead 18:20 85:10 105:1 167:15 222:19 226:11 aimed 31:11 aims 41:11 air 49:17 50:2 Alex 39:18 41:22 42:4,10,18 43:3,12 44:6,13 48:15 63:12 67:14 72:19 73:4 74:8 75:1 82:9 95:7 Alexander 27:6.13 Alexandra 7:10 147:10,23 149:4 150:6,19 153:6,14 154:15 155:3 156:10.20 158:6.22 159:9 160:2,21 161:14,22 162:7,15 163:7.23 164:10 167:1 168:11 170:10 171:23 172:19 173:12 174:12 177:8 178:10 179:13 180:21 align 38:1 83:13 95:15 253:5,10 aligned 63:18 aligning 70:20 alignment 69:23 71:6 183:3 aligns 16:19 alive 139:15 allocated 269:10.13. 20.21 allocation 20:21,22 233:8,10 234:4 235:9 238:17 allowed 170:17 196:4 allowing 11:6 23:10 136:12 137:20 234:12 alluded 258:17 alphabet 180:7,13 alter 75:8 alternative 10:13 32:18 34:2 89:20 90:4 229:10 294:21 America 8:21 117:6 amount 17:22 147:8 177:20 178:2 187:5

221:1 225:20 258:8 261:13 262:21 271:21 294:9 amounts 150:23 Amy 9:5 65:9 66:6 68:2,13,21 72:12 73:15 74:16 76:4 180:4 182:2,18 184:22 186:2,18 187:16 188:13.18 189:18 190:6.17 194:3 204:18 205:6 206:10 208:22 analogous 196:16 analyses 32:21 130:16 146:3 155:19 228:10,13 274:2 analysis 21:19 28:20 29:5 30:16,22 31:8, 23 32:2,16 33:3,22 34:21 36:12 37:5 38:2,4,16 46:13 48:20 52:15 53:1,7 54:17 55:15,20 56:10 57:13 59:5 70:22 73:6 74:9 75:21 80:7,19 82:2, 13,17 83:9,10,12,14 84:4 85:4,18 89:18 95:15,17 106:10 131:3 138:9 145:16 196:12,14 204:19 205:7 207:5,6 216:20,21 229:22 241:11 243:8 272:3, 23 280:5 analyze 146:8 208:4 analyzed 37:2 ancillary 34:23 36:21 38:10 68:11 256:19, 23 and/or 9:15 anecdotally 263:3 265:17 266:8 Anirudh 27:9,14 28:5 32:23 40:2 47:13 49:19 50:4,13,23 51:11,21 52:10,18 53:10,18 54:23 56:1, 18 57:7,19 58:11 59:11 60:5,22 61:14 62:10 64:4 68:7 69:18 70:18 71:19 73:20 76:23 77:3,12, 21 78:11,21 79:8 81:3 86:2,16 87:20 88:10 89:23 90:15 91:5,16 92:8,17 93:13 94:3 97:10 99:15 100:3 annual 51:9 73:7 77:15 88:21 89:11 99:20 139:19 164:13,19 166:14 169:3,6 answering 53:4 68:8 157:12 158:17 159:8,14 160:9 163:21 164:7 166:22 167:12 171:11 172:8 173:1 204:16 205:2 206:18 210:4 213:9 214:17 216:7 222:3 237:17

bare 237:22

237:2

bare-bones 139:14

156:6 207:10 256:18

answers 41:20 44:19 83:23 125:14 160:19 189:12 228:5,6 265:2 anticipate 149:11 153:7 159:12,15 161:3,17 227:11 anticipated 149:17 216:16 anticipates 175:2 178:13 anticipating 160:4 anticipation 210:12 262:8 anymore 164:4 243:3,4 263:9 anytime 149:22 apologies 47:3 48:13 146:16 apologize 63:20 212:6 261:8 apparent 134:14 appearances 7:3 appearing 111:2,6 113:19 appears 67:14 143:18 153:16 201:8 appendices 278:3 appendix 31:5 appliance 22:3 applicability 158:14 applicable 78:3,4 79:13 148:12,13 254:16 applicants 14:14 application 14:13,16 15:1,4,5 36:13 132:16 148:6,10 150:2 151:21 152:1, 6.10 153:18 155:4 187:4 194:6,7 224:10,13,17 225:1, 5 applications 14:22 120:20,21 121:5,6,9 132:17 151:6 155:6 applied 37:18 43:19 59:4,8 62:18 79:14 151:16 162:9 269:11 applies 193:20 apply 5:10 24:16,17 48:19 62:13 79:18 152:20 161:3,17 163:19 165:15 200:18 201:6 253:11 254:17 293:15 applying 74:13 approach 29:5 31:7 46:13 59:13 62:16 83:21 145:22 194:15 195:3.4 215:11 approached 289:15 appropriately 174:10 approval 108:22 110:14 113:5 115:1 117:6 119:2 121:20

132:12 149:23

170:21 171:4 174:20 181:5 234:4 approve 127:2 274:18,22 275:5 301:23 approved 5:14 29:16 149:2 164:19 168:22 169:3 173:22 174:18 178:14 198:2 209:6 238:23 approving 274:14 279:7 approximately 52:6, 15 approximation 250:5 archetypical 79:19 area 92:6 115:21 185:8 248:23 274:20 areas 83:16 95:15 118:1 arguably 133:11 argued 204:12 244:13 arguing 205:10 argument 19:20 95:23 298:4 arguments 201:2 arise 221:15 arrangement 236:18 291:17 array 197:19 238:12 258:10 arrays 25:9 93:18 251:3 arrived 79:4 151:3 186:5 articulate 36:2 Asbury 103:20 106:21 117:16,17,21 118:4,9,12,15,18,23 119:5 148:19 150:9 190:15,20 191:5,9 192:3,23 Asbury's 193:3 asks 159:17 aspect 194:4 232:14 aspects 19:11 162:5 195:4 208:10 assert 108:21 110:13 113:5 115:1 117:6 119:1 121:19 asserted 194:1 assertions 193:14 assess 83:11 assessed 31:18 46:21 64:19 151:5, 12 assessing 43:19 assessment 28:15 31:2,4,20 32:7 38:6 40:6,8 41:11 43:11, 13 44:4 48:18 53:1, 2.8 56:21 59:15 61:15,18,23 62:15, 19 64:5 74:11 75:6

81:5 83:8 90:13,19,

21 91:22 94:17 95:6 assessments 131:6 assessor 104:10 assigned 60:2 192:18 associate 27:20 104:5 124:16 assume 85:11 86:20 159:3 160:18 173:2 assumed 38:18 74:9 75:13 80:12 assumes 38:7 assuming 78:17 91:10 160:12 228:21 300:16 assumption 70:21 74:18,20 75:17,20 80:10 123:6 159:6 160:8 169:2 203:9 212:10 265:7 295:21 assumptions 131:1 156:7 167:21 229:21,23 attached 253:8,22 Attachment 156:5 attachments 108:3,7 109:18 110:1 111:23 114:6 118:5 119:21 175:13 attempt 198:14 220:18 attempting 199:15 attending 199:14 attention 71:9 124:21 181:2 attorney 14:19 17:3 18:5 45:11 55:6 65:12 98:16 100:11, 21 101:2 123:1 127:16 142:22 143:1 146:15 159:16 171:12 181:12 196:4 197:15,18 199:12 204:8 206:12 209:10 278:16 279:4 281:11 300:21 303:3 attractions 123:13 attributable 97:16 98:2 attributed 60:11 78:13 79:1 99:20 audiences 250:10 audio 30:1 48:13 65:23 76:6 August 107:22 108:3 109:18 118:6 119:21 120:9 252:4 282:10 authority 217:4 222:15,18 301:2,4. 16 302:16 303:23 authorized 242:17 authors 125:1,2 automated 183:18,19 Availability 187:1 average 34:7 36:16 40:17,20 51:9,12,20, 23 52:16 58:8 86:1

271:5.9 avoid 50:21 59:4 173:7,11 180:12 244:22 273:22 avoidance 259:2 avoided 31:12 33:11 34:23 35:6,7 36:21 37:17 38:7,9 43:18 49:17 52:5 59:23 62:2,4,11,14 68:4, 16,20 69:4,6,9,10 70:15 76:21 77:10, 14,15,22 78:6,7,9 13,19,23 79:7 80:2,5 81:1,8 82:19 83:2,5, 18 84:2,16 85:3 88:5,8,13,19,23 89:7.8.13.17 90:6 91:18,19 99:12,20 144:21 203:11 205:9 206:8 208:16 228:4, 9 244:16 245:3 278:5,7,8 280:4 avoiding 50:2 60:17 205:15 aware 56:16 137:3 222:4,8 226:6 230:13,19 231:7 awful 26:14 awkward 101:2 182:16 в back 6:16 11:16.19 67:20 98:15 99:1 101:7 105:17 106:4 141:16 149:6 152:3 163:10 169:10 172:17 181:12 194:2 211:20.22 216:9 225:1 226:13 230:22 237:4 238:6,9 246:3, 20,22 247:20 248:12,13 251:14 15,21,22 252:14,21 256:16 258:23 264:16 277:15 283:10 287:20 299:13 301:10 303.3.9 back-and-forth 173:5 backbone 282:22 background 290:22 backtrack 148:9 backward 252:16,21 backyard 249:2 bad 49:2 221:2 229:4 baked 90:20 295:3 balance 134:9 135:21 145:23 146:10 216:17 224:2 291:23 balanced 12:8 128:14 129:3 132:23 194:15 balancing 144:23 Bank 289:4 banks 288:19 296:14

barrier 233:19 base 81:13 141:17 276:12 based 5:17 21:13 29:6 40:15 46:14 59:18 60:8 61:6 64:5 78:2,3,16 80:13 85:23 86:8 89:19,21 90:6 113:15 130:23 131:15 150:22 152:19 153:22 155:23 156:5,8 160:15 203:5 214:23 223:10.11 255:6 281:18 294:9 297:13 basic 176:20 basically 95:20 173:15 191:9 196:17 278:10 302:1,4 basis 16:1 20:7 31:18 79:15 88:21 89:13 95:3 154:12 183:16 185:10 274:3 Bates 54:8,20 55:3 66:13,19,20 67:16 68:22 69:20 71:8,15 76:17 80:20 93:5 96:9,16 99:2 148:7 149:6 152:4 153:15 155:18 171:15 174:15 177:6 battery 242:14,19 266:21 285:19 **BCM** 9:5 Beach 56:17 57:6,13 103:22 104:1,2 107:1 113:10,11,13, 19 114:3,9,12,15,18, 22 115:4 131:3 134:23 138:5 204:8 205:22 206:1,13,20 208:12,14 216:19 219:2,6 220:21 263:22 265:2 269:5 293:6 Beach's 56:5,7,9,11, 19 83:10 95:16 138:9 139:1,3 207:5 243:8 272:23 bear 59:9 102:22 130:14 215:20 bears 67:21 beat 13:21 300:15 began 144:5 162:9 begin 5:21 19:1,19 135:7 161:3 169:4 171:5,10 beginning 7:4 11:21 76:8 103:3 107:9 110:21 122:23 137:5 182:17 211:16 212:2 232:9 begins 56:8 163:16 165:12 behalf 7:8,12,17,22 8:11,14 11:23 14:4 17:16 103:18 104:5 107:7 108:21 110:13

111:6,8 113:4,19 114:23 117:5,15 119:1 121:19 124:4, 17 127:19,20,23 133:7 134:21 behind-the-meter 28:17 283:21 belabor 13:21 Below's 194:5 bench 202:1 beneficial 132:8 197:20 248:14 258:9 263:20 273:21 beneficiaries 229:1 benefit 23:21 36:10 50:1 53:1 64:22 78:1 79:22 81:1.13 83:2 84:3 85:3 94:20,21, 22 138:15,16,22 173:9 183:7 187:6 199:19 205:15 248:5 262:9 263:18.21 264:12 271:14 273:10 283:14,16 284:5 289:18 benefit-to-cost 85:5 91:13 benefit/cost 91:22 benefiting 81:18 216:22 benefits 16:22 31:20 32:5 35:3 38:18 50:7,16,18,19 51:9 60:11,18 61:3,5,12 204:2 63:10 64:3,10,12,16, 20 77:19 81:22 87:10 94:15 130:13, 17 131:16 144:21 171:21 183:9 195:5, 7 196:14 206:3,9 234:11 245:2,11 249:8 258:5 261:20. 21 262:3,8,10,23 263:2 269:2,6 273:1, 5 274:4 294:15 297:16,19 benefitting 85:11 Bennett 106:4,9,10 107:2 Berkeley 113:15 Bernstein 103:15 111:2 bidding 256:9 big 58:20 175:10 215:4 249:11 267:22 287:15 289:16 bilateral 159:19,20 161:12 bill 28:15 31:2,23 32:2 34:8 53:13 55:14,20,21 56:12 57:17 59:14 61:18 74:11 75:21 93:7 94:10.17 95:5.13 130:22 131:5 134:6 144:6 145:16 183:16 189:12,14 260:20 268:17,19,22 269:12 270:2,6 276:15,21 277:11,16,19 279:5 286:18 297:9,10

billing 134:1 183:6, bringing 44:23 10 184:14,19,20 269:15 260:23 broad 80:10 billions 227:20,21 broader 175:4 bills 34:3.10 40:20.22 239:15 41:2,5 94:6 189:5,7 broadly 177:11 272:19 289:18 broken 150:22 **bind** 209:16 280:18 biomass 242:10 brought 269:20 bit 15:11 43:8 47:4.8 48:14 67:20 79:6 bucks 251:17 89:10 93:8 102:6 129:20 136:1 152:14 budget 18:1 141:2 169:9 181:13 182:20 Bueller's 252:23 187:11 200:7 211:21 228:14 240:4 266:8, build 16:6 176:10 18 287:12 298:3 blistoid 79:20 building 283:22 295:12 Bob 161:5,6 294:3,4 Bonazoli 103:21 238:11 106:21 119:6,11,19 120:4,8,14,17 151:18 155:11 214:8 217:5,13 190:15 231:6,13 223:1 254:22 bones 237:22 bulk 187:23 188:1 252:9 booted 168:20 Borden 103:23 104:4 106:23 123:12 burdened 128:23 124:10,11,15,20 burdening 128:10 125:4,5,6,10,11,17, 130:19 194:16 18.23 126:1,12,13, 245:11 21 127:6,7 143:10 146:20,23 203:2 business 7:19 bottom 137:10 296:18 297:7 bounce 149:6 box 267:23 291:3.5 bread 267:22 button 6:8 break 11:16 93:3 buy 137:22 265:15 101:6,17 127:15 147:7,17 198:5,7 199:10 200:21 215:4 301:9 302:22 303:12 С break-up 230:1 C&i 184:16 187:2 breakdown 151:1 252:7 253:6 breaking 296:23 calculate 91:12 Brian 103:11 106:20 calculated 268:3 109:6 128:4 133:14 271:19 149:15 150:11 151:2 165:18 168:3 171:8 62:4 80:7 278:6 175:7 177:22 178:19 188:14 218:5 223:14 224:16 230:7,21 232:7 236:3 245:21 278:4 258:13 260:13 272:6 calculus 262:15 280:22 299:12 289:12 briefed 202:7 calendar 164:14 briefing 26:13 201:19 California 96:6 briefly 26:9 31:9 39:2 113:16 265:12 43:1 87:22 116:7 call 17:8 102:5 144:1 155:20 174:13 282:3 287:21 briefs 278:3,12 293:15 302:5 279:21 called 135:22,23 brightly 19:22 bring 19:9 26:9 216:9 calling 165:3 189:10 283:10

calls 208:23 Brown 24:23 25:1,2 246:17 247:5 248:22 car 252:23 builds 217:9 219:13 240:23 built 157:17 158:12 carry 37:14 burden 249:9 260:5 123:15 141:20 154:6 190:1 210:13 262:6 287:20 290:22 291:8 businesses 115:14 buying 265:4 266:16 calculation 40:6,10 290:19 295:11.19 calculations 197:21 273:1 166:14 189:10 222:9 223:3 235:22 251:1 180:12 232:16 264:6 290:4

Chairman 5:2 7:6,14, 20 8:1,5,9,12,16,20 capabilities 183:3,10 9:2,8 11:19 13:11 capability 184:18,21 14:1,3,19 15:8 17:2 18:5,8,13 22:14 capacity 5:11 23:22 23:1,6 24:21 25:23 43:18 57:23 67:11 26:8,21 27:7,10,15, 68:11 83:7 96:1 16,18 29:18,22 39:4, 132:20 207:19 220:1 6,10 45:10,18 46:1 233.4.22.242.21 47:20 48:22 49:7 256:9,19 278:7 53:22 54:4,12 55:5,6 283:19,23 65:3,17 66:18,22 capital 96:14,22 67:17 76:7 92:23 280:14,16,20,23 93:4 98:8.15 100:10. 281:4,8,14 15.18 101:1.15 102:1,7 103:6,9 capture 76:21 97:21 104:7,14,16,23 captured 81:15 228:9 105:7,10,18 106:6, capturing 83:6 243:6 12,16 107:3 122:16, 21 123 5.9.17 127:12 129:16,18,22 carbon 49:21 130:4 142:21 143:1, 4 147:3,4,13,16 care 122:17 224:14 167:11,14,17 179:19 181:11.16 185:18 career 263:5 188:2,5 191:13,21 192:1 193:9,16 195:14,19 196:2 cars 219:23 197:15 199:8 200:20 carving 128:18 201:1 202:9,18,22 203:16,20 211:15 case 7:13 12:16 13:6 218:3 231:17 237:16 14:6 15:18 26:14,17 279:11 280:8,11 42:8 44:12 45:5 300:14 301:19 63:23 70:23 89:16 302:11,15,23 93:16 96:21,23 303:15,19 141:12 146:14 149:3 161:8 165:22 169:16 challenge 200:2 228:6 262:23 276:6 191:8 194:20 196:13 197:3,5 198:20 challenges 193:14 199:16 200:2.4.7 267:11 247:2 251:16 257:23 challenging 144:22 258:1 260:9 266:7 280:17,20 281:1,9, chance 71:13 179:23 14,16 290:8 197:16 198:3,6 279:20 cases 12:17 38:15 116:13 141:14 151:7 change 35:22 36:20 185:5 197:10 295:9 37:16 38:15 41:14 44:3,7 73:2,18,19, 22,23 74:6 75:8 catch 48:9 52:11 catchup 24:4 83:15 89:8 90:22 categories 156:9 97:14 131:10 133:18 134:2,7 135:1,15 category 236:17 158:11,14 183:18 237:14 269:4 297:7 216:14 217:15 caucus 210:23 219:16 222:15 227:7,10 228:1,16 caught 219:7 241:3 252:4 260:7 caused 143:17 263:15,18 277:4 300:2,6 Causer 238:18 changed 56:10 57:22 causing 220:13 112:11 222:7 caution 275:14 changing 71:3 83:12 ceases 247:2 149:22 182:19 CENH 8:16 96:6 187:11 220:17 characteristic center 189:10 161:21 185:16 central 144:7 cents 20:1 33:11,12 14 51:8,19 52:1 60:2 99:5,6 142:6,7 246:13 291:7 257:1 centuries 229:3 certainty 223:17

characterize 260:14 charge 79:7,11,21 83:19 148:14,21,23 187:15 219:23 243:1 charged 133:23 270:2 charges 35:1 62:14

78:16,23 79:13,14,

18 80:16 81:7,10 83:7,20 86:15 87:9 99:5,6,19 205:14 256:19,23 259:3 272:20 chart 71:10 72:4 99:3 295:14 Chattopadhyay 5:4 76:9,10,11 77:18 86:11 90:7,23 92:2, 21 98:11.13.14 99:4 101:16,18,19,23 211:17,18,19 219:4 221:21 228:19 231:15 279:8,9,12, 13 280:2 297:21 298:9.11.12 Chattopadhyay's 98:23 cheapest 239:22 240:2 **check** 17:4 51:13 65:11,23 67:12 98:10 100:18 123:11 187:2 293:6 303:2 check-in 147:7 checking 205:18 262:14 293:10 301:22 Chiavara 7:16,17 11:22,23 13:19 18:10,11 45:14,21 100:11 101:2,8,20 102:4 103:22 105:23 106:1 107:5,6 117:11 123:1 126:2 127:16.18.19 133:5. 6 134:20 140:5 142:19 278:16 281:11 300:22 301:12 302:9,12,21 303:17.21 Chiavara's 303:3 chime 143:10 choice 16:21,22 183:8 257:21 Chris 8:19 circle 277:15 circles 111:18 circuit 232:2.4 233:6 235:1 246:2,23 247:1.3 **circuits** 233:1,2 246:17 249:10 circumstances 197:23 cited 297:11 City 25:3,7 clarification 120:8 121:11 163:9 179:16 191:23 202:5,13,16 267:18 277:10 clarifications 7:1 120:5,23 clarified 56:21 clarify 44:9 46:10 135 14 163 18 200:12,16 209:23 238:4,7 256:15 301:17

clarifying 173:15 301:13 clarity 237:5 class 40:18 58:15 81:14 184:12 185:8 254:1.7 270:4 classes 34:1 56:4 58:22 91:21 94:8 99:22 269:22 clause 214:14 clean 8:18 54:2,11 55:10 103:16 104:3 110:19 111:6 112:20 113:4,19 114:23 130:11 131:2 137:12 139:10 176:5 206:11 214:4 274:7 284:7,9, 12 285:18 291:14 296:17 clear 84:9 100:9 137:7,13 172:2 214:12,21 228:20 257:20 267:1 281:17 283:8,14 296:9 298:23 Clerk's 22:18 CLF 8:12.15 48:2 50:20 51:16 52:2,21 CLF's 278:2 client 211:3,5 278:1 296:11 clients 211:8 240:8 285:20 Clifton 9:6 Climate 28:4 Clinic 23:19 clipping 274:16 clock 213:7 close 58:9,13 75:19 160:1 191:11 246:15 249:23 closed 168:1 closely 23:19 38:1 92:20 125:3 187:7 203:10 closer 90:9 249:19 250:4 cluster 225:23 226:1 CMSR 76:10 92:21 98:13 101:18,23 211:18 219:4 231:15 279:12 298:11 co-counsel 7:9 Coalition 25:5.17 65:10 66:7 180:5,12 194:7 202:16 210:2 211:12 Coalition's 195:11 Coast 138:21 code 86.21 codes 86:6 87:4 89:3 coincidence 89:4 coincident 80:8 184:14.18 coincides 80:15

150:14 collaboration 39:20 42:12 collaborative 154:11 colleague 37:21 39:21 42:13 82:11 125:3 150:10 colleague's 75:3 collect 132:4 175:12 176:6 217:9 collected 94:2 174:23 175:19 260:22 collecting 178:6,23 collection 132:3,5 143:19,20 145:3 174:14,17 175:3 176:11 177:19 178:9.16.20 179:7 181:21 209:1,8 265:10 collective 282:6 collectively 257:2 collects 273:8 Colleen 106:4,9 107:2 Columbia 122.8 column 81:22 combination 87:7 151:4 combined 78:1 comfortable 91:2 250:8 commence 171:21 commenced 5:6 commences 163:13 165:8 171:17 213:20 commensurate 131:16 151:13 248:5 261:4 comment 6:15 9:23 26:1 29:15 76:3 97:8 comments 6:17,19 23 7:2 18:9,16,18,19 24 20 225 8 commercial 250:23 297:5 298:8 commission 5:8 9:15 10:14 22:19 24:7 26:17 29:2,6,10,15 45:2 46:14 47:1,18 98:10 102:22 107:20 109:15 111:12,14, 16,17 112:14 114:2 116:4 118:3 119:18 122:8 127:2 137:19 138:11 145:22 146:17 149:8 154:23 158:18 174:21 176:16 181:7 192:15 198:1,11,23 199:20, 21 201:7,20 203:8 214.20 22 217.2 4 235:20 237:9 238:1 240:4 245:18 250:16 267:21 268:21 270:15 271:20 274:13 277:21

collaborate 132:2 172:4 194:15 196:19 203:10,14 205:8

278:18 279:6 289:1 292:8 293:14 301:1, 15.21 303:23 Commission's 5:16 140:3 182:7 192:22 301:4 302:16 Commissionapproved 257:3 commissioner 5:3,4 44:22 65:18 67:18 76:8,9,11 77:18 86:11 90:7,23 92:1 93:1 96:10 98:8,14, 16.23 99:4 100:9 101:16,19 105:8 185:23 198:9 202:5, 9 203:20 211:16,17, 19 217:23 219:6 220:21 221:21 228:19 230:23 231:18 235:15 243:20 245:14 259:20 270:12 279:8,9,13 280:2 297:21 298:9,12 303:1 Commissioners 7:17.22 8:23 9:5 15:11 120:15 137:3 139:5 145:18 274:20 commissions 111:15 138:7 217:6 222:12. 14,19 242:22 commitment 280:13 committed 132:11 common 223:17 224:17 288:5 299:18 commonly 69:12 communicate 225:1 communities 23:16. 20.23 24:10.14 community 23:8,13, 21 25:4,6,7,17 115:15 136:5 180:5 259:10 291:9 companies 107:18 109:13 151:4 152:22 197:5 290:14 292:11 296:18 297:10 company 7:18 117:19 119:9 122:7 149:23 197:23 272:11 273:7 280:19 281:13,17 compare 80:3 89:3 259:6 compared 36:14 40:11 53:14 70:3,5 204:14 compensate 221:10, 12 244:16 compensated 94:18 207:13 253:8,9 297:4 compensation 15:20 32:17 90:6 128:12 135:6 136:23 137:2 146:5 160:7 163:13 164:2 165:9 171:18

206:6 213:21 218:10,22 245:9 246:15 254:15.22 255:4 285:13,17 302:10 compensation-254:5 compensations 15:14 16:17 competing 224:2 competition 16:21, 22 competitive 15:23 215:14,17 220:14 240:22 273:15 compile 178:3 compiled 175:22 complete 14:23 85:18 127:13 179:8 235:10 294:14 completed 233:21 234:19 237:8 completely 159:4,11 162:17 202:15 216:5 completes 26:1 completion 116:18 complex 255:3 284:22 compliance 133:9, 16,20 complicated 134:4 223:21 complicates 262:16 comply 178:3 component 31:5 38:4,20 64:18 88:4 134:13 187:12 218:12 303:22 components 30:19 31:10 35:6 36:19 64:13 68:10 80:1,6 88:14 99:18 computation 95:11 computational 43:15 computer 282:22 conceivably 178:18 concept 61:1 185:3 253:3 290:7 conceptual 76:13 215:6 concern 210:20 227:5 concerned 189:1 228.18 concerns 100:19 182:23 186:6 conclude 211:9 263:17 conclusion 41:15 44:2,4,8 52:3,9,13 53:16 130:18 194:17 conclusions 35:22 conditions 21:14 129:11 **conduct** 28:11,19

Index: conducted..customers 314

73:5 75:6 89:1 91:22 229:22 conducted 34:22 82:18 95:6 conducting 29:5 46:13 confer 174:21 211:9 236:4 confidence 86:14 132:6 274:3 confidential 210:12 240:10 confidentiality 210:20 confirm 69:3,15 70:10 80:17 203:7 confirmation 80:21 confirming 68:2 confuse 189:16 confused 170:11 189:5 205:4 211:21 294:16 confusing 165:4 213:3 confusion 131:20 134:18 189:2,10 197:6 212:7 214:16 conjecture 75:22 conjunction 184:19 Connecticut 285.6 connection 28:9 connects 21:5 consensus 238:2 conservation 8:14 22:3 26:10 45:22 46:5 49:13 conservative 135:16 139:7 142:17 considerable 132:22 consideration 126:18 130:14 132:11 140:4 182:6, 8 considerations 92:11 299:16 considered 22:17 31:17 38:12 44:11 82:16 90:18 126:23 226:3 237:12 considers 32:16 consisted 234:7 consistency 141:7 consistent 59:13 67:15 74:13 75:20 137:18 138:3 140:8 150:14 151:15,16 152:1 171:5 203:12. 15 205:20 206:1 224:5 265:1 301:21 consistently 67:8 128:15 consists 33:1 consolidate 278:21 constitute 301:7 302:19

constructed 5:10 constructive 12:8 133:19 consult 47:11 115:17 consultant 28:6 29:1, 9 113:14 consulting 113:14 consumer 8:6,8 103:19 123:14 183:8.9 237:19 300:13 consumers 63:11 139:11 183:8 consumes 260:2 consuming 188:16 190:9 contained 41:19,21 203:6 contemplate 153:1 contemplated 131:11 contemplates 175:8 context 89:10 131:8 200:19 275:15,20 276:20 278:6,11,14 contextualize 208:21 continually 221:7 continuation 24:1 187:18 188:8 continue 71:1 72:16 73:1 74:22 101:23 142:17 160:4 163:14 165:10 178:23 179:1,3,10 185:20 224:7 continuing 14:7,22 30:11 218:8 219:1 contract 159:19,20 218:20 contracting 175:20 contractor 47:11 contribute 38:18 60:8 contributing 20:17 75:7 134:16 contribution 71:11 73:6 74:1,2 conundrum 199:10 convene 5:8 convert 21:21 converted 35:7 266:12 cooling 249:14 coordinated 126:14 copy 192:8 core 141:20 corner 289:4 Corp 8:4 117:23 corporation 199:13 correct 47:2,12,14 49:18 50:12 54:19 57:15 59:7 60:4,23

62:1,2 69:19 76:22

77:1 78:12 81:2

10,18 204:15,17 205:3 231:13 251:7 257:12 258:12,14 264:22 265:9 288:16 corrected 40:14 43:14,16 correcting 40:10 correction 41:14 44:2 57:21 58:3 140:7.17 155:7 corrections 39:22 41:16 42:15,19 55:17 57:16 95:11 125:7 correctly 44:5 66:17 67:13 69:16 70:16 237:15,18 251:6 256:4 correlation 265:14 cost 15:16 19:15 20:17,20 22:9 32:11, 15 33:11 35:6,8 36:21 37:17 49:17, 20 52:5 53:5,9 59:23 62:3,11 68:20 69:4, 6,11 77:10,14,15,22 78:6,7,9,13,19,23 79:7 80:5 81:1 84:2 88:5,8,13,19,23 89:9 90:6 91:20 94:20 97:14,22,23 98:7 99:20 130:10 131:7 134:16 138:15 148:13,14,23 151:5 183:20 184:5 189:9 190:1,2 195:6 207:17 208:16 215:15 221:6,9,14, 16 224:7 225:6 226:19 227:2,10 232:5,15 233:8,9,15 234:4,6,13,16 235:9, 12 237:21 238:13, 17,18 239:9,11 244:22 257:16 261:6,9,12 267:8,20 268:4,22 269:16 270:7,16,17,23 271:9,21 272:2,13, 14 274:19 275:13 276:4 277:2 280:4 283.17 284.23 cost-based 255:6 cost-shifting 228:11 cost/total 271:14 costly 233:7 **costs** 31:1,12,13 32:5 34:23 38:7,9, 12,13 43:18 59:4,10 60:18 62:5,7 68:4,16 69:9 70:15 76:21 81:8 82:19 83:2,5,18 84:5.17 85:3 89:7. 13,17 91:19 94:10 96:18 97:2 98:6 99:12 107:17 128:11,23 130:20 131:19,21 132:15 133:11 144:21 148:12 149:9 150:1

82:11 89:22 91:10

99:10,17 100:2,4

125:19 126:9,13

151:7,16 183:1,2 186:7,14 188:20,21 190:3 195:2 203:11, 165:2.6 168:7 202:8 12 205:10,14,15 215:12 216:15,18 218:23 220:14 221:1,6,12,18,19 224:14,19,22 225:16 226:17 227:7.9.12 22 228:9 233:12,18 234:22 235:2 241:3, 4 245:4 261:1,4 263:15 269:19 273.22 278.5.7 281:7,8 283:19,20 286:11,15,18 counsel 126:14 count 262:10 counterargument 19:20 counting 50:10,16,22 couple 18:21 66:9, 11,12 116:1 122:7 157:3 161:20 190:14 195:8 267:14 274:20 280:9 281:23 301:13 302:13 court 102:23 cover 185:6 194:5 227:16 269:6 covered 13:20 covering 26:14 31:18 **CPCNH** 9:3 10:5,10, 11,12,21,22 11:8 15:9 65:7 80:19 147:8,13 179:20 196:16 201:2,18 202:2 create 131:19 144:9 146:3 189:15 213:13 215:15 creating 128:8 154:10 215:12 243:17 248:11 creation 135:2 241:6 credit 128:16 129:1 131:15 133:10,17,21 134:11,15 148:11,13 187:14,20 188:12 218:13 224:1 248:3 259:9 268:19,22 270:8 272:19 273:7 credits 246:8 253:20 268:18 269:7,10 272:17 critical 135:9 criticized 138:13 cross 53:23 147:9, 11,15 179:18,20 cross-exam 13:20 cross-examination 45:13 46:3 55:8 66:4 147:21 180:2,10 195:9 196:1 197:12 198:10 199:5 211:13 cross-examine 10:12 65:4 cross-subsidies 229:2

Crossborder 104:2 113:15 crux 195:11 CSR 189:11 cumulative 96:18 curiosity 155:9 curious 230:4 current 15:19 24:2 28:6 33:7 34:2 40:14 55:22 63:6 67:3 69:14 90:3 94:19 120:12 128:7 129:14,15 130:6 131:6,21 139:22 142:2 146:6 157:17 160:1 163:5 167:6 173:8 194:13 204:20 206:3 218:9 226:21 233:9 234:17 238:17 254:14 268:15 293:19 301:23 curve 21:5 75:5,9,23 cushion 223:1 customer 5:10 15:18 16:21,22 20:13,18 22:8 32:3,11,17 33:5 34:6 40:18 41:1 56:4 58:15,22 78:2,10,14, 20 79:1.3 80:23 81:14,16,19 82:1,7, 21 84:17 91:20 94:10,11 95:13 99:22 100:7 103:12 109:7 120:12 122:11 131:20 134:18 152:13 155:7 175:21 184:3 189:9 204:3, 23 205:8 206:15 212:23 213:5,6 218:20 221:11,13 225:3 233:11 235:12,22 238:11 247:17 248:15 250:1,18 251:20,21 255:11,15 256:1 257:11.19.23 258:2. 5,18 259:5,13,23 260:1,23 261:15 269:1,3 270:1,5 280:7 281:6,7 291:1 294:17 299:14 300:1 customer's 258:22 customer-installed 31:1 customers 15:6 16:2 19:15 22:11 28:16 34:8 40:17,21 41:4,9 53:6 56:4 57:18 61:20 64:9 81:14 82:8,22 83:3,5,20 84:3,7,18,19 85:1,6, 7,8,14,21 91:15 93:10,11 94:7,16,18 95:4 115:16 116:14 128:9,10,22 129:8 130:8,19,23 131:17 132:6,8 133:4,21 134:4,10 137:20,22 145:1,12 146:9

151:7,13 168:5,8,15

172:22 183:15,22

186:20 187:2,9,19,

23 189:4,16 194:17,

184:12,16 185:8

30:3 39:4,5,9,13,14

42:1,14 44:18 45:11

51:2 54:4,5,13,15

100:8,15,21,23

Dexter's 53:4

55:4,7 98:17,19,20

18 205:13 206:7 215:1,9,14,20,22 216:4 218:14 224:3 226:20,22 229:18 234:8,14,15,18 235:13 241:14,19 242:15 244:10 245:2,11,17 250:22 253:6 254:12 259:8 266:1,2,3 267:20 269:8,11,13,17,23 272:18 273:2,13 277:3,7 279:16 280:1 289:14 290:2. 5.8 293:2 296:21 298:14,18 299:17,19 300:5,8 customizable 183:13 184:1 cutting 48:13 cycle 287:4 D dangers 231:23 data 86:7,8 132:2,3,5 143:19,20 144:16, 17,18,19 145:3 146:2 155:23 159:2 174:14,17,22 175:3, 15 176:7.10 177:19 178:4,9,15,20,23 179:7 181:21 209:1, 7 217:10,11 240:10 256:17 265:10 266:4 268:10 database 174:7 databases 174:6 date 46:18,19 157:10 163:3,5 174:5,8 dates 108:3 Dave 279:19 David 103:15 106:23 6 110:21 111:1 156:21 157:12 158:17 159:7.14 160:9 161:12 163:21 164:7 165:20 167:18 171:11 172:7 173:1 176:19 204:16 205:2 206:18 210:4 213:9 214:17 216:7 222:3 225:8 226:17 236:9 237:16 240:6 248:17 277:22 283:2 295:11,23 David's 140:21 Davis 103:3,5,6,7 106:20 107:9,10,12, 16,21 108:6,9,12,15, 20 109:2 177:5,15 181:19 182:14,15 184:9,15,17,23 185:12 186:10,22 230:11 250:12 252:2 256:5 257:12 258:17 268:7,18 271:3,7 day 18:16,20 26:23 100:17,22 169:1 207:22 208:6,11,17 252:23 264:4 269:14 271:17 303:5,16

days 202:1 DCS 60:8 DE 5:6 114:4 192:16 dead 300:15 deal 75:11 277:23 286:12,21 dealing 210:12 286:14 dealt 15:4 210:23 Deana 9:6,7 death 13:22 decade 24:5 decades 285:15 286:1 December 29:17 46:15 111:21,23 114:6 124:23 decide 153:10,11,13 166:5,12 239:9 decided 85:9 decision 102:9 166:8 decision-making 262:11 decline 264:3 declining 221:9,16, 18 decrease 34:5 40:19 131:5 decreases 56:13 69:7 decreasing 69:9 default 133:22 137:1 142:3,5 207:7,8 218:13,14 250:20,21 251:2,9 252:5 255:13,20 256:2,11 257:22 273:14 294:18 295:1 302:2, defaults 159:22 defense 19:13 definite 264:12 degree 37:14 83:12 95:13 deliberations 234:2 delivering 116:12 delivery 148:20 delta 295:19 demand 43:16.17 64:15 83:19 205:14 244:11 278:9 demonstrating 131:4 Dennis 9:7 dense 248:23 **Department** 7:4,9 14:2,4,21 24:8 30:17 35:9 130:21 147:12 177:3 179:18 237:7 Department's 14:23 295:12 depend 141:10 dependant 98:7 depending 293:9

depends 58:14,15 98:5 depicted 74:22 deploy 94:12 deployed 269:15 deployment 32:4 depth 86:12 DER 31:20 33:16 59:22 60:9,16 61:16 62:7,12 70:12 77:19 80:4,8 81:19 99:21 261:18 272:23 DERS 31:1,18 33:9, 13 61:10 91:19,21 95:22 96:16 97:1 99:21 227:19 describe 28:7 31:9 34:13 40:1 43:1 113:17 115:11 152:7 248:22 describes 174:16 describing 120:11 256:4 260:15 description 32:1 43.9 239 12 247 12 250:14 251:7 descriptions 152:11 design 34:2 113:23 219:18 285:4 designated 148:4 designed 132:8,9 196:19 197:1 designs 222:16 detail 41:17 152:6,15 193:23 detailed 14:9 29:4 51:3 details 148:8 190:10 197:17 determination 272:12 274:8 determine 72:1 75:15 86:7 89:16 267:7 determined 20:19 182:15 detrimental 215:17 develop 87:9 177:20 288:3 developed 80:1,2 176:1 178:9 developer 156:12 157:13 233:14 developer's 156:13 developers 116:10 140:23 144:23 developing 70:22 175:3 288:5 development 129:4 130:7 142:18 178:15 209:2 245:10 288:9 developments 183:7 device 273:9 Dexter 7:5,6 14:3,4, 20 15:2 17:8.14 27:18,19,22 29:18

DG 40:15 41:1 52:7 61:22 81:6 94:7 144:23 145:7 234:8, 14,17 235:7 263:10 279:17 280:7 281:10 differ 208:17 difference 80:18 235:21 256:13 257:7 268:21 284:3 292:14,22 294:19,23 295:4.20 differences 83:9 differentiate 255:2 290:12 292:2 differentiated 248:8 differentiating 207:16 differentiation 207:14 245:23 292:1 differing 150:17 differs 36:4 difficult 22:22 73:21 97:19 130:15 134:5 188:16 190:9 263:1 difficulty 76:6 137:14 digress 287:12 diligently 20:5 direct 27:17,19,21 39:15 55:11 101:12, 14,21 104:20 107:4, 23 112:3 117:13 120:15 122:3,14 123:20 127:10,13,17 142:20,22 143:3,6,8 147:5 155:20 192:13 199:17 232:19 directed 5:8 29:8 148:2 154:23 176:16 234:5 280:15 294:5 direction 32:8 41:12 108:8 110:1 112:5 114:11 118:11 120:3 195:12 203:13 directionality 61:19 75:5,16 directionally 51:12 75:23 directive 5:19 directly 30:6 38:12 47:6 78:10 82:7 116:16 126:8,9,13 213:19 247:15 283:18 Director 103:7,11 107:12 109:6 117:22 disagree 178:1 212:21

disciplined 129:2 disclosure 175:14 disconnect 197:3,9 discontinue 178:22 discount 290:17,19 discovered 43:21 150:1 discrepancy 54:7 discuss 116:7 124:17 discussed 59:5 173:6 210:6 230:20 300:18 discussing 186:9 discussion 211:20 256:6 280:4 discussions 108:17 110:10 112:23 114:20 117:2 118:20 121:16 126:4,8,10 144:18 154:11 173:4 175:17 177:3 230:14 dismissed 100:17.22 dismissing 100:19 dispatch 80:11,13 dispatchable 285:17 displacing 248:12 distinguish 208:3 distributed 19:10 20:8 28:13,21,23 29:13 30:23 31:15 33:5 109:11 119:16 128:8,20 129:4,5,9, 13 130:7,13 132:15 135:13 151:6 154:4 175:19,23 176:3 179:2 224:4,8 226:4, 6 227:19 228:6,8 232:12,14,16,21 233:6 237:7 243:16 258:19,22 266:21,22 268:5 269:2 273:20 280:18,21 281:5,6, 15 299:19 300:9 distribution 20:10 21:13 35:2 36:22 38:10 83:18 119:12, 14.15 152:21 187:12,21 227:17,21 228:9,15 234:12 238:14 245:4 246:9 248:3 249:9 251:11 258:3 261:2.23 273:23 302:3 distributor 242:4 District 122:8 dive 79:5 254:18 diverse 12:4 133:1

divide 271:4 division 151:20 docket 5:6.8 6:18 10:15 14:21 15:2,13 16:10,13 17:11,16 21:17 22:17 30:18 97:3 104:22 111:5,8 113:18 114:4 115:12 116:7 130:12 131:3 182:6,8 190:19

Index: dockets..Eversource 316

191:2,7 192:16,18, 20 193:10,12,13,15 195:12 197:17,18 198:17 202:15 203:8 217:2 227:1 239:20 244:9 271:16 274:2 275:3 278:17,23 dockets 201:12 document 71:7 125:1,13 192:9,12, 16,21,23 193:18 198:20 documentational 154:7 documents 30:9 71:4 DOE 10:5,10,11,12 21 11:8 26:6 98:17 131:23 147:8,11 177:7,11,14 282:18 303:6.7.8.9 DOE's 63:1 dollar 59:23 60:10 62:6 79:15 276:19 277:20 278:4 279:6 dollars 33:20 36:12 227:21 275:5,14 277:6,13 291:7 domestic 287:4 Donald 8:7 Doran 26:7 Doria 25:2 double 50:9,15,21 79:11 double-check 268:8 doubt 73:17 74:21 downloads 104:12 downstream 22:11 downward 57:17 58:1 dozens 138:6 DPU 234:3 238:23 287:8 DR's 89:15 draft 126:11 173:6,7 drafted 173:11 drawing 71:9 drew 17:18 DRIPE 35:3 36:22 38:17,19,22 57:23 64:16 83:1,2 245:4 278:8 drive 71:1 229:14 driven 41:6 134:11 dropped 63:4 due 199:2 219:16,17 227:6 285:5 duly 27:14 107:3 Dunsky 7:11 10:20 11:4 15:17 17:7,10, 21 18:3,9,12 26:5 27:2.19 28:1.3.8 35:10 44:10,15,23 45:3.15.23 97:7 100:13,16,20 138:4, 9 205:16 207:5 240:16 241:11 243:7

259:22 Dunsky's 28:11 duty 238:1 dynamic 20:8 21:12 dynamics 21:8 dyslexic 22:21 Ε eager 190:16 earlier 44:1 122:2 123:1 165:23 170:9, 11 177:14 201:12 209:20 253:19 254:4 257:4 258:7 260:18 280:12 282:9 295:11 297:3.15 early 115:21 246:7, 17 252:18 282:10 easier 157:5 203:3 242:13 easily 149:1 eastern 185:10,15 easy 223:18 224:1 261:6 easy-to-understand 259:12 eat 276:7,8 50:8 EBCS 234:5 EC 235:13 **ECB** 90:5 economic 129:9 166:6 246:17 297:16.17 economics 103:18 104:5 124:4,16 292:20 economist 85:9 economy 219:20 297:18 Ed 103:7 177:5 181:19 182:15 184:17,23 186:10,22 230:11 250:12 252:2 257:12 268:7 271:3 educate 240:4 Edward 106:20 107:9.12 effect 64:15 164:17 197:19 effective 32:19 133:2 effectively 260:4 270:3 effects 43:18 efficiency 22:2,4 139:18 183:2 186:7 228:7 244:5 efficient 10:8 19:19, 23 20:4.12 21:23 22:6 127:14 133:2 186:16 effort 132:3,14 143:21 144:9 174:17 175:4 177:19 178:16 209:2 296:5 12,16,18 104:2,3,5

elaborate 274:9 elect 166:11 elected 166:4 electric 8:4 16:23 28:15 107:18 149:7 164:13 185:7 209:1, 3 263:19 electrical 181:4 electricity 32:14 33:12 228:1 247:18 electrification 74:3 229:7 electrify 219:20 elects 269:18 element 145:2 162:14 300:12 elements 35:8 174:22 235:14 256:11 257:14 eligibility 170:16 eligible 33:6 162:6, 11 163:14 164:4 165:10 171:18 224:1 else's 193:3 199:18 email 287:8 embedded 69:14 emissions 49:23 emphasize 136:16 employer 28:2 117:18 119:8 emulation 20:23 enable 234:19 281:5 enabling 24:12 281:9 encountered 40:5 encourage 22:15 29:23 encouraging 247:14 end 18:1 26:19 157:19 159:3,10,18 163:5 182:6 205:1. 17 212:3 213:15 216:15 217:6,7 234:3 252:22 269:14 284.22 303.5 endeavor 231:2 ended 163:4 212:1,2 ending 193:19 enemy 16:14 energy 7:4,9,19,23 8:18 14:2,5 23:19 24:8 25:2,10 26:6 28:4,13,17,21,23 29:13 30:17.23 31:15 32:18 33:5,7 34:10,23 35:9 36:2, 9,21 37:17,23 38:5, 9,19 40:19 50:11 54:2.11 55:10 63:3 17 64:1,8,9,14,16,21 67:9 68:11 69:9 70:2 77:9,13,14,15 78:4, 13 82:21 83:4 87:16 88:3,13,19,22,23 89:2,7,9,13,17 90:20 91:19 99:5,18 103:8,

105:22 106:11,15 107:13 109:12 110:19 111:7 112:21 113:4.15.20.22 114:23 115:13 119:16 121:3 124:3, 16,18 128:4,9 129:7, 10 130:9,11 131:2,9 133:14 135:12.13 136:18 137:1.12.20. 23 138:17 139:10, 14,22 149:15 151:2 165:19 168:3 175:7 176:5 177:3.22 178:19 183:14 185:7 188:14 192:12 193:7,8,13 206:11 207:7 214:4 218:6, 15 223:14 224:16 227.19 228.7 230.7 12,21 232:7 236:3 237:8 239:21 244:3, 5 245:21 249:2,4 250:2,12,19 251:4 253:20 255:12,16 256:8 258:13 259:15,17 260:2,13 263:5 272:6 280:18, 21,22 282:16 284:7, 12 285:18 296:17 297:9,10,23 299:12 Energy's 130:21 237:7 284:9 energy-price-driven 38:22 engage 29:9 engineer 119:14 Engineering 119:12 engineers 239:3 England 59:10,20 60:4,6,16 61:8 67:3 68:5,17 85:22 88:18 128:14 136:19 138:20 225:12 232:2 240:20 255:17.19 256:3,18,22 257:8, 21 263:4,7 282:5 286:19,23 294:23 295:17 England's 87:3 231:8 enhancement 195:13 enjoy 141:5,13 enroll 163:3 enrolling 134:6 ensure 10:8 301:5 302:17 entertain 11:11 entire 59:19 233:16 entirety 127:4 entities 115:22 154:23 209:13 entitled 43:10 93:6 198:17 282:14 283:4,11,12 284:3 entity 238:15 239:7 environment 63:6,8 243:6 environmental 33:18 46:21 47:2,5,12,15 48:4,11,18 49:16

50:6.10 51:7.18

52:5,14 54:18 77:6,7 envision 154:18 170:5 envisioned 178:2 equal 187:21 204:4 206:16 equally 207:3,12 301:6 equation 271:12 277:12,14 equipment 97:23 equitable 24:18 equitably 132:7 ERAM 149:2 Eric 104:4 106:23 124:15 erroneous 295:22 error 40:5,7,10 43:15,21 44:3 ES 107:18 ESC 86:7,9 escaped 281:11 essential 33:1 135:11 136:3,11,15 139:7 140:22 essentially 79:23 128:2 139:13 213:5 establish 28:13 235:20 established 29:7 46:8 87:1 establishing 231:23 estimate 32:8 80:5 81:6 87:4 88:21 94:6 97:15,16,19 145:10 280:16 estimated 79:21 130:22 estimates 88:8 144:6 293:7,8 estimation 292:16 et al 231:21 EV 227:22 229:8 evaluate 138:8 217:11 evaluated 61:11 238:3 evaluating 64:11 evaluation 59:16 139:20 Evans-brown 8:17 18 54:2 55:9,10 56:6 57:1,14 58:5 59:21 60:13 61:9 62:1,22 63:20 65:1 evening 264:3,7,13 265:3 eventually 219:21 232:23 Eversource 7:15,19 94:8 96:20,21,23 103:8,12 106:3,11, 14 107:6,8,11,13,15 108:21 109:5,7,9,12 110:13 127:20 128:4

Index: Eversource's..follow 317

filing 10:17 14:20 43:6 108:4 109:20

133:7,14 134:21 148:13 149:15,16 151:2,9 154:1 155:8 165:19 168:3 171:8 175:7 177:22 178:19 180:19 183:14 185:7 186:5 188:14 189:1, 23 209:20 218:6 223:14 224:16 227:14 230:7,11,21 231:7 232:7 236:3 239:3,11 245:21 250:12 254:10 258:13 260:13 262:17 267:16,17,19 268:1 270:21 272:6 273:14 276:16 280:15.22 299:12 Eversource's 182:20 184:12 219:14 256:17 271:1 everyone's 101:9 249:13 evidence 194:19,23 195:20 197:12,14 198:15 199:6,15 200:13,16,18 201:6 204:13 214:23 275:18 297:15 evolve 73:9 EVS 74:3 265:4,13,15 exact 32:14 86:19 212:10 exam 39:15 101:12, 21 142:20 143:3 examination 27:21 54:14 98:18 107:4 117:13 123:20 127:10,17 143:6 examples 175:14 294:13 exceeded 233:3 exceeds 195:5 excellent 216:20 exception 38:17 67:7 excess 133:22 134:12 259:1 excited 12:3 176:8 exciting 239:18 exclude 33:17 181:22 211:5 excludes 77:7 excuse 69:5 100:13 184:6 195:3 execute 176:12 exercise 45:8 exhibit 28:12 30:7, 10,11,15 33:9,21 34:11,13,14,15,17 35:10,11,15,18,19, 20,21 36:1,15 37:6, 8,10,18,19 38:3 39:3,14,19,23 40:3, 4,9,12,13 41:18,19 42:7,11,17 43:7,10 14,23 51:22 52:4,20, 23 53:12,15 54:17, 21 55:3,16,18 56:2,

3,8,23 58:18 59:2,6

63:17,19 64:6 66:14

expired 164:16

67:15 68:23 69:20 71:4,15 76:16 78:16 80:20 93:5,16 95:10, 12 96:9 99:2 108:4. 5,19 109:19,20 110:11 112:1,2 113:1 114:7,8,21 117:3 118:7,8,22 119:22,23 120:10 121:17 122:4 124:22 126:6 139:2,3 141:22 148:7 149:5 152:4 163:11 174:16 175.14 181.2 182.5 22.23 191:7 192:14 200:13,16 203:6 204:11 209:7 231:19 exhibits 10:3 182:23 200:3,6 exist 170:23 195:10 274:4 existence 162:20 existing 14:8 32:18 135:2 159:12 161:1 162:8 170:23 174:6 183:9 233:4 301:6 302:18 exists 248:1 expand 25:15 132:3 232:4expanded 151:10 152:19 185:6 expanding 233:15 expansion 25:19 132:5 expect 147:11 151:8 153:3 173:22 175:12,16 178:21,23 260:16 281:8,13,18 287:2 expectation 116:16 142:11 219:19 234:23 262:22 273:20 expectations 224:6 expected 31:13 33:10 41:4 152:17 expecting 147:9 expedite 152:13 expenditures 262:7 281:14 expense 268:11 expenses 281:4 expensive 188:17 190:9 282:21 experience 40:19,22 41:2 92:5 115:13 116:20 152:13 156:14 157:13 160:15 experienced 238:21 experiences 189:13 experimentation 185:4 expert 111:3 113:23 126:23 131:2 experts 12:10

explain 9:14 37:8 107:14 144:1 154:4 157:10 explained 41:17 156:4 189:17 220:8 226:17 281:2 explanation 128:1 209:11,18,19 248:19 282:1 explanatory 136:2 exported 22:10 exports 187:15 expressed 33:19 expressing 77:4 expression 20:8,9 expressly 170:17 extend 136:21 214:9 293:18 extending 300:11 extension 135:18 185:9,12,13 extensive 116:10 185:3 extent 199:11 201:21 212:6 278:20 external 77:5 148:20 externalities 33:18 46:22 47:2,5,12,15 48:5,11,18 50:10 51:7 52:5,14 77:6,7 externality 49:16 50:19 51:18 54:18 extra 212:13 213:16 214:11 247:5 248:2 extra-large 184:12 extraordinarily 188:16 190:8 extrapolate 196:22 extremely 279:18 F faced 84:23 facilitate 36:12 116:18 facilitating 7:10 facilities 25:8 67:7 116:2 159:12 160:3 161:2,16 162:8,21 246:10 247:10 248:3,9 252:19 253:7,12 254:1,2 268:13 269:9 299:7, 10 facility 100:1 160:12 183:4 214:8 248:10 fact 13:4 25:5 37:1.4 57:16 58:9 69:23 116:22 185:1 221:8 223:18 227:6 242:23 243:15 258:17 283:9 294:10 295:18 factor 59:3,8 60:1 62:4 factors 34:18 73:23 74:5 75:4,8 297:17

facts 268:9 factual 198:16 199:19 fail 142:13 fair 11:5 57:4 71:14 72:23 125:19 126:7 132:23 143:14 186:4 214:7 fairly 127:14 221:10, 12 fall 137:10 249:18 falling 72:11 161:8 falls 131:7 familiar 154:1 190:18.22 191:6 223:16 224:18 fast-forward 253:1 fast-forwarded 286:2 faster 247:8 fate 101:9 favor 14:7 111:9 feasible 233:13 features 146:12 fed 149:1 federal 24:11 fee 148:6 149:9 150:2.13.23 151:3. 14 152:6 194:6,7 224:19 225:7 feeders 227:18 feel 12:7 101:8 169:9 180:9 210:6 feeling 29:19 feels 91:2 190:16 fees 14:13,17,22 15:1,4,5 132:16 148:11 149:21 150:14,21 151:12,16 153:18 155:4 224:10,13,17 fell 292:10 felt 214:13 FERC 231:1 Ferris 252:23 fewer 93:19 field 258:10 figure 93:15 153:21 239:6 267:12 270:18 286:12 288:6 291:20 Figured 251:12 figures 99:11 100:2 figuring 153:8 file 21:16 22:16,18 23:4 108:2 109:17 111:22 114:5 118:5 119:20 181:6 201:18 filed 10:23 23:2 29:12 30:17 43:2 54:20 71:5 87:14 108:14 110:6 111:20 112:12,13 114:6,7, 17 118:17 121:12 125:8 126:19 153:9 193:9,11 209:5 227:15 272:12

111:23 112:1 118:6, 7 119:21.22 126:5 179:7,9,12 209:4 267:17,18 277:17,18 293:3 filings 109:18 final 30:12,16,20 31:10 33:1 55:15 178:11 182:4 199:8 finally 10:22 24:22 43:7 115:6 296:8 302:19 finance 137:10 140:23 159:23 233:23 240:13 290:22 294:6 296:9, 12 299:1 financeability 136:13 298:22 299:6 financed 136:4 289:5 financial 16:1 141:19 142:14 215:21 financier 291:17 financiers 137:9 288:18 financing 136:8,9 137:14 141:7 156:7 288:14,21 290:9 296:15 299:4,15 find 18:22 21:19 34:9 36:15 58:18 63:7 95:2 146:20 159:19, 20 168:8 204:19 220:12 256:12 275:3 finding 30:21 53:17 findings 52:20 fine 18:12 140:16 finish 251:6 fire 301:11 firm 113:14 firsthand 116:20 fit 55:12 161:20 242:4 five-minute 199:9 282:5 fixed 20:10 fixed-price 218:19 flat 72:7 flexible 285:17 flip 231:20,21 284:1 flow 60:19 flowing 235:13 flows 60:3 283:18 fluctuates 137:2 218:15 fluctuating 38:5 focus 241:5 286:9 focused 299:15 folks 159:17 160:18 268:5,6 285:20 296:11 299:3 follow 6:10 66:15 155:22 161:15

Index: follow-up..Hayden 318

106:9,13 123:17 138:13 144:16,17

145:16 220:15

221:16 239:12 242:4

243:14 244:6 256:3

245:14 follow-up 297:21 298:10 303:2 Footnote 148:8,14 forced 159:19 forecast 37:17 81:6 forecasted 33:13 40:15 61:22 forecasting 227:20 forecasts 37:11,12 228:3 foregoing 204:21 forget 49:3 form 24:2 28:20 97:22 210:15 239:22 240:2 254:15 292:8 forma 288:19 formally 194:5 formas 156:8 forms 175:14 formula 293:15 302:1,7 fortunately 263:13 forum 153:19,22 154:3 forward 12:9 13:3 16:5 74:10 145:13 193.15 194.19.23 198:18 199:6 216:23 238:4,15 239:10 252:16,20 297:20 299:5 forward-looking 36:8 37:11 found 51:15,17 206:2 242:13 Foundation 8:14 26:11 45:22 46:6 49.14 foundational 17:11 fourth 216:14 frame 142:10 165:22 246:12 framed 267:21 framework 90.6 frank 137:11 frankly 259:4 frees 95:23 freight 223:7 frequently 247:13 friends 285:6 front 65:19 88:3 109:14 111:11 13:14 114:1 116:3 179:21 180:1 224:23 frugal 136:17 139:15 141:1 frugality 136:21 223:2 frustrating 189:13 full 19:14 62:6 69:1 84:5 137:5 233:12 246:8 271:11

fun 239:16 function 112:16 fund 23:8,13 224:18 233:15 234:22 235:3 266:15 fundamental 208:7 funded 235.11 funding 24:10 128:23 225:5 235:10 281:7 funneled 45:19 future 25:15:20:31:14 32:14 36:13 37:13 73:2,8,18 75:6 83:4 132:7,9 139:23 149:20 161:9 215:10 216:4 217:2 220:13 226:19.20 228:13.14 229:7 234:17 260:5 261:23 262:8,10 284:18 285:15 301:4 302:16 future-looking 32:8 G Garcia 104:15,16,19 105:1,4,5 106:22 148:22 150:16 gas 25:9 34:19 35:11 36:8,20 38:8 63:8 64:7,21 88:12 242:10 285:19,20 gathered 174:4 gave 86:18,19 122:9 171:14 geared 207:23 gears 187:11 general 11:1 15:3 24:4 40:21 41:8 52:4 93:9,11 95:3 111:19 116:16 142:16 148:2 179:15 230:18 236:13 242:18 243:19 generally 24:1 28:8 56:13,14 190:22 204:10 205:18 242:21 generate 15:19 67:9 70:15 generated 30:22 77:23 100:5 generating 5:11 21:3 131:16 196:22 250:3 generation 19:10 22:7 25:7 38:23 43:19 58:1,2 64:17 82:22 90:22 109:11 128:20 129:4,5,9,13 130:7,13 132:15 133:22 134:12 151:6 175:20,23 176:4 179:2 187:20 189:8 196:15 224:4,8 232:12,16 233:6 242:9 247:1,19 250:3 254:18 258:19,22 261:2 268:6 269:2 273:21 281:6,15 287:2

299:20 300:9

generations 260:5 generator 32:4,17 154:4 225:13 240:22 258:18 generators 5:10 15:18 32:12 33:6 34:5,6 41:1 100:7 152:13 161:10 204:4,23 205:8 206:15 generic 253:13 gentleman 219:14 gentlemen 76:6 126:7 geographically 211:8 gift 303:18 give 24:3 30:13 31:23 32:20 43:9 57:10 61:18 89:10 97:7 145:11 179:23 197:16 198:3,6,21 199:1 201:22 210:21 211:8 214:7 244:18 257:10 289:19 290:4 giving 249:19 295:1 glad 22:12 glide 170:20 224:5 goal 282:6,8 goals 244:19 Goldner 5:2,3 7:14, 20 8:1,5,9,12,16,20 9:2,8 11:19 13:11 14:1,19 15:8 17:2 18:5,8,13 22:14 23:1,6 24:21 25:23 26:8,21 27:7,10,15, 16 29:22 39:4,6 45:10,18 46:1 47:20 48:22 49:7 53:22 54:12 55:6 65:3,17, 18 66:18.22 67:17 18 76:7 92:23 93:1,4 96:11 98:8,9,15,16 100:10,18 101:1,15 102:1,7 103:9 104:7, 14,23 105:7,10,18 106:6.12.16 107:3 122:16,21 123:5,9, 17 127:12 129:16, 18,22 130:4 142:21 143:4 147:4,13,16 167:11 14 17 179:19 181:11,16 185:18 188:2,5 191:13,21 192:1 193:9,16 195:14,19 196:2 197:15 199:8 200:20 201:1 202:9.10.18. 22 203:16,20,21 211:15 218:3 231:17,18 235:15 245:15 259:20 270:12 279:11 280:8,11 300:14 301:19 302:11,15,23 303:15,19 good 5:27:5,16,21 8:2,7,10,13,17,22 9:4,7,8 11:22 15:10 16:14,16 23:9 27:5,8 65:8 66:6.8 76:11

258:7,11 267:4 279:1,20 288:20 gotcha 177:10 200:7 gotta 196:18,21 governing 26:17

government 24:12 grabbed 274:23 grandfathered 168:17 289:23 grandfathering 92:4, 11.19 135:23 215:10 222.2 287.19.22 288:2,12 290:4 293:13 300:12 Granite 8:3 grant 201:3 granular 255:3 granularity 89:6 graph 71:10,15,20 72:21 73:11,18,22 93:15 94:5 95:9 great 75:11 137:14 141:11 183:11 236:21 greater 5:11 15:21 67:4 69:10 70:15 71:1 132:6 205:9 232:1 247:10 249:9 286:10 greatest 249:16 Green 242:14 grid 19:10 20:7 187:15 227:14,18 246:20,22 247:20 248:1,14 249:3 250:19 251:4.14.15. 21 253:21 255:12,16 258:9 259:1 282:16 grid's 283:17 grid-connected 253:17 grounds 201:10 group 29:12 59:17 139:9 154:10 176:17 184:3 210:3 groups 154:2,17 176:11 growing 128:21 growth 129:5,10 142:17 227:22,23 **GSHA** 8:20 guarantee 136:22 301:2,17,18 302:6 guaranteed 300:16 302:7 guess 19:12 52:4

103:10 127:12 143:13 148:3 154:18 157:3 159:5 164:5, 11 173:20 178:10 187:6,23 199:23 274:11 294:1 295:4 103:6 104:16 105:4 300:3

guys 180:6
Н
habit 72:11 286:17 half 147:14 156:23 255:19 256:6 271:5
Hampshire 7:18 8:18 14:2 16:6,23 23:8, 12,13,17 25:3,5 26:6 28:14 29:2 30:17 32:4 33:8 54:3 55:11 59:8,14,16,19,22 60:3,12,20 61:5,7, 12,13,17,21 62:9,17 63:9,10 64:2,3,12 69:12 71:11,17 79:13 87:6 88:18 103:16 104:3 110:19 111:7 112:21 113:5, 20 115:1 121:2,4 124:7,18 128:8,13, 14,21,22 129:6 130:8,12 136:17 137:13 138:19 139:11 141:1 145:7 156:4 176:1,5 179:3 180:6 183:15 192:15 205:16 206:4,12 214:4 222:23 223:10 235:8,18 236:2 238:11 241:21,22 244:20 246:14 248:6 257:2 281:2 284:8 287:6 292:12 293:2 296:18 298:18
Hampshire's 16:20 44:16 73:6 131:2,8 204:20 246:6 248:7
Hampshire-specific 31:12
hand 12:18 106:19 186:11
handled 232:5
hands 27:12
handwriting 24:23
happen 75:23 157:16 166:19 170:7 216:3 228:22 235:6 247:13

253:10 261:10 262:4 263:9 289:22 happened 87:13 92:6

145:9 241:23 252:17 262:15 263:14 264:15

happening 173:20 229:7 252:1 255:22 288:12,16

happy 104:21 123:18 130:2 156:18 162:21 188:21 190:4 231:2 261:11

hard 71:22 91:11 97:16 129:22 181:13 189:7 274:4 275:7

Hayden 8:22,23 103:13 106:22 110:20 115:6,7,9,13 116:5,9,22 117:4,10 121:13,18,23 134:23 136:12 140:18.21 160:22 161:5,6,19

162:2,12,19 167:8, 13,16 294:2,3,5 295:7 he'll 243:8 head 188:19 heading 152:3 heads 96:7 hear 35:16 48:8 66:1 136:11 138:5 179:22 236:22 heard 126:2 136:5 138:4 145:15 210:11 239:19 245:3 248:21 249:21 250:9 254:4 hearing 5:5 6:4,16 9:13,20 10:7 17:23 25:11 26:20 29:15 47:3 67:19 143:9 144:5 201:21 214:23 296:10 hearings 201:6 heat 220:1 227:23 265:16 266:9,13,14, 15 heating 266:12,13 hedge 242:22 hedging 242:16 held 29:11,15 helpful 90:8 156:19 157:2 163:8 172:1 173:14 193:22 277:14 278:22 279:18 289:1 helps 141:20 278:5 hey 213:15 287:1 288:19 hiding 276:22 high 63:8 266:9 288:5 high-level 241:9 higher 15:19 34:20 35:10 36:17 84:23 129:7 150:2 221:12 235:6 239:17 241:15 247:22 249:19 264:9 265:23 285:17 highest 79:15 80:14, 16 highlight 185:15 highlighted 257:4 highlighting 259:22 highly 98:7 197:20 Hill 27:5,6,13 28:3,10 29:20 30:4,15 31:11 32:2 34:15 35:16.19 37:9 39:18 41:22 42:4,10,18,23 43:3 12 44:6,13 46:11,17 47:3,8 48:13,15 63:12 66:8 67:14 72:19 73:4 74:8 75:1 82:9 95:7 historic 233:8 historical 36:3 historically 73:12 75:12 145:8

history 26:16 221:3 252:8 253:14 255:17 hit 223:8 249:5,12 hits 223:9 hockey 21:5 hold 97:12 117:18 119:8 303:7 homeowner 259:14 289:7 homeowners 289:13, 14 honor 210:19 hope 29:22 83:23 162:13,19 179:8,10 hopes 116:11 hoping 17:20 146:2 246:22 Horne 8:10,11 horse 300:15 host 141:13,14 235:23 236:12 299:10 hot 263:8 282:8 hour 33:14 78:8.14. 20 147:15 207:10 208:17 246:13 251:1,13,19 256:19, 22 257:5 282:11 295:20 hourly 31:18 80:2 89:2.12 hours 79:17 84:7 86:19 204:3 206:14 254:21 283:13,16 house 93:23 260:1,2 266:12,13 housing 23:14 huge 142:8 223:6 286:16 hydro 67:7,8 70:14 285:20,21 hydroelectric 25:8 115:19,21 hypothetical 90:5 166:16 hypotheticals 166:21,23 Т idea 20:10,13,14 144:10 147:8 200:3 216:19 ideas 25:16 identification 102:14 124:22 identified 17:13,15 30:12 79:17 84:15 143:20 152:22 identifies 276:4 identify 6:9 19:1 47:22 49:3 102:13, 17 103:3,5 105:1,19 106:8 124:13 167:12

192:11 218:4 243:18

identifying 39:7,10 incentives 69:13 185:20 illustrate 157:16 illustrated 175:13 240:16 241:13 illustrates 158:1 illustrative 156.1 169:12 immature 288:3 immediately 261:7 impact 31:2,23 32:2, 3 34:7 36:2,8 37:19 38:5,13,23 41:13 53:1,13 55:14,20 57:11,17 59:14,15 61:16.18.20 62:12 74:11 75:4,21 81:7 83:6,19 84:21 88:5 89:18 94:17,22 95:1, 5 99:19 130:22 145:16 219:17 227:2 264:20 273:15 276:15,19,22 277:12,16,20 279:1, 5,6 impacted 38:8 impacting 220:14 impacts 28:15 32:9, 16 34:8 38:14,19 39:1 40:11 43:19 57:23 58:20 90:14 93:7 95:13 97:14 144:6,7 146:4 187:6 230:6 235:6 273:21 275:19,20 276:4 277:7 279:23 280:1 impeach 198:14 201:9 impeachment 202:14 impediment 199:4 implement 23:21 187:14 188:17 242:13 implementation 131:18 134:18 183:1 186:6 188:20,21 190:8 231:1 implemented 158:14 186:13 implementing 183:23 189:22 imply 100:5 implying 212:7 important 19:18 25:13,18 85:13 143:22 144:3,15 176:10 211:2 218:7 240:15 258:16 259:15 266:19 267:2 272:8,10 274:13 295:6 299:16,22 improve 280:5 improved 16:3 138:12 in-person 5:23 inappropriately 210:22 incentive 70:4 129:2 161:23 167:22 173:8

128:18 129:12 232:19 include 36:21 62:3 77:5 132:9 143:17 154:2 159:1 160:19 174:7 175:15 176:21 177:7,20 297:6 included 40:9 90:14 105:15 112:9 177:11,12,13 210:3 281:1 includes 6:7 28:14 80:7 121:1 187:19 236:13 273:6 including 30:22 54:18 174:5 189:23 232:12 inclusion 176:15 inclusive 178:7 income 23:20,23 24:13 inconsistent 201:11 Incorporated 192:13 incorrect 87:19 increase 34:1,4 41:4, 7 64:6,7 72:1,3,7,8, 9,14,16,22 73:1 74:3 81:11 95:3 120:19 121:4.9 131:14 134:8 195:2.5 275:22,23 increased 64:10,13 221:19 227:21 increases 41:6 55:21 56:3,12 70:12 71:22 increasing 64:9 67:10 71:17 increasingly 169:20 incredibly 19:18 22:22 incremental 31.14 increments 282:5 incur 32:6 94:11 98:6 incurred 31:13 84:6 96:18 235:3 263:15 273:23 286:20 incurring 151:5,8 261:1 incurs 224:23 262:7 independently 233:15 indicating 202:14 indication 145:12 indiscernible 16:18 18:7 24:20 50:9 65:11,16 88:7 112:16 155:2 160:20 167:9 169:17,21 174:10 180:7 181:1 184:6 211:22 217:11 229:15 236:8 241:6 242:10 248:20 290:23 297:4 individual 20:18 102:12 134:13 149:13 233:22

241:19 262:7

individually 168:15 induced 43:17 64:15 induction 43:17 industrial 116:13 industry 116:11 infer 212:18 infinite 21:5 inflating 142:2 influence 88:13 influenced 36:20 inform 179:3.7 informal 154:3,12 information 9:16 16:11,15 17:18 85:13 145:4,5,15 153:5 154:5 155:13, 14 174:4 175:11,12, 18 178:6 179:11 189:3 210:13,14 223:23 240:11 272:9,11 informed 181:21 infrastructure 93:21 95:21 260:7,8 262:1 initial 34:17,21 40:6 53:6,17 55:20 58:6 63:2,14,16,19 149:20 152:23 175:16 176:17 201:4 217:20 initially 35:11 initiate 135:4 innovative 16:1 137:21 input 152:19 153:17, 19.23 175:5 inside 293:19,22 insight 32:3 insisted 217:10 install 70:4,19 94:12 189:8 205:13 installation 99:13 installed 69:13 93:22 171:3 installer 100:1 175:20 225:2 installers 154:4 176:4 installs 79:2,3 instance 226:5 instances 83:13 225:19 instant 282:18 instantaneous 284:11 instinct 171:12 instituted 132:17 instituting 232:11 instructed 191:19 integral 197:20 integrate 19:9 intend 152:23 177:6

Index: intended..litigated 320

intended 32:7,13 149:19 201:9 intending 169:13 intensive 185:17 186:4 intent 193:17 211:4 217:16 intention 149:22 intentional 164:9 intentions 291:11 interact 285:3 interconnect 234:13 235:1 interconnecting 116:12 233:11 235:11,12 interconnection 15:3 119:15 132:17 141:3 152:12 174:4,5 224:23 225:11,13 234:19 281:5,10 294.11 interconnections 287:13 interest 6:21 21:20 22:13 108:23 110:15 113:6 115:2 117:8 119:3 121:21 127:2 163:4 236:21 interested 160:20 163:6 interesting 266:6 interests 12:5 133:1 134:9 144:23 145:23 224:3 interfere 301:3 302:16 intermittent 240:12 interrupt 120:14 156:22 interrupting 129:19 261:8 intervenors 43:5 introduce 123:16,22 127:11 131:21 199:15 258:15 introduced 185:3 investigate 5:19 190:4 investigated 146:13, 14 investment 20:23 investments 16:4 224:4 227:16 261:23 300:10 investors 294:8 295:9 invite 143:9 177:2 involved 154:19 186:15 190:21 196:8 259.15 involves 176:3 IR 14:21 15:2 ironically 286:23 **ISO** 59:9,19 60:6 61:7

67:3 68:5,17 73:7 87:3 88:18 225:11 15 231:8 255:16,19 256:2.18.22 257:8. 21 282:4 286:18,23 294:22 295:16 issue 6:20 18:6 21:21 58:23 59:3 92:10 97:8 158:10 194:7 201:14 202:6,17 208:7 210:6 224:10 299:14 301:2 issue-specific 202:8 issued 29:1 35:19 issues 13:7,9 144:8, 11 215:17 221:4,5, 15 245:7 item 23:2 272:21 itemize 273:9,18 items 17:5 97:17 iteration 226:22 iterations 226:18 228:14 J James 27:6 January 71:5 107:23 108:5 109:20 111:21 112:1 114:7 118:8 119:23 Jeannie 23:11 Jeff 105:21 Jeffrey 105:16 107:1 Jessica 7:17 11:23 18:11 101:20 105:23 107:6 127:19 133:6 134:20 140:5 301:12 job 286:7 jobs 297:16 Joe 106:13 iog 140:15 John 103:21 106:21 119:11 151:18 155:11 231:6 join 65:19 122:8 joined 5:4 joint 10:5,7,9,17,21 11:1,3,9,21 13:15,16 45:12.20 54:1 65:4 95:19 96:4 97:5.9 102:12 149:12 152:8 154:21 187:13 204:11 283:1 301:3 Joseph 106:4 107:2 judge 271:23 judgment 126:23 July 263:8 jump 190:17 219:2 June 29:15 35:19 87:14 282:9 jurisdiction 5:16 jurisdictions 151:13 154:2 224:12 justification 249:19

250:7

justified 131:15 κ Karen 103:20 106:21 117.16.21 148.19 150:9 190:20 192:3 Keeping 24:15 KES-1 192:14 Kevin 191:2 192:14 key 52:19 144:10 145:2 kid 276:7 kilowatt 33:14 78:8, 14,20 84:7 204:3 205.9 206.14 246.13 253:4 254:21 270:4 kilowatts 255:11 kind 12:17 51:3 123:22 153:20 170:18 175:14,16 179:15 225:3 228:8, 11 234:21 235:5 239:23 241:15 247:23 252:22 253:23 260:14 267:21 276:4 282:19,22,23 288:14 300:7.13 kinds 12:11 227:16 253:2 Kingston 190:19 191:2 194:22 297:14 knowledge 92:14 116:10,21,23 191:6, 11 199:17 Kommineni 122:6 Krakoff 8:13,14 18:5, 6 26:7,8,10,22 46:2, 4,5 47:21 48:1,2,23 49:6,10,12,13 50:20 51:16 52:2,21 53:20 65:12,14 Krakoff's 54:6 Kreis 8:7,8 123:14, 18,21 127:8 142:22 143:1,2,5,7 146:15 147:2 Kshemendranath 27:8,9,14 28:5 30:4 32.23 35.23 39.21 40:2 42:13 47:13,19 48:8 49:19 50:4,5, 13,23 51:11,21 52:10,18 53:10,18 54:5.16.23 56:1.18 57:7.19 58:11 59:11 60:5,22 61:14 62:10 64:4 66:8 68:7,19 69:18 70:18 71:19 72:4 73:20 76:23 77:3,12,21 78:11,21 79:8,9 80:10 81:3 82:12 86:2,16 87:20 88:10 89:23 90:15 91:5,16 92:8,17 93:13.14 94:3 97:10 99:15 100:3 KW 15:21 132:19,20 151:20,22 187:19 247:10 298:15,18

KWH 51:8 77:10 99:6,7 187:22 L labeled 71:11 192:16 lack 168:18 207:14, 15 Ladwig 7:10 147:10, 22,23 149:4 150:6, 19 153:6,14 154:15 155:3 156:10,20 158:6.22 159:9 160:2,21 161:14,22 162:7,15 163:7,23 164:10 167:1 168:10,11 170:10 171:23 172:19 173:12 174:12 177:8 178:10 179:13 180:8 laid 14:14,17 138:22 landed 283:1 landfill 25:9 language 165:7,15 169:12 170:1 171:13 174:1 large 40:20 41:8 93:11 141:14 142:18 184:15 186:16 189:4 204:23 205:12 225:12,21 242:9 245:16 246:10 247:9 250:18 251:2,21 252:7,9 256:1 257:23 258:10 276:12 291:5 294:17 298:14,18 299:8 largely 140:21 141:11 larger 151:22 157:22 206:7 225:9 241:19 253:16 289:13 290:8 291:4,15 294:5 largest 25:6 187:2 218:12 276:17 Lastly 132:13 late 125:8 264:5,10 latest 88:1 218:1 launch 288:7 launched 288:8 law 8:14 9:5 23:18 26:10.14 45:22 46:5 49:14 162:14 169:10 laws 131:9 lay 9:19 231:23 layers 257:15 lays 136:19 lead 88:7,19,22 122:10,11 178:7,11 220:19,20 231:8 lead-up 173:15 learn 186:14 learned 24:17 226:23 learnt 24:6 leave 62:20 157:6 177:4 293:23 leaving 263:16 300:8

led 34:22 40:7 126:4 left 104:8 122:6 137:16 226:20 240:19,21 282:1 **legacy** 91:3,8 135:2, 8,11,22 136:1 140:19 155:17,21 158:10,11,13 162:11,12,17,19 163:2,17,18 164:5,6, 12.15 168:18.23 172:20 180:22 211:20 215:11,15 293:13 294:2 legal 198:4,16 199:4, 10 222:13 300:22 301:1 303:20 legible 22:23 legislation 131:11 legislative 26:16 legislature 236:20 243:22 244:23 lengthy 12:1 234:1 238:9 less-sophisticated 300:8 lesser 294:9 lessons 24:6,16 let all 13:13 letter 10:23 level 89:5 120:12 128:15 139:15 207:2 239:18 245:10 246:15 253:6 254:9 levelized 31:1 91:20 levels 149:9 151:3, 14,15 255:4 LGIA 225:12 Liberty 8:1,3 104:8,9, 18 105:5 122:5,17 148:16,17,22 150:7, 16 155:8 242:19 life 160:11 lifts 266:21 light 6:8 18:23 likelihood 87:5 89:4 145:12 likewise 21:2 78:15 limit 6:23 limitations 215:5 limited 182:9 183:9, 23 266:20 limiting 17:22 lines 193:21 239:5 262:20 267:15 linkages 255:8 list 103:4 155:5 198:12 267:18 listed 55:16 56:7 148:16 155:10 listing 76:20 81:17 lists 150:21 LITELL 103:15 litigated 185:5

litigation 185:4 Littell 103:15 106:23 110:21,22 111:1,6, 13 112:3,6,8,19 113:3,8 134:22 135:10,11 140:5,10, 12,15,17 156:2,13, 21 157:12 158:16,17 159:5,8,14 160:8,9 163:21 164:7,21 165:17,20 167:10,18 169:9 170:15 171:11 172:7,8 173:1 176:19 204:8,16 205:2,18 206:12,18 209:10 210:4 212:6 213:9 214:17 216:7 222:3 225:8 226:17 236:8,9 237:16 240:6 248:17 265:1 277:22 279:4,19 283:2 284:14 287:12 288:15 289:10 290:11 295:23 296:1 298:17 299:9 live 122:14 125:13 living 229:2 LMP 87:22 88:3,17 LNS 79:12,18 load 22:6 35:1 59:18 60:12 61:7 62:9 67:5 71:12 73:7 74:2,6 79:16 86:4,6,21 87:6 106:10,14 191:3 194.23 195.7 241.14 243:8 246:21.23 247:4,9,15 248:1,13 252:11,20 253:9,21 254:1 258:20 263:16 264:6 265:19.21 273:11.16 284:5 285:8 291:8 load-reducer 283:16 loading 20:14 21:1, 10 loads 60:17 248:16 264:10 loan 23:8,13 288:22 **local** 195:6 253:12 locally 137:22 253:22 258:9 located 254:2 location 7:7 98:3 124:12 239:4 253:12 locational 36:3 197:19 locationally 86:13 locations 21:11 logical 18:4 262:11 long 18:20 62:6 101:18 217:14 235:4 238:10 248:8 262:12 285:14 290:15 long-term 62:8 218:19 285:11 longer 37:23 102:2,6 217:6 222:2 229:4 290:23 longstanding 254:15 looked 47:15 49:17 61:17 68:9,10 79:12 81:4,20 82:13 85:19 86:4.5 87:22 88:3 89:1,11,12 90:2,5 91:8,18 92:10,18 151:11,19 167:20 187:7 241:12 262:17 265:11 295:22 lose 290:2 297:18 losing 265:7 loss 68:4,15,20 losses 35:2 36:22 38:11 274:16 lost 81:13 lot 12:5 26:14 86:13 111:15 116:22 156:3 173:14 209:18 215:8,12 216:1 221:11.14 228:4 229:6,8 231:10 232:9 241:20,21,22 242:9,11,15 245:23 246:16 254:5 255:8 257:15 258:4 259:8 260:2 265:4,13 283:22,23 284:18,22 285:3,6 290:2 291:10 301:14 lots 216:4 low 23:20 136:13 low/moderate 23:23 24:13 lower 53:13,16 58:2, 7,12 87:17 88:2,7, 17,19,22 136:14 224:7 232:15 264:8, 13 265:4 285:13 lower-cost 285:13 lowered 95:12 lowest-cost 244:3 lunch 101:4,9 127:15 147:7,18 luncheon 147:20 м made 5:13 14:12 50:21 57:10,16,20 58:3 72:17 80:10 95:11 118:7 133:8 195:13 224:3 246:16 258:6 260:10 293:7 magnitude 32:9 41:12 56:14 61:19 235:5 252:3 268:16 Maine 225:21 266:9 287:6 292:7,11 maintain 194:12 maintained 74:19 maintaining 128:6 129:14 130:5 150:14 194:2 maintains 235:10 maintenance 183:1 major 20:16 21:11 make 6:14 9:11 12:2 13:16 15:14 16:10 18:23 39:7,23 42:15,

19 57:3 66:16 71:12 73:21 74:18 75:22 76:2 99:7 100:9 102:9 104:11 108:10 110:3 112:7 114:13 118:14 125:7 134:2 137:8 140:6 146:20 149:19 150:5 151:23 152:1 166:6 167:11 172:2.22 173:19 174:7 183:5 203:9 206:5 214:20 220:18 237:23 238:7 244:22 250:16 260:11 261:22 270:13 272:12 274:7 278:19 279:14 281:12,16 286:4 288:21 291:7 292:14 298:13 301:16 makes 15:18 123:9 141:2 166:7 259:12 282:13 292:2,21 making 5:23 6:7 16:17 74:20 169:2 176:10 199:5 204:10 221:17 229:21 243:2 manager 25:2 103:14 105:5 106:10 115:9 119:12 managing 152:11 mandated 236:11 manner 202:17 manually 185:17 186:3 manufactured 23:14 manufacturing 141:17 Manzelli 9:4,5 15:10 65:8,9,15,22 66:5,6, 20,23 67:1,22 68:1, 2,13,21 72:12 73:15 74:16 76:4,5 147:14 180:3,4,9,11 181:12, 15 182:1.2.18 184:22 185:22 186:1,2,18 187:16 188:10,13,18 189:18 190:6,17 191:14 192:7,11 193:6,11 20 194:3 195:16,23 196:4 197:15 198:8 199:12 200:11 202:4.11.20.23 203:1,22 204:18 205:6 206:10 208:22 211:7,11 March 29:3 margin 36:3 295:9 marginal 38:23 49:23 50:8 64:18,22 95:4 284:23 marginally 72:9,13, 15,21,23 marked 30:10 42:17 54:21 55:2 66:14 108:4,5,19 109:19, 20 110:10 112:1,2 113:1 114:6,8,21 117:3 118:7,8,21 119:22,23 120:10 121:17 124:22 126:6

market 16:22 20:1,23 35:2 63:4,6 67:3,11 128:20 129:11 135:12,13 137:2,11 161:12 176:1 179:2 183:7 219:17 240:17 241:12,17 242:21 243:5 256:12 257:16 273:7 278:8 285:4 290:13,14 292:3,10, 15 market-based 16:21 218:10,22 market-driven 129:3 markets 67:6 68:6,17 159:17,22 160:1 215:14,18 220:14 222:21 223:7 241:5, 9 242:3.16.22 243:2. 12.14.16 259:15 284:20 285:10 286:5,17 married 84:11 Maryland 297:12 mashed 276:8 Mass 184:13 185:14, 15 234:3 238:23 Massachusetts 121:2 184:11 186:9, 21 223:20 227:13 228:2 232:10.17.18 233:9 238:22 239:1 246:3,4,7 287:7,17 materialize 274:5 materialized 263:16 materials 44:23 112:4 114:10 118:10 120:2 math 239:4 240:22 matter 5:17 116:23 141:12 184:5 199:6 201:4 242:12,18 243 19 244 18 296:16 298:22 299:1 matters 89:15 107:17 116:21 182:10 207:1.2 meaning 77:20 215:8 228:23 meaningful 178:4 276:19 277:8 means 141:3 168:4 275:21 meant 44:21 156:1 157:15 177:10 measure 22:4 242:20 measurement 21:10 59:16 269:18 15

measures 131:10 mechanism 148:16. 18,21 149:1 185:5 196:19 224:18 245:9 mechanisms 92:19 146:5 185:13 median 156:6,8,14, meet 70:21 129:10 248:15

meeting 87:5 megawatt 5:12 79:15 157:21 232:1 233:5, 14 235:17 246:16 251:1,13,19 256:19, 22 257:5 282:11 291:21 295:19 298:15,16 megawatts 161:11, 16 225:23 232:21 236:1 237:10 238:13 246:11 266:22 Melissa 8:10 melting 21:4 member 6:13 25:4,6 156:3 291:6 members 6:22 18:17 45:16 214:5 296:10 membership 137:12 memorialize 173:23 memorialized 174:8 memory 140:15 200:15 mention 202:13 mentioned 23:3 30:7 33:19 46:20 75:3 122:2 185:9 252:13 254:12 mentioning 265:6 mentions 153:15 merited 150:2 merits 95:16 meter 44:16 141:11 167:6 206:15 222:6 225:4 247:16 252:15 metered 5:9,14 31:15 32:9 33:23 34:9 151:12 161:2,17 163:20 164:3 167:4 232:1 257:11 metering 5:14,20 12:9 14:8,14 15:6, 14,19 16:1,17 24:2, 15,17 25:12,14,16, 19 28:9,17 32:18 33:7 34:2 40:15 44:11,17 48:6,7,12 50:3 51:5,10 55:23 61:13 63:9 64:2 72:17 73:2,10,19 78:3,4,10,20 85:21 86:13,23 89:20 90:4 94.19 97.23 112.11 114:4 115:18.20 116:1,17 120:13 124:18 128:7,12,16 129:1 130:18,22 131:4,9,11,15,22 132:4,5,7 133:2,10. 11,17 134:3,7,10,15 135:4,8,12 136:18 137:5 138:17 139:14,22 141:10,19 157:18 158:12,20 159:3,10 160:7 161:4,8,9,18 162:1, 3,9,22 163:12,16 164:16 165:12,16 166:2 168:6,9,20,22 169:1,4,21,23 170:2,

3,4,13,16 171:1,7,16

57:18

322

179:3 182:8 189:6 194:13,16 195:13,17 203:14 204:3,13,20 206:4,7 207:15 215:7 216:1,2,16 217:3 218:13 219:10 220:5 222:5 223:20, 23 232:19 246:8 252:15,19 253:2 254:21 255:11,15,23 257:19 259:9 265:8, 14,20 266:2,11 267:19 268:4,12,23 269:8 270:1 272:17 18 279:2 283:13 284:4 292:8 294:15 metering-related 221:4 meters 252:17 282:22 method 152:21 190:3 methodology 31:7 60:15,20 234:5 238:19 methods 151:4 metric 275:18 277:9 metrics 152:10,18,23 155:5 mic 49:2 65:12 micro 67:7,8 70:13 microphone 6:7 18:23 19:5 30:6 47:7 65:21 67:19,20 106:8 129:23 181:13 microphones 6:6 49:1.5 mid 264:10 middle 258:10 287:2 Mike 8:2 104:17 million 267:20 268:2. 15 269:2,19 270:8, 23 271:4 272:16 273:3 274:23 275:13,21 276:11 291:19 mind 141:6 152:14 230:15,19 231:4 245:23 299:17 minimize 15:16 minimum 154.21 178:2 223:16 minor 76:1 minute 147:11 minutes 18:21 101:22 mischaracterizing 63:21 missing 48:14 misunderstood 264:17 mitigate 243:15 mixture 291:12 model 43:20 57:21 62:3 259:13 299:18 models 153:23 235:7 241:10 moderate 23:20

128:15 142:17 modest 131:5 132:16 modifies 158:20 moment 93:22 96:1 102:21 173:18 181:11 200:7 211:9 236:4 276:23 287:22 monetized 62:16 monev 15:22 85:10 94:2 141:15 223:4 242:15 262:21 288:22 290:6,17 291:13 292:17 299:5 monitor 215:4 monitored 126:10 month 79:16 252:22 255:14 270:5 monthly 34:3,10 40:19,22 41:2,5 79:15 85:22 86:21 224:13 225:16 226:7 254:21 269:21 months 177:19 178:1,5,22 286:19 morning 5:3 7:5,16, 21 8:2,7,10,13,17,22 9:4,7,9 11:22 15:10, 12 23:9,10 27:5,8 65:9 66:6,7,8,9 76:11 103:6 104:10. 16 105:4 106:9,13 229:14 303:10 morphed 253:14 motivated 292:16 motivation 255:23 257:19 292:22 motivations 291:12 Mountain 242:14 mouth 282:8 move 22:10 23:7 26:2,12,18 27:1 45:12 65:6 100:11 124:10 162:1 164:14 179:20.21.23 203:14 219:21 280:10 286:11,12 288:8,9 moved 203:10 247:6 266:23 movement 141:19 moving 39:14 75:5 119:6 204:7 MRVS 68:9 multi-month 139:8 multiple 73:23 74:5 112:11 265:19 297:16 municipal 115:23 235:23 236:12 253:19 297:6 299:10 municipalities 291:10 municipality 136:7 muted 37:20 47:4 Mystic 286:15 287:14

Ν names 6:15 27:23 106:7 narrative 152:10 narrow 184:2 Nashua 25:3,4,8 National 227:14 native 71:7 246:4 natural 34:19 35:11 36:8,20 38:8 64:7,21 88:12 227:22 285:19,20 naturally 84:20 nature 37:14 141:1,3 NDA 210:15 necessarily 45:19 149:17 181:22 183:17 208:11 221:2 223:18 228:21 necessitate 235:7 needed 177:20 205:11,12 240:1 257:14 280:17 negative 19:22 20:2 142:1 157:20 158:4 227:3 295:10 negligible 133:18 216:18 negotiated 12:6 188:7 237:2 negotiation 132:23 negotiations 139:9 neighborhood 249:7 neighboring 128:16 neighbors 249:3 NEM 38:14,19 39:1 41:3 69:14 77:10,20 78:8,14 79:1 80:8 81:23 82:7 84:17,19 85:6,8,10 87:13 91:14 98:2 146:4,12 162:9 163:13,14,15 164:2,6,16 165:7,8, 9,10 167:5 168:15, 17,23 169:3 170:13 171:17,21 172:4,5, 22 181:6 187:12 188:15 189:22 190:8 212:1,23 213:4,20, 21 214:23 215:9,22 216:18 222:2 226:18 229:17 301:23 nerves 101:9 net 5:9.13.14.19 12:9 14:8,14 15:5,14,19 16:1,17 24:1,15,17 25:12,14,15,18 28:9, 16 31:15 32:9,18 33:7,10,23 34:2,9 40:14 44:11.16 48:6 7,12 50:2 51:4,10 55:22 61:13 63:9 64:2 72:17 73:2,10 19 74:5 78:3,10,19 85:21 86:12.23 89:20 90:4 94:19,20, 21 95:1 99:18

112:10 114:4 115:18,20 116:1,17 120:12 124:17 128:7,12,15 129:1 130:18,22 131:4,8, 10,14,22 132:4,5,7 133:2,10,11,16 134:1,3,6,9,15 135:4.7.12 136:18 137:5 138:17 139:14,22 141:10,19 142:11 157:18 158:12,20 159:3,10 160:7 161:2,4,8,9, 16.18 162:1.3.9.22 163:12,16,20 164:3, 16 165:12,16 166:1 167:4,6 168:6,9,20, 22 169:1.4.21.23 170:2,3,4,12,16,23 171:1,7,16 179:3 182:8 187:20 189:6 194:13,15 195:13,17 196:13,22 203:13 204:3.13.20 206:3.7. 8,15 207:15 209:2 215:7,23 216:2,15 217:3 218:12 219:10 220:5 222:4,6 223:20,23 232:1,19 246:8 252:15,19 255:11,15,23 257:11,19 259:6,9 264:6 265:8,14,20 266:2,11 267:19 268:3.12.23 269:8 270:1 272:17,18 279:2 283:13 284:4 292:8 294:15 300:18 net- 221:3 Net-metered 70:12 neutral 31:20 80:3 128:17 newer 235:12 newly 5:10 NH 156:3 nice 81:20 274:6 Nick 8:13 26:10 46:5 48:2 49:13 50:20 51:16 52:2,21 nodes 250:2 non-customer 32:12 34:5 non-dg 56:4 61:20 95:13 234:7,14 245:11 280:1 non-distributed 269:1 non-engineer 233:2 non-engineer's 247:11 non-generator 41:3 non-nem 80:22 81:16 82:1 84:18 85:1,6 91:14 215:20 229:18 non-net-metered 194:16 non-net-metering 53:6 204:22

non-participants 56:13 83:3

non-residential 83:20 non-settling 12:20 nonlinear 20:22 normal 13:14 294:7 Northeast 240:20 notable 41:2 120:19 121:4 note 5:22 6:16 9:12 46:17 132:13 137:17 201:4 218:7 noted 37:21 40:3 57:22 83:21 152:17 notes 46:11 140:12 notice 199:23 201:20 notion 196:12 NPV 197:22 **NREL** 87:2 nuclear 222:11 number 17:20 18:21, 22 46:20 58:6,7,8,9, 10 142:3 175:15 186:23 187:8 192:18 207:4 241:8 268:14 269:19 271:2,7 276:13 298:1 300:18 numbers 33:19 54:8, 9 58:19 71:7 79:5 85:20,23 86:14 87:16 121:1 134:8 141:22 145:21 155:23 156:2,9,11, 15 222:20 250:15 252:19 255:18 276:10,11 277:21 278:19 279:6,16 0 O&m 225:16 OAC 124:4.17.23 127:1 139:11 143:11,15 144:2 oath 102.16 object 176:15 191:12 193:2 209:21 210:2 objecting 10:23 objection 17:5,9 18:3 191:4,17 197:11 201:3 objectionable 153:4 191:15,18 objections 13:17 objective 61:18 obligate 177:1 obligated 183:15

obligation 35:1 165:1 273:11 301:5 302:17 obligations 213:1 273:16 observation 167:2 obvious 138:16

OCA 104:6 217:10

Index: occasional..perspective 323

127:21

occasional 48:14 occur 86:8 153:19 occurred 129:10 222:18 232:23 263:7 occurring 272:14 occurs 84:20 October 30:18 87:12, 18 oddly 122:7 off-peak 219:23 off-site 30:2 offer 16:1 120:6 137:6 150:18 169:13 183:12 230:22 285:8 offered 191:7 offhand 186:23 office 8:5 22:18 103:18 offset 132:14 224:22 272:20 273:1,2 291:8 297:8,9 old-school 166:20 Oliver 23:7.9.11 one's 244:13 one-for-one 246:9 one-time 225:6 one-to-one 299:9 ongoing 183:1 online 234:23 onset 115:20 onsite 247:15 258:20 onwards 87:23 open 14:21 182:5 . 217:2 opening 9:11,18,23 11:16,20 operate 23:15 183:21 191:3 operated 196:15 operates 198:12 operating 107:18 109:13 241:18 248:11 262:5 296:3 operational 160:12 operator 282:12,14 opinion 12:19,20 37:10 44:10.15 75:17 80:18 81:22 91:3,7 92:12 opinions 91:1 opportunities 24:11 153:16 162:2 224:6 opportunity 9:11 10:11,13 11:7 15:13 16:9 24:3 25:15 45:2,4,5 97:8 112:13 123:3 126:16 149:19 158.9 162.4 169.4 175:4 201:23 244:11 261:21 opposed 63:3 154:12 opposite 213:11

opposition 12:23 opt 166:18 167:22 169:14 173:8 212:20 213:16 215:1 opt-in 185:10,16 opt-ins 166:13 opted 170:1 optimize 16:4 opting 212:16 option 129:9 169:13 . 181:23 214:19 222:11 options 128:9 130:9 153:3,4 254:23 order 5:15 10:8,18,20 18:4,14 29:6,7,10 46:8,9,14,15,18,20 47:9.17 56:14 58:6 103:10 123:15 185:2 189:6 214:22 230:5, 14 231:1 252:3 301:8,21 302:20 ordered 209:21 orders 26:17 243:22 ordinary 137:22 organization 209:13 organized 180:16 origin 252:15 original 35:21 36:6 38:2 54:20 55:2 63:5 66:14 outcomes 220:20 outaoina 153:16 output 233:3 247:3,5 outset 26:10 30:8 44:21 Overcompensating 67:23 overly 206:22 262:16 oversimplified 249:23 overview 30:21 31:6 57:10 owned 33:5 196:15 owner 251:14 ownership 299:18 Ρ p.m. 263:11 264:1,5, 7,9,15 package 239:7 pages 59:5 80:20 138:23 139:1,3 152:7 275:2 278:18 303:8 paid 22:8 96:3 238:14 255:13 296:6 pair 255:5 paired 70:13 77:16 82:14 84:12 99:21 panel 7:8 10:22 11:6 12:14 13:7,8,16 18:10,11 101:13

102:12 105:12 107:7

116:8 123:3,7 148:2 165:14 196:8 208:20 211:14 212:22 239:16 282:7 300:23 panels 13:13 240:3 paradigm 216:5 paragraph 69:1,20 149.7.18 163:12 164:12 171:15 174:19 213:18 214:12 Paragraphs 143:18 pardon 35:16 184:16 parentheses 155:8 park 23:15 parks 23:15 part 17:5 30:18 33:21 47:19 48:17 55:18 57:5 61:23 95:19 96:13 102:9 110:9 118:6 119:21 144:22 145:3 152:5 172:14, 16.17 175:10 177:15 182:20 188:7 195:19 209:13,14,17,22 210:3 212:1 213:3 214:15 219:16 230:15 237:2 277:12.13 283:15 284:4,14,15 286:22 partially 96:17 196:5 201:2 participant 59:15 212:15 participants 94:22 204:22 269:7 participate 33:6 104:19,20 108:17 112:23 114:19 117:1 118:20 121:15 126:8,10,14 155:1 161:11 162:22 171:6 215:9 participated 114:3 115:22 122:5 126:4 participating 55:21 67:5 145:13 175:10 210:18 241:16 participation 68:5,17 120:12 145:6 146:3 174:1 187:3 216:16 parties 6:5 9:11.12 16,22 10:2,6,7,9,18, 21 11:3,6,9,12,21 12:1,2,5 13:1,15,16 17:6,17 45:4,12,16, 20 54:1 65:4 95:19 96:4 100:19 113:20 21 128:1 131:12,13, 17 132:1,14,21 133:7,17 134:21 139:10,12 145:20 150:23 154:21 155:1 165:6 171:16 174:20 175:2,9 176:21,23 177:2 178:1 188:7 194:1 209:16,21 210:1,5,9,18,21 214:3,7 218:8 229:15 235:19 236:22 260:9 283:1, 4 291:22 301:3

partner 28:3 177:10 180:16 193:12 198:19 party's 9:14 273:13 281:20 passingly 191:6 passively 67:5 64:14 90:18 past 26:16 73:14 Pat 105:8 path 12:8 170:20 224:5 Patnaude 29:19 54:5 98:20 pausing 205:22 pay 19:23 81:2 288:22 290:15 292:17 297:22 293:1,17,19 287:7 payment 225:14 payments 226:7 pays 93:23 95:2 232:5 238:19 274:16 peaked 264:1 peaking 249:12 peaks 86:8 87:6 263:3 peas 276:7,9,22 pencil 137:9 pending 149:2 penetration 74:4 145:7 263:10

parties' 11:2,20 penny 271:5 282:15 12:19,20 26:5 Pentti 19:8 Pentz 105:16,19,21 107:1 parts 146:11 303:22 party 111:10 171:15 236:22 260:17 284:8 pass 94:15 245:22 passthrough 38:12 passthroughs 82:20 75:12 164:3 178:18 71:12 patience 76:5 211:12 Patrick 7:22 117:15 16 Paul 7:6 14:4 17:14 27:19 39:14 42:1,14 pause 211:10 236:7 37:5 205:13 229:1 234:21 254:12 260:8 269:23 272:21 287:4,8,17 payback 145:10,11 289:19 290:14 292:4 paying 81:2 268:12 226:2 250:19 251:3, 16 294:20 298:5 peak 5:11 60:17 62:9 295:18 67:9 70:1,21 71:11, 17 73:7 79:16 80:9 85:22 86:21 184:14, 18 249:11,12 263:6, 10 264:3,7,8,13,14, 219:23 19 265:3 266:20 189:16 230:8.17 perspective 67:3 penetrations 266:10

people 50:11 177:1 196:10 197:8 211:1 219:22 232:9 243:3, 6 248:22 249:22 265:4,14 285:19 290:16 292:15 people's 297:2 percent 36:17 37:21, 22 52:6,7,16 56:15 58:7,8 59:9 60:10,11 62:3,4,13,18 69:10, 22 74:12 75:14,19 93:8,9,10 94:1 120:20 130:23 142:12 155:6 160:17 172:15 187:21 188:12 189:6 197:4 259:2 260:20 270:7 275:22 285:7 percentage 34:4,6 perf 91:11 perfect 16:14 282:11, perfection 274:15 perfectly 238:8 performance 152:7 performed 32:22 period 31:19,21 35:14 37:13 40:16 69:7 74:13 91:3,8 135:3.8.11.21.22.23 136:22 137:15 139:6,19 140:19,22 155:17 157:19 158:5,10,11,13 160:14 162:11,12, 18,19 163:2,17,18 164:5,6,13,15 166:3 167:22 168:16,18 169:1 172:6,12,13, 20 177:18 178:5 180:22 181:22 185:4 211:20 217:9 221:7, 20 256:21 268:16 288:17 289:19 290:14 292:4,7,12 293:17,19 294:3,6 periodically 144:12 periods 67:10 145:10,11 155:21 permission 192:23 permitted 211:4 permutation 169:21 permutations 82:15 165:21 169:18 person 19:3 122:14 199:16 200:9 213:14 personal 285:16

154:7 173:16 239:2

249:8 260:16,17 289:7 perspectives 176:9 persuaded 199:1 perverse 173:7 petition 149:8,12,13 182:5 Phase 163:10 phased 262:13 phonetic 79:20 phrase 70:9 physical 249:4 pick 303:5 picked 180:6 picking 181:14 picture 175:23 179:1 228:11 piece 140:2 145:14 251:6,8,10,11 pieces 76:22 pile 106:2 pilot 242:19 pin 263:2 place 16:16 93:19 95:22 96:2,15 135:18 152:1 158:21 160:16 184:21 185:6 200:15 219:9,11,12 220:6,11 260:7 plain 194:12 plan 18:15 148:17 280:20 planned 148:23 193:22 planning 119:14 193:19 230:16 plans 227:15 plant 25:10 plants 67:8 115:19 play 24:4 104:11 144:8 229:5 played 28:8 plenary 222:14,18 plenty 161:10 point 21:3,16 22:21 82:10 84:1,13 95:8 96:13 97:4 102:10 127:15 138:18 139:17 158:11 168:1 175:17 177:5 182:15 185:12 186:17 193:4 197:18 198:17 199:1,14 220:8,15 17 225:17 229:3,10 232:18 246:18 249:4 252:22 258:6 260:12 267:4 268:23 270:21 271:1 273:17 282:20 287:13 292:6 296:5, 13,23 297:11 303:4 pointed 82:20 297:3 points 51:12 175:15 217:21 poles 93:20 227:18 260:2

policies 179:4 246:5, 6 policy 16:20 111:3,8 113:22 129:2 138:3 140:8 206:23 233:8, 10 235:9 238:18,20 281:3 poll 101:10 pollutant 49:17 pollutants 50:2 ponying 287:17 population 24:4 portfolio 232:13 portion 112:20 133:10 137:1 141:13,14 234:20 254:3 259:10 269:20 270:6 271:10 position 9:13 10:4 14:6,15 15:5 23:18 28:2 44:10,16 56:21 75:15 76:2 117:18, 20 119:8.10.13 140:20 163:1 176:6 190:23 191:1,16 192:5 195:12 210:7 240:9 282:13 283:3 284:2,9,12 positioned 160:23 positions 9:14 11:9 positive 197:22 227:4 possibility 228:21 possibly 199:22 post 115:23 post-hearing 26:13 201:19 202:7 posture 135:15 potatoes 276:8 potential 32:11 41:13 50:7,9 57:11 68:11 potentially 166:15 pounded 278:18 power 8:21 9:1 20:1, 7 22:10 25:4,17 102:7 103:14 110:20 115:10.15 117:5 136:5 159:13 160:5 180:5 239:22 240:2 246:20,21 247:20 248:11 258:8 263:19 268:10 271:9 291:14 Power's 242:14 power-producing 161:1 practical 173:16 282:20 296:16 practice 203:17 pre-file 39:15 116:9 precise 212:8 precision 83:15,17, 22 precisions 95:17 predetermined 29:6 46:14

predicted 36:5 prefer 11:3 101:3,6 204:9 preferred 152:20 premium 36:23 90:12,17,20 295:3 premiums 35:4 38:11 preparation 40:4 122:18 prepare 34:14 35:10 40:7 280:23 prepared 34:16 39:16,20 42:8,12 59:15 108:8 110:1 112:5,6 114:10 118:11 120:3 198:22 preparing 43:22 58:3 present 10:10,13 11:8 122:4 195:9 201:14 239:6 presentation 7:11 presented 28:12 34:17 35:11 40:12, 13 43:22 63:17,19 64.6 67:15 73:11 75:10 86:9 91:20 95:12 99:18 138:10 145:4 198:1 233:17 presenting 10:19 44:23 presents 15:13 133:1 preserve 25:13,18 preserving 128:2 preside 197:16 president 23:12 124:3 press 6:7 pressure 58:1 pretty 18:1 176:9 215:7 234:1 237:22 262.6 prevent 226:19 preview 123:12 previous 21:17 23:18 62:23 168:5 215:3 previously 29:11 134:14 135:23 163:20 176:14 246:1 281:2 price 16:3 19:22,23 20:4,6,9,19,21 21:2, 4.5.8 22:7.8 35:12 36:4.8.9 38:8 43:18 63:8 64:15 89:11 215:14 243:13 251:15 257:16 278:10 price-wise 254:5 prices 21:22 34:19 35:11 36:2,20 37:23 38:5 50:12 63:4,17 64:1,7,8,14,21 87:13,16,23 88:12, 17 89:2 90:20 218:15 250:3 251:19 252:4,5,6,13 254:12 256:14 282:10

pricing 20:10 21:23 22:6 215:16 250:2 254:6 256:12 primarily 69:8 175:9 176:3,4 292:16 primary 44:22 45:8 117:23 292:22 principal 104:2 113:14 124:15 143:15 Principle 104:4 prior 6:8,10 9:13,18 53:3 169:10 201:12, 21 209:3,11 259:7 264 14 301 21 privy 141:9 pro 156:8 234:21 288:19 probability 247:23 problem 23:1 96:5 286:16 287:15 problematic 208:8 problems 67:19 294:11 proceed 181:18 202:2 300:2 proceeding 5:21,22 28:9 30:10 42:3,22 104:13 113:21 125:21 130:17 131:13 153:11.21 274:8 process 9:20 10:9 13:12,14 143:21 153:8 154:14 175:10,21 176:3,11 177:13 178:8,15,20 186:12 187:5 200:5 209:9.14.22 239:2 262:12 288:10 processes 15:22 151:9 152:2.12 154:5,20 183:4,6,10 186:15 234:2 processing 152:10 153:18 155:5 procure 285:7 procured 261:14 procuring 223:4 produce 38:13 62:8 160:5 188:21 264:2 produced 33:12,15 78:14 131:3 137:23 204:3,5 206:15,17 produces 195:6 247:19 producing 78:20 159:13 259:7,11,17 production 69:13 70:3,20 77:11 78:8 79:19 80:4 81:6 82:13 85:21 86:13 87:1,3 89:2,3,14,15 products 135:3

profile 79:19 80:4 86:5 87:1,4 89:15 profit 295:8 program 23:13 33:7 38:14,19 39:1 55:23 61:13 63:9 64:2 116:1,17 133:2 141:1 145:13 162:22,23 173:8 232:16,17 242:15 291:2 296:19 programs 16:2 60:16,19 61:3 103:12 109:7,12 115:16,18 116:12 129:2 224:8 232:11, 15.20 progress 14:13 project 72:14 73:8 98:4,7 120:19 121:5 132:18,19 150:22 151:1 157:16,21,22, 207:14,15 259:19,21 23 158:12 159:23 163:12 164:1 165:8, 15 166:1,4,6,7 167:4 171:17 172:3 174:4 190:19 191:3 194:22,23 195:8 196:9 213:20 233:14,18,22 238:16 239:3,8,10 291:21 296:10 297:14 projected 28:16 34:4, 9,21 36:9 40:21 projecting 73:18 158:8 178:13 190:21 74:10 projection 32:14 37:13 73:13 projections 35:13 144:17 151:21 152:8 36:9 38:9 projects 16:7 23:21 24:13 33:22 115:17 116:11,19 132:4 136:4.13 137:10.21 140:23 141:5,8,9,13 142:13 156:7,12,17 163:19 164:15 169:4 170:23 171:3 174:10 195:8 196:20 225:10,21,22 226:4, 6 234:20,23 240:13 241:20 246:16,19 247:9,14 249:1 291:15 294:5.8.12. 13 297:2.5.6.8 promised 280:12 promoting 244:21 prompt 130:3 prompted 34:13 129:8 proof 264:18,19 proper 210:15 properly 22:2,9 229:12 propo 158:7 proposal 10:23 11:2 148:6,8,10 150:5 152:6 157:18 167:3 181:20 182:10 209:3,4

AVICORE Reporting & Video 15 Constitution Drive, Suite 1A, Bedford, NH 03110 * (603) 666-4100

235:11

275:22,23 277:3

281:9 282:18

proposals 10:14 13:2,3,5 28:22 145:22 182:13 propose 12:15 20:15 148:18 149:8 150:3, 13 181:9 proposed 10:2,18,19 13:12 17:9,19 37:4 56:9,17,19 134:7 155:17 162:10 209:2 236:17 283:10 301:2 proposes 158:8 proposing 14:13 196:16 236:18,23 239:8 proposition 89:21 protection 300:13 proud 246:4 provide 9:10 11:13 21:12 24:19 33:10. 13 44:14 48:17 57:9 67:4 69:10,22 73:13 83:14,21 92:12 127:23 132:6 152:9 154:6 155:14 157:6 171:14 179:9 184:9, 18 192:23 197:9 198:21 200:3,5 206:6 241:19 245:8 248:2 257:15 274:3 275:20 288:20 296:14 302:5 provided 62:12 76:15 80:20 81:21 87:12 130:8 134:12 156:2 175:21 189:3 196:13 200:9 204:13 232:19 239:11 255:7 272:18 275:17 provider 115:14 providing 44:10 152:14 154:3 193:4 205:8 206:8 223:16 224:3 246:8,15 273:14 299:4 provision 144:2 182:3 184:15 public 6:14,18,22 7:18 18:16,18 24:7 26:1 29:2,15 48:5,7 108:23 110:14 113:6 115:2 117:7 119:3 121:21 127:2 192:15 published 53:14 87:23 255:5 Puc 6:3 124:8 201:5 209:21 pull 172:9 278:3 pump 266:9 pumping 249:14 pumps 220:1 227:23 265:16 266:14,16 purchase 23:15 268:11 271:10 purchases 265:22 pure 256:12 257:16 purpose 31:9 32:1 36:1 43:1,4,10 44:22

45:8 48:6 74:11 135:8 140:8 186:11

207:6 287:21 purposely 173:10 211:5 purposes 26:11 48:7, 12 74:15,17 75:10 139:18 pursuant 5:7 6:2 201:5 pursued 230:1 pursuing 224:6 push 258:23 pushing 246:21 247:20 put 6:15 13:3 14:9 15:7 22:16 35:15,18 93:19 96:15 123:3 135:17 185:5 191:8 194:22 198:17 238:3 243:1 246:19 249:3 253:21 255:12,16 258:9 260:6 265:15 273:4,6 276:20 278:11,14 282:7 286:23 289:16 290:6 291:19 297:20 299:5 puts 199:6 260:1 278:6 putting 45:1 139:21 193:15 208:6 238:15 248:13 250:19 251:3,14,15,20,22 282:16 291:3 PV 28:18 32:10 33:23 34:10 69:9 77:16 80:9 82:13 84:12 233.3 244.3 12 22 245:2 247:18 262:5 Q qualifier 247:12 qualify 110:18 qualifying 107:8 qualitatively 97:18 quantification 275:3 quantified 36:7 50:6 96:19 97:2 quantifies 33:4 quantify 31:11 261:7 263:14 274:21 275:8,13 quantifying 274:15 quantity 130:15 quants 274:20 quarter 251:11 258:2 302:3 quarterly 152:9,16 question 31:22 35:17 47:4 48:9,15 50:15, 16 52:12 53:4 54:6,7 58:13 63:22 68:14 69:2 72:20 74:18 81:15 83:23 85:2 90:11 94:14,16 95:1, 21 96:3,12 98:21,23 100:12 101:2 120:11,18 123:2 127:9.22 134:22

142:14 143:2,8

155:4 160:22 165:1, 13 167:12 168:12 169:22 172:10,14 173:16 174:14 177:17 178:11 180:22 181:3,8 183:5 184:8 191:4, 12,14,18 192:6 193:18 198:4 203:2 204:1 206:11.21 208:21 210:8 212:8, 10,13,19 215:7 216:13,14 218:1 219:7 221:23 226:13,16,21 229:13 241:9 244:7,15 245:12 260:19 267:9 268:1 270:14 280:12.15 284:7 289:10 300:21,22 303:20,22 questionable 142:4 questioner 47:22 questioning 30:9 42:1 139:5 147:23 149:4 150:19 153:6, 14 154:15 155:3 156:10,20 158:6,22 159:9 160:2.21 161:14,22 162:7,15 163:7,23 164:10 167:1 168:11 169:11 170:10 171:23 172:19 173:12 174:12 177:8 178:10 179:14 193:21 201:9 202:14 205:6 267:15 295:13 questions 12:12 22:12 41:18 43:5 44:19 45:3,6,15,19 22 51:3 52:22 53:21, 23 54:3 55:11,13 62:20 63:1 65:2 66:9,12 76:8,12 84:11 93:2 95:19 96:8 97:6 98:12 124:5,19 125:12,14 145:17 146:17 148:1 157:4 172:8 179:17 180:16,18 190:14 196:11 198:13 202:3 204:7 211:13,16 216:10 217:19 230:23 239:15 267:6 280:9 295:23 301:14 303:11 quick 11:15 147:6 198:5 202:5 quickly 21:21 42:6 183:19 224:9,10 233:18 249:4 260:14 277.1 quo 14:8 72:18 73:3 74:19 128:3,6 132:1 187:18 188:9 194:2, 12 219:1 237:14 quotation 205:19 quote 182:4,6 204:20 205:1,10,17 quote/unquote 289:16 quoted 116:15 174:2 268:14

R raise 27:11 58:23 106:18 raised 43:5 range 12:4 58:19,21 141:23 263:12 293:8 294:7 ranging 132:18 rapidly 128:21 rare 141:12 rata 234:21 rate 24:2 28:15 31:2, 22 32:2 33:23 34:1 38:14,19,23 41:13 43:19 53:13 55:14 56:3 58:20 59:14 60:9 61:10,17 74:10, 11 75:20 81:19 84:23 89:18 90:14 91:20 94:8,17,19 95:5 96:21,23 113:23 133:22,23 136:14,23 139:22 142:2,5 144:6 145:16 146:3,12 149:3 157:18 181:7, 10,20 182:4,10,13 183:13 184:9 185:13 186:20 187:12,14, 15,21,22 188:1,12 207:13 209:3,4 218:14 219:8,18 220:10,11,13 222:16 227:2 250:21 251:2 254:7,10,11,16,21 255:17.19.21 256:3. 18,22 257:1,3,8,9, 10,21,22 269:22 270:2,10 275:19 276:3 277:7 279:23 280:17,20 281:1,14, 16 290:18,19 294:18,23 295:17 301:2,16,18 302:5 ratemaking 5:18 ratepayer 77:20 78:2 80:23 212:1,4 298:7 ratepayers 16:23 31:14 32:4,10 55:22 64:3,12,20 85:1 94:15 138:16,17 215.9 216.22 243.18 257:2 283:15.18 284:2,5 rates 5:20 15:20 32:14 41:6,7 53:1 55:14,19 57:11 58:1, 2 60:7 64:17 78:4 82:22 84:22 89:20 90:22 94:22 95:4 103:7 105:5 107:12 16 109:1 110:16 113:7 115:3 117:9 119:4 121:22 129:7 132:10 133:3 142:6 145:6.7 146:7.13 207:8.9.11.13 208:8 215:15 219:11,16,21 220:4,17,19 222:2, 15 223:3 228:23 235:7 244:16 245:5 252:12 253:9 254:19

255:5,6 267:7

284:11,12,19,21 301:4,6 302:17,18 rational 276:14 rationale 57:9 59:17 61:1 182:20 194:14 ratios 85:5 91:13 RBI 31:3,8 32:16 33:3,22 38:4,6 40:5, 8,11 41:11 43:11,13, 20 44:4 52:23 53:8 56:10,20 59:5 62:15, 18 74:14 80:17 81:4 82:2,12 83:8 84:4,21 90:21 re-modernization 227:15 re-rating 21:12 reached 12:4 132:22 reaching 275:4 reaction 242:3 read 24:22 66:15 67:12 69:1,15 70:9, 16 71:20 78:16 99:11 171:13 239:22 readdress 158:9 reading 66:16 93:12 reads 67:2 ready 27:17 225:4 302:21 real 33:20 35:8 36:2, 12 46:9 85:2 144:22 189:9 220:9 228:4 285:23 297:10,17 300:7 realize 227:12 248:4 259:2 realized 259:17 261:22 reason 73:17 74:21 98:3 123:23 124:13 136:3,15 143:11,15 175:11 212:11 216:23 240:14 258:7 282:17 290:3 294:16 reasonable 5:17 12:8 109:1 110:15 113:7 115:3 117:8 119:4 121:22 133:3 194:18 216:2 220:20 229:5 245:10 261:20 262:9 263:17 267:8,10 270:17.19 271:23 272:15 301:6 302:18 reasoning 56:22 reasons 170:19 248:7 reassessment 34:22 rebuilding 234:10 rebuttal 10:22 11:6, 14 12:14 13:4,6,15 40:4 42:7,11,16,20, 21 43:2,22 56:22 58:4 59:1 71:5 78:17 104:21 105:12 106:3 107:23 112:3 122:20

123:3

recall 14:20 156:6 187:1 190:2,10 229:13 239:1 258:16 283:7 receive 100:2 135:5 163:15 165:10 172:11,13 205:14 received 6:17 10:3, 17 50:1 100:6 121:8 269:11 receiving 160:6 163:13 164:2 165:8 171:17,21 172:4 259:9 recent 145:9 recently 129:6 227:15 recess 11:18 147:20 200:23 303:14 recognition 234:8 recognize 22:1 129:8 131:18 248:9 263:1 recognized 205:16 245:1 recognizes 20:16 recollection 263:6 recommend 133:12. 15 140:3 189:15 recommendation 18:2 133:8 237:13 238:3 recommendations 9:15 56:20 154:9 recommended 26.6 57:6.12 131:12 134:19 203:13 223:11 recommending 132:16 188:8 237:22 recommends 128:2, 5 131:23 174:15 187:18 reconciling 148:15 reconsideration 217:14 record 11:17,20 25:1 27:4 45:1 70:10 102:13,18 112:10, 13,15,20 120:6 140:6 147:19 155:13 188:22 189:3 190:5 192:19 197:8 200:22 210:1 278:13 303:13 recording 6:1,11 records 231:2 recovery 32:15 148:14 190:3 RECS 207:20,22,23 295:17 red 6:8 18:23 redirect 54:6.14 93:2 98:17,18,22 122:18 280:10 303:3,16,18 reduce 34:10 64:17 133:11 244:11 reduced 40:11 43:17 283:19 289:18

reducer 191:3 195:1 241:14 284:6 reduces 195:1 218:23 reducing 60:17 67:5 195:7 243:8 265:21 273:10 reduction 40:22 41:2 43:17 49:23 50:7,8 60:10 61:4 62:8 64:15 72:5 81:9 93:8 94:1,6,9 260:20,21 261:5,6,9,12,13 reductions 261:4 297:10 reevaluation 217:13 refer 10:6 31:3 56:5 139:1 reference 66:10 76:17 84:10,13 203:7 204:10 referenced 182:11 references 21:19 139.8 referred 35:3 139:4 184:17 238:18 referring 46:11 54:16 95:9 120:16 182:4, 22 refers 178:5 reflect 87:12 206:7 reflected 36:3 reflecting 16:3 88:2 reflective 63:5 reflects 20:22 21:8 22:9 60:1 62:5 refraining 128:17 refresh 200:14 208:21 regard 144:2 region 240:14 242:7, 23 249:12 263:11 regional 59:9,23 62:6 71:17 195:6 263:3,9 registered 162:23 273:8 registering 256:9 regression 73:5,14 regular 184:20 235:21 regulator 111:16 regulatory 105:6 111:17 117:22 reimburse 235:2 REK 251:6,16 258:3 **REKS** 294:18 related 38:14 48:5,11 50:15 83:19 96:12 99:19 107:17 160:15 179:4 relation 35:20 73:9 relative 15:1 88:8 298:7 release 17:21

relevance 201:15 relevant 26:16 63:14 85:12 201:22 reliability 67:10 reliable 259:17 relied 174:9 relieving 260:4 rely 216:21 272:11 274:6 remain 74:12 remained 128:17 remaining 10:6 160:10 remains 72:7 233:9 remember 30:5 39:11 156:23 171:9 197:17 220:3 260:19 293:3,11 remembered 173:21 remind 6:5 47:21 276:22 reminds 276:6 remote 124:12 remotely 246:14 removal 133:16 removed 133:9 renewable 77:9 137:20 225:10,11 232:13 269:16 repeat 9:16 66:19 72:20 110:22 115:7 237:4 238:8 264:16 rephrase 189:20 191:13 reply 112:15 198:6 199:9 201:23 report 29:14 30:12, 16,20 31:6,10 33:1 37:7 40:8 53:14 54:8.20 55:2.16.20 66:13,14 74:23 86:10,11,18 96:13 134:5 153:1 243:7 reported 153:2 233:12 reporter 103:1 reporting 152:8,21 282:18 reports 37:12 86:9 87:2,8 152:9,16 153:8 282:5 represent 32:13 37:12 139:11 141:15 159:16 192:19 representation 86:20 representative 45:20 280:7 represented 176:4 representing 19:8 23:23 66:7 104:3 represents 12:4,7 94:9 260:21 request 11:11 13:16 28:22 188:22 190:5 197:8 214:7 231:3

requested 35:9 requesting 123:2 201:19 requests 189:4 require 21:22 133:21 181:9 required 134:2 223:22 225:14 233:7 235:10 257:15 274:8 281:4 requirement 20:20 21:9 47:1,17 48:3,10 198.12 requirements 98:1 154:7 requires 145:8,10 183:17 requiring 155:7 229:15 reserve 149:19 resident-owned 23:16 residential 40:18 41:7 55:22 56:4 77:15,23 79:2 93:9 99:13,22 250:21 251:8,20 252:6,20 253:5 254:8.11 258:1,5 259:5,8,23 290:5,16 291:1 292:10,15 293:2 296:20,22 297:1 298:7 299:14,17,19 300:1.8 residentials 292:4 residents 23:14,22 24:3 resolve 198:5 199:10 resolved 145:20 resource 60:9 80:4 87:2 100:5 135:13 237:8 244:3 **resources** 28:14,21, 23 29:13 30:23 31:15 33:5 62:12 67:6 87:5,8 98:5,6 99:21 119:16 227:20 228:7 232:14 242:5 243:17 247:22 253:17 269:16 280:18 284:23 285:14 286:6 respect 10:16 15:5 31:22 57:21 58:13 59:19 61:7 80:11 89:8 90:12 118:19 121:14 186:8 189:21 218:18 285:5 respective 176:9 respond 43:5 63:22 91:3 124:5 197:16 198:4 220:22 221:22 227:22,23 274:12 279:22 responded 28:22 responding 39:18 40:2 41:22 42:4,10,

18 43:3,12 44:6,13

48:16 62:23 63:12

293:20 302:8

Index: recall..revenue 326

67:14 72:19 73:4 75:1 82:9 86:3,17 87:21 88:11 90:1,16 91:6.17 92:9 93:14 94:4 95:7 97:11 99:16 128:4 144:4 179:5 275:11 277:1 289:11 response 11:13 63:21 74:8 75:3 112:10,14,15,20 150:8 200:9 268:9 275:11 278:9,13 296:2 responsibilities 107:14 109:8 117:19,23 119:9 responsibility 233:17 235:13 responsible 107:16 109:10 119:13 215:22 233:11 273:12 281:7 responsive 225:18 226:8 rest 60:3 122:17 136:18 194:9,11 restore 135:21 restrictions 222:15 restrictive 169:20 restructured 240:17, 20 242:3,7,17 243:5, 12 285:10 result 33:23 34:3 41:6 44:15 61:5 63:10 64:2.7.9.13 68:5,16 69:8 70:14 81:11 90:21 99:12 108:23 110:15 113:7 115:3 117:8 119:3 121:21 128:22 131:5 133:3 134:17 170:21 189:14 234:3 resulted 59:22 108:18 110:10 113:1 114.20 117.2 118.21 121:16 129:3 200:8 234:1 resulting 28:16 38:21 39:1 41:3 43:15 58:1 results 30:21 32:21 34:16 36:13,14 56:11 58:14 60:9 74:14 76:14 78:19 retail 19:14 137:5 246:8 249:19,23 250:1 252:11,12 254:16 284:21 290:13 retail-type 250:4

retroactive 222:16 return 101:4 136:14 141:23 147:18 198:6 200:22 293:21 303:12,20

returned 38:1 63:18 returns 136:15

157:20 158:3

revenue 20:20 21:3 81:13 141:19 160:13 162:2 260:21 261:5

265:8 296:4 299:2 revenues 160:6 256:10 273:7 review 6:18 126:16 164:14 168:14 169:3.6 193:1 198:22 217:5 222:13 224:23 272:9 reviewed 22:19 138:6 169:5 reviewing 268:9 reviews 164:19 166:10 173:17,20 217:5,7 revised 57:17 58:7 revisit 144:14 revisited 144:12 RFP 29:1.4 47:19 RGI 50:18 Rice 103:11 106:20 109:4,6,10,16,22 110:2,4,7,12,17 127:22 128:4 129:16,21 130:2,5 133:6,14 134:20 149:15 150:11 151:2 152:17 153:12,22 154:21 165:4,18 168:3 170:15 171:8 173:22 175:7 177:22 178:19 183:11 187:17 188:2,3,6,14, 19 190:2,12 217:23 218:5 223:14 224:16 230:7,21 231:14,21 232:7 236:3.8 238:6. 17 239:12 245:21 250:8 258:6,11,13 260:13 261:11,17 262:22 264:22 272:6 280:22 281:20 299:12 Rice's 210:11 rights 118:1 rise 64:1,22 risk 35:4 36:23 38:11 90:12,17,19 131:20 215:20,21 218:23 295:2 300:7 risks 131:21 228:17 RNS 79:12.14.18 Robert 8:23 103:13 105:4 106:22 115:6, 9 148:22 150:16 167:16 295:7 robust 179:12 228:16 ROC-NEW 23:12,17 role 28:8,11 44:14 104:11,22 107:11,15 109:5.8 111:4 113:17 115:11 116:7 roles 138:7 roll 171:1 rolled 12:17 168:6,9 **rolling** 171:5 Roman 5:7 6:2 roof 260:6 289:5,17

roofs 94:13 265:15 297:2 rooftop 25:9 244:3 245:2 249:1 252:11 266:15 292:18 room 6:16 24:9 101:10 143:9 203:3 206:5 210:14 229:1 root 221:8 252:14 rough 250:5 291:20 roughly 80:9,15 251:12 255:19 256:20,21 291:19 round 255:18 routine 189:19 routinely 262:7 row 78:15 90:12 rows 76:21 81:17.21 82:5 84:14 **RPS** 133:9.16.20 **RSA** 5:7.18.20 6:2 137:18 140:8 237:6 RTOS 284:20 285:4 Rule 26:13 201:5 rulemaking 301:7 302:19 rules 67:4 198:11 200:18 201:5 300:6 ruling 6:19 202:1 run 60:1 62:6 103:4 287:19 running 255:10 282:12 S safe 241:7 244:2 sales 271:5 salespeople 300:3 salvage 296:4 Sam 8:17 55:10 56:6 57:1,14 58:5 59:21 60:13 61:9 62:1,22 63:20 Sasso 122:3,11 saturation 232:3,5 246:2 save 262:21 291:13 292:17 saved 62:7 242:15 savings 60:2 242:21 scale 24:9,12 183:22 244:4.5 scaleable 186:16 scenario 40:15 154:16 157:9 158:15 168:8 293:9 299:23 scenarios 89:19 90:3 146:4 155:20 156:5, 17 157:15 158:23 159:3 schedule 11:2 273:5 274:7 schedules 281:1

scheme 288:2 school 23:18 169:10 schools 115:14 116:13 141:16,21 scope 9:19 17:12,15 29:4,7,13,16 46:7,12 47:9 48:17 61:15 82:17 84:5 175:3.6 177:21 178:9,15 SCRC 267:16 269:18 270:2,6,10 271:16, 19 272:10,12 273:5, 6 274:7 278:16,22 section 26:3 Sections 55:15 seeks 194:12 sees 22:8 segment 20:20 21:7 184:2 segments 20:16 selected 28:19 selfishly 176:8 sell 159:21 sending 30:1 senior 28:6 103:13 115:9 124:3 sense 86:18 87:15 97:13 123:10 166:6 169:19 183:6 223:6 264:19 278:19 282:13 291:8 sensitive 237:20 sensitivities 54:19 241:12 sensitivity 47:16 48:19 49:16 51:7,18 52:15 sentence 70:7,9 sentences 66:12 sentiment 214:3 separate 10:4 13:7 130:16 151:20,21 separately 91:14 279:16 September 32:19 series 29:11 97:6 232:12 serve 32:7 135:9 184:2 258:19 283:23 served 115:15 254:7 264:11 service 7:18 40:21 41:8,9 58:16 93:10, 11 107:17 117:23 133:22 142:3.5 184:20 185:8 187:23 188:1 207:17 218:13,14 225:4 246:9 250:20,21 251:2,9 252:5 255:13,20 256:2,11 257:15,22 270:3 273:14 294:18 295:1 302:2.6 services 34:23 36:21 38:10 68:12 117:22 184:10 255:7 257:14

serving 111:4 113:17 115:11 116:8 246:20 247:9.15 sessions 29:12 45:6 97:12 set 37:5 47:9 51:4 81:10 128:15 145:21 152:23 178:4,21 180:18 194:8,19 197:7,22 234:1 240:18.21.241:5 300:4 301:4 302:17 303:23 sets 60:6 137:7 setting 223:2 228:23 settlement 7:8 12:3, 7,18,21,23 13:8 14:15,17 15:7,22 25:12 91:4,9 101:13 106:10,14 107:7 108:16,17,18,22 110:8,9,10,14 111:9 112:22,23 113:1,6, 22 114:19,20 115:2 116:8 117:2,3,7 118:19,20,21 119:2 121:14,15,16,20 124:6 126:5,17 127:3 128:2,5 132:12,23 133:12,15 135:4,9,20 136:20 137:7 139:13,14 140:3,7 143:12,16, 17,19,23 148:2,6,7, 10 149:5 152:4,18 153:1 154:22 155:17 158:7 163:11 164:18 167:3 168:13,21 170:21 171:4 173:4, 21,22 174:15,18,21 175:8,9 177:14 178:1,12 181:3,6 182:12,21 187:17 188:8 194:4,9,11 205:5 208:19,22,23 209:5,7,12,15 210:1, 5 211:13 212:9,12. 14,19,22 213:13,18 217:8.17 223:12 236:17,23 237:3,11 260:16 283:6,11 291:6 293:13,20 settlementrecommended 135:5 settlements 126:11 settling 11:23 12:2, 19,23 13:2 18:10,11 45:16 127:21,23 131:13,17 132:1,14, 21 133:7 134:21 150:23 174:19 175:2 176:23 188:6 194:1 214:3 218:8 284:8 shape 80:5 share 59:18 60:18 61:6 71:17 74:6 92:4 165:5 215:3 231:12 234:6,21 shared 269:12 shareholder 111:1 sharing 210:16 234:14,17 253:19 sharp 147:18

Sheehan 8:2,3 104:9, 17 sheet 6:16 18:17 26:2 291:23 shift 53:5,9 222:21 223:7 263:20.21 264:4,18 277:2 shifted 264:13 266:20 267:2 268:5 272:2 shifting 15:17 32:11 130:10 131:8 134:16 215:16 227:2,11 244:22 266:21 267:9 270:16,18,23 271:22 272:13,14 274:19 275:13 276:5 shifts 221:6 shining 19:22 short 19:12 28:20 37:22 60:1 131:7 292:7 302:22 shortly 280:10 show 35:20 51:6 53:5,12 73:11 131:6 141:23 157:20 256:13 showed 53:8 295:11, 14 showing 72:1 75:11 138:14 shown 56:2 73:17 shows 51:22 55:20 56:3 71:16 72:2,8,21 78:23 216:18 264:20 Shur 103.16 111.2 side 122:10 269:6 270:4 sight 297:18 sign-up 6:15 18:17 26:2 signal 215:16 signals 16:2,3 101:11 215:14 signed 18:18 143:15 significant 34:6 37:16 71:23 88:13 129:1 215:8 224:4 233:19 234:10 276:11 298:6 significantly 34:20 36:5 87:17 88:17 89:16 130:19 151:10 218:23 301:7 signing 143:11 silent 182:14 similar 11:7 60:16 140:21 151:12 153:20 202:13 271:7 290:7 simple 6:11 14:7 248:20 250:10,11 288:23 290:18 295:18 simplicity 140:1 simplified 206:22

250:7.10

simplify 102:20 249:22 simply 63:15 84:10 136:12 137:8 158:1 183:18 196:23 210:8 221:15 237:1 243:2 296.14 single 58:21 67:7 196:14 278:21 site 94:13 sited 247:14 sitting 7:6 105:17 106:4 185:19 190:10 situation 166:12.17 170:5 200:8 217:1, 15 222:17,23 243:23 249:17 size 7:7 150:22 151:1 253:11 sized 252:10 258:22 sizing 252:18 skeptical 298:3 skepticism 298:23 skip 180:23 Skoglund 8:19 slice 85:4 slight 33:23 41:4 53:5 56:12 71:22 72:3,6,8,9,13,15,22, 23 81:11 95:3 138:15 slightly 88:2 227:3 slow 29:20 49:8 129:19 130:2 141:3 slowly 6:6 29:23 30:5 247:13 small 34:4 38:20 40:20 41:8 55:21 56:3 93:9 134:12 140:6 187:8 196:19 206:3 227:3,4 245:17 251:20 252:9.10.18 253:6 258:8,18 259:9 260:11 276:13 297:7 smaller 53:8 157:21 196:20 225:21 226:3,6 249:1 253:8 297:2 smallest 132:18 157:23 smart 16:20 232:17 smarter 15:15 16:17 so-called 167:23 societal 49:20 society 221:17 solar 21:22 23:21 25:9 28:18 32:10 33:23 34:10 64:10 70:13.23 74:4 79:2. 3,20 81:5 82:13,14 84:12 87:3 89:3,7,14 93:18,22 99:13,21 103:12 109:7 115:17 116:10 128:19

138:8,19 142:18

155:1 159:16 190:19

191:3 194:22 204:14

205:13 221:9,11,13, 18,19 225:20 228:8 232:14,21 233:14, 20,22 234:13 238:12 239:21 240:11 241:4 244:5 246:16 248:22 249:14 251:3,13 252:11 260:1,6 263:23 264:2.11.20 266:21.22 282:12.14 283:21 285:14 287:2 290:14 291:10 292:11 294:8 296:11 297:12 solar-only 69:8 solid 138:13 145:16, 21 solution 186:5,10,11, 16 239:11 285:5,7 286:22 287:10 solutions 183:13 184:1 someone's 249:1 sooner 166:11 sort 13:9 17:10 76:12 96:12 135:16 139:15 144:19,20 154:13 180:16 194:8 197:22 207:1 215:12 217:16 222:11 223:2 225:17 230:3 240:19,21 241:2,8 242:5 243:11 253:13 254:17 262:16 264:18 265:10 268:22 270:3 271:9 276:14 282:19 283:5 286:11 288:3 294:18 295:2 296:17 298:22 sound 6:1 169:8 sounds 127:14 164:22 165:2 205:19 206:1 238:2 258:7 soup 180:7.13 source 79:5 sources 160:6 south-facing 69:12 70:1,2,5 77:16,23 99:13 speak 6:6,22 12:10 13:7 23:10 29:23 30:5 47:6 49:8 212:9.12 230:8 243:9 291:23 **SPEAKER** 192:10 speaking 6:10 13:8 17:14 19:2 80:9 90:9 149:16 161:5,6 165:19 171:9 182:16 214:4 257:12 speaks 213:19 special 184:15 202:8 specific 46:18 51:14 75:15 98:4 128:18 153:2 155:23 156:3, 8,11 157:4,13 165:3 190:2 196:14 230:23 232:13 specifically 34:18 85:20 86:12 99:19 153:15 168:14

182:22 184:13 188:11 224:21 specifics 181:20 specifies 137:19 speed 29:20 spend 17:23 85:10 spending 189:11 280:14,17,23 spent 111:15 173:14 spinning 252:20 spins 252:16 split 81:23 151:23 spoken 55:17 Sprague 191:2 192:14 193:7 spread 84:8 269:17 . 276:10 spreading 276:16 spreadsheet 155:19 295:21 spring 249:18 SREC 246:11 stabilize 135:12 stable 71:21 73:12 stack 36:16 37:20 38:21 51:4,9,19 52:8,17 64:18 68:9 69:4,6 80:2 stacks 207:4 staff 29:9,11 stage 249:6 stakeholder 29:11 143:21 152:19 153:17,19,23 176:11 177:13 209:8,14,22 210:3 234:2 stakeholders 7:12 17:17 24:8 132:2 153:10,12,20 154:19 175:5 176:16,18 stamp 66:13,21 68:22 71:15 197:4 stamped 71:8 stand 125:14 201:16 standalone 253:16 standard 5:18 8:21, 23 103:14 110:20 115:10 117:5 148:14,23 167:23 207:16 215:12 220:13 221:6 225:14 285:8 standards 225:22 232:13 Star 185:7 start 16:16 26:5 70:20 107:8 117:16 135:10 141:2 145:20 148:5 157:10 161:17 164:14 165:23 166:10,12,13 169:23 170:4,8,22 173:17, 20 174:8 189:5 213:7,23 231:19 265:4 296:12 303:9, 16

started 166:1,17 169:1,23 170:2,3 180:17 263:5 starting 123:19 144:15 168:22 172:3 175:17 213:5 252:22 starts 157:17 163:3 262:5 state 8:3 20:6 27:4 28:1,18 29:1 31:16 32:15 40:14 45:7 57:15 61:21 107:10 109:4 113:11 115:19 117:17 119:7 141:20 142:18 148:12 196:23 207:1 232:22 236:14 242:7 244:9 276:3,17 298:20 stated 27:23 63:13, 15 statement 10:5 12:1 15:11 66:15 67:2 68:3,15 69:3,19,21 73:21 120:18 168:5 182:18 191:10 272:7 statements 7:1 9:11, 13,14,17,18 10:1,4 11:17,21 62:23 states 60:4,16 61:4, 11,22 75:8 92:7,15, 19 112:11 128:16 137:6 138:20,21 222:1,6,12,14,22 223:5 232:2.6 241:20 245:1 states' 60:19 static 220:4 status 14:8 72:17 73:3 74:19 128:3.6 131:23 187:18 188:9 194:2,12 219:1 237:13 statute 48:6,7,12 137:18 138:1 238:1 244:21 statutorily 236:11 stay 75:18 167:23 219:8 292:13 staying 219:10,12 stenographer 5:23 30:2 steps 6:11 173:23 stick 21:5 stop 159:15 166:22 177:2 storage 70:13,20,23 74:4 77:16 78:1 79:2.3 80:12.13 82:14 84:13 99:14. 22 285:21 **STP** 87:2 straightforward 274:17 stranded 221:1,14 stranding 218:23 strange 185:18

strategy 80:11 131:9

streamline 151:8

152:12 streams 31:17 36:10 84:2 88:6 207:20 208:4 217:12 stress 235:8 stressing 279:15 strictly 288:17 strikes 146:9 strong 15:18 16:20 18:3 237:19 265:13 stronger 70:4 strongly 132:21 structurally 172:21 structure 22:1 24:2 69:14 128:7,13 131:22 134:3 135:6 149:9 154:10 159:18 204:21 206:4 218:9, 11,22 219:8,10 220:5,10,11,13 223:10 224:20 235:23 240:17 286:13 302:10 structures 179:4 243:17 254:22 struggle 223:9 struggling 271:13 stuck 286:4 studies 33:2 138:3,6, 8,14 229:16 245:5 265:12 266:7 278:4 297:13 study 7:12 15:17 17:10 28:12,23 29:8, 13,16 30:12,14,20 31:7,10,11,21 33:1, 2.4 34:12,17 35:21 36:6 40:6 43:14 46:7,21 47:1,10,16 48:4 49:15 50:4,6 51:6,15,17 52:4 55:2 56:2 62:19 63:3,5, 14,16 69:7 75:18 76:15 79:23 87:11 88:9,15 89:1,6,11 91:10,18 97:18 130:21 205:17 225:23 226:1,23 229:11 237:8 240:16 261:18 272:23 297:12,14 study's 41:14 stuff 210:17 213:2 229:21 stuffed 276:7 subdivisions 236:14 subject 116:21 187:1 209:8 222:15 293:10 submission 135:17 submit 13:4 116:6 152:16 submitted 6:23 7:12 9:13 10:2 14:12 37:7 96:23 130:16 submitting 132:11 subsequently 61:5 subset 187:4 266:2

tech-neutral 36:16

subsidies 288:6,8 subsidization 15:16 subsidizing 266:3 subsidy 19:16 240:1 244:18 245:8,16,19 substance 239:13 substantial 14:12 19:13 135:15 216:13 241:3 257:8 substantially 160:17 208:17 217:15 222:21 265:23 substantive 135:1 substation 227:17 233:7,21,23 234:6, 10 235:3 249:5 substations 233:4 success 142:15 187:20 successful 131:22 153:23 successfully 128:8 173:7 succession 124:20 sudden 197:12 suddenly 21:22 227:7 sufficient 299:5 sufficiently 179:8 suggest 127:13 182:7 266:7 272:8 278:1 suggested 126:15 170:19 219:15 244:10 265:10 suggesting 195:20 219:8 237:12 245:5 suggestion 85:16 214:20 278:2 279:3 suggests 166:9 suited 180:20 summarize 160:3 186:19 193:17 237:15 summarized 237:18 summary 30:13 32:20 157:6 222:5 summed 242:5 summer 67:9 249:11, 13 sun 19:21 sunset 264:5 superimpose 79:19 superior 243:19 supervised 234:3 supervision 39:17 42:9 Supervisor 105:21 106:14 supplier 273:15 suppliers 15:23 273:11 286:20 supply 105:22 129:7

133:10 195:1 systems 7:23 15:21 207:11,13 261:13, 21:13 51:10,14 52:7 14.16 283:17 support 14:16 15:6 24:1 25:11 136:20 139:16 150:10 154:8 179:9 205:7 209:2 218:8 232:11,20 280:17 supported 129:12 130:18 supporting 16:20 108:2,7 109:17 111:22 112:4 114:5 118:5,10 119:20 120:2 205:5 224:7 270:9 suppose 122:19 169:22 191:23 196:5 suppressing 83:4 suppression 35:3 278:10 Surely 163:2 surrendered 226:17 suspicion 287:9 sustaining 130:6 swapped 225:4 swear 102:2,14,23 104:21 105:2,13 swearing 101:4 sweep 166:14 sweeping 139:21 sweeps 170:8 Swift 106:5,13 107:2 switch 48:23 155:16 164:6 170:14 172:5, 23 212:5,12 switchover 170:7 sworn 27:15 42:2,22 107:3 125:20 Synapse 103:17 104:5 124:3,16 sys 74:1 system 19:17,20 20:6,14,15,17 21:1, 2,9,11 22:10 29:21 33:16 50:8 51:20 59:20 61:8 62:17 67:2 69:23 70:21 71:12 74:2 77:16,23 79:20 80:9,12,13,14 81:8 82:21 85:22 86:5,6,21 87:5 98:1 119:15 183:10,19 193:7 196:21 203:11 220:2 227:17 228:2, 15 234:12 238:13 247:6,18,19 258:6, 22 259:6,10 262:5 263:3,10,19 264:1, 21 268:13 281:3 283:22 284:23 286:1 289:17 System's 193:8 system-level 253:23 system-wide 33:10 60:7 263:6

82:15 94:12 121:3 134:2 151:22 183:6, 18 192:13 233:3 269:15 274:1 291:4 т T&d 70:15 71:1 T5 184:12 table 76:19,20 82:23 84:10 93:6 takes 62:15 133:1 154:8 taking 251:5 254:17, 20 270:6 298:2 303:21 talk 78:6 90:13 96:22 97:4 173:4 284:16 talked 41:17 52:23 155:19 224:9 253:18 270:22 272:16 273:19 297:15 299:23 talking 6:8 77:9 79:6 83:11 99:3 144:11 148:5 168:2 215:21 220:9 222:20 245:13 246:1 256:21 270:23 281:12 285:15 298:13,14 299:6 talks 96:17 237:6 tandem 248:1 tangential 230:3 tape 29:21 targeting 224:19 tariff 5:14 24:15 25:13 32:18 41:3 44:17 69:14 78:4 90:4,5 94:19 118:1 130:6 131:7,18 135:2,5 159:18 160:16 162:10 163:14,15,20 164:16 165:9,11 167:7 168:1 171:7 174:1, 11 184:16 186:8 223:17,20 225:16 232:1,16 235:17,18, 20,21,23 237:9 241:18 tariff-related 184:10 tariffs 5:9 14:8 28:17 44:11 107:16 109:12 112:11 120:13 223:15 248:8 254:13 tasks 134:18 Taylor 7:21,22 105:8, 9,11 117:14,15 122:2,19,22 123:6 191:4,22 193:2 196:3 199:11 200:17 Taylor's 197:18 TD 289:4 team 239:1 tech 80:2 288:5

technical 45:5 111:3, 67:4 69:8,10,12,21 7 122:10 162:4,5 70:1,2,3,5,6,15 74:7 183:3 technically 64:19 technologies 128:19 227:19 technology 16:15 31:20 128:17 221:15 288:3,4 teed 275:10 temp 89:12 temperature 21:14 temporal 16:3,4 89:12 tempting 275:12 ten 101:22 201:23 255:20 262:19 289:20 ten-foot 159:7 ten-minute 11:16 101:6 ten-year 131:9 tend 253:16,17 255:5 term 37:22,23 171:6 181:4 285:14 300:12 terminated 295:15 terminology 236:13 266:19 298:17,20 terms 20:5 85:20 91:4,9 92:5 126:16 127:3 129:14 130:6 135.2 137.23 174.1 184:3 194:12 222:8 229:16,17 261:22 275:5,13 298:7 299:15,21 terribly 222:17 Terrific 66:2 territories 41:10 territory 58:16.21 86:22 94:8 185:11 testified 99:9,10 107:19 109:14 111:11,13,14,18 114:1 116:3 118:2 119:17 124:7 130:12 191:1 232:8 testify 97:9 191:16 196:5 testifying 13:13 100:14 102:12 111:8 testimonies 112:4,19 testimony 10:16 11:10,13,14 13:5 14:9,11 17:6 26:5 27:2 39:3,15,19 40:5,13 41:19 42:3, 7,11,16,20,21,22 43:2,4,22 44:2 56:5, 7,9,11,17,22 58:4 59:1 71:5 78:17 95:20 99:23 101:5 104:12,20 107:23 108:1,2,7,13 109:17, 23 110:5 111:19.20. 22 112:12,18 114:5,

10,14,16 119:20 120:2,9 121:12 122:4,6,15 124:5,17, 23 125 8 20 21 136:6,19 138:23 140:21 144:10 145:4 182:21 192:13 193:3,4,6,8 194:6 195:15,18,21,22 196:1 198:15 199:17,18 201:10, 11,14,16,21 203:5 204:12 205:4,20,21 206:2 223:4 271:8 276:2 281:18 283:7 284:15 287:1 293:6, 10 297:12 that.let's 147:17 theme 144:10 there'll 146:7 thing 12:13 70:7 81:10 85:19 144:17 146:1 151:11 173:11 176:14 188:23 207:23 221:2,16 243:15 253:14 258:15 276:14 282:19,23 288:7,9, 14 things 13:20 18:19 136:16 165:5 216:14 227:7 228:1 229:4 230:6 242:14 256:20 265:9,16,18 274:21 275:7 295:3 302:13 thinking 12:16 23:2 85:8 164:21 169:15 215:13,18 229:17 230:15 285:3 third-party 136:7,8 137:9 288:18 291:17 299:17 Thomas 57:13 95:16 107:1 113:10,13 thought 136:1 151:14 167:20 169:11 214:6 243:21 288:2 thoughtfully 132:9 thoughts 140:19 165.5 thousands 275:2 threatening 286:16 Three's 295:23 three-year 217:7 threshold 253:4,5 thriftiness 223:3 throw 240:3 291:19 Thursday 303:10 tie 255:5,9 tight 18:1 141:2 Tim 103:17 106:22 124:2 144:4 179:5 203:18 226:12 275:11 277:1 279:22 289:11 time 6:21 13:18 17:22 20:5 25:21 27:3 35:5 37:14 39:8,23 40:1 42:16,

10,16 116:6 118:5,

Index: time-of-use..Vermont 330

20 44:20 47:23 49:4 65:23 70:13 71:18 73:9 78:5 91:12 96:1 97:15 101:3 105:3 108:11 111:15 114:14 128:6 135:18 136:21 137:15 142:10 144:9 151:23 155:12 157:1 158:4. 10 160:14 161:10 163:1 164:17 165:22 167:22 173:14,18 176:1 177:20 178:3, 6.7 181:14 184:5 185:1 188:16 189:7. 11 190:9 198:21 214:8 217:3,9 219:16,18 221:10 226:18 227:7 228:16 239:23 246:12 248:8 253:15 255:1 256:21 282:12,16 284:9,10 288:17 292:7,12 294:7 295:18 302:7 time-of-use 132:10 146:6,13 181:6,10 182:9,11,12 207:9 208:7 209:3 219:21 255:1 284:11 timeline 29:8,14 timelines 154:8 timely 183:16 times 80:15 121:5,10 124:9 171:13 207:22 208:5 265:19 title 28:3.6 107:11 109:5 110:23 113:12 115:8 123:23 124:13 titled 28:22 34:12 today 5:4,5,22 6:14, 22 7:9 8:15 9:12,21 10.7 12:10 16:16 25:11.17.21 27:20 29:23 45:7,9,19 46:23 70:17 100:14 108:13 114:16 118:14.16 120:7 121 12 122 4 125 13 145:15,18,19 170:23 171:1,9 180:14 193:22 194:10 195:10,13,17 196:9, 10 201:10.14.17 202:19 221:13 229:14 235:19 236:1 245:13 250:18 253:2 260:11 281:18 282:18 293:1,14 294:20 295:2 today's 5:21 125:21 told 300:2 Tom 56:5,6,7 104:1 131:3 138:9 207:5 208:14 216:19 219:2 220:21 243:8 263:22 272:23 top 71:10.15 177:6 188:19 246:11 top-line 272:21 topic 231:5 topics 9:23 182:19 total 5:11 33:10

36:15 69:4,6 77:4

85:15 115:16 121:1 130:22 134:11,14 239:9 270:7 271:14 279:1 totaling 77:2 totally 232:11 290:1 TOU 181:6 182:3 touch 12:13 touched 208:20 217:21 tough 139:8 273:4,17 towns 115:14 116:13 141:16,21 track 152:23 223:22 tracks 13:10 traditional 238:19 250:3 294:6 train 223:7 transaction 289:9 transactions 141:16 250:4 transcribed 6:2,12 transcript 26:11 transcription 47:23 transition 221:18 transitioned 226:3 transitions 284:21 translate 271:14 translations 30:2 transmission 20:9 21:13 35:1 36:22 38:10 59:4.10.23 60:7,18 61:12 62:5, 7,14 68:4,16,20 78:15,23 79:7,11,21 80.16 81.7.8.9.12 83:17 85:23 86:15 87:9 99:6 184:14,20 187:22 195:2,7 203:12 205:10,11, 12.14.15 206:8 207:19 226:1 238:14 245:3 246:10 247:6 248:4 251:10 258:2 262:1 273:23 278:8 283:20,23 302:2 treat 185:13 202:16 treating 199:13 treatment 223:17 trend 71:16 73:9 74:21 75:15 trends 73:17 trial 116:6 trigger 98:6 trouble 47:3 true 53:7 60:14 63:7 69:3.17.22 70:17 184:11 208:16 252:14 256:15 turn 18:16 26:4 39:2 42:6 76:8 117:12 124:21 140:18 146:19 211:16 228:3 turning 34:11 43:7 68:22 71:3,4 109:4

115:6 181:2 two-part 181:10 two-year 181:22 217:5 type 21:18 33:16 173:11 175:11 210:17 225:10 286:1 296:14 types 49:18 50:2 156:16,17 247:22 248:9 256:10 268:12 typical 87:3 159:17 typically 31:3 160:11 200:5 253:22 263:7 281:4 U U.S. 238:20 ultimately 20:11 22:5,7 134:11 175:19 198:1 215:13 228:22 269:21 unable 104:10 unaware 241:23 unbundled 254:18 uncertainty 37:15 under-compensates 204:14 under-compensating 204:23 undermine 37:6,9 63:16 undermines 198:16 underscores 235:5 understand 44:5 76:14 77:8 82:2 92:13 99:7 129:23 134:6 184:9 196:17 203:6 211:2 217:22 220:8,17 227:6 229:10 232:10 239:8 240:1 257:18 259:16,22 260:12 261:10 262:13 267:2 270:14,16,20 271:15,18,21 272:4 274:21 275:4 277:16.17 280:3 282:1 290:17 293:18 295:5 298:22 299:11.23 understanding 46:12 50:14 54:22 59:7 70:6 82:23 90:19 144:7 167:3,8,19 168:13 170:12 177.23 179.6 189.7 13 198:10 199:12 202:6 214:21 228:17 235:17 236:10,15 238:21 252:1 274:14 275:7 279:7 280:19 299:20 understands 214:22 250:16 281:13 understood 44:1 84:9 220:7 238:8 279:15

undertake 209:1 234:9 undertaken 174:17 underwater 300:9 undo 277:19 undue 226:19 unfair 15:16 unfinanceable 158:3 uniformly 185:14 unique 130:13 197:22 238:22 unit 196:15.22 Unitil 7:20,23 103:20, 21 105:11,22 117:12,15,22 119:1 120:19 121:1,3,19 148:16,19,20 150:7. 9,11 151:18 155:9, 11 190:15,18,20 191:1 192:4,12 193:7.8.12.13.14 194.22 198.20 199.5 201:2,9,11 227:14 231:6 Unitil's 201:3,12,15 unjust 130:10 131:7 222:17 unknown 192:10 294:9 unreasonable 130:9 131:7 134:16 150:4 222:17 unreasonably 128:9 unsupportable 20:11 up-front 175:20 225:6,7 update 34:16 35:12 . 112:9,14,17 120:9 121:8 updated 15:23 35:6 37:18 38:8 52:23 53:12 87:12 179:1 updates 36:11 39:22 . 108:10 110:3 112:7 114:13 118:13 120:6 125:7 134:1 updating 35:5 upgrade 98:1 233:7, 16,21,23 234:9,21 235:3 262:20 upgrades 226:2 233:12 234:6.18 235:10 247:5 281:3 upgrading 178:21 uplift 286:18 uptake 28:18 upticks 253:5 usage 134:1 253:11 usual 7:7 utilities 8:3 14:12 24:7 29:2 31:13 32:6 33:17 34:1 45:14 59:9 60:3,20 84:6 97:5.9.13 130:11 132:4.10 133:21 139:10,17 148:11

149:7,11,12 152:9,

16 153:10,13 154:6 164:13,23 166:11 170:6 173:19 174:3 175:22 176:5 181:5, 9 187:14 189:2,22 192:15 194:21 209:1,4 223:19 225:15 227:14 230:4 241:18 242:17 243:1 265:8 270:22 utilities' 85:20 182:9 utility 10:22 11:5 12:14 13:4 28:16 38:13 41:9 58:15 67:2 86:4,6,21 94:21 96:15 97:22 111:17 128:10 134:1 136:14 149:13 150:12 152:11 166:8 180:16 196:14 203:10 223:22 224:22 235:2 244:4,5 260:15,22 261:4 265:22 266:17 276:17 282:20 289:15 utility's 74:1 v validate 130:15 191:9,10 validity 37:7,10 63:16 valuable 154:5 207:3.6.12 valuation 237:8 value-based 90:13 valued 246:12 values 16:4 33:17 35:7,8 36:5,11 37:13 38:1,2,22 40:12 43:15 51:13 53:12 63:19 64:9 73:14 83:15 88:20 99:17 207:21 208:5,16 240:18 241:15 293:20 variability 282:4 variably 168:15 variation 75:12 142:7 varied 139:9 vary 33:16 142:5 208:10 298:20 302:6 varying 52:7 VDER 15:17 28:19 29:5,8,16 30:13,16 31:7.11 33:2.4 34:12 36:6,10,19 37:19 38:7 43:14 46:13 48:19 49:15 54:17 62:19 63:2 66:14 76.14 87.11 88.8 130:21 205:16 vegetable 180:8 vendor 289:15 venue 153:2 verbatim 6:1 Verification 59:17 Vermont 23:18

242:8,13 version 135:16 250:8 versus 81:13 235:22 255:20 256:2 298:8 vetted 144:19 vice 23:12 124:3 video 30:1 65:20 179:22 view 37:6 150:17 218:9 249:5 268:23 270:21 271:1 278:21 282:20 285:16 viewing 220:16 VII 6:2 vintages 223:23 violent 277:11 virtual 116:1 virtually 124:14 visibility 280:6 vision 179:6 volume 84:6 151:9 183:22 186:16,20 189:4 volumetric 58:20 70:2 volunteered 287:8 w wait 16:7 walk 156:18 157:3 243:11 245:17,20 268:20 289:2,7 Walmart 8:9.11 139:12 wanna 219:21 wanted 12:13 45:7 54:5 97:7 100:8 143:2 150:2,12 151:22 155:22 177:5 200:16 214:5.9 238:4 240:3 280:13 281:12 287:20 warranted 35:12 wave 170:22 ways 15:15 85:17 241:8 242:2 277:6 weeds 239:17 week's 6:4 weeks 122:7 weight 199:2 well-established 87:8 West 138:21 west-facing 69:9,21 70:3,5 western 184:13 185:14 whichever 190:16 who've 285:6 wholesale 35:2,4 36:23 38:11 50:11 159:21 161:11 162:3 240:17 241:17

287:3

260:3

271:17

224:11

293:5

296:20

213:12

world 274:15 243:13 257:9,22 273:11,16 284:20 worried 216:3 286:5.17 worse 222:23 wind 240:8,9,11 wrap 300:20 303:15 241:3 244:4 285:14 wrapped 178:17 window 293:23 write 106:6 winter 67:9 266:13 writing 14:10 22:22 wire 21:4 45:1 wires 93:20 227:18 written 6:17 7:2 24:19 108:14 110:5 114:17 118:17 wise 254:6 121:12 124:23 wishing 6:22 162:12,14,18 163:22 164:9 witness's 200:14 wrong 82:11 170:14 201:10 282:6 witnesses 7:11 10:17,18,19 13:4 27:4,17,20 28:1 Х 39:7,12 47:21 65:5, 23 92:1,3 98:12 99:1 XXIII 5:7 237:6 100:13,16,20 101:5, 7 102:2,6,14,23 103:2.4 106:3.19 Υ 107:8 110:19 122:18,23 123:16 year 52:7 99:4 126:3 127:1,9 143:2 112:12 125:1,8 180:20 196:8 197:13 135:7 163:16 164:14 201:12,16 206:12 165:11 166:15,19 231:22 260:17 259:7 269:22 289:23 290:1 wondered 301:17 yearly 168:14 wondering 177:12 years 5:6 16:8,9 19:9 21:17 23:3 24:18 72:3,16 73:1 75:13 wonk 206:23 77:5 111:18 115:15 Woolf 103:17 106:23 132:12 135:7,19 123:11,19,22 124:2, 136:10,22 137:16 9,19 125:2,9,16,22 139:21,23 141:4,6, 126:9,20 127:5 23 142:6.10.13.14. 143:8,22 144:1,4 16 144:13 145:9 146:16 179:5 203:2 158:9,19 160:11 3,15,18,19,23 204:2, 163:15 165:11 6 226:10,12,16 166:17 169:5 244 1 266 18 274 9 171:19,20 173:9,18, 12 275:9,10,11 21 174:9 178:13,17, 277:1 279:22 281:22 18 181:5 209:5 287:11 289:11 292:2 212:14,16 213:16,22 214:1,11 215:2 218:21 219:9,11,12 word 48:15 91:12 220:4.11 221:5.11 168:19 255:20 256:16 257:6 wording 213:20 262:19 289:20 words 20:6 49:9 290:20 292:20 236:19 268:11 282:7 293:4,16,21 294:7, 10,12,14 295:5,8 work 13:12 14:23 296:14 297:22 19:9 20:4 141:11 299:21 300:3,6,17 152:15 156:3 210:16 302:8 228:13 241:9 243:16.21.276:3 yield 142:10 284:18 285:9 286:5 younger 274:10 289:9 292:9 294:12 Ζ worked 23:19 125:3 zone 60:12 61:7 74:6 working 24:6 29:12 59:17 127:1 138:7 79:14 87:6 88:18 zone's 74:2 154:2,10,17 161:20 162:5 166:8,20 215:4,5 221:3 225:2 231:9 247:23 279:10 works 146:8 208:7 289:3 296:19